

**COURT OF APPEAL
FIRST CIRCUIT
STATE OF LOUISIANA**

DOCKET NO. 2021-CA-0703

**JAMES J. DONELON, COMMISSIONER OF INSURANCE FOR THE STATE
OF LOUISIANA, IN HIS CAPACITY AS REHABILITATOR OF LOUISIANA
HEALTH COOPERATIVE, INC.,**

Plaintiff,

VERSUS

TERRY S. SHILLING *et al.*,

Defendants.

CIVIL APPEAL

**ORIGINAL BRIEF ON BEHALF OF
DEFENDANT-APPELLANT MILLIMAN, INC.**

**On Appeal from the 19th Judicial District Court, Parish of East Baton Rouge,
State of Louisiana, Its Docket No. 651,069, Section 22, Division F
Honorable Timothy E. Kelley, Presiding**

Respectfully submitted,

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MAY IT PLEASE THE COURT:

Defendant-Appellant Milliman, Inc. (“Milliman”) respectfully submits this Brief in support of its devolutive appeal to reverse the Trial Court’s February 25, 2021 Judgment (“Judgment”) denying Milliman’s Motion to Compel (the “Motion to Compel”) non-party Louisiana Department of Insurance’s (the “LDI”) Compliance with a Subpoena *Duces Tecum* (the “Subpoena”).¹ Milliman requests an order for the Trial Court to order the LDI to reverse the Judgment and remand with an order for the Trial Court to order the LDI to comply with, and produce documents and information responsive to, the Subpoena.

I. STATEMENT OF GROUNDS FOR JURISDICTION

This Court has jurisdiction over this appeal from a civil proceeding within its circuit under Article VI, Section 10 of the Louisiana Constitution of 1974 and under Articles 2083, 2087, and 2121 of the Louisiana Code of Civil Procedure. This Court has jurisdiction to review and grant this devolutive appeal because the Judgment wholly disposed of the dispute between non-party LDI and Milliman, and is therefore final and immediately appealable as of right. *Oates v. Cenikor Found., Inc.*, 2021-0154 (La. App. 1 Cir. 2/12/21), 2021 WL 528514, at *1 (unpublished) (A judgment that “dispose[s] of the issues between a non-party. . . and a party is a final and appealable judgment.”); *see also Amitech, U.S.A., Ltd. v. Nottingham Constr. Co.*, 2005-1981 (La. App. 1 Cir. 2/14/07), 2007 WL 466782 (unpublished); *R.J. Gallagher Co. v. Lent, Inc.*, (La. App. 1 Cir. 1978), 361 So. 2d 1231.

On February 25, 2021, Hon. Timothy E. Kelly of the 19th Judicial District Court (the “Trial Court”) signed the written judgment at issue, formalizing a

¹ Milliman adopts and incorporates by reference the arguments in the Original Brief filed by Defendant-Appellant Buck Global, LLC f/k/a/ Buck Consultants, LLC (“Buck”) in support of its appeal of the February 25, 2021 Judgment of the Trial Court denying Buck’s Motion to Compel LDI’s Compliance with *Subpoena Duces Tecum* filed with this Court on July 19, 2021.

judgment previously rendered through a minute entry on February 12, 2021. (R. Vol. 11 at 2246–50; Ex. A.) Milliman timely filed its notice of appeal on March 8, 2021. (R. Vol. 11 at 2257–60.) It was signed by the Trial Court on March 10, 2021. (R. Vol. 11 at 2261.)

II. CONCISE STATEMENT OF THE CASE

This appeal arises from the LDI’s wholesale refusal to produce documents responsive to a non-party subpoena, and the Trial Court’s erroneous denial of Milliman’s Motion to Compel the LDI’s compliance with that Subpoena.

In the underlying action, the Louisiana Commissioner of Insurance (the “Receiver”), acting as Receiver and Rehabilitator of Louisiana Health Cooperative, Inc. (“LAHC”), an insolvent insurer, seeks to hold Milliman, a national actuarial firm, and its co-defendants jointly and severally responsible for LAHC’s insolvency and all of its resultant losses. (R. Vol. 11 at 2299–331.) LAHC was a not-for-profit health insurance “CO-OP” established pursuant to the federal Patient Care and Affordable Care Act (“ACA”). (R. Vol. 11 at 2300.)

Among other things, the Receiver alleges that Milliman’s reports supporting LAHC’s start-up loan application and 2014 rate filings, which were submitted to the LDI, fell short of actuarial standards. (R. Vol. 11 at 2309–17, 2322–23.) The Receiver contends that Milliman relied on “unreasonable” assumptions concerning levels of policyholder enrollment, claim coding intensity, and provider discounts, particularly as compared to other carriers in Louisiana. (*Id.*)

Milliman contends that its work complied with applicable actuarial standards, and that factors unrelated to Milliman—including the federal government’s unforeseeable, unlawful decision to withhold approximately \$63 million in “Risk Corridor” payments that were designed to buffer LAHC’s losses in its early years—caused LAHC’s losses and insolvency.

The LDI, as the regulator with oversight over all Louisiana insurers, oversaw and had extensive involvement in LAHC's operations and finances from its inception. (R. Vol. 10 at 1981–83.) The LDI approved LAHC's license to operate as an HMO, had contemporaneous knowledge of LAHC's successful application for federal funding, reviewed and approved LAHC's 2014 premium rates, regularly communicated with the federal government about LAHC, closely monitored LAHC's financial condition, and ultimately recommended that LAHC wind down its operations in July 2015. (*Id.*) It therefore undoubtedly possesses—and may be the only source of—critical contemporaneous information that directly bears on whether Milliman's work caused any of LAHC's losses, and whether the actuarial assumptions that underlay Milliman's work were reasonable given what was known at the time.

Given the LDI's critical role, Milliman's Subpoena to the LDI sought information relating directly to the Receiver's claims and Milliman's defenses, including, but not limited to internal and external documents and communications concerning: (1) LAHC's financial feasibility at the time of its start-up and solvency loan applications; (2) LAHC's rate filings and Milliman's reports in support of those filings; (3) other insurers' 2014 rate filings, which are required to test the Receiver's allegations that Milliman relied on improper assumptions as compared to other Louisiana carriers; (4) LAHC's financial condition and the LDI's decision to place LAHC into rehabilitation; and (5) the Receiver's settlement of his claims against the federal government relating to LAHC's insolvency and losses. (R. Vol. 10 at 1953–70.)

In response to the Subpoena, the LDI did not dispute that it possessed responsive documents. However, it objected to the Subpoena in full, on the grounds that the information sought is not “relevant and not reasonably calculated to lead to the discovery of admissible evidence.” (R. Vol. 11 at 2151–99.) The LDI

also objected that two Louisiana statutes preclude the discovery Milliman seeks: (1) La. R.S. § 22:2043.1, which, the LDI contends, insulates the LDI from liability and precludes defenses based on a regulator’s pre-receivership “action or inaction”; and (2) La. R.S. § 22:2045, which allows the LDI to withhold documents from discovery that were “produced by, obtained by, or disclosed to the commissioner. . . in the course of” a receivership or rehabilitation action and are otherwise confidential or privileged. (*Id.*)

Milliman moved to compel the LDI’s compliance with its Subpoena on January 7, 2021. (R. Vol. 10 at 1936–2077.) At a hearing on February 25, 2021, the Trial Court denied Milliman’s Motion. (R. Vol. 11 at 2246–50; Ex. A.) The Trial Court held that, because Milliman cannot assert a legal defense *at trial* concerning the LDI’s “action or inaction,” *discovery* from the LDI is precluded in full and for any purpose:

When I look at [La. R.S. §§ 2043.1] and 2045, I understand why they want the information and what they would like to try to do with it; however, I do not think that they are going to be allowed at the end of the day to utilize it, and therefore, there is not a reason to discover it... because it can never be used under the law, under the Insurance Code.

(R. Vol. 12 at 2537–38, [Tr. 34:14–22].) The Trial Court entered judgment reflecting its ruling on February 25, 2021 (the “Judgment”). (R. Vol. 11 at 2246–50; Ex. A.)

The Judgment is wrong and should be reversed for three reasons. First, it directly contravenes this Court’s holding that “[t]he test of discoverability is not the admissibility of the particular information sought, but whether the information appears reasonably calculated to lead to the discovery of admissible evidence.” *Lehmann v. Am. S. Home Ins. Co.*, 615 So. 2d 923, 925 (La. App. 1 Cir. 1993); *see also* La. Code Civ. P. art. 1422. At a November 2020 hearing in

which the Trial Court struck the defendants’ defenses based on regulator “actions or inactions,” the Trial Court recognized that striking those defenses should not prohibit discovery of the LDI, stating that “[a] defense against claims against LDI when you can’t have claims [r]egarding their actions or inactions, has nothing to do with obtaining documents that are relevant and could lead to admissible evidence with regard to other parties in the matter.” (R. Vol. 12 at 2489, [Tr. 39].) The Trial Court’s Judgment directly contravenes its earlier—correct—articulation of how admissibility differs from discoverability.

Second, Milliman is not seeking discovery from the LDI to assess the regulator’s “actions or inactions” or “delegate responsibility to a state agency” in contravention of La. R.S. § 22:2043.1. Rather, Milliman is seeking information concerning whether *its own* work, and work of other third-party contractors prior to LAHC’s insolvency, was reasonable and competent given what was known at the time. Likewise, Milliman’s requests for LDI’s documents relate to the reasons for LAHC’s financial insolvency and/or the LDI’s review and approval of the Receiver’s settlement of LAHC’s claims against the federal government, and concern whether other parties, like the federal government, or factors caused LAHC’s losses. (R. Vol. 10 at 1953–70.) Neither information concerning LAHC’s financial condition, nor the LDI’s communications with the federal government regarding its approval and funding of LAHC, attack the LDI’s pre-receivership “actions or inactions.” At the oral argument on Milliman’s motion, the Receiver’s counsel actually conceded that several categories of documents Milliman requested do not implicate La. R.S. § 22:2043.1(B). (R. Vol. 12 at 2529, [Tr. 26:15–24]; Ex. B, [Tr. 26:15–24].) The Trial Court ignored that concession. (R. Vol. 11 at 2246–50; Ex. A.)

Third, La. R.S. § 22:2045 only shields documents that are both (1) produced or received during a receivership action, *and* (2) are otherwise “confidential or

privileged pursuant to any other provision of law.” Here, Milliman seeks primarily contemporaneous evidence from before LAHC was placed in receivership, and the LDI has not asserted any privilege applicable to the documents Milliman has requested.

Discovery from the LDI about the propriety of Milliman’s work and the reasons for LAHC’s losses is directly relevant to Milliman’s ability to defend itself in this case. The Trial Court’s Judgment ignored controlling law concerning the threshold for discoverability, and ignored what Milliman’s subpoena actually requests, and instead precluded all discovery from the LDI based on two inapplicable statutes. The Trial Court’s erroneous Judgment should be reversed, and the LDI should be ordered to comply with the Subpoena.

III. ASSIGNMENT OF ALLEGED ERRORS

The Trial Court’s decision to preclude discovery of all information in the possession of the LDI, based on its conclusion that none of this information could possibly be admissible at trial, is erroneous because it:

1. Contravenes La. Code Civ. P. art. 1422 and this Court’s controlling precedent holding that evidence is discoverable, regardless of its ultimate admissibility, if it reasonably may lead to admissible evidence. The Trial Court’s premature rush to deprive Milliman of the opportunity to obtain and review information from the LDI, and to make a proffer of specific evidence and show the basis for each item’s relevance if challenged by the Receiver, impermissibly deprives Milliman of discovery rights long protected by Louisiana law;

2. Ignores that Milliman’s Subpoena does not seek evidence concerning the LDI’s “action or inaction”; and

3. Misapplies La. R.S. § 22:2045, which does not bar production of non-confidential, non-privileged, and/or pre-receivership documents sought by the Subpoena.

IV. LISTING OF ISSUES PRESENTED FOR REVIEW

1. Whether the Trial Court erred by disregarding La. Code Civ. P. art. 1422 and this Court's controlling precedent holding that admissibility of evidence at trial does not preclude discovery of information that is reasonably calculated to lead to admissible evidence;

2. Whether the Trial Court erroneously denied Milliman's Motion to Compel by holding that the discovery it seeks from the LDI is barred by La. R.S. § 22:2045, when Milliman has demonstrated that it is not seeking documents and information prepared or received in the course of a receivership or rehabilitation action, and/or which are not otherwise privileged.

V. STATEMENT OF FACTS

A. The Receiver's Action Against Milliman

The ACA established the Consumer Operated and Oriented Plan, or "CO-OP," program to fund not-for-profit health insurance companies to offer health insurance to individuals and small groups. (R. Vol. 11 at 2302.) LAHC was the Louisiana CO-OP created under the ACA. (*Id.*) LAHC began offering health insurance coverage effective January 1, 2014. (*Id.*) LAHC experienced such financial hardship that it decided to stop doing business in July 2015. (R. Vol. 11 at 2303.)

The LDI's Commissioner testified before Congress that the LDI played an active role in monitoring LAHC's financial condition before ultimately recommending that LAHC wind down, including the review of an "alarming" number of consumer complaints against LAHC. (R. Vol. 10 at 1982.) Per the Commissioner's Congressional testimony, the LDI conducted an on-site market conduct and financial examination and determined that LAHC had triggered several provisions of the state's Hazardous Financial Condition Regulation in March 2015. (R. Vol. 10 at 1983.) In the months that followed, the LDI examined

LAHC's ongoing viability, ultimately recommending in July 2015 that "[LAHC] . . . wind down its operations over the remainder of the 2015 calendar and plan year, rather than risk insolvency in 2016 and force enrollees to find new coverage in the beginning of the 2016 plan year." (*Id.*) The LDI obtained a court order placing LAHC into rehabilitation in September 2015. (*Id.*)

On November 29, 2016, the Receiver filed an Amending Petition in which he, for the first time, named Milliman as a defendant. (R. Vol. 2 at 149–92.) Milliman provided actuarial services to LAHC from August 2011 to March 2014. (R. Vol. 11 at 2309–17.) The Receiver's core allegations against Milliman assert that (1) Milliman's 2012 feasibility study, which supported LAHC's start-up and solvency loan applications to the federal government, and (2) Milliman's reports supporting LAHC's 2014 rate filings, which filings were submitted to and approved by the LDI, were misleading and contravened governing actuarial standards. (R. Vol. 11 at 2309–17, 2322–23.) The Petition further alleges that LAHC's 2014 rate filings unreasonably assumed that: (1) "LAHC would achieve provider discounts on their statewide PPO product that were equal to Blue Cross Blue Shield of Louisiana" (R. Vol. 11 at 2313, ¶ 58); and (2) "there would be no difference in coding intensity between LAHC and the other insurance carriers in the State of Louisiana" (R. Vol. 11 at 2315–16, ¶ 67).

Milliman contends that its actuarial work was proper and met all applicable actuarial standards, and that other entities, including the federal government, caused LAHC's losses. (R. Vol. 2 at 333–35.)

B. Relevant Procedural History Leading To Milliman's Subpoena To The LDI

Milliman and the other defendants in the underlying action served requests for production of documents on the Receiver, which sought, *inter alia*, information from the LDI relevant to several of the claims and defenses in the case. (R. Vol. 4

at 695–706; R. Vol. 4 at 707–21; R. Vol. 4 at 730–38). In response to those requests, the Receiver admitted that LDI’s review of Milliman’s reports and/or approval of LAHC’s rates are probative by agreeing to produce documents “in [the Receiver’s] possession and control” concerning “LDI’s review and approval of LAHC’s 2014 and 2015 premium rates,” as well as “actuarial documents by anyone including LDI [and] Milliman.” (R. Vol. 4 at 695–706; R. Vol. 4 at 722–29; R. Vol. 4 at 739–44.) However, the Receiver then refused to produce LDI documents, other than those on LAHC’s own servers, on the basis that the Insurance Commissioner, in his capacity as receiver, did not have possession, custody, and control of LDI’s documents as regulator. (*Id.*)

On September 3, 2020, Defendants moved to compel the Receiver to produce LDI documents. (R. Vol. 4–5 at 642–770). In opposing that motion, the Receiver argued that Defendants could obtain the documents being sought through “other vehicles. I mean, a third-party subpoena. . . . Nothing prevents the defendants from issuing a third-party subpoena to the [LDI] which would be bound by the discovery rules set by Your Honor.”² The Trial Court, in denying Defendants’ Motion, stated that Defendants could proceed by “third-party subpoena, which the court believes is the proper vehicle through which to obtain the documentation [from the LDI].” (R. Vol. 12 at 2448, [Tr. 48].)

