

January 30, 2024

Mr. Tim Temple

Commissioner Louisiana Department of Insurance

**OBJECTIONS to:** Blue Cross Blue Shield of Louisiana Reorganization Proposal as included in ANNEX B of the NOTICE OF SPECIAL MEETING for BCBSLA on February 21, 2024.

Dear Sir:

As a BCBSLA policy holder, as an Eligible Member and Louisianan I am **AGAINST** the plan of Reorganization for the following reasons.

A) Transfers Member interest to non-members:

The "donation" to The Foundation "...pursuant to the Reorganization..." (Annex B-2 A(2)), transfer Member assets to a Foundation that is NOT for the "...**exclusive benefit of eligible members...**" as per RS 22:236.3 C.

This proposed transfer is in direct conflict with the statute. Significant effort has been put into attempting to hide this violation of the spirit, if not the letter, of the statute.

BCBSLA serves the members of BCBSLA; however, The Foundation is for "...the people of the State of Louisiana..." therefore, The Foundation (and Trust) proposed by the BCBSLA Board of Directors is not for the "**exclusive benefit**" of BCBSLA Members.

The donation proposed is a material aspect of the plan of reorganization (Annex B-2) just "**prior to the effectiveness of the Reorganization...**" in an attempt to influence the required opinions of the Investment Banker (RS 22:236.3.A(2)), the actuary (RS 22:236.3.B(2)) and others relative to the determination of fair and equitable consideration by materially reducing BCBSLA reserves before Member Interest are calculate.

Page iii Describes Eligible Member Payment as "...the total number of member months....through the effective date of the Reorganization as well as the amount of BCBSLA's surplus at the time of Closing"

Page 44 "...the majority of the reserves [are] going to the Foundation..."

By making the donation contingent on the Reorganization but occurring "prior to" the effectiveness of the Reorganization rather than on the Effective Date, there is a material deduction from the Reserves of BCBSLA just prior to the calculation of Eligible Member interest. This wording is a key part of the fraud/theft being attempted, IMO.

B) Fiduciary duty of the BCBSLA Board to protect Member Interest:

34 The complex nature of this Reorganization is based on issues of Law, Accounting, etc. that are  
35 extremely difficult for many Members to easily understand.

36 The Board admits that the work products of both the Investment Banker and Actuary  
37 were based on the plan to “donate” member interest in BCBSLA reserves prior to the  
38 date used to calculate qualified member interest. This fact, nullifies the opinions  
39 received, IMO.

40 The Board of Directors duty to act in good faith without the slightest misrepresentation or  
41 concealment needs to be considered. The Board used Members money to contract multiple  
42 experts to draft a plan to “sell” the reorganization plan to members yet there is not a single  
43 reference to any potential concern that the “donation” may not be viewed as completely legal  
44 per RS 22:236.

45 I find this more than curious and gives the appearance of inappropriate action by the Board. The  
46 Board appears to have acted in a way to conceal material facts in plain sight.

47 The fact that virtually every other condition in the Reorganization plan occurs  
48 “contemporaneously with the effectiveness of the Reorganization” (Annex B-2, B-3) while the  
49 “donation” is prior is critical to the entire deception of Members and others.

50 It appears specifically designed to adversely impact the calculations of Membership interest and  
51 fairness in the opinions of Chaffe & Associates, Inc and Deloitte Consulting LLP in that these  
52 opinions were based on the draft plan (see page 40, 41).

53 The Directors of BCBSLA becoming compensated members of The Foundation (Annex B-14)  
54 and/or trustees of the TRUST (page 35) with a “self perpetuating” board (page 36) is clearly  
55 motivation for the Directors to abandon their Fiduciary obligations.

56 C) Competition in the Louisiana Insurance market is enhanced by the existence of Mutual  
57 Insurance companies:

58 Mutual Insurance Companies, such as BCBSLA, normally do not have equity components to their  
59 executive compensation packages and thus normally have a much lower Executive  
60 compensation overhead. Unfortunately, executive compensation is a well known problem in  
61 wealth inequity in the U.S.A.

62 Elevance Health pays huge compensation to their executives. According to SEC Notice of  
63 Proposed Sale of Securities Form 144, on 12/14/2023 an officer of Elevance Health, Inc. received  
64 \$2,658,237.84 in stock options as compensation.

65 This one officer of Elevance received the equivalent of 58% of BCBSLA total revenue for  
66 2022 (Annex A-1) in stock options alone.

Should BCBSLA be purchased by Elevance, BCBSLA policy holders will have to contribute to the excessive compensation Elevance pays its officers. Thus for BCBSLA division under Elevance to meet profit margin goals, BCBSLA premiums must increase or benefits decrease. Either way BCBSLA Members are adversely impacted in the years following the Reorganization.

Elevance boast of higher premiums contributing to profits:

Elevance (ticker symbol ELV) reported quarterly earnings of \$5.62 per share per Yahoo Finance on 1/24/2024. Most of these earnings come from policy premiums. Elevance stated "...higher premiums..." (Reuters, 1/24/2024) helped beat Wall Street estimates. Elevance expects 2024 full profits of more than \$37.10 per share (Reuters).

While one can applaud Elevance for their profit margin as a investor, as a person who must have health insurance via Federal mandate. Insurance is not a luxury, it is a necessity. See Elevance Health Earnings release 4Q2023 on corporate website.

Having Mutual Insurance Companies gives policy holders some relief from excessive executive compensation packages in FOR Profit companies. Additionally, the elimination of Mutual Insurance companies in the market allows FOR Profit companies to increase their rates and thus their excessive executive compensation packages.

BCBSLA is currently one of Louisiana's largest insurer serving 1.9 Million Louisianans or approximately 41% of the population. Eliminating this significant and successful Mutual Insurance competitor will expose the Louisiana market to a market consisting of mostly FOR Profit companies who's primary goal is RETURN ON INVESTMENT.

The more Mutual Insurers the FOR PROFIT companies can eliminate from a market, the more they can raise rates and increase profits in the future due to decreased competition from the Mutual insurers.

Such a strategy is not in the best interest of the people of Louisiana.

#### D) Grandfathered Customer Base:

As a policy holder long before the "Affordable Care Act" I currently enjoy a policy that provides the coverage I want at a price that no "Affordable Care Act" policy can compete.

However, as a grandfathered policy holder, I cannot modify or replaced policy. Any modification means I would become subject to Affordable Care Act policies which are quite frankly, not affordable.

We cannot change insurance because we believe Elevance is a company with which we do not want to do business. Elevance has a history of fraud, cyber security incompetence, and poor customer service. I have no desire to do business with this company.

101 BCBSLA change from a Mutual Insurance Company to a FOR PROFIT company is a huge,  
102 unacceptable change for policy holders of my generation.

103 Grandfathered Qualified Members contributed to BCBSLA "reserves" more than any non-  
104 grandfathered class simply because we have, as a group, more contentious policy months than  
105 any non-grandfathered policy holders.

106 E) Self insured/Group Policy treatment is grossly unfair:

107 Page 3 – 4: Although I would appear to benefit from BCBSLA Board decision to totally exclude  
108 any policy self-insured from their fair and equitable compensation, it appears grossly unfair to  
109 those who "...currently constitute a majority of BCBSLA's members..." (Annex B-9) and thus  
110 contributed to BCBSLA reserves in some fashion over the years.

111 The bulk of the contributions from those members to BCBSLA Reserves is being funneled to the  
112 Foundation (not Qualified Members).

113 To add insult to injury, those members do not even get a vote regarding the Reorganization Plan  
114 which is equivalent to taxation without representation.

115 The Board would appear to have some Fiduciary duty to those members and the Board  
116 knowingly is excluding them from any compensation or say in the reorganization.

117 I object to the plan of Reorganization and request the Commissioner reject the plan as well.

118 Best Regards,

119 Paul S. Meche

120 101 Grassy LN

121 Carencro, LA. 70520



# EARNINGS RELEASE



## ELEVANCE HEALTH REPORTS RESULTS FOR FOURTH QUARTER AND FULL YEAR 2023; SETS FULL YEAR 2024 OUTLOOK

- **4Q 2023 operating revenue of \$42.5 billion, up 7.0% from 4Q 2022; FY 2023 operating revenue of \$170 billion, up 9.3% from FY 2022**
- **4Q 2023 GAAP diluted EPS<sup>1</sup> of \$3.63, up 1.1% from 4Q 2022 and adjusted diluted EPS<sup>2</sup> of \$5.62, up 15.2%; FY 2023 GAAP diluted EPS of \$25.22, up 3.9% from FY 2022 and adjusted diluted EPS<sup>2</sup> of \$33.14, up 16.2%**
- **Projected FY 2024 GAAP diluted EPS and adjusted diluted EPS<sup>2</sup> of greater than \$34.29 and \$37.10 per share, respectively**
- **Quarterly dividend increased by 10.1% to \$1.63 per share**

**Indianapolis, IN** - January 24, 2024 - Elevance Health, Inc. (NYSE: ELV) reported fourth quarter and full year 2023 results.

“We are pleased to have delivered another year of strong performance in 2023, enabled by our relentless focus on customer experience and affordability, and continued investments in growth and innovation. The balance and resilience of our business coupled with the focused execution of our enterprise strategy supports our confidence in our outlook for 2024, as we continue to optimize the foundation, and scale our flywheel for sustained growth of the enterprise over the long term.”

Gail K. Boudreaux  
President and Chief Executive Officer

1. Earnings per diluted share ("EPS")
2. Refer to GAAP reconciliation tables on pages 13 and 14 herein for reconciliation of GAAP to adjusted measures.



<b>Elevance Health</b> <b>Consolidated Enterprise Highlights</b> (Unaudited)					
<i>(In billions)</i>	Three Months Ended			Twelve Months Ended	
	December 31, 2023	December 31, 2022	September 30, 2023	December 31, 2023	December 31, 2022
Operating Revenue <sup>1</sup>	\$42.5	\$39.7	\$42.5	\$170.2	\$155.7
Operating Gain <sup>1,2,3</sup>	\$1.3	\$1.3	\$1.8	\$8.5	\$8.3
Operating Margin <sup>1</sup>	3.0 %	3.2 %	4.1 %	5.0 %	5.3 %

1. See "Basis of Presentation" on page 5 herein.
2. Operating Gain for the three and twelve months ended December 31, 2023 and December 31, 2022 include items that are excluded from adjusted shareholders' net income. See "GAAP Reconciliation" on pages 13 and 14 herein.
3. Operating Gain for the three and twelve months ended December 31, 2022 have been restated. See "GAAP Reconciliation" on pages 13 and 14 herein.

Operating revenue was \$42.5 billion in the fourth quarter of 2023, an increase of \$2.8 billion, or 7 percent compared to fourth quarter 2022. Operating revenue was \$170.2 billion in 2023, an increase of \$14.5 billion, or 9 percent. The increase in the quarter and year was driven by higher premium revenue in our Health Benefits segment and growth in pharmacy product revenue in CarelonRx.

The benefit expense ratio was 89.2 percent in the fourth quarter, an improvement of 50 basis points compared to fourth quarter 2022, and 87.0 percent for the full year, an improvement of 60 basis points year-over-year. The improvement in the quarter and year was driven by premium rate adjustments to cover medical cost trend. Days in Claims Payable was 47.3 days as of December 31, 2023, a decrease of 1.3 days from September 30, 2023, and a decrease of 0.2 days compared to December 31, 2022.

The operating expense ratio was 11.8 percent both in the fourth quarter and for the full year of 2023, an increase of 30 basis points as compared to the fourth quarter of 2022 and an increase of 40 basis points year-over-year. The increase in the quarter was driven by an acceleration of investments for growth and the increase for the full year was driven by business optimization charges recorded in 2023.

### Cash Flow & Balance Sheet

Operating cash flow for 2023 was \$8.1 billion, or 1.3 times GAAP net income. As of December 31, 2023, cash and investments at the parent company totaled approximately \$1.6 billion.

During the fourth quarter of 2023, the Company repurchased 2.0 million shares of its common stock for \$929 million, at a weighted average price of \$465.63. For the full year of 2023, the Company repurchased 5.8 million shares of its common stock for \$2.7 billion, at a weighted average price of \$463.53. As of December 31, 2023, the Company had approximately \$4.2 billion of Board approved share repurchase authorization remaining. During the fourth quarter of 2023, the Company paid a quarterly dividend of \$1.48 per share, representing a distribution of cash totaling \$346 million.



**Health Benefits** is comprised of Individual, Employer Group risk-based, Employer Group fee-based, BlueCard, Medicare, Medicaid, and Federal Health Products & Services businesses.

<b>Health Benefits</b> <b>Reportable Segment Highlights</b> (Unaudited)					
<i>(In billions)</i>	Three Months Ended			Twelve Months Ended	
	December 31, 2023	December 31, 2022	September 30, 2023	December 31, 2023	December 31, 2022
Operating Revenue <sup>1</sup>	\$36.5	\$35.0	\$36.7	\$148.6	\$138.5
Operating Gain <sup>1,2</sup>	\$0.8	\$0.8	\$1.8	\$6.9	\$6.0
Operating Margin <sup>1</sup>	2.1 %	2.2 %	5.0 %	4.6 %	4.3 %

1. See "Basis of Presentation" on page 5 herein.

2. Operating Gain for the three and twelve months ended December 31, 2022 and three months ended September 30, 2023 have been restated for the realignment of Caelon Global Solutions. See footnote 4 to the Reportable Segment Highlight Details table on page 11 for more detail.

Operating revenue was \$36.5 billion in the fourth quarter of 2023, an increase of \$1.5 billion, or 4 percent compared to fourth quarter 2022. Operating revenue was \$148.6 billion in 2023, an increase of \$10.1 billion, or 7 percent. The increase was primarily driven by higher premium revenue in our Commercial Health Benefits business.

Operating gain totaled \$767 million in the fourth quarter of 2023, a decline of 2 percent compared to the fourth quarter of 2022. This was primarily driven by investments made in the quarter to support long-term growth. Operating gain totaled \$6.9 billion in 2023, an increase of \$866 million, or 14 percent year-over-year. This was primarily driven by premium rate adjustments to reflect medical cost trends.

Medical membership totaled approximately 47.0 million as of December 31, 2023, a decrease of 570 thousand, or 1 percent year-over-year. This was driven by attrition in our Medicaid business associated with the resumption of eligibility redeterminations in the second quarter of 2023 and declines in our Employer Group risk-based business. These membership losses were partially offset by growth in BlueCard, Affordable Care Act health plans, and Medicare Advantage.

During the fourth quarter of 2023, medical membership declined by 364 thousand driven by Medicaid membership attrition associated with redeterminations, partially offset by growth in commercial fee-based members.



**Carelon** is comprised of CarelonRx and Carelon Services.

<i>(In billions)</i>	<b>Carelon</b>				
	<b>Reportable Segment Highlights</b>				
	<b>(Unaudited)</b>				
	<b>Three Months Ended</b>			<b>Twelve Months Ended</b>	
	<b>December 31, 2023</b>	<b>December 31, 2022</b>	<b>September 30, 2023</b>	<b>December 31, 2023</b>	<b>December 31, 2022</b>
Operating Revenue <sup>1,2,3</sup>	\$12.4	\$10.9	\$12.0	\$48.0	\$41.4
Operating Gain <sup>1,2,3</sup>	\$0.6	\$0.5	\$0.7	\$2.7	\$2.4
Operating Margin <sup>1</sup>	4.8 %	4.7 %	5.6 %	5.5 %	5.8 %

1. See "Basis of Presentation" on page 5 herein.
2. Operating Revenue and Operating Gain for Carelon in millions for the three months ended December 31, 2023 included \$8,827 and \$490 for CarelonRx; and \$3,574 and \$102 for Carelon Services, respectively. Operating Revenue and Operating Gain for Carelon for the three months ended December 31, 2022 included \$7,523 and \$475 for CarelonRx; and \$3,342 and \$39 for Carelon Services, respectively. Operating Revenue and Operating Gain for Carelon for the twelve months ended December 31, 2023 included \$33,835 and \$1,975 for CarelonRx; and \$14,147 and \$680 for Carelon Services, respectively. Operating Revenue and Operating Gain for Carelon for the twelve months ended December 31, 2022 included \$28,526 and \$1,868 for CarelonRx; and \$12,860 and \$535 for Carelon Services, respectively.
3. Operating Revenue and Operating Gain for the three and twelve months ended December 31, 2022 and three months ended September 30, 2023 have been restated for the realignment of Carelon Global Solutions. See footnote 4 to the Reportable Segment Highlight Details table on page 11 for more detail.

Operating revenue in the Carelon segments was \$12.4 billion in the fourth quarter of 2023, an increase of \$1.5 billion, or 14 percent from fourth quarter 2022. Operating revenue was \$48.0 billion in 2023, an increase of \$6.6 billion, or 16 percent. The increases for the quarter and the year were driven by growth in pharmacy product revenue in CarelonRx associated with growth in both external pharmacy members served and the acquisition of the BioPlus specialty pharmacy.

