#### HAFA AGENTS TAKING IT TO THE STREETS!



B. RONNELL NOLAN, HIA, CHRS PRESIDENT/CEO - HAFA HEALTH AGENTS FOR AMERICA, INC.

#### We are the Boots on the Ground!



#### We are the Experts!







- You Must be CMS Certified
- Print Certificates
- Present all options
- CHRS Certified
- Continue to Learn!

#### Continue to Learn Continue to Bring Value



## Tools for your Tool Box C

- CMS WEEKLY NEWSLETTERS AND UPDATES
- CMS WEEKLY WEBINARS
- INFORMATION AND UPDATES FROM HAFA IN REAL-TIME

# Providing Education to our Clients?



- Newsletters
- Meetings
- Employee Education
- Fraud
- Be the EXPERT!

### Strategic Partnerships



- Church
- CPA
- Attorney
- Agents
- Legislators

• ??







Not Political It is about Survival!!



#### SHOW ME THE MONEY!



### Take BACK our Industry!

- LOOK DIFFERENT, ACT DIFFERENT, GET PAID LESS
- THINK OUTSIDE YOUR BOX
- ARE YOU PREPARED AND DO YOU WANT TO SURVIVE?
- WHAT IS IT GOING TO TAKE.....

#### We are going to SHOW YOU the Money! Success in 2015

### HAFA Agent Summit October 9 & 10 New Orleans, LA

#### CONFUSED? GOOD NEWS!! LICENSED AGENTS ARE FREE!

EDUCATED, LICENSED, INSURED AND NO ADDITIONAL COST

www.HAFAmerica.org



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