Shortly thereafter, on September 17, 2020, the Receiver moved pursuant to La. R.S. § 22:2043.1(B) to strike Milliman’s and all of the other defendants’ defenses to the extent they were based on “the action or inaction of insurance regulatory authorities.” (R. Vol. 5 at 774–77.) Both in its opposition brief, and at the November 20, 2020 hearing on the Receiver’s motion to strike, Milliman argued—correctly, as it turned out—that striking these defenses would likely lead

² See also R. Vol. 12 at 2438–39, [Tr. 38:30–39:6] (Receiver’s counsel advising the Court that “any discovery requests relating to these regulatory records should be and must be properly directed to the Department of Insurance as regulator.”).

the Receiver and the LDI to (erroneously) argue later on that Defendants were not entitled to any discovery from the LDI. (R. Vol. 7 at 1252–54; R. Vol. 12 at 2485–89, [Tr. 35–39].) The Trial Court acknowledged Milliman’s concern, and made clear that striking defenses based on regulator “action or inaction” would not preclude discovery of the LDI:

I don’t see how granting this motion pursuant to the language of the 22:204[3.]1B damages your ability to argue discoverability. Now, he may argue it’s no longer an issue so therefore it’s irrelevant but we really all know some of these things really are at issue and are relevant and *even though it may involve action of the regulatory entity and therefore not admissible it could lead to admissible evidence with regard to actions of other parties that form your defenses....* I just can’t see how he could prevent you from gathering information that he obtains just by striking defenses regarding their actions.... If this whole thing is about discovery don’t worry about it. Because *discovery is totally different than whether you can use action or inaction as a defense.*

(R. Vol. 12 at 2489, [Tr. 39]) (emphasis added). The Trial Court granted the Receiver’s motion to strike.³

C. The Subpoena And Motion To Compel

Following the Trial Court’s and the Receiver’s direction, on or about November 19, 2020, Milliman served the Subpoena on the LDI. (R. Vol. 10 at 1953-70). The Subpoena generally sought the following four categories of documents that relate directly to the Receiver’s claims against Milliman, and to Milliman’s defenses:

1) Communications concerning Milliman’s reports in support of LAHC’s 2012 feasibility study and 2014 rate filings (See, e.g., R. Vol. 10 at 1960–61, Reqs. 1, 6, 9, 12, 13, 15). The LDI’s communications are probative because they establish a contemporaneous record—unaffected by hindsight or after-the-fact

³ Although Milliman is not at this time appealing the Trial Court’s order striking its “regulator fault” defenses, Milliman reserves the right to appeal the Trial Court’s erroneous ruling on that motion at the appropriate time.

attempts to shift blame for LAHC's losses—that cannot be obtained from other sources concerning the quality and reasonableness of Milliman's work for LAHC.

2) Information concerning other Louisiana insurers' 2014 rate filings (R. Vol. 10 at 1961–62, Reqs. 16, 17). In order to test the Receiver's allegations concerning the reasonableness of Milliman's assumptions as compared to other Louisiana carriers, Milliman needs information from the LDI concerning, *inter alia*, state-wide enrollment levels, rates of other carriers, and whether or to what extent these allegedly “unreasonable” assumptions actually impacted LAHC's financial condition. **Only** the LDI has this contemporaneous information. Milliman has none of it.

3) Documents concerning LAHC's financial condition and insolvency, including communications with the federal government concerning changes to, and implementation of, the ACA. (R. Vol. 10 at 1962–64, Reqs. 19, 20, 29–33). The LDI closely monitored LAHC's financial condition, recommended that LAHC voluntarily wind down its operations, and had constant contact with the federal government, which oversaw the ACA CO-OP program. The LDI most likely has information that bears on Milliman's contention that its work did not cause LAHC's losses, but rather that other factors, including the federal government's improper withholding of \$63 million in “Risk Corridor” payments in 2015, and/or work of other third-party providers of pre-insolvency services to LAHC, caused those losses.

4) Post-receivership communications concerning the *Health Republic* settlement (R. Vol. 10 at 1964–65, Reqs. 37, 38). LAHC participated in the federal *Health Republic Insurance Company v. U.S.*, class action in the Court of Federal Claims, in which several ACA CO-OPs and other carriers sued the federal government for its improper withholding of “Risk Corridor” payments. The case settled in 2020, and LAHC was the only insurer—out of 148—that did not get paid

100% of what the federal government owed it. The Receiver has conceded that Milliman is entitled to put on a defense and “conduct reasonable discovery” concerning the Receiver’s post-receivership conduct, including the *Health Republic* settlement. (R. Vol. 7 at 1411).

On December 8, 2020, the LDI responded to the Subpoena by asserting wholesale objections to every one of Milliman’s requests. (R. Vol. 11 at 2183–99). With no explanation, the LDI objected that Milliman’s requests seek documents that are “not relevant and are not reasonably calculated to lead to the discovery of admissible evidence,” and/or are “overbroad, lacking a reasonably accurate description of the documents being requested, lacking proportionality, unreasonable, oppressive, and incomprehensible.” (*Id.*, Resp. to Reqs. 1–38). The LDI also incorrectly claimed that its documents are protected from disclosure under La. R.S. §§ 22:2043.1 and/or 22:2045. (*Id.*, Resp. to Reqs. 1, 7, 9, 10, 12-15, 17–24, 28–34, 38).

On December 15, 2020, counsel for Milliman met and conferred by telephone with counsel for the LDI in accordance with Local Rule 10.1. (R. Vol. 10 at 1938.) Although Milliman offered to negotiate the scope of its requests to try to ease any burden on the LDI, LDI’s counsel stated that the LDI would maintain its wholesale statutory objections. (*Id.*)

On January 7, 2021, Milliman moved to compel the LDI to respond to the Subpoena. (R. Vol. 10 at 1936–2078.) The LDI opposed the motion, (R. Vol. 10–11 at 2094–223), as did the Receiver.⁴ (R. Vol. 11 at 2224–28.) The Trial Court held a Zoom hearing on the motion on February 12, 2021. (R. Vol. 12 at 2504–39; Ex. A; Ex. B.)

⁴ The Receiver’s opposition was improper because he lacks standing to challenge a subpoena directed at the LDI. *Brown v. Braddick*, 595 F.2d 961, 967 (5th Cir. 1979) (a litigant lacks standing to object to or challenge a subpoena not directed at it unless it either possesses the materials subpoenaed or alleges a personal right or privilege with respect to the materials subpoenaed).

At the conclusion of the Zoom hearing, the Trial Court denied Milliman's motion. The Court held:

[W]hen I look at [2043.1], and 2045, I understand why they want the information and what they would like to do with it; however, I do not think that they are going to be allowed at the end of the day to utilize it, and therefore, there is not a reason to discover it.... [S]ince it cannot be used it will never be admissible. Just legally it could not be asserted, and therefore, I am going to deny the Motion to Compel at Mover's cost.⁵

On February 25, 2021, the Trial Court entered the Judgment denying Milliman's Motion to Compel "for the reasons stated at the conclusion of the Zoom hearing." (R. Vol. 11 at 2246–50; Ex. A.)

VI. SUMMARY OF ARGUMENT

The Trial Court's erred in holding that La. R.S. §§ 2043.1 and 22:2045 preclude Milliman from obtaining highly relevant LDI documents and information for three reasons.

First, the Trial Court's holding directly contravenes this Court's holding that "[t]he test of discoverability is not the admissibility of the particular information sought, but whether the information appears reasonably calculated to lead to the discovery of admissible evidence." *Lehmann*, 615 So. 2d at 925; *see also* La. Code Civ. P. art. § 1422. As the Trial Court itself had previously recognized, the LDI's putative immunity from *liability* under La. R.S. § 22:2043.1(B) does not immunize it from *discovery*. Courts in analogous cases have held that regulatory documents are relevant and discoverable in receivership actions, even when "regulator fault" defenses are disallowed. *See, e.g., Donelon v. Herbert Clough, Inc.*, No. CV 03-282-A-M2, 2006 WL 8436324, at *6 (M.D. La. Oct. 19, 2006); *F.D.I.C. v. Dosland*, No. C13-4046-MWB, 2014 WL 1347118, at *4 (N.D. Iowa Apr. 4, 2014); *F.D.I.C. v. Berling*, No. 14-CV-00137-CMA-MJW, 2015 WL 3777408, at

⁵ R. Vol. 12 at 2537-38, [Tr. 34:14-35:2]; Ex. B, [Tr. 34:14-35:2].

*2 (D. Colo. June 16, 2015); *F.D.I.C. v. Clementz*, No. 2:13-CV-00737-MJP, 2014 WL 4384064, at *2-3 (W.D. Wash. Sept. 4, 2014).

Second, La. R.S. § 2043.1(B), which bars defenses based on regulator “action or inaction,” is irrelevant to Milliman’s requests for documents concerning whether or not it was the cause of LAHC’s losses, or whether other parties and non-parties, like the federal government, caused or contributed to LAHC’s losses. As the entity that monitored LAHC’s financial condition before ultimately recommending that it wind down, the LDI had unique insight into the reasons for LAHC’s losses, including financial reports and consumer complaints that are solely in the LDI’s possession. It is also clear that the LDI possesses documents and information that informed the Commissioner’s extensive testimony about LAHC’s financial collapse before the U.S. House of Representatives, none of which has been produced.

Nor does La. R.S. § 2043.1(B) apply to Milliman’s requests for information in LDI’s possession concerning other carriers’ provider discount assumptions, and levels of policyholder enrollment. Milliman is entitled to determine whether or to what extent the allegedly “unreasonable” assumptions underlying its work for LAHC actually impacted LAHC’s financial condition, or were even unreasonable at all.

Third, the Trial Court erred in holding that La. R.S. § 22:2045 precludes the LDI from producing the contemporaneous, *pre-receivership* documents sought by the Subpoena when that statute only shields otherwise privileged documents produced or received in the course of a receivership action. The LDI has neither asserted any applicable privilege, nor produced the requisite privilege log identifying privileged documents.

VII. ARGUMENT

A. Standard Of Review

A court of appeal may overturn a judgment of the trial court if there is “an error of law or a factual finding which is manifestly erroneous or clearly wrong.” *Stobart v. State Through Dep’t of Transp. & Dev.*, 617 So. 2d 880, 882 n.2 (La. 1993).

While discovery rulings are usually reviewed for abuse of discretion,⁶ when as here, the erroneous discovery ruling is based upon errors of law, the ruling is subject to de novo review. *See Daigre v. Int’l Truck & Engine Corp.*, 2010-1379, p. 10 (La. App. 4 Cir. 5/5/11), 67 So. 3d 504, 510, *writ denied*, 2011-1099 (La. 9/16/11), 69 So. 3d 1144 (Mem). Further, “when addressing legal issues, a reviewing court gives no special weight to the findings of the trial court.” *Campbell v. Markel Am. Ins. Co.*, 00-1448 (La. App. 1 Cir. 9/21/01), 822 So. 2d 617, 620, *writ denied*, 01-2813 (La. 1/4/02), 805 So. 2d 204. Instead, it “conducts a de novo review of questions of law and renders a judgment on the record.” *Id.*

B. The Trial Court Erred By Denying Milliman’s Motion To Compel On The Basis That It May Not Obtain Discovery Where “It Will Never Be Admissible”

The sole basis for the Trial Court’s erroneous Judgment is that the LDI’s documents and information purportedly “will never be admissible” at trial. (R. Vol. 12 at 2537, [Tr. 34:32]; Ex. B, [Tr. 34:32].) The Trial Court’s purported determination of admissibility was not only premature, it also ignores that admissibility is not the threshold for whether documents are discoverable under this Court’s well-settled precedent.

⁶ *See Hutchinson v. Westport Ins. Corp.*, 2004-1592 (La. 11/8/04), 886 So. 2d 438, 440. A trial court abuses its discretion when it denies a motion to compel seeking discoverable information. *Francois v. Norfolk S. Corp.*, 2001-1954 (La. App. 4 Cir. 3/6/02), 812 So. 2d 804. *See also Bishop v. Shaw*, 43,137 (La. App. 2 Cir. 3/12/08), 978 So. 2d 568, 572; *Wiwa v. Royal Dutch Petroleum Co.*, 392 F.3d 812, 819 (5th Cir. 2004) (concluding that the district court abused its discretion when it quashed the subpoena and denied the motion to compel outright).

Litigants in Louisiana are entitled to “extremely broad” discovery, *MTU of North America, Inc. v. Raven Marine, Inc.*, 475 So. 2d 1063, 1067 (La. 1985), of “any relevant matter, not privileged.” *Collins v. Crosby Grp., Inc.*, 551 So. 2d 42, 43 (La. App. 1 Cir. 1989), *writs denied*, 556 So. 2d 39, 42 (La. 1990); *see also* La. Code Civ. P. art. 1422. “The test of discoverability is not the admissibility of the particular information sought, but whether the information appears reasonably calculated to lead to the discovery of admissible evidence.” *Lehmann*, 615 So. 2d at 925. “[N]ot only may discovery be had of any matter not privileged which is relevant to the subject matter involved in the pending action, but any matter *even if inadmissible at trial* which appears reasonably calculated to lead to the discovery of admissible evidence.” *Royal Am. Corp. v. Republic Sec. Corp.*, 392 So. 2d 98, 99 (La. App. 1 Cir. 1980) (holding that deposition questions concerning option agreement not sued upon must be answered where the answers may potentially be relevant to option agreement sued upon) (emphasis added); *Clark v. Matthews*, 04-848 (La. App. 5 Cir. 1/11/05), 891 So. 2d 799, 804, *writ denied*, 2005-0473 (La. 4/22/05), 899 So. 2d 577 (Mem) (“Even information which will be inadmissible at trial, but that is ‘reasonably calculated to lead to the discovery of admissible evidence’ is discoverable.”) (quoting La. Code Civ. P. art. 1422).

Moreover, Milliman is aware of no authority, and the LDI and Receiver have cited none, that insulates an insurance regulator from producing documents that relate to an insurer’s insolvency in a suit where, as here, a receiver seeks damages from a defendant for allegedly causing that insurer’s insolvency. On the contrary, courts in Louisiana and elsewhere have consistently determined that regulators must produce relevant documents in such cases. In *Donelon v. Herbert Clough, Inc.*, the court compelled the LDI to produce documents related to its supervision of a failed insurer where the Commissioner, as receiver, alleged that

defendants caused the insurer's losses and insolvency. 2006 WL 8436324, at *6. The *Herbert Clough* court held that the Commissioner's suit opened the door to the LDI's regulatory records and that the Commissioner "has an obligation, in his capacity as 'regulator' or 'director' of the DOI, to produce all non-privileged documents relevant to the supervision of [the insurer] prior [to] its rehabilitation and liquidation." *Id.*⁷

Similarly, in *Benjamin v. Sawicz*, an Ohio appellate court affirmed the trial court's discovery order compelling the regulator to produce documents about a failed insurer. 159 Ohio App. 3d 265, 270 (2004). *Sawicz* firmly rejects the notion that the "[Ohio Department of Insurance] should be permitted to take control of a privately owned company, put it out of business, sue its officers for failing to run the company properly, and deny the officers access to documents that could allow them to defend themselves." *Id.* at 275 (internal quotations omitted).

The *Sawicz* court held that "[u]nder these circumstances, and where [the Superintendent] has under her control, through the department of insurance, special and direct knowledge vital to the action, [. . .] the superintendent must disclose all information material and relevant to this action, whether in the superintendent's capacity as regulator or liquidator." *Id.* (internal quotations omitted). See also *Matter of Ideal Mut. Ins. Co.*, 532 N.Y.S.2d 371, 375–76 (1st Dep't 1988); *Resolution Tr. Corp. v. Deloitte & Touche*, 145 F.R.D. 108 (D. Colo. 1992) (granting defendants' motion to compel production of regulatory documents concerning the cause for a failed thrift's insolvency).

The LDI documents and information Milliman requested are reasonably calculated to lead to admissible evidence, regardless of whether or not LDI

⁷ The Louisiana Supreme Court has stated that Louisiana's discovery rules are derived from the Federal Rules of Civil Procedure, and therefore authority construing analogous federal rules is persuasive in Louisiana. *In re Marriage of Kuntz*, 2006-0487 (La. 05/26/06), 934 So. 2d 34, 35.

documents themselves are admissible at trial. For example, regardless of whether specific LDI communications concerning LAHC's premium rates may be admissible, if the LDI's analysis relied on data from other insurance companies or rate books, then that factual rate data, which does not implicate the LDI's "actions or inactions," could be admissible evidence bearing on the reasonableness of Milliman's rate-making assumptions. Similarly, documents concerning the LDI's knowledge of LAHC's financial condition and the process by which the LDI decided to wind-down LAHC and place it into rehabilitation proceedings, may be critical to understanding the reasons for LAHC's failure, even if those documents are not admissible to show the regulator's fault.