Operating gain in the Carelon segments was \$592 million in the fourth quarter of 2023, an increase of \$78 million, or 15 percent from fourth quarter 2022. The increase in the quarter was primarily driven by improved performance in our Carelon Services businesses. Operating gain was \$2.7 billion in 2023, an increase of \$252 million, or 10 percent year-over-year. The increase for the full year was primarily driven by higher prescription volumes in CarelonRx associated with growth in external pharmacy members served, the acquisition of the BioPlus specialty pharmacy, and improved performance across our Carelon Services businesses, along with the continued expansion of our post-acute care management business.

## About Elevance Health

Elevance Health is a lifetime, trusted health partner fueled by its purpose to improve the health of humanity. The company supports consumers, families, and communities across the entire care journey – connecting them to the care, support, and resources they need to lead healthier lives. Elevance Health’s companies serve more than 115 million people through a diverse portfolio of industry-leading medical, digital, pharmacy, behavioral, clinical, and complex care solutions. For more information, please visit [www.elevancehealth.com](http://www.elevancehealth.com) or follow us @ElevanceHealth on X and Elevance Health on LinkedIn.

## Conference Call and Webcast

Management will host a conference call and webcast today at 8:30 a.m. Eastern Standard Time (“EST”) to discuss the company’s fourth quarter and full year results and outlook. The conference call should be accessed at least 15 minutes prior to the start of the call with the following numbers:

888-947-9963 (Domestic)	800-568-3942 (Domestic Replay)
312-470-0178 (International)	203-369-3812 (International Replay)

The access code for today's conference call is 3972058. There is no access code for the replay. The replay will be available from 11:30 a.m. EDT today, until the end of the day on February 23, 2024. The call will also be available through a live webcast at [www.elevancehealth.com](http://www.elevancehealth.com) under the “Investors” link. A webcast replay will be available following the call.

## Basis of Presentation

1. Operating revenue and operating gain/loss are the key measures used by management to evaluate performance in each of its reporting segments, allocate resources, set incentive compensation targets and to forecast future operating performance. Operating gain/loss is calculated as total operating revenue less benefit expense, cost of products sold and operating expense. It does not include net investment income, net gains/losses on financial instruments, interest expense, amortization of other intangible assets, gains/losses on extinguishment of debt or income taxes, as these items are managed in a corporate shared service environment and are not the responsibility of operating segment management. Refer to pages 13 and 14 for the GAAP reconciliation tables.
2. Operating margin is defined as operating gain divided by operating revenue.

### Elevance Health Contacts:

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# **Elevance Health**

## **Earnings Release Financial Schedules and Supplementary Information Quarter and Year Ended December 31, 2023**

- **Membership and Other Metrics**
- **Quarterly & Full-Year Consolidated Statements of Income**
- **Condensed Consolidated Balance Sheet**
- **Condensed Consolidated Statement of Cash Flows**
- **Supplemental Financial Information - Reportable Segments**
- **Supplemental Financial Information - Reconciliation of Medical Claims Payable**
- **Reconciliation of Non-GAAP Financial Measures**
- **Financial Guidance Summary**

**Elevance Health**  
**Membership and Other Metrics**  
(Unaudited)

	December 31, 2023	December 31, 2022	September 30, 2023	Change from	
				December 31, 2022	September 30, 2023
<b><u>Medical Membership (in thousands)</u></b>					
Individual	1,025	789	999	29.9 %	2.6 %
Employer Group Risk-Based	3,756	3,988	3,754	(5.8) %	0.1 %
Commercial Risk-Based	4,781	4,777	4,753	0.1 %	0.6 %
BlueCard®	6,838	6,462	6,756	5.8 %	1.2 %
Employer Group Fee-Based	20,227	20,174	20,166	0.3 %	0.3 %
Commercial Fee-Based	27,065	26,636	26,922	1.6 %	0.5 %
Medicare Advantage	2,047	1,977	2,064	3.5 %	(0.8) %
Medicare Supplement	923	947	928	(2.5) %	(0.5) %
Total Medicare	2,970	2,924	2,992	1.6 %	(0.7) %
Medicaid	10,503	11,571	11,018	(9.2) %	(4.7) %
Federal Employees Health Benefits	1,642	1,623	1,640	1.2 %	0.1 %
<b>Total Medical Membership</b>	<b>46,961</b>	<b>47,531</b>	<b>47,325</b>	<b>(1.2) %</b>	<b>(0.8) %</b>
<b><u>Other Membership (in thousands)</u></b>					
Life and Disability Members	4,629	4,834	4,611	(4.2) %	0.4 %
Dental Members	6,820	6,692	6,775	1.9 %	0.7 %
Dental Administration Members	1,729	1,586	1,708	9.0 %	1.2 %
Vision Members	9,944	9,813	9,861	1.3 %	0.8 %
Medicare Part D Standalone Members	260	271	261	(4.1) %	(0.4) %
<b><u>Other Metrics (in millions)</u></b>					
CarelonRx Quarterly Adjusted Scripts	78.0	82.0	77.3	(4.9) %	0.9 %
Carelon Services Consumers Served	103.3	105.0	104.8	(1.6) %	(1.4) %

**Elevance Health**  
**Consolidated Statements of Income**  
(Unaudited)

	Three Months Ended December 31			Twelve Months Ended December 31		
	2023	2022	Change	2023	2022	Change
<i>(In millions, except per share data)</i>						
<b>Revenues</b>						
Premiums	\$ 35,138	\$ 33,646	4.4%	\$ 142,854	\$ 133,229	7.2%
Product revenue	5,394	4,137	30.4%	19,452	14,978	29.9%
Service fees	1,922	1,884	2.0%	7,903	7,453	6.0%
<b>Total operating revenue</b>	<b>42,454</b>	<b>39,667</b>	<b>7.0%</b>	<b>170,209</b>	<b>155,660</b>	<b>9.3%</b>
Net investment income	529	373	41.8%	1,825	1,485	22.9%
Net losses on financial instruments	(336)	(111)	NM	(694)	(550)	NM
<b>Total revenues</b>	<b>42,647</b>	<b>39,929</b>	<b>6.8%</b>	<b>171,340</b>	<b>156,595</b>	<b>9.4%</b>
<b>Expenses</b>						
Benefit expense	31,334	30,195	3.8%	124,330	116,642	6.6%
Cost of products sold	4,837	3,646	32.7%	17,293	13,035	32.7%
Operating expense	4,999	4,567	9.5%	20,087	17,700	13.5%
Interest expense	259	229	13.1%	1,030	851	21.0%
Amortization of other intangible assets	217	247	(12.1)%	885	767	15.4%
<b>Total expenses</b>	<b>41,646</b>	<b>38,884</b>	<b>7.1%</b>	<b>163,625</b>	<b>148,995</b>	<b>9.8%</b>
Income before income tax expense	1,001	1,045	(4.2)%	7,715	7,600	1.5%
Income tax expense	170	168	1.2%	1,724	1,712	0.7%
<b>Net income</b>	<b>831</b>	<b>877</b>	<b>(5.2)%</b>	<b>5,991</b>	<b>5,888</b>	<b>1.7%</b>
<b>Net loss (income) attributable to noncontrolling interests</b>	<b>25</b>	<b>(12)</b>	<b>NM</b>	<b>(4)</b>	<b>6</b>	<b>NM</b>
<b>Shareholders' net income</b>	<b>\$ 856</b>	<b>\$ 865</b>	<b>(1.0)%</b>	<b>\$ 5,987</b>	<b>\$ 5,894</b>	<b>1.6%</b>
<b>Shareholders' earnings per diluted share</b>	<b>\$ 3.63</b>	<b>\$ 3.59</b>	<b>1.1%</b>	<b>\$ 25.22</b>	<b>\$ 24.28</b>	<b>3.9%</b>
Diluted shares	235.8	241.2	(2.2)%	237.4	242.8	(2.2)%
Benefit expense as a percentage of premiums	89.2 %	89.7 %	(50)bp	87.0 %	87.6 %	(60)bp
Operating expense as a percentage of total operating revenue	11.8 %	11.5 %	30 bp	11.8 %	11.4 %	40 bp
Income before income tax expense as a percentage of total revenue	2.3 %	2.6 %	(30)bp	4.5 %	4.9 %	(40)bp

"NM" = calculation not meaningful



**Elevance Health**  
**Condensed Consolidated Balance Sheet**

(In millions)

	December 31, 2023	December 31, 2022
<b>Assets</b>	(Unaudited)	
Current assets:		
Cash and cash equivalents	\$ 6,526	\$ 7,387
Fixed maturity and equity securities	29,843	26,905
Premium and other receivables	17,865	16,044
Other current assets	5,795	5,281
<b>Total current assets</b>	<b>60,029</b>	<b>55,617</b>
Long-term investments	6,983	6,437
Property and equipment, net	4,359	4,316
Goodwill and other intangible assets	35,590	34,698
Other noncurrent assets	1,967	1,687
<b>Total assets</b>	<b>\$ 108,928</b>	<b>\$ 102,755</b>
<b>Liabilities and equity</b>		
<b>Liabilities</b>		
Current liabilities:		
Medical claims payable	\$ 16,111	\$ 15,596
Short-term borrowings	225	265
Current portion of long-term debt	1,649	1,500
Other current liabilities	23,806	22,335
<b>Total current liabilities</b>	<b>41,791</b>	<b>39,696</b>
Long-term debt, less current portion	23,246	22,349
Other noncurrent liabilities	4,486	4,380
<b>Total liabilities</b>	<b>69,523</b>	<b>66,425</b>
<b>Total shareholders' equity</b>	<b>39,306</b>	<b>36,243</b>
Noncontrolling interests	99	87
<b>Total equity</b>	<b>39,405</b>	<b>36,330</b>
<b>Total liabilities and equity</b>	<b>\$ 108,928</b>	<b>\$ 102,755</b>

**Elevance Health**  
**Condensed Consolidated Statement of Cash Flows**  
(Unaudited)

	Twelve Months Ended December 31	
	2023	2022
<i>(In millions)</i>		
<b>Operating activities</b>		
Net income	\$5,991	\$5,888
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,745	1,675
Share-based compensation	289	264
Changes in operating assets and liabilities	(534)	423
Other non-cash items	570	149
<b>Net cash provided by operating activities</b>	<b>8,061</b>	<b>8,399</b>
<b>Investing activities</b>		
Purchases of investments, net of sales and maturities	(2,700)	(2,338)
Purchases of subsidiaries, net of cash acquired	(1,552)	(649)
Purchases of property and equipment	(1,296)	(1,152)
Other, net	(24)	(421)
<b>Net cash used in investing activities</b>	<b>(5,572)</b>	<b>(4,560)</b>
<b>Financing activities</b>		
Net change in short-term and long-term borrowings	626	862
Repurchase and retirement of common stock	(2,676)	(2,316)
Cash dividends	(1,395)	(1,229)
Other, net	96	1,365
<b>Net cash used in financing activities</b>	<b>(3,349)</b>	<b>(1,318)</b>
Effect of foreign exchange rates on cash and cash equivalents	(1)	(14)
<b>Change in cash and cash equivalents</b>	<b>(861)</b>	<b>2,507</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>7,387</b>	<b>4,880</b>
<b>Cash and cash equivalents at end of period</b>	<b>\$6,526</b>	<b>\$7,387</b>

## REPORTABLE SEGMENTS

Elevance Health has four reportable segments: Health Benefits (comprised of Individual, Employer Group risk-based, Employer Group fee-based, BlueCard, Medicare, Medicaid, and Federal Health Products & Services businesses); CaredonRx; Caredon Services; and Corporate & Other (comprised of businesses that do not individually meet the quantitative thresholds for an operating division as well as corporate expenses not allocated to our other reportable segments).

### Elevance Health

#### Reportable Segment Highlight Details

(Unaudited)

(In millions)

	Three Months Ended December 31		Twelve Months Ended December 31	
	2023	2022	2023	2022
		Change		
			2023	Change
<b>Operating Revenue</b>				
Health Benefits	\$36,547	\$34,996	\$148,571	\$138,484
Caredon <sup>2,4</sup>	12,401	10,865	47,982	41,386
Corporate & Other <sup>4</sup>	181	58	479	399
Eliminations <sup>4</sup>	(6,675)	(6,252)	(26,823)	(24,609)
Total Operating Revenue <sup>1</sup>	\$42,454	\$39,667	\$170,209	\$155,660
<b>Operating Gain (Loss)</b>				
Health Benefits <sup>3,4</sup>	\$767	\$785	\$6,888	\$6,022
Caredon <sup>2,3,4</sup>	592	514	2,655	2,403
Corporate & Other <sup>1,3,4</sup>	(75)	(40)	(1,044)	(142)
Total Operating Gain <sup>1</sup>	\$1,284	\$1,259	\$8,499	\$8,283
<b>Operating Margin</b>				
Health Benefits	2.1 %	2.2 %	4.6 %	4.3 %
Caredon	4.8 %	4.7 %	5.5 %	5.8 %
Total Operating Margin <sup>1</sup>	3.0 %	3.2 %	5.0 %	5.3 %

1. See "Basis of Presentation" on page 5 herein.

2. Operating Revenue and Operating Gain for Caredon for the three months ended December 31, 2023 included \$8,827 and \$490 for CaredonRx; and \$3,574 and \$102 for Caredon Services, respectively. Operating Revenue and Operating Gain for Caredon for the three months ended December 31, 2022 included \$7,523 and \$475 for CaredonRx; and \$3,342 and \$39 for Caredon Services, respectively. Operating Revenue and Operating Gain for Caredon for the twelve months ended December 31, 2023 included \$33,835 and \$1,975 for CaredonRx; and \$14,147 and \$680 for Caredon Services, respectively. Operating Revenue and Operating Gain for Caredon for the twelve months ended December 31, 2022 included \$28,526 and \$1,868 for CaredonRx; and \$12,860 and \$535 for Caredon Services, respectively.

3. Operating Gain for the three and twelve months ended December 31, 2023 and December 31, 2022 included items adjusted out of adjusted shareholders' net income. See "GAAP Reconciliation" on page 13 and 14 herein.

4. Operating Revenue and Operating Gain for the three and twelve months ended December 31, 2022 are restated for the realignment of Caredon Global Solutions. For the three and twelve months ended December 31, 2022, \$150 and \$583 of Operating Revenue was realigned to Caredon Services, \$160 and \$618 of Operating Revenue was realigned away from the Corporate & Other segment, and \$10 and \$35 of Operating Revenue were realigned to Eliminations. For the three and twelve months ended December 31, 2022, \$22 and \$80 of Operating Gain was realigned to Caredon Services, \$10 and \$39 of Operating Gain was realigned away from the Health Benefits segment, and \$12 and \$41 of Operating Gain was realigned away from Corporate & Other. For the three months ended September 30, 2023, \$135 of Operating Revenue was realigned to Caredon Services, \$147 of Operating Revenue was realigned away from the Corporate & Other segment, and \$12 of Operating Revenue were realigned to Eliminations. For the three months ended September 30, 2023, \$19 of Operating Gain was realigned to Caredon Services, \$13 of Operating Gain was realigned away from the Health Benefits segment, and \$6 was realigned away from Corporate & Other.

5. "NM" = calculation not meaningful.

**Elevance Health**  
**Reconciliation of Medical Claims Payable**

	Years Ended December 31		
	2023	2022	2021
	(Unaudited)		
Gross medical claims payable, beginning of year	\$ 15,348	\$ 13,282	\$ 11,135
Ceded medical claims payable, beginning of year	(6)	(21)	(46)
Net medical claims payable, beginning of year	15,342	13,261	11,089
Business combinations and purchase adjustments	—	133	420
Net incurred medical claims:			
Current year	121,798	113,414	100,440
Prior years redundancies <sup>1</sup>	(1,571)	(869)	(1,703)
Total net incurred medical claims	120,227	112,545	98,737
Net payments attributable to:			
Current year medical claims	107,146	98,997	88,156
Prior years medical claims	12,565	11,600	8,829
Total net payments	119,711	110,597	96,985
Net medical claims payable, end of year	15,858	15,342	13,261
Ceded medical claims payable, end of year	7	6	21
Gross medical claims payable, end of year <sup>2</sup>	\$ 15,865	\$ 15,348	\$ 13,282
Current year medical claims paid as a percentage of current year net incurred medical claims	88.0 %	87.3 %	87.8 %
Prior year redundancies in the current year as a percentage of prior year net medical claims payable less prior year redundancies in the current year	11.4 %	7.0 %	18.1 %
Prior year redundancies in the current year as a percentage of prior year net incurred medical claims	1.4 %	0.9 %	2.2 %

1. Negative amounts reported for net incurred medical claims related to prior years result from claims being settled for amounts less than originally estimated.
2. Excludes insurance lines other than short duration.