C. The Trial Court Incorrectly Held That LDI's Documents Are Not Admissible In This Action Pursuant To La. R.S. § 22:2043.1(B)

Milliman's requests for LDI documents related to the reasons for LAHC's financial insolvency, LDI's communications with the federal government, and/or the LDI's review and approval of the settlement in the federal *Health Republic* class action have nothing to do with regulator "action or inaction," as the Receiver's counsel has conceded. (R. Vol. 12 at 2529, [Tr. 26:15-24]; Ex. B, [Tr. 26:15-24].) Rather, these requests seek documents and evidence concerning whether other parties, including other current or former defendants in this case, the federal government, or the Receiver, may have caused or contributed to LAHC's losses. Similarly, Milliman's requests for information concerning 2014 and 2015 rates filed with the LDI by LAHC and other Louisiana health insurers seek documents that can be used to test the reasonableness of Milliman's assumptions, not to fault the LDI for its review or approval of those insurers' rates. This information is therefore discoverable notwithstanding the Court's dismissal of Defendants' "regulator fault" affirmative defenses pursuant to La. R.S. § 22:2043.1(B). (R. Vol. 12 at 2489, [Tr. 39]).

Courts in analogous cases have held that regulatory documents are relevant and discoverable in receivership actions, even when “regulator fault” defenses are disallowed. For example, in *F.D.I.C. v. Dosland*, the court held that the internal Office of Thrift Supervision (“OTS”) regulatory documents were relevant and discoverable even though the court had previously “limit[ed] defendants’ ability to rely on OTS’s actions as an affirmative defense.” 2014 WL 1347118, at *4. The court held that “FDIC-R must prove that the defendants’ conduct violated an applicable standard of care. It is within the realm of reasonable possibility that internal OTS documents may contain information that is relevant to the defendants’ denials that any such violations occurred.” *Id.* (footnote omitted); *see also F.D.I.C. v. Berling*, 2015 WL 3777408, at *2 (compelling production of documents in regulator’s possession even where they “may ultimately prove inadmissible for a variety of reasons,” because “they might nonetheless contain information leading to the discovery of admissible evidence”).

Similarly, in *F.D.I.C. v. Clementz*, 2014 WL 4384064, at *2–3, the court, over the FDIC receiver’s objections, granted the defendant’s motion to compel production of internal documents held by FDIC regulators “related to any regulatory examinations, loans, and handling of loans, warnings, or criticisms and oversight.” *Id.* at *1. The court held that the FDIC’s contemporaneous evaluation of the loans in question was relevant to the FDIC receiver’s claims against the defendants and thus discoverable. *Id.*; *see also F.D.I.C. v. Clementz*, No. C13-737 MJP, 2015 WL 11237021, at *4 (W.D. Wash. Sept. 24, 2015) (reiterating that “the FDIC’s conduct as regulator and examiner remains relevant to whether defendants breached their duties of care, and Defendants are still entitled to raise the FDIC’s approval and authorization of specific loans to attack plaintiff’s case in chief”); *Colonial BancGroup, Inc. v. PricewaterhouseCoopers, LLP*, 110 F. Supp. 3d 37, 41-42 (D.D.C. 2015) (pre-receivership regulatory documents discoverable even

though regulator fault defenses were barred because documents “would reflect real-time observations, analyses, and assessments of bank management, the MWLD, risk factors, controls, audits, and other aspects of the bank that relate directly to the claims and defenses [. . .], or at least reasonably could lead to information bearing on [these] issues”).

D. The Trial Court Incorrectly Held That LDI’s Documents Will Not Be Admissible In This Action Pursuant To La. R.S. § 22:2045

The Trial Court erred by misapplying La. R.S. § 22:2045, which does not shield contemporaneous documents and information Milliman is seeking that was in LDI’s possession prior to LAHC’s receivership.

Moreover, La. R.S. § 22:2045 only protects documents that are otherwise “confidential or privileged pursuant to any other provision of law.” The LDI has the burden of proving that that privilege applies and must log such documents pursuant to La. Code Civ. P. art. 1424. *Nelson v. Carroll Cuisine Concepts, LLC*, 2018-1079 (La. App. 1 Cir. 11/09/18), 2018 WL 5881710, at *1 (unpublished). As this Court held in *Nelson*, “the party asserting the privilege has the burden of proving that the privilege applies; further, the party asserting the privilege must adequately substantiate the claim and cannot rely on a blanket assertion of privilege.” *Id.* The LDI provided no such privilege log and did not identify any applicable privilege that governs here. The LDI’s blanket assertion of privilege pursuant to La. R.S. § 22:2045 is not sufficient to sustain its burden.

VIII. CONCLUSION

For all of the foregoing reasons, the Trial Court’s Judgment denying Milliman’s Motion to Compel was manifestly erroneous. Accordingly, Milliman respectfully requests that the Court and reverse the Trial Court’s Judgment denying Milliman’s Motion to Compel LDI’s compliance with Milliman’s Subpoena, and remand with an order for the Trial Court to order the LDI to comply with, and

produce documents and information responsive to, the Subpoena, and for any other and further relief that this Court deems just and proper.

Respectfully submitted,

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/s/ Harry Rosenberg

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the foregoing has been furnished via U.S. Mail, postage prepaid, and via-email, to the trial court and all counsel of record as follows:

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New Orleans, Louisiana this 19th day of July, 2021

/s/ Harry Rosenberg

EXHIBIT A

19TH JUDICIAL DISTRICT COURT

STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

JAMES J. DONELON, COMMISSIONER
OF INSURANCE FOR THE STATE OF
LOUISIANA, IN HIS CAPACITY AS
REHABILITATOR OF LOUISIANA
HEALTH COOPERATIVE, INC.,

Plaintiff,

VERSUS

TERRY S. SHILLING, GEORGE G.
CROMER, WARNER L. THOMAS, IV,
WILLIAM A. OLIVER, CHARLES D.
CALVI, PATRICK C. POWERS, CGI
TECHNOLOGIES AND SOLUTIONS,
INC., GROUP RESOURCES
INCORPORATED, BEAM PARTNERS,
LLC, MILLIMAN, INC., BUCK
CONSULTANTS, LLC AND
TRAVELERS CASUALTY AND SURETY
COMPANY OF AMERICA,

Defendants

* NUMBER: 651,069

* SECTION: "22"

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ORDER

A hearing, conducted by Zoom, at 9:30 a.m. on February 12, 2021, was held to consider (1) a motion to compel production of documents by the Louisiana Department of Insurance ("LDI") pursuant to subpoena **duces tecum** requested by Defendant, Buck Global, LLC, f/k/a Buck Consultants, LLC ("**Buck Global**"), (2) a motion to compel production of documents by Lewis & Ellis, Inc. ("**L&E**") pursuant to subpoena **duces tecum** requested by Defendant, Buck Global, and (3) a motion to compel production of documents by LDI pursuant to subpoena **duces tecum** requested by Defendant, Milliman, Inc. ("**Milliman**"). Participating in this Zoom hearing were:

- John Ashley Moore, for LDI and L&E;
- J. Cullens, for Plaintiff, the Receiver of Louisiana Health Cooperative, Inc. ("**LAHC**" or "**Plaintiff**" or the "**Receiver**");
- James A. Brown, Sheri Corales, and David Godofsky for Defendant, Buck Global;
- Harry Rosenberg, Justin Kattan, and Justine Margolis, for Defendant, Milliman;
- W. Brett Mason for Defendant, Group Resources, Inc.;

Considering the briefs filed by the parties, all exhibits attached to the memoranda filed by the parties and filed into the record, applicable law, and the arguments of counsel:

IT IS ORDERED that Defendant Buck Global's motion to compel the Louisiana Department of Insurance is **DENIED**, specifically for the reasons stated at the conclusion of the Zoom hearing;

IT IS FURTHER ORDERED that Defendant Buck Global's motion to compel Lewis & Ellis, Inc. is **DENIED**, specifically for the reasons stated at the conclusion of the Zoom hearing;

IT IS FURTHER ORDERED that Defendant Milliman's motion to compel the Louisiana Department of Insurance is **DENIED**, specifically for the reasons stated at the conclusion of the Zoom hearing;

IT IS FURTHER ORDERED that Defendants, Buck Global and Milliman, shall bear the cost associated with these discovery motions heard by Zoom hearing on February 12, 2021.

SO ORDERED, this February 25, 2021 day of February, 2021.



Honorable Timothy E. Kelley
Judge, 19th Judicial District Court

Respectfully submitted,

TAYLOR, PORTER, BROOKS & PHILLIPS L.L.P.

By: 

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*Attorneys for Louisiana Department of Insurance and
Lewis & Ellis, Inc.*

I HEREBY CERTIFY THAT ON THIS DAY A COPY OF
THE WRITTEN REASONS FOR JUDGMENT /
JUDGMENT / ORDER / COMMISSIONER'S
RECOMMENDATION WAS MAILED BY ME WITH
SUFFICIENT POSTAGE AFFIXED.
SEE ATTACHED LETTER FOR LIST OF RECIPIENTS.

DONE AND MAILED ON March 01, 2021



DEPUTY CLERK OF COURT

EXHIBIT B

NINETEENTH JUDICIAL DISTRICT COURT

PARISH OF EAST BATON ROUGE

STATE OF LOUISIANA

SECTION 22

JAMES DONELON, COMMISSIONER OF INSURANCE FOR THE STATE OF
LOUISIANA

DIVISION F

VS.

SECTION 22

TERRY SHILLING, ET AL

651069

HEARING

FEBRUARY 12, 2021

THE HONORABLE TIMOTHY KELLEY, PRESIDING

RECEIVED

APR 29 2021

Bruce Hae
DEPUTY CLERK OF COURT

REPORTED BY:

KRISTINE FERACHI

OFFICIAL COURT REPORTER

IN AND FOR THE PARISH OF EAST BATON ROUGE

STATE OF LOUISIANA

**CERTIFIED TRUE AND
CORRECT COPY**

APR 29 2021
Micki Doh
East Baton Rouge Parish
Deputy Clerk of Court

1 FEBRUARY 12, 2021

2 **THE COURT:** THIS IS A MOTION TO COMPEL WITH REGARD
3 TO, WITH REGARD TO A SUBPOENA DUCES TECUM ISSUED
4 TO THE DEPARTMENT. IT WAS FILED BY BULK GLOBAL
5 AND MILLIMAN. WHO WANTS TO TAKE THIS ONE?

6 **THE DEFENDANT:**

7 **MS. KATTAN:** JUSTINE KATTAN ON BEHALF OF MILLIMAN.

8 THANK YOU, YOUR HONOR FOR YOUR TIME TODAY. I
9 WANT TO START BY FOCUSING ON MILLIMAN'S ACTUAL
10 REQUEST FOR DOCUMENTS BECAUSE THE LOUISIANA
11 SUPREME COURT HAS SAID THAT IT IS L.D.I.'S BURDEN
12 TO SHOW WHY THE DISCOVERY THAT MILLIMAN AND BUCK
13 IS SEEKING IS IMPROPER. WHEN YOU LOOK AT L.D.I.'S
14 OBJECTIONS AND THE PAPERS THAT THEY SUBMITTED IN
15 OPPOSITION, THEY IGNORE THE ACTUAL DOCUMENTS
16 MILLIMAN HAS ASKED FOR AND WHY MILLIMAN HAS ASKED
17 FOR THEM, AND IN DOING SO, THE L.D.I. HAS FAILED
18 TO MEET ITS BURDEN. I WANT TO START BY FOCUSING
19 JUST ON FOUR BROAD CATEGORIES OF DOCUMENTS THAT
20 WERE ENCOMPASSED BY THE QUESTION. THOSE ARE
21 INFORMATION CONCERNING OTHER INSURERS' 2014 RATE
22 FILINGS. DOCUMENTS CONCERNING L.H.C.'S FINANCIAL
23 CONDITION OF INSOLVENCY, COMMUNICATION WITH AN
24 ABOUT THE FEDERAL GOVERNMENT BOTH CHANGES INFORM
25 L.C.L. IMPACTED THE FINANCIAL CONDITION AND
26 CONCERNING THE HEALTH REPUBLIC SETTLEMENT. THOSE
27 FOUR CATEGORIES TOGETHER COMPRISE ROUGHLY A THIRD
28 OF MILLMAN'S REQUEST, BUT NONE OF THE L.D.I.
29 ARGUMENTS OR OBJECTIONS HAVE ANY RELATION TO THOSE
30 REQUESTS. FOR EXAMPLE, LET'S START WITH
31 INFORMATION REGARDING L.A.H.C.'S FINANCIAL
32 CONDITION AND COMMUNICATION REGARDING CHANGES TO

1 THE A.C.A. AND THE IMPACT THAT THAT HAD ON THEIR
2 FINANCIAL CONDITION OR WHETHER OTHER ECONOMIC
3 FACTORS OR PARTIES OR MACHINE PARTIES LIKE THE
4 FEDERAL GOVERNMENT CAUSED OR CONTRIBUTED TO
5 L.A.H.C.'S LOSSES. L.D.I. THAT ENTITY THAT
6 MONITORED THEIR FINANCIAL CONDITION AND
7 RECOMMENDED IT WIND DOWN SO IT UNDOUBTEDLY HAS
8 DOCUMENTS THAT BEAR ON WHAT CAUSED L.A.H.C.
9 INSOLVENCY AND ITS LOSSES. AGAIN, THOSE ARE
10 DOCUMENTS THAT ARE CLEARLY RELEVANT. THEY ARE
11 CLEARLY NOT PRIVILEGED. THEY WERE THE DOCUMENTS
12 OBTAINED IN THE COURSE OF A REHABILITATION
13 PROCEEDING. THE INFORMATION DOES NOT CONCERN
14 REGULATOR INACTION OR ACTION, SO NONE OF THE
15 L.D.I. STATED OBJECTIONS OR ARGUMENTS APPLY TO
16 THOSE CATEGORIES OF REQUESTS THAT MILLIMAN HAS
17 MADE. LETS GO TO ANOTHER CATEGORY, INFORMATION
18 REGARDING OTHER INSURERS' RATE FILINGS. THIS GOES
19 TO PLAINTIFF'S CORE ALLEGATION AGAINST MILLIMAN
20 AND BUCK, WHICH IS THAT MILLIMAN RELIED ON
21 IMPROPER ASSUMPTIONS; I WILL GIVE YOU A SPECIFIC
22 ALLEGATION FROM THE RECEIVER'S COMPLAINT OF THEY
23 ALLEGE MILLIMAN WORK WAS IMPROPER AND NEGLIGENT
24 BECAUSE IT, QUOTE, ASSUMED THAT L.A.H.C. WOULD
25 ACHIEVE PROVIDER DISCOUNTS OR THEY HAVE L.P.L.
26 PRODUCTS THAT WERE CALLED TO B.C.B. SHIELD. FACED
27 IN THAT ALLEGATION THEY HAVE TO BE ALLOWED TO SEE
28 THE DOCUMENTS SHOWING BLUE CROSS BLUE SHIELD 2014
29 -- THEIR RATE INFORMATION, THEIR RATE FILINGS
30 BECAUSE THAT WILL HAVE BLUE CROSS BLUESHIELD
31 PROVIDERS DISCOUNTS SUGGESTIONS AND THAT WAY WE
32 WILL BE ABLE TO SEE WHETHER THE REFERRALS

1 ALLEGATION IS TRUE OR NOT TRUE WHETHER IT IS
2 UNREASONABLE. WHETHER THAT ASSUMPTION HAD ANY
3 IMPACT OR L.A.H.C.'S FINANCES. ANOTHER EXAMPLES
4 TAKEN FROM THE REARS COMPLAINT THEY ASSUMPTION
5 THEIR REPORTS CONCERNING POLICY ENROLLMENT.
6 L.D.I. HAVE DOCUMENTS CONCERNING ACTUAL THAN STATE
7 WHITE INVOLVEMENT IN A.C.L. COMPLIANT PLANS STATE
8 WIDE LET'S SEE WHETHER THEY WERE ASSUMPTIONS OR
9 UNREASONABLE OR NOT MUCH. LET'S SEE WHETHER THAT
10 ASSUMPTION ACTUALLY IMPACTED L.A.H.C.'S FINANCIAL
11 CONDITION. THE RECEIVER CAN MAKE THESE
12 ALLEGATIONS AGAINST MILLIMAN AND THEN SEEK TO
13 BLOCK THEM THE ACCESS TO THE DOCUMENTS THAT MAY
14 DISPROVE THOSE ALLEGATIONS. THESE ARE DOCUMENTS
15 THAT ARE CLEARLY RELEVANT, CLEARLY NOT PRIVILEGED.
16 CLEARLY OBTAINED IN THE COURSE OF A
17 REHABILITATION PROCEEDING. AND THE INFORMATION
18 HAS NOTHING DO WITH REGULATOR ACTION OR INACTION
19 THE L.D.I. STATED OBJECTIONS OR ARGUMENTS HAVE NO
20 BEARING ON THESE CATEGORIES OF DOCUMENTS THAT
21 MILLIMAN IS SEEKING. GOING TO DISCOVERY REGARDING
22 THE HEALTH REPUBLIC COMMUNICATION REGARDING THE
23 HEALTH REPUBLIC SETTLEMENT. THE RECEIVER REFER
24 BACK IN THE NOVEMBER AND IT'S IN THE BRIEFING
25 BRIEFING ON THAT MOTION TO COMPEL -- I AM SORRY
26 THAT WAS THE MOTION TO STRIKE CONCEDED THAT
27 MILLIMAN IS ENTITLED TO PUT ON A DEFENSE
28 CONCERNING THE POST RECEIVERSHIP SETTLEMENT. WELL
29 IF EVIDENCE CONCERNING THAT ISSUE IN THE RECEIVERS
30 OBJECTIONS, RELEVANCE AND DISCOVERABLE THE SAME
31 EVIDENCE IS GOING TO BE RELEVANT FROM THE L.D.I.
32 SO, I COULD GO ON LIKE THIS FOR QUITE A WHILE AND

1 OUR PAPERS HAVE SEVERAL OTHER SPECIFIC EXEMPTION
2 OF WHY OUR REQUESTS ARE PROPER AND HAVE NOTHING TO
3 WITH THE OBJECTIONS AND ARGUMENTS THAT THE L.D.I.
4 HAS ASSERTED, BUT THE POINT IS THAT IT IS THE
5 L.D.I.'S BURDEN TO SHOW WHY MILLIMAN IS NOT
6 ENTITLED TO THE DISCOVERY IT IS SEEKING, AND THEY
7 FAILED TO MEET THAT BURDEN -- ASSERTED THE
8 GENERALIZED OBJECTIONS THAT DO NOT ADDRESS WHAT
9 MILLIMAN IS DOING HERE.

10 **THE COURT:** ALL RIGHT. THANK YOU. I AM SORRY I
11 THOUGHT -- GO AHEAD.

12 **MS. KATTAN:** JUST TURNING FOR A MINUTE OR TWO TO
13 THE MERITS OF THE OBJECTIONS THAT THE L.D.I. DID
14 ASSERT TO THE EXTENT THE COURT CONSIDERS THOSE
15 OBJECTIONS ON THEIR MERITS AND FIRST TURNING TO
16 THE OBJECTION THAT MILLIMAN CANNOT SEEK DISCOVERY
17 FROM THE L.D.I. BECAUSE WE CANNOT PRESENT DEFENSES
18 AT TRIAL CONCERNING REGULATORS' ACTIONS OR
19 INACTIONS. FIRST OF ALL, THIS IS DISCOVERY. THE
20 FIRST CIRCUIT, LOUISIANA FIRST CIRCUIT AND THE
21 LOUISIANA SUPREME COURT HAVE MADE CLEAR THAT THE
22 TEST FOR DISCOVERABILITY IS NOT ADMISSIBILITY AT
23 TRIAL BUT WHETHER THE INFORMATION IS REASONABLY
24 CALCULATED TO LEAD TO ADMISSIBLE EVIDENCE AND IT
25 IS EASY HERE TO SEE HOW THE L.D.I. AND LUTUS AND
26 ELLIS RESEW OF MILLIMAN AND BUCKS WORK CAN LEAD TO
27 ADMISSIBLE EVIDENCE. FOR EXAMPLE, WHEN THEY
28 REVIEWED MILLIMAN'S WORK TO THE EXTENT THAT THEY
29 TOOK ANY DATA INTO ACCOUNT, LET'S SEE THAT DATA.
30 IT DOES NOT MATTER WHETHER THE L.D.I. SAID.
31 ULTIMATELY THE CONCLUSION MATTERS LESS THAN LET'S
32 SEE THE DATA THEY RELIED ON THAT IS DISCOVERABLE

1 EVIDENCE. I DO NOT THINK THERE IS A DISPUTE ABOUT
2 THAT. THAT IS HOW THESE REQUESTS, EVEN IF
3 ULTIMATELY THE EVIDENCE ABOUT REGULATOR INACTION
4 OR ACTIONS I KNOW HAD USABLE THE DISCOVERY
5 REQUESTS CAN LEAD TO DISCOVERABLE INFORMATION.
6 THAT IS WHY EVERY SINGLE COURT THAT HAS LOOKED AT
7 THIS ISSUE HAS SAID THAT REGULATOR DOCUMENTS ARE
8 DISCOVERABLE EVEN WHERE REGULATOR \FACILITY\FAULT
9 DEFENSES ARE NOT ALLOWED. WE CITED THOSE CASES AT
10 PAGE NINE AND TEN OF OUR MOVING BRIEF, AND THE
11 L.D.I. DOES NOT ADDRESS THAT AUTHORITY IN ITS
12 RESPONSE TO MILLMAN'S MOTION. SECOND, THESE
13 DOCUMENTS ARE INDISPUTABLY RELEVANT, AND THE
14 STATUTE ON WHICH THE L.D.I. RELIES DOES NOT
15 PRECLUDE THE DISCOVERY THAT WE ARE SEEKING.
16 PLAINTIFF'S CENTRAL ALLEGATION OF WRONGDOING
17 AGAINST MILLIMAN SHEEN ON REPORTS THAT MILLIMAN
18 SUBMITTED TO THE L.D.I. AND THEY APPROVED RATES
19 BASED ON THAT WORK AND LUSUS AND ELLIS REVIEWED
20 THAT WORK. MILLIMAN AND BUCK IS ENTITLED TO SEE
21 THE L.D.I. DOCUMENTS ABOUT THOSE REPORTS AND
22 PRESENT A DEFENSE BASED ON THEM; NOT TO PROVE
23 L.D.I.'S LIABILITY OR TO ASSESS THE ACTION OR
24 INACTION, WHICH IS WHAT THE STATUTE SECTION 2043
25 .1 ADDRESSES. WE ARE ENTITLED TO OBTAIN EVIDENCE
26 BEARING ON WHETHER MILLIMAN'S WORK PRODUCT WAS
27 REASONABLE AND PREPARED COMPETENTLY, OR WHETHER
28 THE ASSUMPTIONS UNDERLYING MILLIMAN'S WORK WAS
29 REASONABLE GIVEN WHAT WAS KNOWN AT THE TIME. SO,
30 THE STATUTE DOES NOT APPLY AND DOES NOT PREVENT
31 DISCOVERY IN THIS CONTEXT. JUST QUICKLY TURNING
32 TO THE L.D.I.'S OBJECTIONS BASED ON THE STATUTE

1 22:2045 CONFIDENTIALITY. THAT STATUTE APPLIES TO
2 DOCUMENTS THAT ARE PRODUCED BY OBTAINED BY OR
3 DISCLOSED TO THE COMMISSIONER IN THE COURSE OF A
4 RECEIVER SHY OR REHABILITATION ACTION OTHERWISE
5 PRIVILEGED NEITHER CRITERIA IS SATISFIED HERE
6 SINCE THE SUBPOENA REQUESTS SOLVENCY DOCUMENTS AND
7 L.D.I. HAS NOT IDENTIFIED ANY PRIVILEGE THAT
8 SHIELD EVERYTHING MILLIMAN HAS ASKED FOR FROM
9 DISCOVERY. SO THAT DEPOS IS OF 22:2045. TURNING
10 QUICKLY TO THE L.D.I. MINIMAL PRODUCTION THAT THEY
11 MADE IN RESPONSE TO MR. CULLEN, THE PUBLIC
12 RECORDS REQUEST, JUST LOOKING AT THE STATISTICS OF
13 THAT PRODUCTION IT WAS 51 DOCUMENTS AND THOSE 51
14 DOCUMENTS CONTAIN ZERO RELATING TO L.A.H.C.
15 PREMIUM RATES, THEIR FINANCIAL LOSSES OTHER THAN
16 ONE FINANCIAL STATEMENT FOR A SINGLE QUARTER. NO
17 DOCUMENTS CONCERNING THEIR STATE WIDE ENROLL
18 FIGURES, NO DOCUMENTS CONCERNING THE DECISIONS TO
19 PLACE THEM IN REHABILITATION OTHER THAN THE
20 PETITION FOR REHABILITATION, AND NO DOCUMENTS
21 CONCERNING OTHER INSURER RATE INFORMATION, AND
22 ONLY ONE E-MAIL THAT REFERENCES MILLIMAN IN ANY
23 WAY AT ALL. CLEARLY THAT PRODUCTION DOES NOT SAW
24 THE REQUESTS THAT MILLIMAN MADE IN CONNECTION WITH
25 THIS SUBPOENA. AND THE LAST ARGUMENT I JUST WANT
26 TO ADDRESS IS ONE THAT THE RECEIVER BROUGHT UP IN
27 THEIR IMPROPER BRIEF IN RESPONSE TO MILLIMAN'S
28 MOTION, WHICH IS THE RECEIVER SAID -- I AM
29 SORRY -- THAT MILLIMAN IS NOT ENTITLED TO
30 DISCOVERY BECAUSE DISCOVERY SHOULD BE LIMITED TO
31 THE INFORMATION THAT MILLIMAN AND BUCK HAD
32 CONSIDERED WHEN PERFORMING THEIR WORK. THERE IS

1 NO BASIS. THERE IS NO LEGAL OR LOGICAL BASIS FOR
2 THAT ARGUMENT. THE RECEIVER ALLEGES THAT
3 MILLMAN'S WORK WAS IMPROPER BECAUSE WE FAILED TO
4 CONSIDER CERTAIN DATA. MILLIMAN IS ENTITLED TO
5 SEE WHAT THAT DATA SHOWED AND WHETHER IT MAKES A
6 DIFFERENCE OR NOT. MORE OVER, THERE IS
7 INFORMATION AS I DISCUSSED EARLIER CONCERNING
8 CAUSATION, CONCERNING DAMAGES THAT WE ARE
9 ENTITLED. THAT IS ENCOMPASSED BY MILLMAN'S
10 REQUESTS, EACH IF YOU CONSIDER THE MERITS OF THE
11 L.D.I. OR RECEIVER'S ARGUMENTS THEY FILL ON THEIR
12 MERITS AS WELL. JUST BRIEFLY, I WANT TO TOUCH ON
13 MR. CULLENS PAPERS SAY THAT MILLIMAN SHOULD FOOT
14 THE BILL AND BUCK SHOULD FOOT THE BILL FOR ANY
15 DOCUMENTS OR ANY DISCOVERY THAT THE L.D.I.
16 ULTIMATELY IS COMPELLED TO MAKE HERE. I THINK
17 THAT IGNORES A, THAT THIS IS NOT SOME FISHING
18 EXPEDITION. ALL OF THE DOCUMENTS I TALKED ABOUT
19 HERE TO DATA MILLIMAN HAS REQUESTED ARE THE CENTER
20 OF THE PLATE STOCK THAT GOES TO THE CORE OF THE
21 ALLEGATION THAT THE RECEIVER MAKES AGAINST
22 MILLIMAN, NOR EVER REMEMBER HOW WE GOT HERE IS WE
23 ASKED MR. CULLENS TO PRODUCE THIS INFORMATION. HE
24 SAID, I CANNOT DO IT. I DO NOT HAVE A DOG IN THIS
25 FIGHT. THEY SAID L.D.I. SAID THEY WILL NOT GIVE
26 US A SINGLE DOCUMENTS. AND THEN MR. CULLENS ENDED
27 UP WEIGHING IN WITH A BRIEF IN SUPPORT OF L.D.I.'S
28 POSITION EVEN THOUGH HE HAD EARLIER SAID HE DID
29 NOT HAVE A DOG IN THIS FIGHT. IF ANYONE IS OWED
30 THE COST SHIFTING IT IS NOT THE L.D.I. THEY DID
31 NOT RAISE ANY KIND OF BURDEN ARGUMENT THIS. IT IS
32 PAPERS AND -- AS WE MENTIONED IN MILLMAN'S PAPER,

1 WE ACTUALLY SAID TO L.D.I. WE SHOULD NEGOTIATE
2 ANYTHING OVER THE SCOPE OF OUR ACCOUNTS AND THE
3 RESPONSE. WE GOT NO DON'T BOTHER, WE DO NOT NEED
4 TO SEE, WE RESTING ON OUR WHOLESALE OBJECTIONS
5 BASED ON THE STATUTES WE ARE RELYING ON. THERE IS
6 NO BURDEN ISSUE HERE. THERE IS NOT A FISHING
7 EXTRADITION. THEY HAVE NOT DONE ANYTHING IMPROPER
8 MILLIMAN BY SUBPOENA THE L.D.I. THERE IS NO BASIS
9 FOR COST SHIFTING HERE. YOUR HONOR, UNLESS YOU
10 HAVE ANY QUESTIONS.

11 **THE COURT:** NO. THANK YOU. THANK YOU. DOES BUCK
12 HAVE ANYTHING THEY WOULD, THEY WOULD LIKE TO ADD
13 AS I BELIEVE THEY WERE JOINED IN THIS?

14 **MR. BROWN:** YES, YOUR HONOR. OUR SUBPOENA
15 REQUESTS PRETTY WELL OVERLAP WITH MILLIMAN, SO I
16 THINK I CAN ADOPT ALL OF JUSTIN'S ARGUMENT THAT HE
17 JUST MADE SO VERY WELL. I WOULD SORT OF HATE THIS
18 KIND OF OVERARCHING POINT. WE ARE AT STEP ONE,
19 WHICH IS WHAT IS DISCOVERABLE OR WHAT COULD
20 POTENTIALLY LEAD TO THE DISCOVERY OF RELEVANT
21 EVIDENCE, AND THAT IS CONSTRUED VERY BROADLY.
22 WHAT L.D.I. AND LEWIS AND ELLIS ARE TRYING TO DO
23 IS MOVE US FAST FORWARD US TO STEP ONE HUNDRED,
24 AND TRY TO SAY THAT WELL, ANYTHING THAT WE HAVE,
25 ANYTHING THAT IS IN OUR DOCUMENTS OF NECESSITY IS
26 NOT GOING TO BE ADMISSIBLE AT TRIAL. NOW, THAT IS
27 STEP ONE HUNDRED. THAT IS WHAT YOU DO A
28 YEAR-AND-A-HALF FROM NOW WHEN YOU GET THE MOTIONS
29 IN LIMINE ABOUT WHAT IS ADMISSIBLE OR NOT, AND AS
30 YOUR HONOR CORRECTLY RECOGNIZED THE LAST TIME WE
31 WERE TOGETHER, THE QUESTION OF WHAT IS
32 DISCOVERABLE UNDER THE LIBERAL, BROAD APPROACH TO

1 DISCOVERY OF ANYTHING THAT COULD LEAD TO SOMETHING
2 RELEVANT AND ADMISSIBLE IS VERY BROAD AND IS QUITE
3 DIFFERENT FROM THE MUCH NARROWER ISSUE OF WHAT IS
4 ULTIMATELY GOING TO BE ALLOWED TO BE SHOWN TO THE
5 JURY. SO, I WOULD JUST SUBMIT TO YOU WHAT THE
6 L.D.I. AND LEWIS AND ELLIS ARE DOING IS REALLY
7 PUTTING THE CART BEFORE THE HORSE AND YOU CANNOT
8 DO THAT BEFORE WE HAVE EVEN SEEN THE MATERIAL.
9 ARE WE SUPPOSED TO TAKE THEIR WORD FOR IT? THAT
10 EVERYTHING THAT IS IN THEIR FILES IS ULTIMATELY
11 NOT GOING TO BE ADMISSIBLE AT TRIAL, AND SO,
12 THEREFORE, WE DO NOT EVEN HAVE THE RIGHT TO SEE
13 IT? NO. WE GET TO SEE IT TO DETERMINE THAT FOR
14 OURSELVES, AND THEN YOU ADDRESS ADMISSIBILITY
15 ISSUES MUCH LATER IN THE CASE. THE BOX OF WHAT IS
16 DISCOVERABLE IS A WHOLE LOT BIGGER, YOUR HONOR,
17 THAN THE BOX OF WHAT MAY OR MAY NOT BE ADMISSIBLE
18 AT TRIAL LATER, BUT IT IS THAT LARGER BOX THAT
19 GOVERNS THE ANALYSIS HERE AND I THINK JUSTIN HAS
20 DONE A GOOD JOB OF DISCUSSING VARIOUS WAYS IN
21 WHICH THE MATERIAL WE ARE SEEKING COULD BE
22 RELEVANT OR COULD LEAD TO THE DISCOVERY OF
23 ADMISSIBLE EVIDENCE ON ISSUES THAT DO NOT GO TO
24 ACCUSING THE REGULATORS OF HAVING COMMITTED FAULT,
25 OR A DEFENSE, AN AFFIRMATIVE DEFENSE BASED ON
26 REGULATOR ACTION OR INACTION. YOUR HONOR, WE HAVE
27 A SEPARATE SUBPOENA THAT WE ISSUED TO LEWIS AND
28 ELLIS. WOULD YOUR HONOR LIKE TO TAKE THAT UP
29 SEPARATELY?