## Elevance Health GAAP Reconciliation (Unaudited)

This document references non-GAAP measures, including “Adjusted Shareholders’ Net Income,” “Adjusted Shareholders’ Net Income Per Share,” “Adjusted EPS,” “Adjusted Operating Gain,” “Adjusted Operating Expense” and “Adjusted Operating Expense Ratio”, which are non-GAAP measures. These non-GAAP measures are intended to aid investors when comparing Elevance Health’s financial results among periods and are not intended to be alternatives to any measure calculated in accordance with GAAP. Reconciliations of these non-GAAP measures to the most directly comparable measures calculated in accordance with GAAP are available below. In addition to these non-GAAP measures, references are made to the measures “Operating Revenue” and “Operating Gain/Loss,” “Operating Margin” and “Adjusted EPS”. Operating revenue and operating gain/loss are the key measures used by management to evaluate performance in each of its reporting segments, allocate resources, set incentive compensation targets and to forecast future operating performance. Operating gain/loss is calculated as total operating revenue less benefit expense, cost of products sold and operating expense. It does not include net investment income, net gains/losses on financial instruments, interest expense, amortization of other intangible assets and gains/losses on extinguishment of debt or income taxes, as these items are managed in a corporate shared service environment and are not the responsibility of operating segment management. Each of these measures is provided to further aid investors in understanding and analyzing Elevance Health’s operating and financial results. A reconciliation of Operating Revenue to Total Revenue is set forth in the Consolidated Statements of Income herein. A reconciliation of the non-GAAP measures to the most directly comparable measures calculated in accordance with GAAP, together with a reconciliation of reportable segments operating gain to income before income tax expense, is reported below. Prior amounts may be grouped differently to conform to current presentation. Net adjustment items per share may not sum due to rounding. A reconciliation of Operating Revenue to Total Revenue is set forth in the Consolidated Statements of Income herein.

	Three Months Ended December 31			Twelve Months Ended December 31		
	2023	2022	Change	2023	2022	Change
<i>(In millions, except per share data)</i>						
Shareholders' net income - As reported	\$ 856	\$ 949		\$ 5,987	\$ 6,025	
Impact of Accounting Standards Update 2018-12 Adoption	—	(84)	(9.8)%	—	(131)	(0.6)%
Shareholders' net income - Restated	\$ 856	\$ 865	(1.0)%	\$ 5,987	\$ 5,894	1.6 %
Add / (Subtract):						
Net losses on financial instruments	336	111		694	550	
Amortization of other intangible assets	217	247		885	767	
Transaction and integration related costs	59	36		213	72	
Business optimization charges	22	39		719	39	
Litigation expenses	1	1		6	12	
BCBSA litigation settlement	(8)	(20)		(8)	(44)	
Tax impact of non-GAAP adjustments	(158)	(102)		(628)	(363)	
Net adjustment items	469	312		1,881	1,033	
Adjusted shareholders' net income	\$ 1,325	\$ 1,177	12.6 %	\$ 7,868	\$ 6,927	13.6 %
Shareholders' earnings per diluted share - As reported	\$ 3.63	\$ 3.93		\$ 25.22	\$ 24.81	
Impact of Accounting Standards Update 2018-12 Adoption	—	(0.34)	(7.6)%	—	(0.53)	1.7 %
Shareholders' earnings per diluted share - Restated	3.63	3.59	1.1 %	25.22	24.28	3.9 %
Add / (Subtract):						
Net losses on financial instruments	1.42	0.46		2.92	2.27	
Amortization of other intangible assets	0.92	1.02		3.73	3.16	
Transaction and integration related costs	0.25	0.15		0.90	0.30	
Business optimization charges	0.09	0.16		3.03	0.16	
Litigation expenses	—	—		0.03	0.05	
BCBSA litigation settlement	(0.03)	(0.08)		(0.03)	(0.18)	
Tax impact of non-GAAP adjustments	(0.67)	(0.42)		(2.65)	(1.50)	
Net adjustment items	1.99	1.29		7.92	4.25	
Adjusted shareholders' earnings per diluted share	\$ 5.62	\$ 4.88	15.2 %	\$ 33.14	\$ 28.53	16.2 %

**Elevance Health**  
**GAAP Reconciliation**  
(Unaudited)

	Three Months Ended December 31		Change	Twelve Months Ended December 31		Change
<i>(In millions)</i>	2023	2022		2023	2022	
Operating expense - As reported	\$ 4,999	\$ 4,562	9.6 %	\$ 20,087	\$ 17,686	13.6 %
Impact of Accounting Standards Update 2018-12 Adoption	—	5		—	14	
Operating expense - Restated	\$ 4,999	\$ 4,567	9.5 %	\$ 20,087	\$ 17,700	13.5 %
Add / (Subtract):						
Transaction and integration related costs	(59)	(36)		(213)	(72)	
Business optimization charges	(22)	(39)		(719)	(39)	
Litigation expenses	(1)	(1)		(6)	(12)	
BCBSA litigation settlement	8	20		8	44	
Net adjustment items	(74)	(56)		(930)	(79)	
Adjusted operating expense	\$ 4,925	\$ 4,511	9.2 %	\$ 19,157	\$ 17,621	8.7 %
Operating revenue	\$ 42,454	\$ 39,667	7.0 %	\$ 170,209	\$ 155,660	9.3 %
Operating expense ratio	11.8 %	11.5 %	30 bp	11.8 %	11.4 %	40 bp
Adjusted operating expense ratio	11.6 %	11.4 %	20 bp	11.3 %	11.3 %	— bp
	Three Months Ended December 31		Change	Twelve Months Ended December 31		Change
<i>(In millions)</i>	2023	2022		2023	2022	
Income before income tax expense	\$ 1,001	\$ 1,045	(4.2) %	\$ 7,715	\$ 7,600	1.5 %
Net investment income	(529)	(373)		(1,825)	(1,485)	
Net losses on financial instruments	336	111		694	550	
Interest expense	259	229		1,030	851	
Amortization of other intangible assets	217	247		885	767	
Reportable segments operating gain	\$ 1,284	\$ 1,259	2.0 %	\$ 8,499	\$ 8,283	2.6 %
Adjustment items	74	56		930	79	
Reportable segments adjusted operating gain	\$ 1,358	\$ 1,315	3.3 %	\$ 9,429	\$ 8,362	12.8 %
Shareholders' earnings per diluted share	Full Year 2024 Outlook					
Add / (Subtract):	Greater than \$34.29					
Amortization of other intangibles	\$1.93					
Net losses on financial instruments	\$1.35					
Transaction and integration related costs	\$0.31					
Litigation expenses	\$0.03					
Tax impact of non-GAAP adjustments	Approximately \$(0.81)					
Net adjustment items	\$2.81					
Adjusted shareholders' earnings per diluted share	Greater Than \$37.10					

## Elevance Health Financial Guidance Summary (Unaudited)

	Full Year 2023 Actual	Full Year 2024 Outlook
Year-End Medical Enrollment (in millions)		
Fee-Based	27.1	27.4 - 27.6
Risk-Based	19.9	18.4 - 19.0
Total	47.0	45.8 - 46.6
Premium Revenue	\$142.9 billion	Approximately flat Mid-single digit growth Low double-digit growth
Product Revenue	\$19.5 billion	
Service Fees	\$7.9 billion	
Total Operating Revenue	\$170.2 billion	Flat to low-single digit growth
Benefit Expense Ratio	87.0%	
Adjusted Operating Expense Ratio	11.3%	
Adjusted Operating Gain	\$9.4 billion	87.0% +/- 50 bps 11.1% +/- 50 bps Greater than \$10.3 billion
Other Pre-Tax Items:		
Net Investment income	\$1,825 million	\$1,900 million (\$1,100) million (\$450) million \$350 million
Interest Expense	(\$1,030) million	
Amortization of Intangible Assets	(\$885) million	
Net Pre-Tax Expense	(\$90) million	
Adjusted Effective Tax Rate	23.0%	22.0% - 24.0%
GAAP Diluted EPS	\$25.22	Greater than \$34.29
Adjusted Diluted EPS	\$33.14	Greater than \$37.10
Diluted Shares	237.4 million	233 - 234 million
Operating Cash Flow	\$8.1 billion	Greater than \$8.1 billion
<b>Segment Level Guidance Metrics</b>		
Operating Revenue Growth Rate		
Health Benefits	\$148.6 billion	Approximately flat Low-single digit High-teens to low-twenties
CarelonRx	\$33.8 billion	
Carelon Services	\$14.1 billion	
Operating Margin vs. 2023		
Health Benefits	4.6%	25 - 50 bps 40 - 60 bps (30) - 0 bps
CarelonRx	5.8%	
Carelon Services	4.8%	



## Forward-Looking Statements

*This document contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect our views about future events and financial performance and are generally not historical facts. Words such as “expect,” “feel,” “believe,” “will,” “may,” “should,” “anticipate,” “intend,” “estimate,” “project,” “forecast,” “plan” and similar expressions are intended to identify forward-looking statements. These statements include, but are not limited to: financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. You are also urged to carefully review and consider the various risks and other disclosures discussed in our reports filed with the U.S. Securities and Exchange Commission from time to time, which attempt to advise interested parties of the factors that affect our business. Except to the extent required by law, we do not update or revise any forward-looking statements to reflect events or circumstances occurring after the date hereof. These risks and uncertainties include, but are not limited to: trends in healthcare costs and utilization rates; reduced enrollment; our ability to secure and implement sufficient premium rates; the impact of large scale medical emergencies, such as public health epidemics and pandemics, including COVID-19, and other catastrophes; the impact of new or changes in existing federal, state and international laws or regulations, including laws and regulations impacting healthcare, insurance, pharmacy services and other diversified products and services, or their enforcement or application; the impact of cyber-attacks or other privacy or data security incidents or breaches or our failure to comply with any privacy, data or security laws or regulations, including any investigations, claims or litigation related thereto; information technology disruptions; changes in economic and market conditions, as well as regulations that may negatively affect our liquidity and investment portfolios; competitive pressures and our ability to adapt to changes in the industry and develop and implement strategic growth opportunities; risks and uncertainties regarding Medicare and Medicaid programs, including those related to non-compliance with the complex regulations imposed thereon; our ability to maintain and achieve improvement in Centers for Medicare and Medicaid Services Star ratings and other quality scores and funding risks with respect to revenue received from participation therein; a negative change in our healthcare product mix; costs and other liabilities associated with litigation, government investigations, audits or reviews; our ability to contract with providers on cost-effective and competitive terms; failure to effectively maintain and modernize our information systems; risks associated with providing healthcare, pharmacy and other diversified products and services, including medical malpractice or professional liability claims and non-compliance by any party with the pharmacy services agreement between us and CaremarkPCS Health, L.L.C.; risks associated with mergers, acquisitions, joint ventures and strategic alliances; possible impairment of the value of our intangible assets if future results do not adequately support goodwill and other intangible assets; possible restrictions in the payment of dividends from our subsidiaries and increases in required minimum levels of capital; our ability to repurchase shares of our common stock and pay dividends on our common stock due to the adequacy of our cash flow and earnings and other considerations; the potential negative effect from our substantial amount of outstanding indebtedness and the risk that increased interest rates or market volatility could impact our access to or further increase the cost of financing; a downgrade in our financial strength ratings; the effects of any negative publicity related to the health benefits industry in general or us in particular; events that may negatively affect our licenses with the Blue Cross and Blue Shield Association; intense competition to attract and retain employees; risks associated with our international operations; and various laws and provisions in our governing documents that may prevent or discourage takeovers and business combinations.*



## Form 144 Filer Information

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

## Form 144

FORM 144

NOTICE OF PROPOSED SALE OF SECURITIES  
PURSUANT TO RULE 144 UNDER THE SECURITIES ACT OF 1933

## 144: Filer Information

Filer CIK

0001456430

Filer CCC

XXXXXXXX

Is this a LIVE or TEST Filing?

☒ LIVE ☐ TEST***Submission Contact Information***

Name

Phone

E-Mail Address

## 144: Issuer Information

Name of Issuer

Elevance Health, Inc.

SEC File Number

001-16751

Address of Issuer

220 VIRGINIA AVENUE  
INDIANAPOLIS  
INDIANA  
46204

Phone

8003311476

Name of Person for Whose Account the Securities are To Be Sold

Todt Blair Williams

See the definition of "person" in paragraph (a) of Rule 144. Information is to be given not only as to the person for whose account the securities are to be sold but also as to all other persons included in that definition. In addition, information shall be given as to sales by all persons whose sales are required by paragraph (e) of Rule 144 to be aggregated with sales for the account of the person filing this notice.

Relationship to Issuer

Officer

## 144: Securities Information

Title of the Class of Securities To Be Sold	Name and Address of the Broker	Number of Shares or Other Units To Be Sold	Aggregate Market Value	Number of Shares or Other Units Outstanding	Approximate Date of Sale	Name of the Securities Exchange
COMMON	MORGAN STANLEY SMITH BARNEY LLC EXECUTIVE SERVICES 200 W CIVIC CENTER DR. 4TH FLOOR SANDY UT 84070	5492	2658237.84	235000000	12/14/2023	NYSE

Furnish the following information with respect to the acquisition of the securities to be sold and with respect to the payment of all or any part of the purchase price or other consideration therefor:

## 144: Securities To Be Sold

Title of the Class	Date you Acquired	Nature of Acquisition Transaction	Name of Person from Whom Acquired	Is this a Gift?	Date Donor Acquired	Amount of Securities Acquired	Date of Payment	Nature of Payment *
COMMON	12/14/2023	STOCK OPTION EXERCISE	ISSUER	<input type="checkbox"/>		5492	12/14/2023	COMPENSATION

\* If the securities were purchased and full payment therefor was not made in cash at the time of purchase, explain in the table or in a note thereto the nature of the consideration given. If the consideration consisted of any note or other obligation, or if payment was made in installments describe the arrangement and state when the note or other obligation was discharged in full or the last

installment paid.

Furnish the following information as to all securities of the issuer sold during the past 3 months by the person for whose account the securities are to be sold.

## 144: Securities Sold During The Past 3 Months

Nothing to Report



## 144: Remarks and Signature

Remarks

Date of Notice

12/14/2023

### ***ATTENTION:***

The person for whose account the securities to which this notice relates are to be sold hereby represents by signing this notice that he does not know any material adverse information in regard to the current and prospective operations of the Issuer of the securities to be sold which has not been publicly disclosed. If such person has adopted a written trading plan or given trading instructions to satisfy Rule 10b5-1 under the Exchange Act, by signing the form and indicating the date that the plan was adopted or the instruction given, that person makes such representation as of the plan adoption or instruction date.

Signature

/s/ Blair Williams Todt

***ATTENTION: Intentional misstatements or omission of facts constitute Federal Criminal Violations (See 18 U.S.C. 1001)***

GEOFFREY S. BERMAN  
 United States Attorney for the  
 Southern District of New York  
 By: LI YU  
 PETER ARONOFF  
 RACHAEL DOUD  
 Assistant United States Attorneys  
 86 Chambers Street, 3rd Floor  
 New York, New York 10007

**UNITED STATES DISTRICT COURT  
 SOUTHERN DISTRICT OF NEW YORK**

-----	X	
UNITED STATES OF AMERICA,	:	20 Civ. 2593 (___)
	:	
Plaintiff,	:	
	:	
v.	:	<b><u>COMPLAINT</u></b>
	:	
ANTHEM, INC.,	:	
	:	JURY TRIAL DEMANDED
Defendant.	:	
-----	X	

The United States (the “Government”), by its attorney, Geoffrey S. Berman, United States Attorney for the Southern District of New York, alleges for its Complaint as follows:

**PRELIMINARY STATEMENT**

1. This is a civil fraud action brought by the Government against defendant Anthem, Inc. (“Anthem”) to recover treble damages sustained by, and civil penalties and restitution owed to, the Government as result of Anthem’s violations of the False Claims Act (“FCA”), 31 U.S.C. § 3729 *et seq.* As set forth below, Anthem knowingly disregarded its duty to ensure the accuracy of the risk adjustment diagnosis data that it submitted to the Centers for Medicare and Medicaid Services (“CMS”) for hundreds of thousands of Medicare beneficiaries covered by the Medicare Part C plans operated by Anthem. By ignoring its duty to delete thousands of inaccurate diagnoses, Anthem unlawfully obtained and retained from CMS millions of dollars in payments under the risk adjustment payment system for Medicare Part C.

2. As a Medicare Advantage Organization (“MAO”), Anthem was responsible for covering the cost of services rendered by healthcare providers like hospitals and doctors’ offices for the Medicare beneficiaries enrolled in Anthem’s Part C plans. Anthem, in turn, received monthly capitated payments from CMS for providing such coverage. *See infra* ¶¶ 21-39.

3. Anthem understood that CMS calculated the payments to Anthem pursuant to a risk adjustment system, under which the amounts of those payments were based directly on the number and the severity of the diagnosis data — in the form of ICD diagnosis codes — that Anthem submitted to CMS. *See infra* ¶¶ 27-44. In most cases, Anthem submitted the diagnosis codes reported by providers in the claims and data that the providers submitted to Anthem to seek payments for treating Medicare beneficiaries enrolled in Anthem’s Part C plans.

4. Anthem knew that, because the diagnosis codes it submitted to CMS affected payment directly, it had an obligation to ensure that its data submissions were accurate and truthful, including by complying with the ICD coding guidelines adopted by CMS regulations. *See infra* ¶¶ 45-50. Indeed, Anthem expressly promised CMS that it would “research and correct” any “discrepancies” in its “risk adjustment data” submissions and that it would comply with CMS’s regulatory and contractual requirement that diagnosis codes for risk adjustment purposes must be substantiated by beneficiaries’ medical records. *See infra* ¶¶ 79-82. In addition, Anthem repeatedly attested to CMS that its risk adjustment diagnosis data submissions were “accurate, complete, and truthful” according to its “best knowledge, information and belief.” *See infra* ¶¶ 83-90. As Anthem knew, the promises and attestations it made to CMS placed on Anthem an obligation to make good faith efforts to delete inaccurate diagnosis codes. *See infra* ¶¶ 56-61, 70-78, 130-133.