30 **THE COURT:** NO. ALL UP AT ONE TIME. GO AHEAD.

31 **MR. BROWN:** SO, WE, BUCK SUBMITTED A SEPARATE
32 SUBPOENA TO LOUIS AND ELLIS, AND THEY DISAGREED,

1 GRACIOUSLY HAVE THAT DETERMINED BY YOUR HONOR HERE
2 IN THIS COURT IN LOUISIANA, AND REALLY THE SAME
3 ANALYSIS APPLIES. WE KNOW THAT LOUIS AND ELLIS
4 CONTEMPORANEOUSLY REVIEWED BUCK'S RATE FILINGS FOR
5 THE YEAR 2015, AND THAT REVIEW -- THE L.D.I.
6 PUBLISHED THAT REVIEW ON THAT PUBLIC WEBSITE FOR
7 THE WORLD TO SEE. YOUR HONOR, THAT IS THE ONLY
8 REVIEW THAT IS IN EXISTENCE OF BUCK'S RATES FILING
9 THAT WAS CONTEMPORANEOUS, THAT WAS DONE AT THE
10 TIME UNCONTAMINATED BY HIND-SIGHT VIEW OF UNKNOWN
11 FUTURE EVENTS. ACTUARIES ARE REQUIRED MY CLIENTS
12 REQUIRED TO PREDICT THE FUTURE BASED ON WHAT IS
13 UNKNOWN. ONCE YOU HAVE HIND-SIGHT YOU CANNOT DO
14 THAT ANYMORE. SO, THE L&E REVIEW THAT WAS DONE IN
15 2014 AND PUBLISHED ON THE L.D.I. PUBLIC WEBSITE IS
16 THE ONLY OTHER PLACE TO LOOK AT FOR A
17 CONTEMPORANEOUS REVIEW OF WHAT WE DID WITHOUT
18 BENEFIT OF HINDSIGHT, AND WE KNOW THAT LOUIS AND
19 THAT OUR RATES IN STANDARD -- WAS LOGICAL AND
20 PREFERRABLE TO THE VERY LIMITED COMPANY HISTORY
21 THAT WAS IN EXISTENCE AT THAT TIME WHICH WAS FOUND
22 TO BE NON-CREDIBLE, AND BY THE WAY, THE
23 PLAINTIFF'S PETITION ADMITS THAT IT WAS
24 NON-CREDIBLE. SO, TO SAY THAT THERE IS NOTHING IN
25 LOUIS AND ELLIS IS FILE THAT COULD POTENTIALLY BE
26 RELEVANT OR LEAD TO DISCOVERY OF ADMISSIBLE
27 EVIDENCE DOES NOT MAKE ANY SENSE AT ALL, YOUR
28 HONOR. WHAT IF THEY USED OTHER RATE MANUALS THAT
29 COULD PROVIDE FURTHER SUPPORT FOR OUR ARGUMENTS?
30 WHAT IF -- AS JESSE POINT OUT ONE OF THE
31 ALLEGATION IN THE PETITION IS THAT OUR RATE
32 FILINGS WERE INCONSISTENT WITH THE INFORMATION

1 THAT THE L.D.I. HAD FROM OTHER CARRIERS INCLUDING
2 BLUE CROSS. WELL, LEWIS AND ELLIS WAS WORKING AS
3 A CONTRACTOR FOR THE L.D.I. IT IS POSSIBLE THAT
4 THEY GOT THAT INFORMATION FROM THE L.D.I. AND THAT
5 LOUIS AND ELLIS USED THAT INFORMATION IN HELPING
6 IT TO REACH THE CONCLUSION THAT OUR RATES WERE
7 REASONABLE AT THE TIME. SO, IT IS VERY POSSIBLE
8 THAT LUSUS AND ELLIS HAS OTHER INFORMATION OR THAT
9 REVIEW ITS MATERIAL COULD LEAD TO THAT INFORMATION
10 IT WOULD FURTHER SUPPORT OUR POSITION THAT WE WERE
11 NOT NEGLIGENT OR IT COULD HURT US. IT COULD BE
12 THAT THERE IS INFORMATION IN LOUIS AND ELLIS FILES
13 THAT MIGHT BE BAD FOR US. I DO NOT THINK THEY
14 ULTIMATELY CONCLUDED AS WE ALL KNOW THAT OUR RATES
15 WERE REASONABLE AT THE TIME THAT INFORMATION COULD
16 LEAD TO ADMISSIBLE EVIDENCE ABOUT OTHER RATE
17 MANUALS OTHER THAN THE ONE WE USED, THAT MAY BE
18 LOUIS USED TO FURTHER CONFIRM WHAT WE WERE
19 DIAGNOSE INFORMATION THEY MAY HAVE GOTTEN FROM
20 L.D.I. FROM OTHER CARRIERS INCLUDING BLUE CROSS
21 THAT HAVE BEEN PUT DIRECTLY IN THE ALLEGATION IN
22 THIS CASE. YOUR HONOR, WE GET TO SEE ALL OF THAT.
23 THAT IS WHAT DISCOVERY IS FOR. THE ISSUE OF WHAT
24 IS ADMISSIBLE AND WHETHER OR NOT IT CAN ONLY
25 POSSIBLY SUPPORT AN AFFIRMATIVE DEFENSE OF
26 REGULATOR ACTION OR INACTION, THAT IS STEP ONE
27 HUNDRED. THAT IS FOR A YEAR-AND-A-HALF FROM NOW
28 THAT WE HAVE TO BASE WITH OUR MOTION IN LIMINE.
29 WE GET TO SEE ALL OF THAT. THE PETITION PUTS ALL
30 OF THAT IN PLAY. THESE ISSUES OF COMPARATIVE
31 FAULT, THE CONDUCT OF THIRD-PARTY ADMINISTRATORS,
32 DIRECTOR, OFFICER, DEFENDANTS IN A COMPARATIVE

1 FAULT REGIME ARE WE DO BELIEVE THE D.O.I. DOES NOT
2 HAVE STUFF TO GO TO THAT ISSUE, WHETHER IT OVERSAW
3 THIS COMPANY FROM THE BEGINNING TO THE END. YOUR
4 HONOR, WE WERE NOT THERE AT THE TIME. L.D.I. WAS
5 THERE FROM THE BEGINNING TO THE REHABILITATION OF
6 THIS COMPANY. WE GET TO SEE WHAT THEY HAVE
7 BECAUSE IT COULD VERY WELL AND PROBABLY WILL BEAR
8 UPON ISSUES OF COMPARATIVE FAULT, COMPARATIVE
9 CAUSATION. THIS LAWSUIT ACCUSES US OF CAUSING THE
10 FINANCIAL PROBLEMS AND L.D.I. TO PUT THIS COMPANY
11 IN REHAB. ARE WE TO BELIEVE THERE IS NOTHING IN
12 THE L.D.I. FILES THAT REALLY CAUSE THE LOSSES, THE
13 ACTIONS OF THE FEDERAL GOVERNMENT IN NOT MAKING
14 THE RISK QUARTER PAYMENTS THAT WE NOW KNOW IT WAS
15 OBLIGATED TO MAKE? WE ALREADY SEEN JIM DONELON
16 TESTIMONY TO CONGRESS THAT THOSE PROBLEMS WERE
17 PART OF CAUSE AND CONSUMER COMPLAINTS. ARE WE NOT
18 ALLOWED TO THE EVIDENCE OF CONSUMER COMPLAINTS
19 THAT WE KNOW WERE IN THE FILES BECAUSE DONELON
20 SAID THEY WERE. MY CLIENT IS NOT RESPONSIBLE FOR
21 CONSUMER COMPLAINTS. MY CLIENT IS NOT RESPONSIBLE
22 FOR THE FAILURE. FEDERAL GOVERNMENT TO HONOR ITS
23 RISK QUARTER OBLIGATION WHICH WERE ANTICIPATED AT
24 THE TIME. THE WHOLE A.C.A. WAS, IS UP WITH THE
25 IDEA THAT THOSE RISKS ADJUSTMENT PAYMENTS WERE
26 GOING TO COME. IF THEY HAD COME, THIS COMPANY
27 WOULD HAVE GOTTEN 65 MILLION DOLLARS IN THE DOOR
28 OVER THAT PERIOD, THEN IT GOT. WE KNOW THE L.D.I.
29 HAS MATERIAL THAT GOES DIRECTLY TO THOSE ISSUES.
30 BUT THEY WILL NOT GIVE IT TO US. THEY WILL NOT
31 PRODUCE THEM TO US. THEY SAY WE CANNOT HAVE THEM.
32 YOUR HONOR, IF THAT STANDS, THAT IS GOING TO WORK

1 DENIAL OF DUE PROCESS. THE COMMISSIONER CANNOT
2 BRING A LAWSUIT LIKE IN THAT MAKES ALL OF THAT
3 STUFF POTENTIALLY RELEVANT AND DISCOVERABLE AND
4 THEN SAY YOU CANNOT HAVE ANY OF IT.

5 **THE COURT:** COMMISSIONER IS NOT BRING.

6 **THE DEFENDANT:** THAT HAS JUST.

7 **THE COURT:** IT IS THE RECEIVER.

8 **MR. BROWN:** THAT WILL NOT WORK. I WOULD SUBMIT TO
9 YOU THE LEWIS MATERIAL IS RELEVANT OR COULD LEAD
10 TO THE DISCOVERY OF ADMISSIBLE EVIDENCE. THE
11 L.D.I. MEETS THAT SAME STANDARDS TEN TIMES OVER.
12 A HUNDRED TIMES OVER. SO, ALL WE ARE ASKING IS
13 THAT THE DEPARTMENT OF INSURANCE AND LOUIS AND
14 ELLIS COMPLY WITH THESE SUBPOENAS. THEY HAVE NOT
15 OBJECTED TO THEY ARE UNDULY BURDENSOME. THEY HAVE
16 NOT ASKED FOR THE COST OF PRODUCTION. SO, THERE
17 SHOULD BE NO REASON WHY THEY SHOULD NOT BE ORDERED
18 TO COMPLY WITH THEM.

19 **THE COURT:** OKAY. I DID NOT MEAN TO MISSPEAK
20 THERE. CLEARLY THE COMMISSIONER IS BRINGING IT,
21 BUT THERE NEEDS TO BE A DISTINGUISHING, OR A
22 DISTINCTION I SHOULD SAY BETWEEN THE COMMISSIONER
23 UNDER L.D.I. AND THE COMMISSIONER AS THE RECEIVER,
24 AND I DID NOT WANT THERE TO BE -- BECAUSE THESE
25 DOCUMENTS ARE NOT PART OF THE L.D.I.
26 DOCUMENTATION, I DID NOT WANT THERE TO BE
27 CONFUSION THAT THE COMMISSIONER MAY HAVE BROUGHT
28 IT IN THAT, THE LAWSUIT IN THAT REGARDS. SO, THIS
29 IS WHY I SAID IT WAS THE RECEIVER IN HIS CAPACITY
30 AS RECEIVER JUST CLARIFYING THE RECORDS BECAUSE IT
31 WAS UNCLEAR DURING THE COURSE OF YOUR ARGUMENT,
32 YOU HAD BEEN TALKING ABOUT L.D.I. BUT NOT WITH

1 REGARD TO RECEIVER, AND THEN COMMISSIONER CANNOT
2 BRING THIS LAWSUIT. IT IS HIM AS THE RECEIVER
3 THAT BROUGHT IT. I WANT TO MAKE SURE THAT WAS
4 CLEAR ON THE RECORD, THAT THERE WAS NO CONFUSION
5 THERE BECAUSE PARTY VERSUS THIRD-PARTY BECOMES AN
6 ISSUE IN THESE KINDS OF THINGS AS YOU KNOW.

7 **MR. MOORE:** AS A THIRD-PARTY, YOUR HONOR, THIS IS
8 THE COMMISSIONER AND THE DEPARTMENT OF INSURANCE
9 AS REGULATOR AS A TRUE THIRD-PARTY.

10 **THE COURT:** YES. THAT WAS THE DISTINCTION I WAS
11 TRYING TO MAKE CLEAR ON THE RECORD, IS THAT I WAS
12 TRYING TO MAKE SURE THAT IT WAS CLEAR THAT THE
13 REGULATOR WAS NOT BRINGING THE SUIT; THAT THE
14 RECEIVER WAS. EVEN THOUGH IT IS THE SAME HUMAN
15 BEING, IT IS NOT THE SAME JURIDICAL ENTITY. JAMES
16 ANYTHING ELSE REAL QUICK?

17 **MR. GODOFSKY:** YOUR HONOR, CAN I SPEAK FOR ONE
18 MINUTE? JUST TO EMPHASIZE A POINT THAT MY
19 COLLEAGUE JAMES MADE. THE QUESTION HERE IS NOT
20 WHETHER THERE IS EVEN A SINGLE DOCUMENT IN THE
21 POSSESSION OF L.D.I. OR LEWIS AND ELLIS THAT IS
22 ADMISSIBLE. EVEN IF NONE OF THEIR DOCUMENTS ARE
23 ADMISSIBLE, THAT DOES NOT MEAN THAT WE CANNOT SEE
24 THE DOCUMENTS BECAUSE THEY COULD LEAD US TO OTHER
25 DOCUMENTS NOT IN THEIR POSSESSION.

26 **THE COURT:** YES, I THINK THAT THAT POINT WAS MADE,
27 BUT, DAVID, THANK YOU FOR POINTING IT OUT AND
28 MAKING THE CLARIFICATION. THAT IS AN IMPORTANT
29 THING TO KEEP IN MIND, ALL RIGHT. GUYS, I AM GOING
30 TO TAKE A FIVE-MINUTE BREAK. I HAVE GOT A CALL I
31 HAVE GOT TO TAKE.

32 (Off record).

1 **MR. MOORE:** ASHLEY MOORE. I REPRESENT LEWIS AND
2 ELLIS AS WELL.

3 **THE COURT:** MR. MOORE, WE ARE GOING TO ALLOW YOU
4 TO SAY FOUR WORDS, CHOOSE THEM CAREFULLY. GO
5 AHEAD, MAKE YOUR ARGUMENT.

6 **MR. BROWN:** WE DENY THE MOTION IS FOUR WORDS.

7 **THE COURT:** GO AHEAD.

8 **MR. MOORE:** MAY IT PLEASE THE COURT, ASHLEY MOORE
9 FOR THE LOUISIANA DEPARTMENT OF INSURANCE AS
10 REGULATOR, AS WELL AS LEWIS AND ELLIS WHICH ACTED
11 AS AN INDEPENDENT CONTRACTOR AND AGENT OF THE
12 DEPARTMENT. I ATTACHED TO THE OPPOSITION MEMO THE
13 PROFESSIONAL SERVICES CONTRACT BETWEEN L.D.I. AND
14 LEWIS AND ELLIS; NOT BECAUSE L.A.H.C. PUBLIC
15 RECORDS PRODUCTION WAS DEFICIENT IN ANY WAY, BUT
16 SIMPLY TO DEMONSTRATE THAT, YES, LEWIS AND ELLIS
17 WAS ACTING EXCLUSIVELY FOR L.D.I. AND NO OTHER
18 CLIENT IN CONNECTION WITH L.A.H.C. TO BEGIN,
19 LET'S TAKE UP THE BUCK MOTION FIRST BECAUSE I HAVE
20 A COUPLE OF COMMENTS ABOUT THE BUCK MOTION THAT
21 ARE NOT APPLICABLE TO THE MILLIMAN MOTION.

22 **THE COURT:** SURE.

23 **MR. MOORE:** BUCK HAS ARGUED THAT BECAUSE THE
24 RESPONSE WAS NOT FILED WITHIN THE 15-DAY DELAY,
25 THAT SOMEHOW, SOMEWAY ALL OBJECTIONS GO AWAY, HAVE
26 BEEN WAIVED.