5. Anthem’s actual practices between early 2014 and early 2018 (the “relevant period”), however, were in direct contravention of its promises and attestations to CMS.

Specifically, Anthem implemented a “retrospective chart review” program using a vendor, pursuant to which they obtained medical records from providers concerning services they provided to beneficiaries enrolled in Anthem’s Part C plans and the vendor then reviewed those medical records to identify all the diagnosis codes supported by the records.<sup>1</sup> This process was “retrospective” because it typically occurred at least several months after Anthem had submitted to CMS the diagnosis codes reported by providers. Anthem knew that the results of chart review could indicate whether or not the diagnosis codes Anthem previously submitted to CMS were accurate. More specifically, Anthem knew that the diagnosis codes it previously submitted to CMS, but which could not be substantiated by Anthem’s retrospective chart review, had likely been reported inaccurately. *See infra* ¶¶ 114-127.

6. To persuade providers to supply records for review, Anthem told providers that Anthem’s chart review process was an “oversight activity” that “will help ensure that the ICD9 codes have been reported accurately” and in accordance with “proper coding guidelines.” *See infra* ¶¶ 108-113. That was not true. Instead, Anthem used chart reviews only to submit additional diagnosis codes to CMS while turning a blind eye to negative results where chart reviews could not substantiate the diagnosis codes that Anthem had previously submitted to CMS.

7. More specifically, although the Medicare Revenue and Reconciliation (“Medicare R&R”) group at Anthem could have readily written a computer algorithm to find inaccurately reported diagnosis codes by comparing previously-submitted codes against chart review results, Anthem made no effort to do so during the relevant period. This was because Anthem viewed its chart review program only as a means to find “new revenue generating [diagnosis] codes” so that Anthem could obtain higher Medicare payments. Finding and deleting inaccurate diagnosis

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<sup>1</sup> In 2018, Anthem made significant changes to its chart review procedures. Specifically, it began comparing the diagnosis codes it previously submitted to CMS against the chart review results to identify potential inaccuracies.

codes, by contrast, would have reduced Anthem’s revenue from Medicare. *See infra* ¶¶ 114-127.

8. Anthem made “revenue enhancement” the sole purpose of its chart review program, while disregarding its obligation to find and delete inaccurate diagnosis codes, because Anthem prioritized profits over compliance. Specifically, Anthem’s one-sided chart review program, *i.e.*, focusing solely on finding additional codes to submit to CMS without also identifying and deleting inaccurate codes, often generated \$100 million or more a year in additional revenue for Anthem. Indeed, as the head of the Medicare R&R group at Anthem recognized, the one-sided chart review program was “a cash cow” for Anthem because it consistently produced a “return on investment” of up to 7:1. *See infra* ¶¶ 135-146.

9. Ultimately, the extraordinary profits that Anthem obtained through its one-sided chart review program came at the expense of the public fisc. By knowingly breaching its promises and attestations to CMS, and by knowingly disregarding its regulatory and contractual obligation to correct inaccuracies in its diagnosis data submissions, Anthem improperly obtained or retained millions of dollars from CMS in violation of three FCA provisions — 31 U.S.C. §§ 3729(a)(1)(A), (a)(1)(B), and (a)(1)(G) – and under the common law. *See infra* ¶¶ 152-170.

#### **THE PARTIES**

10. Plaintiff is the United States. Through its Department of Health and Human Services (“HHS”), and more specifically through CMS, a component agency within HHS, the Government administers the Medicare Program, including, as relevant here, the risk adjustment payment system for Medicare Part C.

11. Defendant Anthem, Inc., formerly known as WellPoint, is an Indiana corporation with its headquarters at 220 Virginia Avenue in Indianapolis, Indiana. During the times relevant to this action, Anthem maintained three geographic divisions — East, Central, and West. Further, Anthem, through its subsidiaries and affiliates, operated dozens of Medicare Part C

plans across the United States. In New York, for example, Anthem operated Empire MediBlue Plus (the “Empire MediBlue Plan”) – a Medicare Part C plan with the contract number H3370 – through its subsidiaries Empire HealthChoice HMO, Inc. and Empire HealthChoice Assurance, Inc. (collectively *d/b/a* Empire BlueCross BlueShield). A table of the plans operated by Anthem that are relevant to this action, the contract numbers for those plans, and the Anthem subsidiaries involved with those plans is attached as Exhibit 1 hereto.<sup>2</sup>

### **JURISDICTION AND VENUE**

12. This Court has jurisdiction over the claims under the FCA pursuant to 31 U.S.C. § 3730(a) and 28 U.S.C. §§ 1331 and 1345, and it has jurisdiction over the common law claims pursuant to 28 U.S.C. § 1345.

13. Venue is proper in this District pursuant to 31 U.S.C. § 3732(a) and 28 U.S.C. § 1391(b) because Anthem transacted business in this District and because a substantial part of the events giving rise to the claims herein occurred within this District. For example, Anthem operated a Medicare Part C plan, Empire MediBlue Plus, that enrolled numerous patients who reside in this District. *See supra* ¶ 11.

14. This Court may exercise personal jurisdiction over Anthem pursuant to 31 U.S.C. § 3732(a), which provides for nationwide service of process.

### **THE FALSE CLAIMS ACT**

15. The False Claims Act was originally enacted in 1863 to address fraud on the

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<sup>2</sup> The subsidiaries and affiliate that Anthem used to operate the Medicare Part C plans at issue and during the relevant period include, but are not limited to: Anthem Blue Cross Life & Health Insurance Co., Anthem Health Plans, Inc., Anthem Health Plans of New Hampshire, Inc., Anthem Health Plans of Kentucky, Inc., Anthem Health Plans of Maine, Inc., Anthem Health Plans of Virginia, Inc., Anthem Insurance Companies, Inc., Blue Cross of California, Blue Cross Blue Shield of Georgia, Community Insurance, Co., Compmore Health Services Insurance Corp.; Empire Healthchoice HMO, Inc., Empire Healthchoice Assurance, Inc., Healthkeepers, Inc., HMO Colorado, Inc., HMO Missouri, Inc., Rocky Mountain Hospital & Medical Services, Inc., and Unicare Life & Health Insurance Co.



Government in the midst of the Civil War, and it reflects Congress’s objective to “enhance the Government’s ability to recover losses as a result of fraud against the Government.” *See* S. Rep. No. 99-345, at 1 (1986), *reprinted in* 1986 U.S.C.C.A.N. 5266.

16. As relevant here, the FCA establishes treble damages liability to the Government where an individual or entity:

- i. “knowingly presents, or causes to be presented, a false or fraudulent claim for payment or approval[;]”
- ii. “knowingly makes, uses, or causes to be made or used, a false record or statement material to a false or fraudulent claim[;]” or
- iii. “knowingly makes, uses, or causes to be made or used, a false record or statement material to an obligation to pay or transmit money or property to the Government, or knowingly conceals or knowingly and improperly avoids or decreases an obligation to pay or transmit money or property to the Government[.]”

31 U.S.C. §§ 3729(a)(1)(A), (a)(1)(B), and (a)(1)(G).

17. “Knowingly,” within the meaning of the FCA, is defined to include a defendant acting in reckless disregard or deliberate indifference of the truth or falsity of information, as well as actual knowledge of such falsity by the defendant. *See id.* § 3729(b)(1). Further, “no proof of specific intent to defraud” is required to establish liability under the FCA. *Id.*

18. For purposes of section 3729(a)(1)(B), the FCA defines “material” as “having a natural tendency to influence, or capable of influencing, the payment or receipt of money or property.” *Id.* § 3729(b)(4).

19. The FCA also defines “obligation” in section 3729(a)(1)(G) – the reverse false claims provision – to include any “established duty, whether or not fixed, arising from an express or implied contractual ... relationship, from a fee-based or similar relationship, from statute or regulation, or from the retention of an overpayment.” *Id.* § 3729(b)(3). This broad definition reflects Congress’s intent for the reverse false claims provision to apply to non-fixed duties to

pay or repay the Government. *See* S. Rep. 111-10 at 14 (2009). In 2010, Congress further reinforced the duty on Medicare program participants like MAOs to return overpayments in a timely manner. Specifically, as part of the Patient Protection and Affordable Care Act of 2010, *see* 124 Stat. 119, 753-56 (2010), Congress added a provision to the Social Security Act that obligates MAOs like Anthem to report and return overpayments made by Medicare within sixty days of the identification of the overpayments. *See* 42 U.S.C. § 1320a-7k(d)(2). Under this provision, if an MAO makes a late report or repayment—that is a report or repayment after 60 days—it is still liable to pay treble damages and penalties under the FCA.

20. Finally, in addition to treble damages, the FCA also provides for assessment of a civil penalty for each violation or each false claim.<sup>3</sup> *See* 31 U.S.C. § 3729(a)(1).

#### **THE MEDICARE ADVANTAGE PROGRAM AND ITS RISK ADJUSTMENT PAYMENT SYSTEM**

##### **A. Medicare Advantage and the Role of Part C MAOs**

21. Medicare is a federally-operated health insurance program administered by CMS benefiting individuals 65 and older and the disabled. *See* 42 U.S.C. § 1395c *et seq.*

22. Parts A and B of the Medicare Program are commonly known as “traditional” Medicare. Part A covers inpatient and institutional care, while Part B covers physician, hospital, outpatient, and ancillary services and durable medical equipment. Under Medicare Parts A and B, CMS reimburses healthcare providers (*e.g.*, hospitals and physicians’ offices) directly using a fee-for-service system. Specifically, healthcare providers submit claims to CMS for medical services actually rendered. CMS, in turn, pays the providers directly for each service based on payment rates established by the Government.

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<sup>3</sup> As adjusted by applicable laws and regulations, the range of civil penalties for FCA violations occurring between September 29, 1999, and November 1, 2015, is \$5,500 to \$11,000, *see* 28 U.S.C. § 2461 (notes); 64 Fed. Reg. 47,099, 47,103 (1999); and the range of civil penalties for FCA violations occurring after November 1, 2015, is \$10,781 to \$21,563, *see* 82 Fed. Reg. 9,131–9,136 (2017).

23. On the other hand, Medicare Part C, which is at issue in this case, involves Medicare beneficiaries who have elected to receive Part A and Part B benefits through a Medicare Advantage plan (“Part C plan” or “MA plan”). *See* 42 U.S.C. §§ 1395w-21 to 1395w-28. The MA plans, in turn, are operated and managed by MAOs, which are private insurers like Anthem. *See* 42 C.F.R. §§ 422.2, 422.503(b)(2).

24. Under Medicare Part C, beneficiaries receive healthcare services managed by those plans. More specifically, when a healthcare provider furnishes medical services to a Medicare beneficiary enrolled in an MA plan, the provider submits claims and encounter data to the MAO that operates the MA plan in order to receive payment from the MAO, instead of CMS.

25. Congress expressly delegated authority to CMS to issue rules to implement and regulate Medicare Part C. *See* 42 U.S.C. § 1395w-26(b). Pursuant to that delegation, CMS has promulgated regulations that, *inter alia*, define the MAOs’ obligations and responsibilities. *See generally* 42 C.F.R. Part 422. As discussed more fully below, *see infra* ¶¶ 57-60, CMS’s Part C regulations require MAOs like Anthem to implement compliance procedures and programs and to make annual attestations.

26. In addition to issuing regulations, CMS also has defined the MAOs’ obligations contractually. For example, in order to participate in Medicare Part C, MAOs must execute a written agreement or a renewal of the written agreement with CMS on an annual basis for each of the Part C plans they operate. As relevant here, Anthem executed such agreements or renewals annually for all of the Part C plans it operated from 2013 to 2018.<sup>4</sup> Further, the terms and conditions in the Part C annual agreements/renewals that are relevant here have remained the same during that period.

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<sup>4</sup> Examples of such agreements are the annual Part C agreements executed by Anthem in 2014 and 2015 for its Empire MediBlue Plan, which are attached here as Exhibits 2 and 3.

**B. Medicare Part C’s Risk Adjustment Payment System and the Role of ICD and HCC Codes in CMS’s Calculation of Risk Adjustment Payments**

27. A central and distinguishing feature of Medicare Part C is how CMS determines the amount of the payments to which each MAO is entitled for providing healthcare coverage to a beneficiary enrolled in one of the MAO’s Part C plans. Instead of compensating an MAO on a fee-for-service basis for specific medical services for a beneficiary, CMS makes monthly payments to the MAO in a fixed, capitated (per beneficiary enrollee in each Part C plan) amount for providing coverage for each of the Medicare beneficiaries enrolled in the Part C plan.

28. Unlike under Parts A and B, the per-member, per-month payments that CMS makes to MAOs under Medicare Part C do not depend on the amount of services provided to a specific beneficiary. Instead, the capitated rate is determined based on how the bid submitted by an MAO compares to an administratively set benchmark established under the Part C statute. *See* 42 U.S.C. § 1395w-23(a)(1)(B); 42 C.F.R. §§ 422.254, 425.304.

29. Within this system, which Congress has mandated since 2000, *see* 42 U.S.C. § 1395w-23(a)(1)(C) (directing CMS to adjust the capitated payments for each MA plan enrollee based on each enrollee’s demographic factors and health status), CMS uses its risk adjustment payment system to determine the capitated payments based on the expected risk of each beneficiary.<sup>5</sup>

30. More specifically, CMS calculates, for each beneficiary enrolled in a Part C plan, a risk score – also known as the risk adjustment factor or “RAF” — which acts as a multiplier for

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<sup>5</sup> Because CMS calculates and makes the monthly capitated payments to MAOs in a given payment year before CMS necessarily has received all the diagnosis data relevant to the risk-adjustment calculation, CMS also engages in a “reconciliation process” *after* the conclusion of each payment year. *See* 42 C.F.R. § 422.310(g)(2).

Through this process, CMS may conclude that “adjustments to payments are necessary” based on subsequently-submitted diagnosis data, which may result in CMS making an additional reconciliation payment to an MAO or seeking a reconciliation refund from the MAO. *See id.*

purposes of determining the capitated payment for that enrollee. *See* 42 C.F.R. § 422.308(e).<sup>6</sup> In other words, CMS pays MAOs more for beneficiaries with certain serious illnesses or chronic medical conditions and, thus, higher risk scores, than for beneficiaries without those conditions and, thus, lower risk scores.

31. Since 2004, CMS has employed a hierarchical condition category (“HCC”) model to calculate the risk score for Medicare beneficiaries enrolled in Part C plans. As directed by Congress, the HCC model takes into account both the demographic factors and health status of Medicare beneficiaries. *See* 42 C.F.R. § 422.2.

32. Clinically, HCCs are categories of related medical diagnoses including major, severe, and/or chronic illnesses. *See id.* Between 2004 and 2013, there were 70 HCCs in CMS’s Part C risk adjustment model. Starting in 2014, and after CMS revised its model, the number of HCCs increased to 79.

33. Each HCC correlates with the marginal predicted cost of medical expenditures for that set of medical conditions based on CMS’s data from administering the traditional Medicare Fee-For-Service program. Some examples of HCC codes are HIV/AIDS (HCC 1), metastatic cancer and leukemia (HCC 8), congestive heart failure (HCC 80), and ischemic stroke (HCC 100).<sup>7</sup> Higher relative values (also sometimes referred to as relative factors, or coefficients) are assigned to HCCs that include diagnoses with greater disease severity and treatment costs.

34. A single Medicare beneficiary may have none, one, or multiple HCCs, which

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<sup>6</sup> To determine the *base* monthly payment amount for Medicare beneficiaries enrolled in a specific Part C plan, CMS uses a bidding process in which each Part C Plan, through its MAO, submits a bid amount. That bid is then compared to an administratively set benchmark set by CMS. *See* 42 C.F.R. Part 422, subparts F and G.

<sup>7</sup> HCC numerical codes changed between the 2004–2013 model (known as Version 12) and the 2014 model (known as Version 22). The numerical examples of HCC codes cited herein are from the Version 22 model.

affect the risk adjustment payment calculated by CMS according to the relative values of those HCCs and the base payment amount for a specific Medicare beneficiary.

35. To illustrate, assume that adding HCC 8 (metastatic cancer and leukemia) to a hypothetical Medicare beneficiary's list of HCCs in 2014 would have increased that beneficiary's overall risk score from 0.7 to 2.77, *i.e.*, by 2.07; and further assume that the base payment amount for this beneficiary was \$10,000. In these circumstances, adding HCC 8 would have caused CMS to pay out \$20,700 more in risk adjustment payments for that beneficiary in 2014.

36. To determine which HCCs are applicable to each Medicare beneficiary, CMS's HCC model relies on the diagnoses – more specifically ICD diagnosis codes – documented by medical encounters that Medicare beneficiaries have with authorized healthcare providers (*e.g.*, a visit to a doctor's office or an inpatient stay at a hospital). In other words, the ICD diagnosis codes submitted by MAOs are used by CMS to calculate the risk adjustment payment.