27 **THE COURT:** I DO NOT THINK JAMES MEANT THAT.

28 **MR. BROWN:** THAT IS RIGHT.

29 **THE COURT:** IT WAS THEN -- IT WAS TAKEN THAT WAY
30 --

31 **MR. BROWN:** NO, YOUR HONOR. ALL RIGHT, BUT THAT
32 IS NOT -- I DO NOT MEAN TO INTERRUPT HIM. ALL

1 RIGHT.

2 **MR. MOORE:** THAT IS EXACTLY WHAT THE MEMO SAYS,
3 BUT IN RESPONSE TO THAT, I FELT LIKE IT WAS A FREE
4 PLAY. A FREE PLAY, TO USE FOOTBALL PARLORS,
5 BECAUSE THERE WAS IMPROPER SERVICE. PAGE 5, 6 AND
6 7 WERE MISSING FROM THE SUBPOENA THAT WAS SERVED
7 ON THE DEPARTMENT. THAT WAS OCTOBER 22. WELL,
8 COREY, IN HOUSE WITH THE DEPARTMENT OF INSURANCE,
9 ASKS BUCK FOR THOSE PAGES MS. CRAWLEY'S E-MAILED
10 THEM TO HIM ON OCTOBER 22. I HAVE THE E-MAIL
11 CLEARLY DEFICIENT, SO WE ARE TALKING ABOUT -- SO,
12 THE 15-DAY DELAY, THE FREE PLAY NEVER COMES INTO
13 EFFECT. THAT IS POINT NUMBER 1. POINT NUMBER 2
14 IS APPLICABLE TO BOTH BUCK AS WELL MILLIMAN, AND
15 THAT IS THAT THEY REPRESENT TO THE COURT THAT THEY
16 FULLY AND COMPLETELY DEMONSTRATED. THEY HAVE NOT
17 DEMONSTRATED ANYTHING. THERE HAS BEEN NO SHOWING
18 WHATSOEVER. NOT A WITNESS. NOT AN AFFIDAVIT.
19 THEY SIMPLY MAKE THESE ARGUMENTS AND SAY, SHAZAM,
20 HERE IT IS. IT IS ALL RELEVANT. THEY HAVE TO
21 PRODUCE. THERE HAS BEEN NO SHOWING WHATSOEVER.
22 POINT 3 IS THAT THERE ARE A NUMBER OF THESE
23 REQUESTS THAT ARE OVER THE TOP, OVERBROAD. WE CAN
24 START WITH THE MILLIMAN SUBPOENA FIRST. BECAUSE
25 SOME OF THEIR REQUESTS ASKS FOR DOCUMENTS
26 REGARDING L.A.H.C., QUOTE, OR HEALTH INSURERS
27 GENERALLY. WITHOUT IDENTIFYING THE HEALTH
28 INSURERS, L.A.H.C. OR, QUOTE, ANY A.C.A. COMPLIANT
29 PLAN, UNQUOTE WITHOUT IDENTIFYING WHO IN THE HECK
30 WE ARE TALKING ABOUT. QUOTE, EVEN A.C.A.
31 COMPLIANT PLAN IS SOLD IN LOUISIANA, UNQUOTE.
32 QUOTED, BY ANY INSURER, UNQUOTE. THAT WAS NUMBER

1 15. QUOTE, ANY OTHER PERSON OR ENTITY. WHO ARE WE
2 TALKING ABOUT? ANY OTHER PERSON OR ENTITY,
3 UNQUOTE. THEY ARE -- NOW ON THE BUCK SIDE THEY
4 STARTED WITH, LET'S SEE HERE, ALL DOCUMENTS
5 REFLECTING BUCK'S PROFESSIONAL SERVICE OR WORKS
6 FOR L.A.H.C. NO SUBJECT DESIGNATION, NO TEMPORAL
7 LIMITATION. TWO, ALL DOCUMENTS REFLECTING
8 MILLIMAN PROFESSIONAL SERVICES AND WORK FOR
9 L.A.H.C., NO SUBJECT DESIGNATION, NO TEMPORAL
10 LIMITATION. ALL DOCUMENTS REFLECTING
11 COMMUNICATIONS BETWEEN L.D.I. AND BUCK INCLUDING
12 E-MAIL. THERE IS NOT EVEN LIMITED TO L.A.H.C.
13 ALL EAR INSURERS ALL THE WAY BACK 30 YEARS WHEN
14 THEY WERE FORMALLY KNOWN AS BIRK SOMETHING ELSE.
15 ALL DOCUMENTS INCLUDING E-MAIL REFLECTING
16 COMMUNICATIONS BETWEEN L.D.I. AND BUCK. FOUR,
17 SAME THING, ALL DOCUMENTS INCLUDING E-MAIL
18 REFLECTING COMMUNICATIONS BETWEEN L.D.I. AND
19 MILLIMAN. ABOUT WHAT? L.A.H.C.? I DO NOT KNOW.
20 ANOTHER INSURANCE COMPANY? MAYBE. ANOTHER A.C.A.
21 EXCELLENT PLAN? MAYBE. ANOTHER MATTER ENTIRELY
22 FIVE YEARS, TEN YEARS, 20 YEARS AGO? THERE ARE
23 OTHER EXAMPLES FOR HEALTH INSURERS GENERALLY BY
24 ANY INSURER. IT IS JUST OVER THE TOP, OVERBROAD.
25 SO, IMPROPER SERVICE AS TO BUCK. NO SHOWING
26 WHATSOEVER, NONE WHATSOEVER BY BUCK AND MILLIMAN,
27 OVER. OVER THE TOP, OVERBREATHE, VAGUE. HOW DO
28 YOU RESPOND TO THAT? L.D.I. DOES NOT HAVE TO
29 WRITE THE REQUEST. WE DO NOT HAVE TO GUESS AS TO
30 WHAT IT IS THEY THINK THEY WANT. NEXT POINT, THE
31 OBJECTIONS WERE NOT BOILERPLATE. THEY WERE
32 CERTAINLY REPETITIVE, BUT NOT BOILERPLATE. THERE

1 IS NOTHING BOILERPLATE ABOUT THIS CASE. SO, AS
2 REGULATOR, TITLE 44, THE PUBLIC RECORDS OF L.D.I.
3 HAVE BEEN PRODUCED. THE PUBLIC RECORDS ACT
4 REQUEST IS NOT THE SUBJECT OF THIS HEARING. SO,
5 PUBLIC RECORDS ACT, REQUEST FOR RELEVANT
6 DOCUMENTS, DISCOVERY DOCUMENTS FROM L.A.H.C. IN
7 RECEIVERSHIP PRODUCED, MOTION TO COMPEL OVERRULED
8 AND DENIED, FIRST CIRCUIT DOES NOT DISAGREE.
9 WRITTEN PRICK DENIED. SO, WE HAVE PUBLIC RECORDS
10 ACT, WE HAVE L.A.H.C. AND RECEIVERSHIP. WE HAVE A
11 JANUARY 12 RULING WITH REGARD TO INSURANCE CODE
12 SECTION 2043 .1 AND PARTICULARLY SECTION B.
13 JANUARY 12 RULING, ALL RIGHT. THIRD-PARTY.
14 REGULATOR AND CERTAINLY HAS NOT PARTICIPATED AND
15 MAY NOT UNDER ALL OF THE NUANCES OF THE ARGUMENTS,
16 BUT 2043.1 SAYS THAT THESE DOCUMENTS ARE NOT
17 LEGALLY RELEVANT. IN THE PROPORTIONATE BALANCING
18 REASONABLE CALCULATION, THEY CANNOT LOGICALLY LEAD
19 TO ANYTHING HERE. SO, 2043.1 SAYS, WHAT IT SAYS,
20 WELL, THE DEFENDANTS DO NOT LIKE THAT. THEY LIKE
21 LOTS OF DOCUMENTS. LOTS AND LOTS OF DOCUMENTS.
22 WAY BACK IN TIME INVOLVING ALL SORTS OF OTHER
23 INSURERS THEY WANTED PAPERS. THEY WANT PAPER, AND
24 WE WANT YOUR REGULATOR TO SHUT DOWN YOUR
25 DEPARTMENT. WE ARE NOT EVEN GOING TO IDENTIFY WHO
26 THE A.C.A. COMPLIANT PLANS ARE OR THE OTHER
27 INSURERS ARE. WE WANT YOU TO HAVE TO RESEARCH AND
28 FIGURE OUT WHO THOSE PLANS AND INSURERS WERE IN
29 LOUISIANA DURING A PERIOD OF TIME THAT IS NOT
30 DESIGNATED, AND WE WANT YOU TO SHUT DOWN YOUR
31 DEPARTMENT AND GET AS TO THIS UNIVERSE OF PAPER
32 AND PRODUCE ALL OF IT, AND ON YOU. YOU ARE TO

1 INVENT THE CERTAIN TERMS. YOU ARE TO EMPLOY THE
2 FORENSIC EXAMINERS, AND YOU ARE TO THEN PRODUCE IT
3 IN, I GUESS SOME FORMAT THAT WE WANTED YOU TO
4 PRODUCE IT IN SOMEHOW SOME WAY. NOW, IT JUST DOES
5 NOT MAKE ANY SENSE. IT JUST DOES NOT MAKE ANY
6 SENSE WHATSOEVER. I THINK IT WAS BUCK ARGUED THAT
7 SOMEHOW, SOMEWAY BY ATTACHING THE LEWIS AND ELLIS
8 CONTRACT TO OUR OPPOSITION, THAT THAT MADE THE
9 PUBLIC RECORDS ACT PRODUCTION INVOLVING L.A.H.C.
10 SOMEHOW, SOMEWAY DEFICIENT; IT DOES NOT. YOU
11 ANSWER PUBLIC RECORDS WITH REGARD TO L.A.H.C. YOU
12 DO NOT GET THE PUBLIC RECORD CONTRACT OF L.D.I. --
13 BETWEEN L.D.I. AND LEWIS AND ELLIS, BUT YOU HAVE
14 IT NOW, OKAY. AND THERE IS NO QUESTION WITH
15 REGARD TO THAT. LACKING SUBJECT DESCRIPTION OR
16 TEMPORAL LIMITATION. OVERBROAD PUBLIC RECORDS
17 PRODUCED L.A.H.C. RECORDS IN RECEIVERSHIP
18 PRODUCED. DEFENDANTS ARE INDIRECTLY ARGUING
19 PREJUDICE. WE HAVE TO HAVE THESE DOCUMENTS, THEY
20 ARE VERY IMPORTANT TO OUR DEFENSE. IT IS REALLY
21 NOT MALREGULATION. IT IS NOT THE REGULATOR'S
22 FAULT. WE ARE GOING TO CALL IT SOMETHING ELSE.
23 IT REALLY RELATED TO STANDARD OF CARE OR
24 CAUSATION. WE ARE GOING TO TAKE THIS ISSUE AND WE
25 ARE GOING TO CALL IT A HORSE. WE ARE GOING TO
26 CALL IT SOMETHING DIFFERENT SO THAT WE CAN GET AT
27 THESE DOCUMENTS, BUT IF THEY DO NOT HAVE THESE
28 DOCUMENTS, YOUR HONOR, THERE IS NO PREJUDICE TO
29 ANY OF THESE DEFENDANTS. THEY HAVE, AS A START
30 THEY HAVE THE DOCUMENT THAT THEY NEED IN ORDER TO
31 MAKE THEIR INITIAL ARGUMENT. THEY HAVE IT. IT IS
32 THE CERTIFICATE OF AUTHORITY. IT IS THE

1 CERTIFICATE OF AUTHORITY THAT ISSUED TO L.A.H.C.
2 THIS IS WHAT SECTION IS THE LAST SENTENCE OF
3 SECTION 66 OF THE INSURANCE CODE SAYS, YOUR HONOR,
4 65 REGARDS APPLICATION FOR CERTIFICATE OF SERVICE.
5 A CERTIFICATE OF AUTHORITY. 66, LAST SENTENCE
6 SAYS, IF IN THE OPINION OF THE COMMISSIONER OF
7 INSURANCE THE EXAMINATION SHOWS THE CORPORATION TO
8 BE DUAL ORGANIZED AND TO HAVE COMPLIED WITH ALL
9 REQUIREMENTS OF LAW, HE SHOULD NOTIFY THE
10 APPLICANTS AND ISSUE A CERTIFICATE OF AUTHORITY TO
11 THE CORPORATION. A CERTIFICATE OF AUTHORITY
12 ISSUED. THEIR ARGUMENTS WILL BE THAT IN THE
13 OPINION OF THE COMMISSIONER, L.A.H.C. FULLY AND
14 COMPLETELY COMPLIED WITH ALL REQUIREMENTS OF LAW
15 AND WAS ISSUED A CERTIFICATE OF AUTHORITY. THAT IS
16 THE ARGUMENT. AS TO LATER YEARS, YOUR HONOR WILL
17 DECIDE IN ADVANCE OF OR AT TRIAL WHETHER THE Q AND
18 A SHOULD GO SOMETHING LIKE THIS: AND YOU
19 RECALCULATED THE RATES FOR L.A.H.C. AND YOU
20 SUBMITTED THAT RATE APPLICATION TO THE L A
21 DEPARTMENT OF INSURANCE, DID YOU NOT; YES. DID
22 YOU RECEIVE ANY OBJECTION FROM THE LOUISIANA
23 DEPARTMENT OF INSURANCE WITH REGARD TO THAT RATE
24 REQUEST; NO. SO, IN YOUR VIEW L.D.I. BELIEVED
25 THAT THESE RATES WERE SUFFICIENT UNDER THE
26 CIRCUMSTANCES; THAT'S MY INTERPRETATION, YES SIR.
27 THAT IS FOR A LATER DATE, AND THAT IS TO YOUR
28 HONOR TO DECIDE WITH REGARD TO THIS, BUT YOU DO
29 NOT NEED, YOU DO NOT NEED TO SHUT DOWN THE
30 DEPARTMENT OF INSURANCE IN ORDER FOR THESE
31 DEFENDANTS TO ASK THOSE QUESTIONS, WHETHER IN
32 DEPOSITION OR AT TRIAL. THEY DO NOT NEED A ROOM

1 FULL OF THUMB DRIVES FILLED WITH THOUSANDS OR
2 MORE, I AM SURE IT IS THOUSANDS, THOUSANDS OF
3 DOCUMENT FILES; NOT PAGES. NOT PAGES. GOD KNOWS
4 HOW MANY PAGES WE MAY BE TALKING ABOUT. THEY HAVE
5 THE -- AND THEY CAN CERTAINLY ASK THOSE QUESTIONS
6 WITHOUT REFERENCE TO L.D.I. DELIBERATIVE PROCESS
7 INTERNAL DOCUMENTS WHICH 2043 SAYS STATUTORILY ARE
8 LEGALLY IRRELEVANT.

9 **THE COURT:** MR. MOORE, CAN I ASK YOU A QUESTION?

10 **MR. MOORE:** YES, SIR.

11 **THE COURT:** BY PUTTING BEFORE THE TRIER-OF-FACT
12 EVIDENCE THAT SHOWS THAT MILLIMAN AND/OR BUCK,
13 GIVEN THE INFORMATION AVAILABLE AT THE TIME, DID
14 NOT ACT UNREASONABLE, AND IN FACT, THEIR ACTIONS
15 WERE REASONABLY PRUDENT, HOW IS THAT -- AND THAT
16 IS THE INFORMATION THEY ARE LOOKING FOR, IS THE
17 INFORMATION THAT EVERYBODY HAD AND WHAT THEY DID
18 NOT HAVE, HOW DOES THAT FALL WITHIN AN ATTACK ON
19 AN ACTION OR INACTION BY THE INSURANCE REGULATORY
20 AUTHORIZATION SO AS TO CREATE A DEFENSE? AREN'T
21 THEY JUST TRYING TO PUT BEFORE THE TRIER-OF-FACT
22 THE REASONABLE-MAN STANDARD IN THERE, AND THEIR
23 POSITION THAT THEY DID NOT VIOLATE IT --

24 **MR. MOORE:** WELL, ONE, YOUR HONOR, THE DEPARTMENT
25 DOES NOT MAKE A DETERMINATION WITH REGARD TO
26 STANDARD OF CARE. THAT IS NOT, THAT IS NOT THEIR
27 ISSUE. SECTION 66 AS AN INITIAL MATTER, THE
28 QUESTION IS WHETHER IN THE OPINION OF THE
29 COMMISSIONER, THIS GROUP SHOULD BE ISSUED A
30 CERTIFICATE OF AUTHORITY, AND CERTAINLY RATE AND
31 OTHER ISSUES THAT ARE VESTED WITH THE PUBLIC
32 INTEREST IN THE REGULATION OF INSURANCE COMPANIES,

1 BUT THE DEPARTMENT DOES NOT EVALUATE WHETHER AN
2 ACTUARY DID OR DID NOT BREACH A STANDARD OF CARE,
3 BUT EVERYTHING ONCE YOU PRODUCE PUBLIC RECORDS,
4 ONCE YOU PRODUCE RECEIVERSHIPS, L.A.H.C. RECORDS,
5 WHAT IS LEFT IS REGULATORY, AND THERE IS NOTHING,
6 THERE IS NOTHING -- IT IS JUST LEGALLY IRRELEVANT.