37. HHS has adopted the ICD Guidelines for Coding and Reporting as the standard for medical record documentation. *See* 45 C.F.R. § 162.1002(c)(2) and (c)(3) (“The Secretary [of HHS] adopts ... the official ICD-10-CM Guidelines for coding and reporting”). CMS regulations, therefore, required MAOs to “submit data that conform to” the ICD coding guidelines. *See* 42 C.F.R. § 422.310(d)(1) (requiring MAOs to submit data in conformity with “all relevant national standards”).

38. Practically, the ICD coding and classification system allows healthcare providers, insurance carriers and public health agencies to use alphanumeric codes to represent diagnoses. Each disease, injury, infection and symptom has its own ICD code. During the relevant times, the applicable standards for ICD coding have been set forth in two systems — first, up to October 1, 2015, the International Classification of Diseases, Ninth Revision, Clinical

Modification (“ICD-9”); and thereafter, the International Classification of Diseases, Tenth Revision, Clinical Modification (“ICD-10”).

39. Finally, the HCC model is prospective, meaning that it relies on risk-adjusting diagnosis codes from dates of service by a provider in one year (the “DOS year” or “date of service year”) to determine payments in the following year (the “payment year”). In other words, CMS calculates the risk score for each Medicare beneficiary enrolled in Part C anew for each payment year based on the ICD codes from medical encounters that occurred in the immediately preceding year. As illustrated by the hypothetical example in paragraph 35 above, the higher a Part C beneficiary’s risk score, the higher the payments by CMS to the MAO operating that beneficiary’s Part C plan.

**C. CMS’s Risk Adjustment Payment Process and Its RAPS and EDPS Risk Adjustment Data Reporting Systems**

40. In most cases, the ICD diagnosis codes reported to CMS for risk adjustment purposes originate from healthcare providers who treat Part C beneficiaries. In this scenario, the risk adjustment data is typically generated and reported in five steps.

41. First, based on a face-to-face encounter between a healthcare provider and a Part C beneficiary, the provider (the physician or a nurse) would document the encounter in the beneficiary’s medical records, including the characteristics of the beneficiary’s illnesses or medical conditions. Next, the provider – or, often, a coder working for the provider – would assign the diagnosis codes reflecting the beneficiary’s illnesses or medical conditions in the provider’s records for the beneficiary. Third, MAOs like Anthem would receive diagnosis codes from the provider. Healthcare providers can transmit diagnosis codes to an MAO when they submit claims for payment from the MAO for treating the beneficiary, in encounter records reporting the services rendered, or by alternative means (for purposes of this Complaint, diagnosis codes reported by providers to MAOs like Anthem are referred to as “provider-

reported codes”). Fourth, the MAO would in turn submit those diagnosis codes to CMS using the risk adjustment data reporting systems provided by CMS.

Finally, CMS maps each beneficiary’s diagnosis codes to HCCs and then calculates each beneficiary’s risk score to apply to the payment calculation.

42. During the years relevant to this action, CMS utilized two electronic systems for collecting risk adjustment diagnosis data — the Risk Adjustment Processing System (“RAPS”) and the Encounter Data Processing System (“EDPS”). Up to 2014, CMS calculated risk adjustment payments based solely on the RAPS-submitted diagnosis data. Starting in 2015, CMS has calculated risk adjustment payments using a combination of RAPS and EDPS-submitted diagnosis data. The RAPS data submissions (and, after 2015, the EDPS data submissions) were claims for payment from CMS because the reported diagnosis codes factored directly into CMS’s risk adjustment calculations.

43. More specifically, the data that MAOs submit through the RAPS system have several components. For example, the component known as AAA identifies the submitter, while the component known as BBB identifies the MAO. As relevant here, the CCC component contains the Medicare identification number for a particular beneficiary as well as up to ten diagnostic clusters for that beneficiary. Each cluster, in turn, contains the date on which the medical treatment occurred, the type of provider, a diagnosis code from the medical encounter, and a “Delete Indicator.”<sup>8</sup> Because each diagnostic cluster includes a distinct diagnosis that can increase a beneficiary’s risk score, each cluster is, for purposes of the FCA, a separate claim for payment.<sup>9</sup>

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<sup>8</sup> As discussed more fully below, this indicator allows MAOs to correct or withdraw a false cluster by advising CMS to delete the inaccurate diagnosis code in that cluster.

<sup>9</sup> In the EDPS system, MAOs similarly submit data with a number of components, known as “loops.” ICD diagnosis codes are among the data that MAOs are required to submit to CMS



44. During the relevant period, CMS calculated the risk adjustment payments to be made to MAOs in three phases. First, CMS made an initial calculation based on the diagnosis data reported by MAOs for the 12-month period ending in the June before a given payment year (e.g., diagnosis data from July 2011 through June 2012 for payment year 2013). *See* 42 C.F.R. § 422.310(g) (requiring MAOs to submit such diagnosis data by September). This initial calculation determined the interim monthly payments that CMS made to MAOs in the first six months of the payment year. Next, CMS recalculated the risk scores for beneficiaries enrolled in an MAO's plans based on diagnosis data for medical encounters during the year immediately preceding the payment year (e.g., diagnosis data from January and December 2012 for payment 2013). Based on that recalculation, CMS would make retroactive adjustments to payments made in the first half of the payment year and also update the interim payments for the second half of the payment year. Finally, after the payment year ended, CMS provided a further opportunity for MAOs like Anthem to submit or correct the diagnosis data. Based on the additional submissions or corrections, CMS recalculated the risk scores again "to determine if adjustments to payments are necessary." 42 C.F.R. § 422.310(g)(2). If such adjustments were necessary, CMS would make the adjustments as part of the annual reconciliation process to ensure that the final payments to the MAOs were accurate. This might involve CMS making an additional payment to an MAO if the MAO submitted additional diagnosis data by the final submission deadline or involve CMS seeking a recoupment from the MAO if the MAO deleted inaccurate diagnosis codes.

**D. CMS Required MAOs to Follow the "Medical Record Documentation" Standard for Part C Risk Adjustment Diagnosis Data Submissions**

45. Because the accuracy and integrity of CMS's calculation of Part C risk adjustment

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using EDPS. Further, like the RAPS system, the EDPS system has mechanisms designed for MAOs to notify CMS to delete certain diagnosis codes so that CMS would not use those codes for purposes of calculating risk-adjustment payments.

payments depend on the accuracy of the diagnosis codes MAOs submit to CMS, CMS promulgated regulations regarding the coding and medical record documentation standards for risk adjustment diagnosis data. More specifically, as noted above, CMS required MAOs to “submit [diagnosis] data that conform to” the ICD coding guidelines. *See* 42 C.F.R. § 422.310(d)(1) (requiring MAOs to submit data in conformity with “all relevant national standards,” which, pursuant to 42 C.F.R. § 162.1002(c), included the ICD coding guidelines); *accord* Medicare Managed Care Manual (“MMC Manual”), Chap. 7, Ex. 30 (Aug. 2004) (instructing MAOs to follow the ICD coding guidelines in submitting diagnosis codes).<sup>10</sup>

46. As relevant here, the ICD coding guidelines consistently provided that “accurate coding cannot be achieved” in the absence of “complete documentation in the medical record.” *See, e.g.*, ICD-10-CM Official Guidelines for Coding and Reporting FY 2014 (the “2014 ICD-10 Coding Guidelines”) at 1. This coding standard is widely understood by MAOs like Anthem, and they commonly refer to it as the risk adjustment “medical record documentation” requirement. Under this standard, a diagnosis code can be considered accurate and valid for risk adjustment purposes if it is documented in and supported by medical records for a particular encounter between a patient and a healthcare provider. *See* 2014 ICD-10 Coding Guidelines at 112 (“For accurate reporting of ICD-10[] diagnosis codes, the documentation should describe the patient’s condition, using terminology which includes specific diagnoses, as well as symptoms, problems, or reasons for the encounter”).

47. In addition, the ICD coding guidelines also specified that a diagnosis code should not be applied if a condition is documented in the medical records as only “probable,” “suspected,” “questionable,” one that the provider is trying to “rule out,” or characterized by

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<sup>10</sup> As noted below in paragraph 64, the annual contracts that Anthem signed with CMS each expressly required compliance with the MMC Manual. *See, e.g.*, Ex. 2, Art. II.A (requiring Anthem to comply with CMS policies, including, specifically, the MMC Manual).

“other similar terms indicating uncertainty.” *See id.* at 113.

48. CMS has repeatedly provided training and instructions to MAOs on how to implement the medical record documentation requirement under the ICD coding guidelines. For example, CMS issued public guidance to emphasize to MAOs that they were responsible for submitting “risk adjustment data that are substantiated by the physician or provider’s full medical record,” *see* MMC Manual Chap. 7, § 111.8 (Aug. 2004), and to ensure that “[a]ll diagnosis codes submitted [are] documented in the medical record,” *see* MMC Manual Chap. 7, § 40 (June 2013). Likewise, provisions in the MMC Manual advised MAOs that they should not submit diagnosis codes for risk adjustment purposes if the condition at issue was only probable or suspected, or questionable. *See* MMC Manual Chap. 7, Ex. 30 (Aug. 2004).

49. In addition, CMS offered trainings to MAOs on how to implement this regulatory requirement starting as early as 2003. *See* 2003 Regional Risk Adjustment Training for MAOs Participant Guide § 4.1 (MAOs “must submit risk adjustment data that are substantiated by the patient’s medical record). To emphasize the importance of this requirement, and to ensure that MAOs understood it, CMS continued to provide training on this regulatory requirement in 2004, 2005, 2006, 2007, 2008, 2012, 2013, and 2014. *See* 2004 Regional Risk Adjustment Training for MAOs Participant Guide, §§ 5.1, 5.5, 6.1.3; 2005 Risk Adjustment Data Basic Training Participant Guide §§ 4.1, 5, 5.1, 5.5, 8.7.3, 9.1, 9.2; 2006 Risk Adjustment Data Basic Training for MAOs Participant Guide §§ 5.1, 5.4, 5.5, 7.7.3, 8.1, 8.2; 2007 Risk Adjustment Data Training for MAOs Participant Guide §§ 6.1, 6.4, 7.1, 7.2, 8.7.3; 2008 Risk Adjustment Technical Assistance Participant Guide §§ 5.6, 6, 6.1, 6.4, 6.5, 7.1, 7.2; 2012 Regional Technical Assistance Participant Guide § 2.2; Risk Adjustment 101 Participant Guide §§ 3.2.4; 4.3 (2013);

Risk Adjustment Webinar at p. 48 (July 1, 2014).<sup>11</sup>

50. Further, as MAOs do not directly provide medical care to Part C beneficiaries directly, CMS trained them to “take steps to ensure that they have, or have access to, the proper medical documentation to support diagnoses being submitted for risk adjustment.” *See* 2005 Risk Adjustment Data Basic Training for MAOs § 8.7.3. More specifically, CMS explained that MAOs “are responsible for the accuracy of the data they submit to CMS” and “[w]here necessary, should obtain the proper documentation to support diagnoses and maintain an efficient system for tracking diagnoses back to medical records.” *Id.* CMS reiterated those instructions to MAOs regarding their responsibility for ensuring proper medical record documentation during trainings conducted in 2005, 2006, 2007, 2008, and 2012.

**E. CMS Required MAOs to Delete Diagnosis Codes That Were Not Supported by Medical Record Documentation**

51. CMS recognized that MAOs may subsequently obtain information showing that diagnosis codes that the MAOs previously submitted were not valid for risk adjustment purposes, such as because such codes are not supported by medical record documentation. The duties imposed by the risk adjustment regulations, including the duty to exercise due diligence and good faith in ensuring data accuracy, 42 C.F.R. § 422.504(l), and the duty to detect and correct non-compliance with CMS’s program requirements, *id.* § 422.503(b)(4)(vi), required MAOs to delete unsupported diagnosis codes.

52. CMS also recognized that, unless such codes were deleted or withdrawn, the inclusion of the inaccurate diagnosis codes would cause CMS to calculate – and make – higher risk adjustment payments to MAOs that it would not have made but for the submission of the inaccurate data. This, in turn, would result in the MAOs violating their regulatory and

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<sup>11</sup> These trainings are available at: <https://www.csscoperations.com/internet/cssc4.nsf/docsCatHome/CSSC%20Operations> (last visited March 11, 2020).

contractual obligations, as well as attestations, to ensure the accuracy of their risk adjustment data submissions. *See infra* ¶¶ 58-90. Accordingly, CMS implemented a function in each of the risk adjustment data reporting systems – RAPS and EDPS – for MAOs to use to delete inaccurate diagnosis codes.

53. In addition to implementing the delete functions in RAPS and EDPS to enable MAOs to fulfill their regulatory obligation and attestations, CMS also provided instructions and training to MAOs on their responsibility to use this function to delete inaccurate diagnosis codes that they had submitted for risk adjustment purposes. For example, CMS instructed MAOs that if “upon conducting an internal review of submitted diagnosis codes,” they “determine[] that any ICD[] diagnosis codes that have been submitted do not meet risk adjustment submission requirements,” they are “responsible for deleting the submitted ICD[] diagnosis codes as soon as possible.” MMC Manual, Chap. 7 § 40 (June 2013).

54. CMS also repeatedly emphasized the obligation to delete inaccurate diagnosis codes that had been submitted during trainings for MAOs. For example, in 2003, CMS provided training to MAOs that if they “identif[y] incorrect or invalid information that has been submitted, [they] must delete that information.” Likewise, in 2005, CMS trained MAOs on their “responsibilities for deletions.” Specifically, CMS explained that the “reasons to delete” includes where any of the “data fields” in a diagnosis code cluster submitted to RAPS “are incorrect.” *See* 2005 Risk Adjustment Data Basic Training for MAOs Participant Guide §§ 4.12 to 4.16. CMS also told the MAOs that they “must delete a diagnosis [data] cluster [in RAPS] when any data in that cluster are in error.” *Id.* To ensure that MAOs understood their responsibilities for making deletions, CMS provided similar trainings for MAOs in 2006, 2007, 2008, and again in 2014. *See* 2006 Risk Adjustment Data Basic Training for MAOs Participant Guide §§ 4.12 to 4.16; 2007 Risk Adjustment Data Training Participant Guide §§ 4.12 to 4.16; 2008 Risk

Adjustment Technical Assistance Participant Guide §§ 4.12 to 4.16; CMS June 2014 Risk Adjustment Webinar.<sup>12</sup>

55. More specifically, and as CMS explained to MAOs like Anthem, it is important for the MAOs to timely report deletions of inaccurate diagnosis codes because deletions can directly affect the accuracy of CMS’s final reconciliation calculation for each payment year. As noted above, *see supra* ¶ 44, as part of its reconciliation process, CMS may make an additional payment to an MAO based on additional diagnosis codes reported before the final submission deadline or seek a recoupment if the MAO deleted inaccurate diagnosis codes.

56. Finally, to ensure that MAOs can fulfill their obligation to delete inaccurate diagnosis code submissions, CMS also promulgated regulations and configured its risk adjustment data reporting systems to allow MAOs to submit deletions both before and after the final deadline for RAPS and EDPS data submissions. *See* 42 C.F.R. § 422.310(g)(2)(ii). In other words, while MAOs ordinarily were required to make final risk adjustment diagnosis data submissions by a specific deadline prior to receiving their final reconciliation payments for a given payment year, CMS required MAOs to delete inaccurate diagnosis codes that had been previously submitted even *after* that deadline. This, in turn, enabled CMS to recover risk adjustment payments associated with the deleted diagnoses as part of CMS’s risk score rerun processes. In the Medicare Part C context, diagnosis deletions reported before the deadline are known among the MAOs as “open-period deletes,” while diagnosis deletions reported after the deadline are known as “closed-period deletes.”

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<sup>12</sup> These trainings are available at: <https://www.csscoperations.com/internet/cssc4.nsf/docsCatHome/CSSC%20Operations> (last visited March 11, 2020).

**TO ACCURATELY CALCULATE PART C RISK ADJUSTMENT PAYMENTS, CMS IMPOSED REGULATORY AND CONTRACTUAL OBLIGATIONS ON PART C MAOs – INCLUDING ANTHEM – TO ENSURE THE ACCURACY OF THEIR DIAGNOSIS CODES AND TO DELETE INACCURATE CODES**

57. CMS promulgated regulations and annual agreements to define the obligations of MAOs under Medicare Part C. As set forth below, among the most important regulatory and contractual obligations of the MAOs are those pertaining to their responsibilities for ensuring the accuracy of the risk adjustment diagnosis data that they submit to CMS and for deleting inaccurate data that they previously submitted.

**A. CMS Regulations Required MAOs Like Anthem to Implement Compliance Procedures to Ensure the Accuracy of Their Risk Adjustment Diagnosis Data Submissions**

58. Throughout the relevant period, CMS required MAOs to implement effective compliance programs and defined this requirement as a prerequisite to MAOs obtaining and retaining payments under Part C. *See* 42 U.S.C. § 422.503(a). As CMS explained as early as June 2000, one purpose of requiring MAOs to implement compliance programs is to ensure that the information they submit to CMS is accurate and truthful. *See* 65 Fed. Reg. 40170-01 at 40264 (June 29, 2000).

59. At the outset, CMS’s Part C regulations require MAOs – including Anthem – to “[a]dopt and implement an effective compliance program, which must include measures that prevent, detect, and correct non-compliance with [] program requirements as well as measures that prevent, detect, and correct fraud, waste, and abuse.” 42 C.F.R. § 422.503(b)(4)(vi).

60. CMS’s Part C regulations specify that the compliance program that MAOs like Anthem are required to implement “must, at a minimum, include [certain] core requirements,” which include, as relevant here:

- To establish and implement “an effective system for routine monitoring and identification of compliance risks,” which “should include internal monitoring and audits and, as appropriate, external audits,” to evaluate the MAO’s

“compliance with CMS requirements and the overall effectiveness of the compliance program.”

- To establish and implement “procedures and a system for promptly responding to compliance issues as they are raised, investigating potential compliance problems as identified in the course of self-evaluations and audits, correcting such problems promptly and thoroughly to reduce the potential for recurrence, and ensuring ongoing compliance with CMS requirements.”

*Id.* § 422.503(b)(4)(vi)(E)-(F).

61. In the event that an MAO like Anthem uncovers “evidence of misconduct related to payment,” CMS’s Part C regulations require the MAO to “conduct a timely, reasonable inquiry into that conduct” and to undertake “appropriate corrective action,” including “repayment of overpayments” in response. *Id.* § 422.503(b)(4)(vi)(G). CMS’s Part C regulations also required Anthem and other MAOs to “have procedures to voluntarily self-report potential fraud or misconduct related to [the Part C] program to CMS or its designee.” *Id.*

**B. Anthem and Other MAOs Assumed the Obligation to Ensure the Accuracy of Their Risk Adjustment Data Submissions and to Delete Inaccurate Data by Executing Part C Annual Agreements with CMS**

62. In addition to being subject to regulatory requirements, MAOs like Anthem also agreed in their Part C annual agreements to be responsible to CMS for ensuring the accuracy of their risk adjustment diagnosis data submissions.

63. As relevant here, each time Anthem executed a Part C annual agreement, it affirmatively accepted the obligation to ensure that “the risk adjustment data it submits to CMS [for Part C purposes] are accurate, complete, and truthful.” *See* Ex. 2, Art. IV.D.2; *see also* Ex. 3, Art. IV.D.2 (same). Relatedly, and in accordance with CMS regulations, *see* 42 C.F.R. § 422.510, the Part C annual agreement also specified that CMS could terminate Anthem’s participation in Medicare Part C if CMS determined that Anthem had submitted false data or



“fail[ed] to provide CMS with valid risk adjustment data.” *See* Ex. 2, Art. VIII.B.1(a).

64. By executing Part C annual agreements, Anthem and other MAOs also agreed to comply with CMS’s requirements relating to the submission of diagnosis codes.<sup>13</sup> Specifically, Anthem agreed to operate its MA plans “in compliance with the requirements of [] applicable Federal statutes, regulations, and policies” and to “implement a compliance plan in accordance with [42 C.F.R.] § 422.503(b)(4)(vi).” *See, e.g.*, Ex. 2, Art. II.A and Art.III.F. The Part C annual agreements further define the applicable federal policies as including, among other things, the “Medicare Managed Care Manual.” *Id.* Art. II.A

65. In other words, by executing its Part C annual agreements, Anthem affirmatively assumed the obligation not only to follow CMS regulations requiring compliance with the ICD coding guidelines, including the medical record documentation standard, but also to comply with the requirement that MAOs affirmatively assess the accuracy of their diagnosis data submissions against the ICD coding guidelines and the medical record documentation standard.

66. During the relevant period, Anthem was well aware of its contractual obligation to submit diagnosis data in accordance with CMS’s requirements. For example, in August 2010, Anthem distributed an “outreach and education” bulletin to physicians and other healthcare providers entitled “Risk Adjustment 101.”<sup>14</sup> In that bulletin, Anthem explained that “CMS uses documentation from [beneficiary’s] medical record to validate that the appropriate ICD-9 code has been assigned” and that “[i]f the medical record does not support the reported ICD-9 code, CMS may adjust [] payments” to the Part C plans. *See* Ex. 4. Anthem further explained that

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<sup>13</sup> In this regard, the Part C annual agreement further specified that “[a]s a condition of receiving a monthly payment under” the agreement, MAOs like Anthem would “request payment ... on the forms attached” to the contract, including “Attachment B,” which required the MAO to certify the “accuracy, completeness, and truthfulness” of the risk adjustment data submitted to CMS. *See* Ex. 2, Article IV.C.

<sup>14</sup> A copy of this bulletin is attached here as Exhibit 4.

providers could “help [it] meet [its] reporting requirements and obligations to CMS” by “supplying Anthem with the most accurate and complete diagnosis coding[.]” *Id.*

67. Anthem also understood that relevant sections of the MMC Manual and CMS’s trainings reflected the controlling requirement for risk adjustment diagnosis coding. When it issued an internal coding manual in 2015, for example, Anthem instructed its staff that “when coding medical records on behalf of Anthem (formerly WellPoint) for Medicare Advantage Risk Adjustment purposes,” they should “refer to” the “Official ICD ... Coding Guidelines,” “CMS 2008 Risk Adjustment Participant Guide,” CMS’s 2013 “Risk Adjustment 101 Participant Guide,” “Chapter 7 [of] the Medicare Managed Care Manual,” and one other training as the sources of “official coding rules and regulations.” *See* Medicare Advantage Risk Adjustment Programs (the “2015 Anthem Coding Manual”) at 4 (relevant excerpts from this internal Anthem manual are attached here as Exhibit 5).

68. More specifically, Anthem knew that the ICD coding guidelines required particular types of evidence in the medical records to support specific medical conditions like diabetes with complications or active forms of cancer. For example, because providers “may document cancer in historical terms,” proper coding requires a determination of “whether the malignancy should be coded [as] history, using a V-code, or [as] current.” *See* 2015 Anthem Coding Manual (Ex. 5) at 18. To “code current malignancy,” therefore, required medical record documentation that “show clear presence of current disease.” *Id.*

69. Similarly, the 2015 Anthem Coding Manual also specified that “in order to select a code from HCC categories 15-18,” which represent diabetes with various types of complications, there “must be a documented cause-and-effect relationship between diabetes and the associated manifestation.” *Id.* at 21. Accordingly, if the medical record “documentation

does not properly link the two conditions,” a coder must “default to diabetes without complication code 250.0x (HCC 19).” *Id.*

70. In addition, by executing the Part C annual agreements, Anthem agreed to abide by CMS’s requirement for MAOs to delete inaccurate diagnosis codes that they previously submitted. *See* Ex. 3, Art. II.A. As discussed above, *see supra* ¶¶ 51-56, CMS issued public guidance to Anthem and other MAOs that, as part of their regulatory obligation to ensure the accuracy of risk adjustment data, they were “responsible for deleting the submitted ICD[] codes as soon as possible” whenever they “determine[] that any IC[] diagnosis codes that have been submitted do not meet risk adjustment submission requirements.” *See* MMC Manual, Chap. 7 § 40 (June 2013).

71. Anthem, in turn, understood both how to use the delete function in the RAPS and EDPS reporting systems and when it was appropriate for Anthem to delete diagnosis codes.

72. In the first regard, Anthem implemented procedures that allowed it to implement deletions of previously-submitted RAPS and EDPS diagnosis data submissions and to track the status of such deletion efforts. For example, as described in a report from Anthem’s Internal Audit department, the “management” of the Medicare R&R group at Anthem “created delete files for submission [to CMS]” when they decided to make certain deletes in response to an audit by CMS in 2013.

73. In the second regard, and as Anthem’s chief compliance officer acknowledged, Anthem understood that it would “be appropriate to submit deletes” of diagnosis codes previously submitted to CMS “if Anthem became aware that one of the codes ... was not supported by the medical record.”

74. More specifically, based on trainings from CMS as well as its own experience as a major health insurance company, Anthem was well aware of several circumstances that could

lead to the presence, in the claims that Anthem received from providers, of inaccurate diagnosis codes that were unsubstantiated by medical record documentation.

75. For example, Anthem knew that many of the diagnosis codes in the claims data it received from providers were likely to be inaccurate due to the high frequency of provider coding errors. In a November 2012 e-mail, for example, a compliance manager in Anthem's Medicare R&R group explained to a senior Anthem executive that "we also know that physicians do not always code accurately" and that "the assignment of improper dx [diagnosis] codes" was one of the "[c]ommon errors."

76. Further, Anthem's own coding policies and procedures identified a number of specific medical conditions as ones that were generally known to be subject to frequent inaccurate coding. In an internal policy from 2014, for example, Anthem referred to several conditions and HCCs – including, for example, "Cancer (HCC 7/8, 8/9, 9/10, 10/11, 11/12)" and "DM [diabetes mellitus] with Complication" – as "Red Flag HCCs." According to Anthem, this classification was applied because those "are conditions targeted by CMS or that have a high probability of coding error."

77. In addition, Anthem also had so-called "capitated reimbursement" relationships with certain healthcare providers during the relevant period. Under these arrangements, which also are known as "revenue-sharing" or "profit-sharing" relationships, Anthem shared a percentage of its Medicare Part C risk adjustment payments with the contracted providers. To illustrate, if Anthem had a capitated relationship with a physicians' group with a 50-50 revenue split, and Anthem received \$100,000 in risk adjustment payments from CMS based on the diagnosis codes submitted by the physicians' group, Anthem would then pay \$50,000 to that physicians' group pursuant to their arrangement.

78. Anthem understood that its “capitated” or “profit-sharing” relationships with providers created a strong financial incentive for those providers to over-report diagnosis codes both in terms of the number and the severity of reported medical conditions for Part C beneficiaries. Thus, Anthem’s internal risk assessments during the relevant period – such as the “2015 Risk Chart” for its Medicare R&R group – identified the “capitated” provider relationships as a “key” reason for classifying the risk of Anthem’s “submitting diagnosis data for risk adjustment that is not accurate and/or supported in the medical record” as “High.”

**C. Pursuant to Their EDI Agreements with CMS, MAOs Like Anthem Agreed to Comply with the Obligation to “Research and Correct” Risk Adjustment Data Discrepancies**

79. As a condition for using the RAPS and EDPS systems to submit risk adjustment diagnosis data to CMS for risk adjustment payments, MAOs must execute Electronic Data Interchange (“EDI”) agreements with CMS.

80. In these agreements, Anthem and other MAOs expressly agree to assume a number of specific obligations relating to their risk adjustment data submissions, including the obligation to “research and correct risk adjustment data discrepancies.” *See* EDI Enrollment Form stamped May 23, 2004 (“A. The Eligible Organization Agrees: ... 11. That it will research and correct risk adjustment data discrepancies.”) (attached as Exhibit 6).

81. During the relevant period, executives at Anthem executed multiple EDI agreements in which Anthem expressly agreed to “research and correct risk adjustment data discrepancies.” *See* EDI agreement dated October 11, 2013; EDI agreement dated December 2, 2015 (attached as Exhibits 7 and 8).

82. Further, according to its chief compliance officer, Anthem understood that the types of “data discrepancies” that it was responsible for researching and correcting pursuant to its EDI agreements included situations where medical record review indicated Anthem had submitted a diagnosis code that inaccurately depicted a beneficiary’s medical condition, such as

a mis-transcription resulting in switched digits in an ICD code (*e.g.*, 250 vs. 205).

**D. MAOs Like Anthem Submitted Annual Attestations to CMS to Certify That Their Risk Adjustment Diagnosis Data Submissions Were “Accurate” to Their “Best Knowledge, Information, and Belief”**

83. Medicare Part C regulations require MAOs like Anthem to submit annual attestations to CMS for each of their Part C plans that, among other things, certify the accuracy of the risk adjustment diagnosis data they submitted for the relevant payment year. *See* 42 C.F.R. § 422.504(l). The Part C regulations further specify that the MAO’s submission of their annual attestations is “a condition for receiving the monthly [capitated] payment” from CMS. *Id.*

84. In addition to being a regulatory requirement, the MAOs’ obligation to submit annual attestations regarding the accuracy and truthfulness of their risk adjustment diagnosis data is also specified in the Part C annual agreements that they execute with CMS. *See, e.g.*, Ex. 3, Art. IV.D.2

85. Here, Anthem understood that its receipt of risk adjustment payments from CMS was conditioned on its submission of the annual attestations to CMS in compliance with the Part C regulations and the annual agreement provisions.

86. In 2015, for example, the director of regulatory compliance for Anthem’s Medicare R&R group approved a policy to “document the process related to the submission of the annual Risk Adjustment Attestation as required by [CMS].” The policy explained that “CMS requires that each MAO attest to the validity and accuracy of [its] Risk Adjustment Data for the previous Payment Year.” This Anthem policy also recognized that submission of the attestation is a prerequisite “[i]n order for [Anthem’s] Risk Adjustment data to be included in CMS’s run of the Risk Adjustment Model,” which determines the final payment to Anthem.

87. During the relevant period, senior Anthem executives – including the then-President of Anthem’s Medicare business – signed and submitted annual attestations to CMS

each year for the Part C plans operated by Anthem. Anthem submitted those annual attestations after the final submission deadline for reporting diagnosis data for each payment year.

88. In each of these annual attestations, the executives certified that Anthem understood that the risk adjustment information it submitted to CMS “directly affects the calculation of CMS payments to [Anthem]” and that “misrepresentation to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.” *See* Attestation of Risk Adjustment Data dated June 26, 2015 (attached hereto as Exhibit 9). Having “acknowledge[d]” that understanding, the Anthem executives further certified that “all information submitted to CMS” by Anthem for risk adjustment payment purposes “is accurate, complete, and truthful” according to Anthem’s “best knowledge, information, and belief.” *Id.*

89. As CMS repeatedly notified MAOs since June 2000, the purpose of the annual attestation requirement is to place the responsibility on MAOs like Anthem to make “good faith efforts to certify the accuracy” of the risk adjustment data they submitted. *See* 65 Fed. Reg. 40,170, 50,268 (June 29, 2000); *see also* MMC Manual Chap. 7, § 111.7 (2004) (“CMS expects [MAOs] to design and implement effective systems to monitor the accuracy, completeness, and truthfulness of risk adjustment data and to exercise due diligence in reviewing the information provided to CMS”).

90. Anthem, in turn, understood its obligation to make “good faith efforts” and “exercise due diligence” to ensure the accuracy of its risk adjustment diagnosis data submissions to CMS. In July 2010, for example, Anthem distributed a “provider announcement” to hospitals and physicians acknowledging that “CMS requires that we [Anthem] perform oversight activities related to the collection and reporting of [beneficiary] diagnosis data which must be supported by medical record documentation.”

**THE GOVERNMENT’S EXTENSIVE EFFORTS TO ENSURE THE INTEGRITY AND ACCURACY OF  
MEDICARE PART C RISK ADJUSTMENT PAYMENTS**

**A. CMS Sample Audits of Risk Adjustment Data Submissions**

91. Since the early 2000s, CMS has conducted audits of diagnosis codes submitted by MAOs, known as Risk Adjustment Data Validation (“RADV”) audits.

92. In 2001, CMS alerted MAOs that they were “required to submit medical records for validating encounter data” and that “[m]edical record reviews of a sample of hospital encounters may be audited to ensure the accuracy of diagnostic information.” *See* MMC Manual, Chapter 7, § 110.3 (October 2001). In 2004, CMS updated its public guidance to MAOs by explaining that “[a] sample of risk adjustment data used for making payments may be validated against hospital inpatient, hospital outpatient, and physician medical records to ensure the accuracy of medical information. Risk adjustment data will be validated to the extent that the diagnostic information justifies appropriate payment under the risk adjustment model.” *See* MMC Manual, Chapter 7, § 111.8 (August 13, 2004).

93. To facilitate its audit of risk adjustment diagnosis data, CMS promulgated a regulation to require MAOs as well as healthcare providers who render care to Part C beneficiaries to supply the underlying medical records to CMS for use in RADV audits of risk adjustment diagnosis code submissions. *See* 42 C.F.R. § 422.310(e).

94. For each audit, CMS selected a *sample* of enrollees in an MAO’s Part C plans and reviewed the medical records for those enrollees to determine if the diagnosis codes submitted by the MAOs were supported by those records.

95. For the payment year 2007 audits, CMS calculated the amounts by which the Part C MA plans were overpaid as result of the inaccuracies and sought refunds from the plans. *See, e.g.,* Medicare Advantage RADV Audits Fact Sheet at 1 (“CMS recouped \$13.7 million in



overpayments associated with sampled beneficiaries” as result of its RADV audits of Part C MA plans for payment year 2007).<sup>15</sup>

96. As relevant here, CMS has conducted RADV audits of Part C MA plans operated by Anthem. For payment year 2007, RADV audits of four such MA plans resulted in Anthem refunding CMS more than \$800,000 in overpayments. *See id.* at 2 (refunds associated with plans H0540, H0564, H1849, and H3655).<sup>16</sup>

97. In addition to allowing CMS to recoup overpayments, the RADV audits also highlighted for Anthem and other MAOs that a material percentage of the diagnosis codes they submitted to CMS were inaccurate. For example, as an internal Anthem report shows, CMS’s payment year 2012 RADV audits showed Anthem that its risk adjustment diagnosis code submissions to CMS had an error rate of 9.6%, which was higher than the national error rate.