7 IT DOES NOT GO TO THE ISSUES THAT THEY ARE
8 SUGGESTING IT ALL GOES TO. IF IN THE OPINION OF
9 THE COMMISSIONER THEY SHOULD HAVE RECEIVED, YES,
10 IN TRUTH AND FACT THEY DID, THEY RECEIVED A
11 CERTIFICATE OF AUTHORITY, AND IN THE OPINION OF
12 THE COMMISSIONER, THEY COMPLIED WITH ALL
13 REQUIREMENTS OF THE LAW. CAN'T THEY STILL MAKE
14 THAT ARGUMENT WITHOUT SHUTTING DOWN THE DEPARTMENT
15 OF INSURANCE?

16 **THE COURT:** I DO NOT HAVE TO ANSWER QUESTIONS
17 LUCKILY.

18 **MR. MOORE:** IT WAS MOST RHETORICAL, YOUR HONOR.
19 THERE HAS BEEN --

20 **THE COURT:** I KNOW IT WAS, BUT THERE WAS A HEAVY
21 SILENCE.

22 **THE OTHER:** THERE HAS BEEN A LACK OF SERVICE OF
23 PROCESS. THE REQUEST FOR THE MOST PART ARE
24 OVER-THE-TOP, OVERBROAD. THEY ARE NOT EITHER
25 LOGICALLY OR LEGALLY RELEVANT. AFTER THE PUBLIC
26 RECORDS ACT AND L.A.H.C. RECEIVERSHIP DOCUMENTS
27 HAVE BEEN PRODUCED, IN LIGHT OF 2043.1, 2043, AND
28 IT IS CLEAR FROM LEWIS AND ELLIS'S PERSPECTIVE,
29 THAT NO ONE HAS JUMPED UP AND DOWN AND SUGGESTED
30 THAT THEY WERE NOT ACTING EXCLUSIVELY ON BEHALF OF
31 L.D.I. IN CONNECTION WITH THEIR ENGAGEMENT. SO,
32 THEIR RECORDS FALL WITHIN THE SAME CATEGORY AS THE

1 L.D.I. REGULATORY DOCUMENTS. THEY WERE ACTING
2 STRICTLY FOR THEIR CLIENT UNDER THE CIRCUMSTANCES.
3 GIVEN THE LACK OF SERVICE OF PROCESS AND THE
4 OVERBREADTH OF THE QUESTION AS WELL AS THE LOGICAL
5 AND LEGAL IRRELEVANCE OF THE DOCUMENTS, WE WOULD
6 ASK FOR A FEW HOURS OF -- NOT IN RESPONSE TO THE
7 SUBPOENAS THEMSELVES, BUT IN RESPONSE TO THE
8 COMPEL MOTION, WE WOULD ASK FOR OUR COSTS AND
9 EXPENSES.

10 **THE COURT:** THANK YOU. MR. CULLENS, I KNOW YOU
11 FILED SOMETHING, BUT THERE IS NO DEMAND AGAINST
12 YOU AT THIS TIME. ANY REASON YOU FEEL WHY
13 COMPELLED TO SAY ANYTHING AT THIS TIME?

14 **MR. CULLENS:** I WOULD LIKE TO SAY A FEW WORDS IF
15 YOUR HONOR WOULD LIKE TO HEAR THEM, BUT I WILL
16 CONCEDE THAT THE PRECISE DISCOVERY ISSUE BEFORE
17 THE COURT RIGHT NOW IS A MATTER BETWEEN THE
18 DEPARTMENT OF INSURANCE --

19 **THE COURT:** I WILL GIVE YOU A FEW, BUT DO NOT GO
20 CRAZY ON ME, OKAY, J?

21 **MR. CULLENS:** NO, THAT IS FINE. I WILL TRY AND
22 HIT THE HIGHLIGHTS. YOUR HONOR ASKED THE
23 QUESTION, AND I THINK IT IS TO THE CORE OF THIS,
24 IS WHAT IF THE REGULATORS DID DO SOMETHING AND
25 BASICALLY SAID WHAT MILLIMAN OR BUCK DID WAS OKAY,
26 HOW DOES THAT NOT ADDRESS SOME RELEVANT ISSUES IN
27 THIS CASE? AND I KNOW BEFORE I START TALKING
28 PEOPLE ARE GOING TO SAY THAT IS NOT A DISCOVERABLE
29 ISSUE, IT IS. AN ADMISSIBLE ISSUE, IT IS. I WILL
30 RESPECTFULLY REQUEST TO YOUR HONOR RASHED LESS OF
31 WHATEVER THE DEPARTMENT OF INSURANCE DID, WHETHER
32 THEY THOUGHT MILLIMAN'S WORK PRODUCT WAS THE BEST

1 WORK PRODUCT THEY EVER SAW, WHETHER THEY THOUGHT
2 IT WAS THE WORST WORK PRODUCT THEY EVER SAW, OR
3 WHETHER THEY COMPLETELY IGNORED IT, NONE OF THAT
4 IS ADMISSIBLE AT TRIAL. THAT IS A FACT.
5 MR. BROWN WANTS TO SAY, HEY, WE ARE PUTTING THE
6 CART BEFORE THE HORSE. IT IS DISCOVERY, NOT
7 ADMISSIBLE. THAT IGNORES REALITY QUESTIONS OF
8 ADMISSIBLE CERTAINLY INFORM YOUR HONOR'S DISCOVERY
9 TASK OF TRYING TO FIGURE OUT WHAT IS RELEVANT
10 EVIDENCE SUBJECT TO DISCOVERY. AND ALL OF THOSE
11 TYPES OF WHAT THE DEPARTMENT DOES OR DOES NOT DO,
12 IT CANNOT BE ANY ACTION OR INACTION OF THE
13 REGULATOR CANNOT BE THE BASIS OF THE DEFENSE
14 HOWEVER THEY SPIN IT. SO, TO THE EXTENT THAT
15 THESE SUBPOENAS ARE GEARED TOWARDS REGULATORY
16 DOCUMENTS, I HAVE NOT SEEN THE REGULATORY
17 DOCUMENTS. I DO NOT KNOW THEIR SCOPE. I DO NOT
18 KNOW WHAT IS THERE. I CANNOT SAY CATEGORICALLY
19 THAT THERE IS NOT POSSIBLY ANY DATA IN THOSE
20 RECORDS THAT MIGHT LEAD TO DISCOVERY OF ADMISSIBLE
21 EVIDENCE, BUT I THINK AS A MATTER OF COMMON SENSE,
22 AND THE WAY LOUISIANA LEGISLATURE HAS SET OUT THE
23 DISTINCT ROLES OF THE RECEIVER AND REGULATOR, IT
24 IS A FAIR BET THIS IS GOING TO BE A MUCH TO-DO
25 ABOUT NOTHING AS FAR AS THEIR SUBPOENA IS TRYING
26 TO GET REGULATORY DOCUMENTS. IT IS GOING TO
27 REQUIRE PROBABLY ASHLEY OR IN-HOUSE COUNSEL TO
28 REVIEW ALL OF THESE RECORDS TO SEE IF THEY FIT
29 WITHIN J, TO SEE IF THEY ARE PRIVILEGED OR
30 ATTORNEY/CLIENT IF THEY PLEA THE DELIBERATIVE
31 PROCESS A MAJOR UNDERTAKING. I GUESS THAT IS
32 GOING TO LEAD TO ADMISSIBLE EVIDENCE, BUT PROBABLY

1 NOT, AND THAT I WOULD ECHO MR. MOORE SUGGESTS IF
2 BUCK AND MILLIMAN BELIEVES THIS EFFORT IS WORTH
3 TIME, MONEY AND EFFORTS IT IS GOING TO REQUIRE TO
4 UNDERSTAND, TAKE IT IS A WORTHWHILE EFFORT IN
5 THEIR OPINION, THEY SHOULD BEAR THE EXPENSES. IT
6 IS PROBABLY GOING TO BE CONSIDERABLE TO UNDERTAKE
7 IT. THAT IS OUR MAIN CONCERN, THE RECEIVER'S MAIN
8 CONCERN AND THEIR INTEREST IN THIS IS THEY ARE --
9 THIS IS WE ARE CHASING THESE NON-MATERIAL,
10 IRRELEVANT DOCUMENTS AND IT IS GOING TO SLOW DOWN
11 THE LITIGATION THAT HAS ALREADY BEEN SLOWED DOWN
12 CONSIDERABLY. AND I WILL ADD IN CLOSING TO THE
13 EXTENT I AGREE WITH MR. MOORE THEIR SUBPOENA WAS
14 EXTREMELY BROAD AND KIND OF CAST A VERY WIDE NET.
15 TO THE EXTENT THAT THE NET WAS JUST ON THE FOUR
16 CATEGORIES THAT MS. KATTAN OUTLINED AT THE
17 BEGINNING OF HIS ARGUMENT, THE RATE INFO OF OTHER
18 DOCUMENTS, ASSUMING THAT THAT IS NOT PROTECTED BY
19 REGULATORY STUFF, COMMUNICATIONS WITH C.M.S., THE
20 GOVERNMENT, HEALTHCARE, REPUBLIC FINANCIAL
21 CONDITION OF L.H.C., TO THE EXTENT THAT IS NOT
22 REGULATORY, I THINK BUCK AND MILLIMAN HAS A BETTER
23 ARGUMENT AS TO THE REASONABLENESS OF DISCOVERABLE
24 INFORMATION. BUT AS TO GETTING INTO WHAT IS
25 PROBABLY GOING TO BE THE BULK OF THE THOUSANDS OF
26 DOCUMENTS THAT MR. MOORE SUGGESTED THAT L.D.I.
27 WOULD HAVE TO REVIEW, THOSE ARE REGULATORY IN
28 NATURE. OUR LEGISLATURE CONSIDERS THEM
29 CONFIDENTIAL, AND IT IS NOT GOING TO AS A COMMON
30 SENSE PRACTICAL MATTER LEAD TO ANY ADMISSIBLE
31 EVIDENCE IN THIS CASE.

32 **THE COURT:** ALL RIGHT. THANK YOU. ANY RESPONSE?

1 **MS. KATTAN:** YES, YOUR HONOR. THE FIRST IS, THIS
2 IS IN TERMS OF A SHOWING, MAKING A SHOWING AS SOON
3 AS L.D.I. BUFFERED THEIR BURDEN IS TO SHOW THAT
4 DEFER WE HAVE REQUESTED IS NOT REASONABLE. OUR
5 PAPERS MAKE CLEAR WHY OUR REQUESTS ARE FOR
6 RELEVANT INFORMATION. IF THEY WANTED TO SUPPLY
7 AFFIDAVITS SHOWING WHY THERE WAS SOME UNDUE BURDEN
8 HERE OR SOMETHING LIKE THAT, THAT IS THEIR BURDEN
9 TO DO THAT AND THEY DID NOT DO IT. JUST TO TALK
10 ABOUT --

11 **THE COURT:** MR. MOORE, YOU DO NOT NEED TO JUMP IN.
12 THIS IS MR. KATTAN'S ARGUMENT, BUT WHEN YOU BRING
13 A MOTION, IT IS YOUR BURDEN TO PUT FORTH THE BASIS
14 FOR IT AND THE SUBSTANCE OF IT, AND THEY DID NOT
15 HAVE TO ANTICIPATE WHAT YOUR ARGUMENTS WITH REGARD
16 TO YOUR BURDEN MIGHT BE AND TRY TO REBUT THEM.
17 THEY HAVE TO FACE THE ARGUMENTS YOU HAVE MADE.
18 SO, I AM NOT SURE I EXACTLY AGREE WITH YOUR LAST
19 STATEMENT, BUT GO AHEAD.

20 **MS. KATTAN:** UNDERSTOOD, BUT OUR PAPERS DO
21 ESTABLISH THE RELEVANCE, THE SIGNIFICANCE AND THE
22 DISCOVERABILITY OF THIS INFORMATION, AND WE HAVE
23 MADE, WE HAVE MET OUR BURDEN. WE HAVE MET OUR
24 BURDEN. IN TERMS OF THE OVERBREADTH, THIS REALLY
25 SORT OF COMES OUT OF LEFT FIELD, AND AGAIN, AS I
26 MENTIONED BOTH IN OUR PAPERS AND IN MY ARGUMENTS
27 BEFORE, WE ASKED WHEN WE HAD A MEETING TO CONFER
28 BACK IN EARLY SCOTTS WE ASKED L.D.I. AND SAID,
29 LISTEN, IS THERE A POINT, SHOULD WE NEGOTIATE OVER
30 THE SCOPE OF ANY OF THESE REQUESTS ANTICIPATING
31 THAT THERE WOULD BE ISSUES WITH SCOPE AND WHATNOT,
32 AND THE RESPONSE WE GOT WAS NO DO NOT BOTHER, WE

1 ARE RESTING ON OUR WHOLESALE STATUTORY OBJECTIONS,
2 THE REGULATOR CONDUCT STATUTE AND THE
3 CONFIDENTIALITY STATUTE. SO, HERE TWO MONTHS,
4 TWO-PLUS MONTHS LATER TO BRING UP OVERBREADTH
5 AGAIN, THIS IS WHAT A MEET AND CONFER IS FOR, AND
6 THE MEET AND CONFER PROCESS GOT SHORT CIRCUITED.
7 SO, IS IT REALLY IMPROPER AND IT IS UNDUE DAILY TO
8 TRY AND BRING UP THE OVERBREADTH AGAIN WHEN THEY,
9 WHEN THAT NEEDS TO BE DEALT WITH --

10 **MR. MOORE:** I HATE TO INTERRUPT. I THINK ARE YOU
11 -- THAT WAS ASHLEY.

12 **THE COURT:** MR. MOORE, THIS IS MS. KATTAN'S
13 ARGUMENT AND YOU HAVE HAD A BITE AT THE APPLE AS
14 FAR AS HOW ARGUMENTS GO.

15 **MR. MOORE:** I APOLOGIZE, YOUR HONOR.

16 **THE COURT:** IT IS QUITE ALL RIGHT, SIR. NO
17 OFFENSE TAKEN BY ANYONE. I WANT TO MAKE SURE WE
18 ALL PLAY BY THE SAME RULES.

19 **MR. MOORE:** ZOOM IS TOUGH. ZOOM IS TOUGH
20 SOMETIMES, I APOLOGIZE.

21 **THE COURT:** GO AHEAD, MS. KATTAN.

22 **MS. KATTAN:** THANK YOU, YOUR HONOR -- WE WILL HAVE
23 TO SHUT DOWN THE DEPARTMENT OF INSURANCE. AT THIS
24 POINT THEY HAVE NOT GOTTEN AND LOOKED AT THE
25 DOCUMENTS. WE DO NOT KNOW THE SCOPE OF DOCUMENTS
26 THAT ARE RESPONSIVE TO THEIR REQUEST. WE DO NOT
27 KNOW WHETHER THINGS ARE GOING TO BE PRIVILEGED OR
28 NOT. THIS IS REALLY ALL A HYPOTHETICAL, THIS
29 OVERBREADTH ARGUMENT. THE REALLY HYPOTHETICAL AT
30 THIS POINT AND TO THE EXTENT THAT THERE ARE WAYS
31 THAT WE COULD HAVE, EASY HAD THE BURDEN, WE WERE
32 WILLING TO DO SO, AND OUR REQUESTS GOT REJECTED.