**B. The Government Has Actively Enforced the Requirement for Accurate Risk Adjustment Diagnosis Data Submissions**

98. Further, because the accuracy of risk adjustment diagnosis data submissions directly impacts the integrity of the risk adjustment payment system, the Government has sought to enforce the requirement for data accuracy by actively pursuing legal remedies against both MAOs that have knowingly submitted inaccurate and untruthful diagnosis data to CMS and healthcare providers that knowingly caused MAOs to submit inaccurate and untruthful diagnosis data to CMS.

99. In August 2012, for example, the Government obtained \$3.82 million in settlement from SCAN Health Plan, a Long Beach, California-based managed care company,

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<sup>15</sup> This fact sheet is available at: <https://www.cms.gov/Research-Statistics-Data-and-Systems/Monitoring-Programs/recovery-audit-program-parts-c-and-d/Other-Content-Types/RADV-Docs/RADV-Fact-Sheet-2013.pdf> (last visited March 11, 2020).

<sup>16</sup> As noted above, CMS selected a *sample* of diagnosis codes for each RADV audit. RADV audits did not, and are not intended to, review all or significant percentage of the diagnosis codes submitted by MAOs to CMS.

based on allegations that SCAN had used outside vendors to review medical charts of SCAN's Part C beneficiaries to identify new diagnosis codes for SCAN to submit to CMS, but had failed to disclose to CMS that chart review results also indicated that some of the previously-submitted diagnosis codes might need to be deleted, which enabled SCAN to improperly obtain higher risk adjustment payments from CMS.

100. Further, in May 2017, the Government obtained a \$32.5 million settlement from Freedom Health, Inc., a Tampa-based MAO, in connection with a *qui tam* action involving allegations that Freedom Health had submitted unsupported diagnosis codes to CMS on behalf of two Part C plans and thereby obtained inflated risk adjustment payments. In addition to paying the Government to settle these allegations, Freedom Health also agreed to be subject to a Corporate Integrity Agreement that included procedures for “determin[ing] whether Freedom properly submitted risk adjustment eligible diagnoses to CMS in accordance with CMS’s rules and criteria under the Medicare Advantage Program.” *See* Corporate Integrity Agreement, App. C at 1 (available at <https://oig.hhs.gov/compliance/corporate-integrity-agreements/cia-documents.asp>).

101. In addition, in October 2018, the Government obtained a \$270 million settlement from DaVita Medical Holdings LLC, a healthcare provider. This settlement was based in part on allegations that DaVita had given improper coding guidance to its employees so that they would record inaccurate diagnosis codes to MAOs in order to boost its payments under revenue-sharing or capitated arrangements with MAOs and that DaVita had hired coding companies to perform retrospective chart reviews to identify new diagnosis codes to report to MAOs for submission to CMS, but did not take corrective action with respect to previously submitted codes that could not be substantiated by chart review. More specifically, DaVita’s alleged misconduct caused CMS

to overpay the MAOs based on inaccurate diagnosis codes from DaVita and, in turn, enabled DaVita to receive higher cost-sharing payments from the MAOs.

102. Likewise, in August 2019, the Government obtained a settlement against Beaver Medical Group, L.P., a California-based physician group, based on allegations that, to increase its payments from MAOs pursuant to revenue-sharing arrangements, Beaver had knowingly submitted diagnoses that were not supported by the medical records, and thereby caused CMS to calculate risk adjustment payments based on inaccurate diagnosis data.

**ANTHEM USED ITS CHART REVIEW PROGRAM SOLELY TO OBTAIN HIGHER PAYMENTS FROM CMS AFTER HAVING MISREPRESENTED THAT PROGRAM AS AN “OVERSIGHT ACTIVITY” THAT WOULD IMPROVE THE ACCURACY OF ANTHEM’S RISK ADJUSTMENT DATA SUBMISSIONS**

**A. Anthem’s Procedures for Submitting to CMS the Diagnosis Codes That It Collected from Providers’ Claims**

103. Anthem relied on the diagnosis codes contained in the insurance claims submitted by healthcare providers who treated Anthem’s Part C beneficiaries as the primary source of the diagnosis data it submitted to CMS for risk adjustment purposes.

104. During the relevant period, the Medicare R&R group at Anthem referred to the provider-reported diagnosis codes as the “internal source data.” Within Anthem, the data team in the Medicare R&R group was responsible for collecting these diagnosis codes after they had been uploaded electronically to a shared site by the three geographic business divisions at Anthem — East, Central and West.

105. Once the data team in Anthem’s Medicare R&R group received the diagnosis code uploads from the business divisions, it would run computer algorithms to compare the newly-uploaded data against diagnosis data that Anthem previously submitted to CMS, to look for duplicative entries. If the computer algorithms found exact duplicates, the data team would remove those entries. The data team also was responsible for configuring the diagnosis data submissions in formats that would be accepted by the RAPS and, starting in 2012, the EDPS

systems.

106. After those steps, the data team in Anthem's Medicare R&R group submitted electronic data files, which contained the provider-reported diagnosis codes, to CMS using the RAPS and, starting in 2012, the EDPS systems.

107. During the relevant period, and as discussed above, Anthem not only understood that providers "do not always code accurately" as a general matter, but also had specific notice that its own diagnosis code submissions contained a significant percentage of inaccuracies. *See supra* ¶¶ 74–78. Yet, Anthem did not implement any regular procedure or process during the relevant period to audit, review, or monitor whether the diagnosis codes it was submitting to CMS were in fact supported by the underlying medical records. More specifically, Anthem did not check the accuracy of its diagnosis code submissions before sending them to CMS, and Anthem did not have any regular procedure for checking those codes after they were submitted.

**B. To Encourage Providers to Supply Records for Chart Review, Anthem Asserted That Its Chart Review Program Would Be an "Oversight Activity" Designed to Verify the Accuracy of Previously-Submitted Diagnosis Codes Based on Provider Claims**

108. From 2007 to 2010, Anthem had operated a limited chart review program. In 2010, Anthem decided to significantly expand its chart review program. To that end, Anthem retained a vendor called Medi-Connect and tasked it with contacting healthcare providers to obtain the medical records to review as well as reviewing and coding these records.

109. To induce healthcare providers to supply records for chart review, executives at Anthem's Medicare R&R group created "FAQs" (frequently asked questions), "talking points," and "provider announcement" flyers in late June 2010. In these communications, Anthem informed providers that its chart review program was "an oversight activity" and that a key purpose of this program was to verify the accuracy of the "ICD9 codes [that] have been reported by the provider[s]."

110. For example, the FAQs told providers that Anthem’s chart review program would serve *two functions* within the Part C risk adjustment framework – one, to identify diagnosis codes that providers may have missed so that Anthem would “submit all ICD 9 codes for [its] Medicare Advantage members”; and, “in addition,” to “ensure that ICD9 codes have been reported by the provider correctly,” meaning that there was “medical record documentation support” and that “proper coding guidelines were followed.” *See* FAQ’s Regarding Retrospective Medical Record Review and Medi-Connect Global at 1 (attached as Exhibit 10).

111. To underscore Anthem’s representation that its chart review program would involve verifying the *accuracy* of provider-reported ICD9 codes, the FAQs also characterized the chart review program as “an oversight activity related to” whether “the collection and reporting of [Part C beneficiaries’] diagnosis data” were “supported by medical record documentation as required by CMS.” *Id.*

112. Anthem’s FAQs further asserted that providers were “required to comply with [Medi-Connect’s] request for medical records” pursuant to CMS’s policies. *See id.* at 3. Specifically, Anthem reiterated that “the [chart] review process will help ensure that ICD9 codes have been reported *accurately*.” (emphasis added).

113. The “provider announcement” flyers that Anthem distributed to providers about its chart review program likewise touted the program as an “oversight activity” designed to improve the accuracy of diagnosis data. Specifically, the flyers represented that Anthem “engaged Medi-Connect [as a vendor] to perform retrospective review of [] medical records” to fulfill the “CMS require[ment] that [Anthem] perform oversight activities related to” whether diagnosis data reported to CMS were “supported by medical record documentation.” *See* Provider Announcement dated July 1, 2010 (attached hereto as Exhibit 11). The flyers further

advised providers that cooperating with Medi-Connect’s “record retrieval” requests would “help[] Anthem ensure risk adjustment payment integrity and accuracy.” *Id.*

**C. In Practice, Anthem Treated Chart Review Solely as a “Revenue Enhancement Program” and Chose Not to Use Chart Review Results to Verify the Accuracy of Previously-Submitted Diagnosis Codes Based on Provider Claims**

114. Contrary to what it communicated to healthcare providers in the FAQs and flyers, Anthem did not use the results of its chart review program to verify that “ICD9 codes have been reported accurately,” *see* Ex. 10 at 3, or to “ensure risk adjustment payment integrity and accuracy,” *see* Ex. 11. Instead, Anthem treated chart review only as a “revenue enhancement program.” More specifically, Anthem used this program *solely* to find additional diagnosis codes to submit to CMS and thereby obtaining higher risk adjustment payments, and *not* – as it had told providers – to determine whether previously-submitted diagnosis codes had been reported accurately or inaccurately.

115. For example, Anthem instructed Medi-Connect to focus its chart review and coding efforts on finding “all possible new revenue generating codes” for Anthem.

116. Once Medi-Connect obtained medical records from providers to review, its instruction from Anthem was to have its certified coders conduct an initial round of “cold coding” – meaning that the coders would review the medical records and extract ICD codes without knowing what ICD codes Anthem had previously sent to CMS – of all the records.

117. What Medi-Connect did next with the codes extracted during this initial round of coding depended entirely on whether a given code could be submitted to CMS to generate an additional risk adjustment payment for Anthem. Specifically, for the “newly identified ICD codes which are new revenue-generating,” Anthem directed Medi-Connect to have its coders conduct a second round of review of the relevant medical records.

118. The purpose of this further review, as Anthem told Medi-Connect, was to check that “the initial coders did in[]fact identify all mapped HCCs.” In other words, Anthem did not want to leave out any diagnosis code that could lead to a revenue-generating HCC for itself.

119. In addition, while Anthem allowed Medi-Connect’s coders to use “issue flags” to identify documentation mistakes in the medical records they reviewed, whether those issue flags served any function again depended wholly on whether they could benefit Anthem financially for risk adjustment purposes.

120. Specifically, when “new revenue generating” codes were at stake, Anthem told Medi-Connect to conduct a second round of review of the flagged records with the goal of finding “all possible new revenue generating codes” that met the medical record documentation standard set forth in the ICD coding guidelines.

121. By contrast, if the “issue flags” did not implicate “new revenue generating codes,” Anthem did not ask Medi-Connect to take any step to determine whether the flagged records supported or would not support the diagnosis codes that Anthem had already reported to CMS for risk adjustment purposes. As Anthem was well aware, deleting inaccurate diagnosis codes that had been submitted to CMS previously not only would generate no new revenue, but also could lead CMS to lower risk adjustment payments or even seek recoupment from Anthem.

122. Besides how it defined the scope of Medi-Connect’s responsibilities within Anthem’s chart review program, Anthem also configured its internal procedures to ensure that chart review would be used solely for revenue generation purposes.

123. Specifically, as they received the chart review results from Medi-Connect, the data team in Anthem’s Medicare R&R group would run a computer algorithm in the SAS software system to compare the diagnosis information in Medi-Connect’s results against the diagnosis information that Anthem had previously submitted to CMS. This comparison enabled

the data team to gather all of the newly-identified diagnosis codes that could generate additional risk adjustment payments for Anthem. Anthem then had its internal coding teams review those new diagnosis codes to ensure that they satisfied CMS's submission requirements. Finally, Anthem submitted to CMS the codes that its internal coding terms found to be consistent with CMS's requirements.

124. By contrast, Anthem did *not* have any process during the relevant period to compare the diagnosis codes that Anthem previously submitted to CMS against Medi-Connect's chart review results for the same visits by the same patients, so as to identify diagnosis codes that had previously been submitted but were not identified by Medi-Connect (and thus were likely inaccurate). Anthem did not run this comparison during the relevant period even though, as the director of the data team at Anthem's Medicare R&R group admitted under oath, Anthem's programmers were fully capable of writing an SAS database algorithm to do such a comparison.

125. As Anthem understood, taking the simple step of running this comparison would have shown which of Anthem's previously-submitted diagnosis codes could not be substantiated through the chart review process. For example, such a comparison would have revealed instances where Anthem submitted to CMS diagnosis codes in provider claims that were inaccurate due to transcription errors, including when someone had mistakenly entered ICD code 250 (diabetes) as 205 (leukemia). As Anthem's Chief Compliance Officer recognized, identifying such errors would have fulfilled the promise that Anthem made to CMS in EDI agreements to "research and correct risk adjustment data discrepancies."

126. Similarly, by taking the simple step of comparing its previously-submitted codes against chart review results, Anthem would have identified instances where a diagnosis of diabetes with complications was inaccurate because the underlying medical record "d[id] not properly link" the patient's diabetes with the supposed complications, *see* Ex. 5 at 21 (Anthem's



internal coding manual instructing coders to “default to diabetes without complication code” if the medical records do not show such a link), *see also infra* ¶ 148.a (example where Medi-Connect’s results identified an inaccurate diagnosis of diabetes with complications. Such a comparison also would have identified, for example, situations where an active form of cancer diagnosis in a provider claim was inaccurate because the underlying medical records did not “show clear presence of current disease,” rather than a history of cancer, *see* Ex. 5 at 18, *see also infra* ¶ 148.b (example where Medi-Connect’s results identified an inaccurate diagnosis of active cancer).

127. As Anthem knew, identifying and deleting such inaccuracies in its diagnosis code submissions could lead CMS to calculate lower risk adjustment payments to Anthem. So it did not make an effort to do so. Instead, Anthem allowed inaccuracies to remain in its diagnosis code submissions. For example, and as Anthem understood, in the scenario where a medical assistant mistakenly typed ICD9 code 250 (diabetes) as 205 (leukemia) into a claim, and where Medi-Connect’s coders correctly identified code 250, instead of 205, as the correct diagnosis, Anthem’s practice during the relevant period was to report both 205 and 250 for the same patient, instead of checking to see which code was accurate. This practice inevitably led to inflated risk adjustment payments for Anthem because caused CMS was making its calculations based on inaccurate diagnosis data.

**ANTHEM KNOWINGLY DISREGARDED ITS OBLIGATION TO DELETE INACCURATE DIAGNOSIS CODES BECAUSE IT PRIORITIZED PROFITABILITY OVER COMPLIANCE**

128. Anthem’s failure to comply with its contractual and regulatory obligations was not due to ignorance or mistake. As detailed below, Anthem understood the structure of the risk adjustment payment system and its responsibilities as an MAO, including, specifically, (a) the direct impact that diagnosis data has on CMS’s risk adjustment payment calculations, (b) Anthem’s obligation to ensure the accuracy of its diagnosis data submissions to CMS, (c) the

presence of substantial numbers of inaccuracies in the diagnosis codes that Anthem was submitting to CMS based on provider claims, (d) Anthem’s obligation to research and correct data discrepancies, and (e) Anthem’s duty to delete previously-submitted diagnosis codes that proved to be inaccurate. *See infra* ¶¶ 130–134.

129. Rather, Anthem intentionally chose to structure chart review in contravention of the representations it made to healthcare providers and its regulatory and contractual obligations because it decided to prioritize profits over its compliance obligations. Anthem saw its chart review program not as an “oversight activity” — as it had told providers —but rather as “a cash cow” for Anthem itself. *See infra* ¶¶ 135–146.

**A. Anthem’s Understanding of Its Obligation to Identify and Delete Inaccurate Codes**

130. During the relevant period, Anthem was well aware of the direct effect that diagnosis data had on the risk adjustment payments that Anthem received from CMS. For example, the 2015 Anthem Coding Manual used formulas to describe the relationship among diagnosis codes, the patient’s risk score, and the risk adjustment payment amount. Specifically, it explained that the risk score was calculated using “disease data ... in the form of diagnosis codes” as follows:

$$\text{Risk Score} = (\text{demographics}) + (\text{disease}) + (\text{disease}) + (\text{disease})$$

The manual further explained that CMS, in turn, calculated the payment to Anthem using the risk score and a base payment rate:

$$\text{Total Payment} = \text{Base Payment} \times \text{Risk Score}$$

131. Anthem also understood that, as an MAO, it had the obligation to ensure the accuracy of the diagnosis data that CMS used to calculate the risk adjustment payments. For example, Anthem unequivocally acknowledged that it had the obligation to “perform oversight activities” and to “ensure risk adjustment payment integrity and accuracy” in the FAQs and

flyers it created in 2010 to encourage providers to supply medical records to Medi-Connect, *See* Ex. 10 at 3, Ex. 11; *see generally supra* ¶¶ 108–113.

132. Further, Anthem was aware of the high frequency of provider coding errors. In 2012, for example, one of Anthem’s Medicare compliance managers observed that “we all know that physicians do not always code accurately” and that “improper [diagnosis] codes” are one of the “[c]ommon errors.” *See supra* ¶ 75. During the relevant time, RADV audit results also gave Anthem specific notice that a significant percentage of its diagnosis code submissions to CMS were inaccurate. Anthem’s self-assessment, moreover, concluded that the “risk level” for its “submitting diagnosis data for risk adjustment that is not accurate and/or supported in the medical record” was “high” in 2015.