1 SO, REALLY WHAT I WOULD SAY IS, WE ARE BEING SUED
2 FOR OVER 30 MILLION DOLLARS HERE. WOULD HE HAVE
3 ESTABLISHED WHY THE DOCUMENTS THAT WE ARE LOOKING
4 FOR ARE RELEVANT. MAYBE THERE IS A BURDEN ON THE
5 DEPARTMENT OF INSURANCE, MAYBE THERE IS NOT. I DO
6 NOT KNOW BECAUSE THERE HAS NOT BEEN ANY SHOWING OF
7 BURDEN, BUT CERTAINLY THE REQUEST THAT WE HAVE
8 MADE ARE PROPORTIONAL, THEY ARE PROPORTIONAL TO
9 THE NEEDS OF THE CASE, NUMBER 1, AND NUMBER 2, WE
10 CERTAINLY TRY TO TIE THEM TO THE ALLEGATION IN THE
11 COMPLAINT, AND AS I MENTIONED IN MY EARLIER
12 ARGUMENT AND IN OUR PAPERS, YOU CAN TIE EVERY ONE
13 OF OUR REQUESTS TO AN ALLEGATION MADE IN THE
14 COMPLAINT. AND FINALLY, I JUST WANTED TO TALK
15 ABOUT BOTH MR. CULLENS AND MR. MOORE FOCUSED ON AS
16 THOUGH ALL WE ARE LOOKING FOR ARE DOCUMENTS
17 CONCERNING THE OPINION OF THE COMMISSIONER. DID
18 THE COMMISSIONER ULTIMATELY WEIGH IN AND BLESS THE
19 RATES, AND WHILE THAT CERTAINLY IS ENCOMPASSED BY
20 THE DOCUMENT REQUEST THAT WE HAVE MADE, AGAIN
21 THERE IS DATA, THERE IS ANALYSIS CONCERNING
22 ASSUMPTIONS AND OTHER RATE INFORMATION FROM OTHER
23 CARRIERS THAT WE HAVE ASKED FOR THAT HAS NOTHING
24 TO DO WITH THE ULTIMATE OPINION OF THE
25 COMMISSIONER OR NOT. SO, WE CAN DECIDE LATER ON
26 DOWN THE ROAD AS MR. BROWN SAID WHETHER DOCUMENTS
27 CONCERNING THE OPINION OF THE COMMISSIONER ARE
28 ADMISSIBLE OR NOT, BUT ULTIMATELY THAT REALLY,
29 THAT VERY, VERY NARROW SET IS A SLIVER OF WHAT WE
30 ARE LOOKING FOR, AND WHEN YOU TAKE THE BROADER
31 LOOK AT THE DATA, THE ANALYSIS REAR LOOKING
32 FORWARD, THAT IS WHEN YOU GO BEYOND ADMISSIBILITY

1 AND YOU GO TO COULD THESE REQUESTS LEAD TO
2 ADMISSIBLE EVIDENCE, AND THAT IS WHAT WE ARE
3 FOCUSING ON, NOT THE NARROW OPINION OF THE
4 COMMISSIONER THAT BOTH MR. CULLENS AND MR. MOORE
5 SAYS IS LEGALLY IRRELEVANT. SO, YOUR HONOR, IF
6 THERE IS ANY OTHER POINTS THAT MR. MOORE MADE OR
7 MR. CULLENS MADE THAT I HAVE NOT ADDRESSED, I AM
8 HAPPY TO DO SO, BUT I BELIEVE THAT ALL THE OTHER
9 POINTS THAT I MADE IN MY OPENING STATEMENT
10 ADDRESSED BOTH OF THEIR ARGUMENTS, BUT I AM HAPPY
11 TO ADD OR ADDRESS ANYTHING ELSE YOU WOULD LIKE ME
12 TO.

13 **THE COURT:** NO, THANK YOU VERY MUCH. MR. BROWN,
14 YOU HAD SOME THINGS YOU WOULD LIKE TO BRING UP?

15 **MR. BROWN:** ONE OR TWO ISSUES. I THINK I MAY HAVE
16 JUMPED IN ON ASHLEY THERE EARLY ON. I DO
17 APOLOGIZE FOR THAT, BUT THE REASON I DID THAT WAS
18 BECAUSE WE DID NOT OBJECT TO THE DEPARTMENT'S
19 FAILURE TO PROVIDE WRITTEN OBJECTIONS WITHIN 15
20 DAYS. WE MADE THAT CLEAR IN A FOOTNOTE. MR.
21 MOORE MAY NOT HAVE SEEN THE FOOTNOTE, OR MAYBE HE
22 DOES NOT RECALL IT. NOW, THE SHERIFF, WE GAVE THE
23 SHERIFF THE SUBPOENA WITH THE DOCUMENT REQUEST
24 ATTACHED TO IT. ARTICLING WILL I THEN SAID LATER
25 THAT THE SHERIFF DOES NOT SERVE THE DOCUMENT LIST
26 ON THAT FRIDAY WE E-MAILED HIM THE EXHIBIT, WHICH
27 WAS THE DOCUMENT REQUEST. HE SERVED HIS
28 OBJECTIONS THE FOLLOWING MONDAY. WE MADE CLEAR IN
29 THE FOOTNOTE THAT WE ARE NOT HOLDING THAT 17 DAY
30 AGAINST HIM, SO I DO NOT UNDERSTAND WHY HE KIND OF
31 TOOK THAT SHOT AT US THERE BECAUSE WE MADE THAT
32 CLEAR IN A FOOTNOTE, AND HIS OBJECTIONS DO NOT

1 RAISE IMPROPER SERVICE. HIS OBJECTIONS DO NOT
2 OBJECT THAT THE SUBPOENA IS INVALID BECAUSE OF
3 IMPROPER SERVICE. NOW, THE TITLE SAYS SUBPOENA
4 IMPROPERLY SERVED AND THAT IS OKAY, BUT YOU HAVE
5 TO MAKE AN OBJECTION IN YOUR OBJECTIONS, AND IN
6 HIS WRITTEN OBJECTION IS, THAT HE WAS REQUIRED TO
7 GIVE US UNDER THE CODE THEY DO NOT OBJECT THE
8 SERVICE WAS NOT VALID. SO, THAT IS NOT AN ISSUE
9 BEFORE THE COURT. WE WOULD SUBMIT, YOUR HONOR, AS
10 TO THE SUBPOENA ON L.D.I. NOW, MR. MOORE ALSO MAY
11 BE FORGETTING ABOUT A LETTER THAT WE SENT. AFTER
12 WE GOT HIS OBJECTIONS, WE SENT HIM A LETTER TO
13 ADDRESS HIS SUBJECT AND TEMPORAL SCOPE CONCERNS,
14 AND WE MADE CLEAR IN THE LETTER, AND BY THE WAY,
15 WE ATTACHED OUR LETTER TO ONE OF OUR EXHIBITS I
16 THINK TO OUR MOTION TO COMPEL AGAINST LEWIS AND
17 ELLIS, WE MADE IT CLEAR THAT WE WERE TALKING ABOUT
18 OBVIOUSLY WERE DOCUMENTS RELATED TO GO L.A.H.C.,
19 NOT ANY OTHER CARRIER, AND THE SCOPE WAS THE VERY
20 LIMITED PERIOD OF TIME THAT BUCK WORKED FOR THIS
21 COMPANY, AND THAT WAS ONE-AND-A-HALF YEARS. SO,
22 FOR MR. MOORE TO SAY THAT THERE IS NO TEMPORAL
23 LIMIT TO THE SUBPOENA, WELL, EVERYBODY KNOWS THAT
24 THE WORK BUCK DID, IT DID IN 2014 AND '15, AND
25 THAT MILLIMAN'S WORK WAS FROM 2011 TO '14, WE MADE
26 THAT CLEAR IN A LETTER TO HIM FOR HIM TO SAY THERE
27 IS NO SUBJECT LIMITATION, WHETHER WE SAID IT WAS
28 L.A.H.C. OR ANY TEMPORAL LIMITATION WHEN OUR TWO
29 RESPECTIVE CLIENTS ONLY WORKED FOR THIS COMPANY
30 FOR A LITTLE WHILE. THAT JUST DOES NOT MAKE ANY
31 SENSE. WE WROTE A LETTER TO THEM ABOUT ALL OF
32 THAT, AND I AM A LITTLE DISAPPOINTED THAT HE IS

1 NOW SAYING THAT THERE IS NO TEMPORAL OR SUBJECT
2 SCOPE WHEN WE MADE THAT CLEAR TO HIM, AND YOU
3 KNOW, HE SAYS HE IS A THIRD-PARTY, WELL, -- AND HE
4 GOT THESE SUBPOENAS. WELL, THAT IS BECAUSE YOUR
5 HONOR PREVIOUSLY RULED THAT THAT WAS THE WAY WE
6 SHOULD GO WAS BY SUBPOENA. A WRIT APPLICATION TO
7 THE COURT OF APPEALS SOUGHT TO CHALLENGE THAT AND
8 IT WAS TENDER MY GUESS IS THEY DENIED IT BECAUSE
9 THEY KNEW WE COULD GET THE RELIEF BY SUBPOENA AND
10 YOUR HONOR MR. CULLENS CORRECTED US. THEY SHOULD,
11 WE SHOULD PROCEED BY SUBPOENA TO THE L.D.I. IN ITS
12 REGULATORY CAPACITY IT IS A DIFFERENT ENTITY.
13 THERE SHOULD BE NO SURPRISE TO THAT. THAT IS WHAT
14 WE WERE SORT OF TOLD WE HAVE TO DO. NOW, THE
15 OBJECTION IS DO NOT MAKE ANY UNDUE BURDEN
16 ARGUMENT. YOU LOOK AT THE OBJECTIONS THAT THEY
17 FILED AS PER THE CODE, BOTH AS TO LEWIS AND ELLIS
18 AND L.D.I. THERE IS NO UNDUE BURDEN OBJECTION.
19 THIS IS THE FIRST I AM HEARING ABOUT US SHUTTING
20 DOWN THE DEPARTMENT OR THERE BEING THOUSANDS OF
21 THOUSAND OF DOCUMENTS THAT IS THE T.R.O. I AM
22 HEARING ABOUT THAT. THAT IS WAY TOO LATE TO BE
23 ASSERTING THOSE KINDS OF OBJECTIONS. THOSE WERE
24 SUPPOSED TO BE SET FORTH IN THE OBJECTION THAT ARE
25 SUPPOSED TO BE SERVED, 13, 14 DAYS AFTER THE
26 SUBPOENAS ARE ISSUED, AND I JUST DON'T THINK THE
27 GOVERNMENT SHOULD GIVE A PASS ON THAT. ALL OF US
28 MERE MORTALS HAVE TO MAKE OUR OBJECTION WITHIN
29 THAT TIME FRAME AND I WOULD SUBMIT TO YOU THAT THE
30 GOVERNMENT SHOULD HAVE TO DO THE SAME. THERE IS
31 NO UNDUE BURDEN OBJECTION IN THE OBJECTIONS THAT
32 WERE SERVED ON US I WOULD SUBMIT FOR THEM TO NOW

1 SAY IT IS GOING TO SHUT DOWN THE DEPARTMENT DOES
2 NOT MAKE ANY SENSE, PARTICULARLY WHEN AS JUSTIN
3 SAID WE ALSO HAVE TO MEET AND CONFER WITH THEM AND
4 ASK THEM IF THERE WOULD BE ANY WAY THAT WE SHOULD
5 NEGOTIATE A NARROWING OF THE SUBPOENAS. IF THEY
6 HAD ANY SUCH CONCERN THEY DID NOT -- MR. MOORE DID
7 NOT EXPRESS ANY CONCERN LIKE THAT. ON JUST SAID
8 WE ARE NOT GOING TO GIVE YOU ANYTHING. WE ARE NOT
9 GOING TO GIVE YOU ANYTHING BECAUSE WE DO NOT THINK
10 ANY OF IT IS RELEVANT, AND HE WANTS US TO TAKE HIS
11 WORD FOR IT. AGAIN, THE POSITION IS, IF IT IS IN
12 THE L.D.I. FILES, IF IT IS IN THE LEWIS AND ELLIS
13 FILES, BY DEFINITION, IT IS NOT ADMISSIBLE;
14 THEREFORE, IT IS NOT DISCOVERABLE, AND YOU JUST
15 HAVE TO TAKE OUR WORDS FOR IT. YOUR HONOR, THAT
16 IS JUST NOT THE WAY DISCOVERY WORKS. WE GET TO
17 SEE IT WHEN WE CAN -- AND THEN WE CAN FIGHT OVER
18 ADMISSIBILITY LATER. NOW HE IS, MR. CULLENS
19 MENTIONED SOME PRIVILEGES. THE L.D.I. DID NOT
20 ASSERT ANY OF THOSE PRIVILEGES IN ITS OBJECTION,
21 EVEN IF THEY EXISTED. LEWIS AND ELLIS DID NOT
22 ASSERT THOSE PRIVILEGES, IF ANY. SO, IT IS TOO
23 LATE TO BE RAISING THEM. THE PLACE TO RAISE THOSE
24 WERE IN THE OBJECTIONS THAT L.D.I. AND LEWIS AND
25 ELLIS SERVED AND THERE ARE NO SUCH PRIVILEGES
26 ASSERTED. THE ONE STATUTE THAT THEY ASSERTED AS
27 JUSTIN POINTED OUT IS A POST-RECEIVERSHIP STATUTE.
28 IT WOULD GOVERN DOCUMENTS THAT WERE GENERATED
29 AFTER RECEIVERSHIP. OF COURSE, WE ARE SEEKING
30 DOCUMENTS THAT WERE GENERATED BEFORE RECEIVERSHIP,
31 PRE-RECEIVERSHIP DOCUMENTS FROM THE L.D.I. AND
32 LEWIS AND ELLIS THAT GO TO THE ISSUES THAT THE

1 COMMISSIONER HAS ASSERTED IN HIS PETITION AS
2 JUSTIN HAS POINTED OUT, AND THOSE ARE JUST
3 DISCOVERABLE. WE GET TO SEE --

4 **THE COURT:** YOU ALL SET?

5 **MR. BROWN:** THANK YOU, YOUR HONOR.

6 **MR. MOORE:** BRIEF RESPONSE, YOUR HONOR.

7 **THE COURT:** LOOK --

8 **MR. MOORE:** A BRIEF RESPONSE.

9 **THE COURT:** NO, I DON'T NEED ONE. THANK YOU, MR.
10 MOORE.

11 **THE COURT:** WE ARE NOT DEALING WITH YOUR
12 RUN-OF-THE-MILL CASE WITH REGARD TO DISCOVERY.
13 THERE HAS TO BE AN INQUIRY INTO WHAT COULD THAT
14 DISCOVERY LEAD TO -- DISCOVERY LEAD TO. WHEN I
15 LOOK AT 2403.1, AND 2045, I UNDERSTAND WHY THEY
16 WANT THE INFORMATION AND WHAT THEY WOULD LIKE TO
17 TRY TO DO WITH IT; HOWEVER, I DO NOT THINK THAT
18 THEY ARE GOING TO BE ALLOWED AT THE END OF THE DAY
19 TO UTILIZE IT, AND THEREFORE, THERE IS NOT A
20 REASON TO DISCOVER IT QUITE FRANKLY, BECAUSE IT
21 CAN NEVER BE USED UNDER THE LAW, UNDER THE
22 INSURANCE CODE. SO I AM GOING TO -- LOOK, THAT IS
23 NOT WITHSTANDING THAT FACIALLY THE DISCOVERY
24 REQUESTS OR THE SUBPOENA APPEARS TO BE OVERBROAD
25 AND WOULD OTHERWISE NEED TO BE REFINED AS TO THE
26 RELEVANT TIME CONSTRAINT SUBJECT MATTER AND
27 INFORMATION OF ENTITIES BEING INQUIRED INTO, BUT
28 EVEN WITHOUT THAT, WHEN I LOOK AT 2403.1 AND 2045,
29 WHILE THE INFORMATION THEY WANT IT, I KNOW WHY
30 THEY WOULD WANT TO USE IT, BUT IT CANNOT BE USED
31 THAT WAY UNDER OUR LAW, AND SINCE IT CANNOT BE
32 USED IT WILL NEVER BE ADMISSIBLE. JUST LEGALLY IT

1 COULD NOT BE ASSERTED, AND THEREFORE, I AM GOING
2 TO DENY THE MOTION TO COMPEL AT MOVER'S COST. AND
3 MR. MOORE, WOULD YOU DO TWO SEPARATE ORDERS FOR
4 ME, DEPENDING UPON WHETHER EITHER ONE WOULD LIKE
5 TO ASK THE FIRST CIRCUIT TO REVIEW THIS. I ASSUME
6 THEY BOTH WILL. MR. KATTAN AND MR. BROWN, YOUR
7 TIME CLOCK STARTS FOR THE REQUEST FOR WRITS ON
8 THIS ON THE DAY AFTER THE CLERK OF COURT PLACES
9 THE SIGNED JUDGMENT OR SIGNED ORDER ON EACH OF
10 THESE INTO THE MAIL. THAT IS DESIGNATED BY A
11 CERTIFICATE SIGNED BY THE CLERK OF COURT OR DEPUTY
12 CLERK OF COURT ON THE FACE OF THE ORDER ITSELF.
13 DO NOT LOOK TO POSTMARKS, OKAY. ALL RIGHT. THANK
14 Y'ALL VERY MUCH.

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