133. In addition, Anthem recognized that, in accordance with the EDI agreements it executed, it had an obligation to “research and correct” any “discrepancies” in its “risk adjustment data” submissions. *See* Exs. 6, 7, 8. Specifically, as Anthem’s chief compliance officer acknowledged, the types of “data discrepancies” that Anthem would be responsible for researching and correcting pursuant to its EDI agreements with CMS would include situations where medical record review suggests that a diagnosis code previously submitted to CMS was incorrect, for example due to a mis-transcription.

134. Finally, Anthem knew that it was obligated to delete inaccurate diagnosis codes. As an MAO, Anthem was familiar with the CMS trainings on this requirement. Further, as its chief compliance officer admitted, it was understood at Anthem that one of the situations where it would “be appropriate to submit deletes” was “if Anthem became aware that one of the codes had been submitted [to CMS] was not supported by the medical record.” Indeed, during the relevant period, Anthem routinely submitted deletes for the diagnosis codes that RADV audits had determined to be inaccurate.

**B. Anthem’s Internal Records and Communications Show That It Treated the Chart Review Program as a “Cash Cow,” Instead of as an “Oversight Activity”**

135. Although Anthem told providers in 2010 to supply medical records to Medi-Connect for chart review because it would be an “oversight activity” that verified the accuracy of diagnosis codes already submitted to CMS, *see* Ex. 10 at 3, internal records show that Anthem treated chart review solely as a means to obtain more risk adjustment payments from CMS.

136. For example, both before and during the relevant period, Anthem classified chart review as one of its “revenue enhancement programs.” Further, according to a 2013 internal audit report, Anthem stated the purpose of its chart review program as “to collect additional data to submit to CMS.”

137. Consistent with that goal, Anthem assessed its chart review program not on the basis of whether it enabled Anthem to improve the accuracy of its diagnosis code reporting, but instead based on how effectively it generated revenue for Anthem. Specifically, analysts in Anthem’s Medicare R&R group were tasked with constantly looking for ways to increase the return on investment (“ROI”) rate for chart review, which was calculated by dividing the amount of additional revenue generated by chart review by the cost of operating the program.

138. For example, in 2015 and 2016, Anthem had its analysts engage in a “predictive model analysis” to “predict[] which retrospective chart chases will be valuable” to Anthem. As one of the analysts explained in an e-mail to the data team, having such a model would give Anthem a “methodology” to “improve the retrospective [chart review] ROI with little or no impact on total revenue.”

139. Anthem also closely tracked the ROI for its chart review program. According to an actuarial director in Anthem’s finance department, calculating the ROI for chart review required several of Anthem’s finance staff working together using data and algorithms in several computer programs. As result of those efforts, Anthem found that in 2015, for example, its chart

review program generated over \$112 million in additional revenue while costing Anthem just under \$19 million in expenses, yielding an ROI of 6.00. *See* 2015 ROI Analysis (attached here as Exhibit 12).

140. The fact that chart review was generating five, six, or seven million dollars in revenue in return for each million dollars of expenditures was not lost on Anthem's senior executives. For example, when there was discussion within Anthem in early 2016 about changing the chart review program, the head of the Medicare R&R group promptly raised a concern about making such changes. According to that executive, she told two of her peers in March 2016 that she was "not inclined to change" chart review in any way because "[chart review] is a cash cow" for Anthem by virtue of its having "a high ROI."

141. A key reason that chart review was "a cash cow" was because of Anthem's one-sided use of chart review results — only looking for additional diagnosis codes to submit and not, as Anthem had told providers and promised CMS, also to identify inaccurate codes that needed to be deleted. Anthem's internal discussions underscore the magnitude of the financial impact that Anthem anticipated if it made the switch to using chart review to look for both additions and deletions.

142. In 2017, for example, finance executives at Anthem had a series of discussions about this topic. According to one of Anthem's finance vice presidents at that time, he made an estimate in October 2017 that making a switch from one-sided chart review to two-way chart review could reduce the value of chart review for Anthem by 72%, which translated to an \$86 million reduction to Anthem's "chart revenue" forecast for 2017.

143. Further, the 72% estimate was not an outlier within Anthem. Specifically, earlier in 2017, another finance vice president at Anthem had suggested in discussions that making the

switch from one-sided chart review to two-way chart review would reduce Anthem's revenue from its chart review program by about two thirds.

144. Anthem's strong focus on the profitability of the chart review program came at the direct expense of its compliance with its obligations as a Medicare MAO. For example, according to Anthem's 2015 internal compliance plans, the head of the Medicare R&R group was primarily responsible for mitigating the compliance risks for submitting inaccurate risk adjustment diagnosis data. Yet, Anthem never notified this executive that she had been assigned such a role. Thus, that executive believed that it "would be unreasonable" to have expected her to be responsible for ensuring that Anthem did not submit inaccurate risk adjustment diagnosis data to CMS.

145. Further, even though this executive – the head of Anthem's Medicare R&R group since 2015 – was a member of Anthem's Medicare Compliance committee, she not only never received training on Anthem's obligation to research and correct discrepancies in risk adjustment data under its Part C EDI agreement with CMS, but also had never seen a copy of an EDI agreement until August 2019.

146. Nor was the lack of attention to compliance at Anthem limited to its Medicare R&R group. The President of Anthem's Medicare business from 2013 to 2019, who also served on Anthem's Medicare Compliance committee, was likewise unfamiliar with Anthem's EDI agreements with CMS. In addition, even though he personally signed dozens of Anthem's Part C annual attestations to CMS, this executive was not aware of any training from CMS regarding when MAOs like Anthem had the obligation to delete inaccurate diagnosis codes.

**ANTHEM'S KNOWING DECISION TO DISREGARD ITS REGULATORY AND CONTRACTUAL OBLIGATIONS RESULTED IN THE SUBMISSIONS OF THOUSANDS OF FALSE CLAIMS AND AVOIDANCE OF ITS OBLIGATION TO REPAY THE GOVERNMENT**

147. As set forth above, Anthem understood its obligation to submit accurate diagnosis data to CMS and to delete inaccurate diagnosis code submissions that could not be validated by the medical records. Anthem also was aware of significant rates of errors in the diagnosis codes it was submitting to CMS based on the provider claims. Further, Anthem knew that the chart review results from Medi-Connect could help it verify the accuracy of the previously-submitted diagnosis data. Finally, Anthem understood that it both had the ability and the obligation to compare the chart review results from Medi-Connect against the diagnosis codes it previously submitted to find and delete the codes that could not be validated based on the medical records.

148. Anthem, however, chose to prioritize profitability over compliance. *See supra* ¶¶ 135-146. As result of that choice, until 2018, when it finally began to use chart review results to identify both codes to delete and additional codes to submit, Anthem knowingly caused CMS to calculate the risk adjustment payments it made to Anthem on the basis of thousands, and likely tens of thousands, of inaccurate diagnosis codes. Examples of those instances include:

- a. Patient A: In connection with a visit to a provider by this beneficiary on May 13, 2014, Anthem submitted an ICD-9 diagnosis code for diabetes with ophthalmic manifestations for this beneficiary – which mapped to HCC 18 – for payment year 2015. Anthem's chart review program did not substantiate the diabetes with ophthalmic manifestations diagnosis, but instead determined that the patient had diabetes without complications, which mapped to HCC 19, instead of 18. Further, no other provider reported the diabetes with ophthalmic manifestations diagnosis (or any other diagnosis that mapped to HCC 18) during 2014.

Anthem did not submit a delete for the diagnosis code for diabetes with ophthalmic manifestations, replace that diagnosis code with one for diabetes without complications, or otherwise notify CMS not to rely on that code for

risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit four additional ICD-9 codes to CMS for Patient A's visit on May 13, 2014. Due to this course of conduct, CMS used HCC 18, instead of HCC 19, to calculate Anthem's risk adjustment payment for Patient A in payment year 2015, resulting in an overpayment of \$1,680.32 to Anthem.

- b. Patient B: In connection with a visit to a provider by this beneficiary on June 23, 2014, Anthem submitted an ICD-9 diagnosis code for active lung cancer (*i.e.*, malignant neoplasm of the bronchus or lung) for this beneficiary – which mapped to HCC 8 – for payment year 2015. Anthem's chart review program did not substantiate the active lung cancer diagnosis. Further, no other provider reported such a diagnosis (or any other diagnosis that mapped to the same HCC) during 2014.

Anthem did not submit a delete for the diagnosis code for active lung cancer or otherwise notify CMS not to rely on that code for risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit three additional ICD-9 codes to CMS for Patient B's visit on June 23, 2014. Due to this course of conduct, CMS used HCC 8 to calculate Anthem's risk adjustment payment for Patient B in payment year 2015, resulting in an overpayment of \$7,080.74 to Anthem.

- c. Patient C: In connection with a visit to a provider by this beneficiary on May 15, 2014, Anthem submitted an ICD-9 diagnosis code for chronic or unspecified peptic ulcer of unspecified site with hemorrhage and perforation, with obstruction for this beneficiary – which mapped to HCC 31 – for payment year 2015. Anthem's chart review program did not substantiate that diagnosis. Further, no other provider reported such a diagnosis (or any other diagnosis that mapped to the same HCC) during 2014.

Anthem did not submit a delete for the peptic ulcer diagnosis code or otherwise notify CMS not to rely on that code for risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit four additional ICD-9 codes to CMS for Patient C's visit on May 15, 2014. Due to



this course of conduct, CMS used HCC 31 to calculate Anthem's risk adjustment payment for Patient C in payment year 2015, resulting in an overpayment of \$2,519.18 to Anthem.

- d. Patient D: In connection with a visit to a provider by this beneficiary on May 17, 2012, Anthem submitted an ICD-9 diagnosis code for bipolar disorder for this beneficiary – which mapped to HCC 55 – for payment year 2013. Anthem's chart review program did not substantiate the bipolar diagnosis. Further, no other provider reported such a diagnosis (or any other diagnosis that mapped to the same HCC) during 2012.

Anthem did not submit a delete for the bipolar diagnosis code or otherwise notify CMS not to rely on that code for risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit six additional ICD-9 codes to CMS for Patient D's visit on May 17, 2012. Due to this course of conduct, CMS used HCC 55 to calculate Anthem's risk adjustment payment for Patient D in payment year 2013, resulting in an overpayment of \$2,693.27 to Anthem.

- e. Patient E: In connection with a visit to a provider by this beneficiary on August 1, 2012, Anthem submitted an ICD-9 diagnosis code for colostomy for this beneficiary – which mapped to HCC 176 – for payment year 2013. Anthem's chart review program did not substantiate the colostomy diagnosis. Further, no other provider reported such a diagnosis (or any other diagnosis that mapped to the same HCC) during 2012.

Anthem did not submit a delete for the colostomy diagnosis code or otherwise notify CMS not to rely on that code for risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit five additional ICD-9 codes to CMS for Patient E's visit on August 1, 2012. Due to this course of conduct, CMS used HCC 176 to calculate Anthem's risk adjustment payment for Patient E in payment year 2013, resulting in an overpayment of \$6,394.41 to Anthem.

- f. Patient F: In connection with a visit to a provider by this beneficiary on October 15, 2012, Anthem submitted an ICD-9 diagnosis code for chronic respiratory failure (“COPD”) for this beneficiary – which mapped to HCC 79 – for payment year 2013. Anthem’s chart review program did not substantiate the COPD diagnosis. Further, no other provider reported a COPD diagnosis (or any other diagnosis that mapped to the same HCC) during 2012.

Anthem did not submit a delete for the COPD diagnosis code or otherwise notify CMS not to rely on that code for risk adjustment purposes. In the meantime, Anthem relied on chart review results to submit four additional ICD-9 codes to CMS for Patient F’s visit on October 15, 2012. Due to this course of conduct, CMS used HCC 79 to calculate Anthem’s risk adjustment payment for Patient F in payment year 2013, resulting in an overpayment of \$4,769.37 to Anthem.

- g. Patient G: In connection with a visit to a provider by this beneficiary on August 16, 2012, Anthem submitted an ICD-9 diagnosis code for osteopathy resulting from poliomyelitis of the lower log for this beneficiary – which mapped to HCC 37 – for payment year 2013. Anthem’s chart review program did not substantiate that diagnosis. Further, no other provider reported such a diagnosis (or any other diagnosis that mapped to the same HCC) during 2012.

Anthem did not submit a delete for the osteopathy resulting from poliomyelitis of the lower log diagnosis code or otherwise notify CMS not to rely on that code for risk adjustment purposes. Due to this course of conduct, CMS used HCC 37 to calculate Anthem’s risk adjustment payment for Patient G in payment year 2013, resulting in an overpayment of \$5,137.89 to Anthem.

In these and thousands of other instances, Anthem’s misconduct had a direct and foreseeable impact on CMS. Specifically, Anthem’s misconduct not only enabled it to obtain and retain higher risk adjustment payments from CMS, it also adversely affected the integrity and accuracy of CMS’s risk adjustment payment system. In addition, by knowingly failing to delete these and

thousands of other inaccurate diagnoses, Anthem knowingly and improperly avoided its obligation to repay CMS for payments it received for these inaccurate diagnoses.

149. Further, for each payment year in the relevant period – 2013, 2014, 2015, and 2016, Anthem submitted Part C annual attestations for its MA plans, which certified to CMS that all of the risk adjustment diagnosis data Anthem had submitted for those MA plans were “accurate” based on Anthem’s “best knowledge, information, and belief.” *See* Ex. 9.

150. As Anthem knew, each of those Part C attestations was false. Specifically, Anthem had information in its possession – the chart review results it received from Medi-Connect – that Anthem could have used to uncover numerous inaccuracies like the seven examples enumerated in paragraph 148 above.

151. Anthem also knew that its ongoing submission of the false annual attestations to CMS had a direct and unforeseeable impact on CMS. Specifically, as Anthem’s internal policy recognized, CMS’s procedures required MAOs like Anthem to submit Part C annual attestations before CMS would proceed with the final reconciliation phase of the risk adjustment payment process. *See supra* ¶ 86. Thus, the false attestations submitted by Anthem caused CMS to move forward with final reconciliation for Anthem’s Part C plans and disburse reconciliation payments to Anthem during the relevant period.

### **FIRST CLAIM**

#### **Presentation of False or Fraudulent Claims**

##### **31 U.S.C. § 3729(a)(1)(A)**

152. The Government incorporates by reference paragraphs 1 through 151 above as if fully set forth in this paragraph.

153. The Government seeks relief against defendant Anthem under section 3729(a)(1)(a) of the FCA, 31 U.S.C. § 3729(a)(1)(A), because Anthem knowingly presented, or

caused to be presented, false or fraudulent claims for payment or approval to CMS.

154. Specifically, on account of its choice to operate its chart review program in deliberate ignorance or reckless disregard of its regulatory and contractual obligation to delete inaccurate diagnosis codes, Anthem knowingly submitted false Part C annual attestations to CMS in connection with seeking final reconciliation payments from Medicare.

155. By reason of the false annual attestations that Anthem knowingly presented, or caused to be presented, for payment or approval, the Government has been damaged in a substantial amount to be determined at trial, and is entitled to recover treble damages plus a civil monetary penalty for each false claim.

## **SECOND CLAIM**

### **Making and Using False Statements in Violation of the FCA**

#### **31 U.S.C. § 3729(a)(1)(B)**

156. The Government incorporates by reference paragraphs 1 through 151 above as if fully set forth in this paragraph.

157. The Government seeks relief against Anthem under Section 3729(a)(1)(B) of the FCA, 31 U.S.C. § 3729(a)(1)(B), because Anthem knowingly made, used, or caused to be made or used, a false record or statement material to a false or fraudulent claim.

158. Specifically, on account of its choice to operate its chart review program in deliberate ignorance or reckless disregard of its regulatory and contractual obligation to delete inaccurate diagnosis codes, Anthem knowingly made, used, or caused to be made or used, false Part C annual attestations in relation to seeking final reconciliation payments from Medicare.

159. By reason of these false records or statements, the Government has been damaged in a substantial amount to be determined at trial and is entitled to recover treble damages plus a civil monetary penalty for each false record or statement.

**THIRD CLAIM**

**Reverse False Claims — Knowingly and Improperly Avoiding an Obligation to Repay the Government**

**31 U.S.C. § 3729(a)(1)(G)**

160. The Government incorporates by reference paragraphs 1 through 151 above as if fully set forth in this paragraph.

161. The Government seeks relief against Anthem under Section 3729(a)(1)(G) of the FCA, 31 U.S.C. § 3729(a)(1)(G), both because Anthem knowingly made or used a false record or statement material to an obligation to repay the Government and because Anthem knowingly concealed or knowingly and improperly avoided an obligation to repay the Government.

162. Specifically, on account of its choice to operate its chart review program in deliberate ignorance or reckless disregard of its regulatory and contractual obligation to delete inaccurate diagnosis codes, Anthem knowingly made, used, or caused to be made or used, false Part C annual attestations that enabled it to evade its obligation to refund CMS under the Medicare Part C's final reconciliation process.

163. Further, by deliberately or recklessly disregarding its regulatory and contractual obligation to delete inaccurate diagnosis codes, Anthem knowingly concealed its obligation to refund CMS.

164. By reason of these false records or statements, as well as Anthem's knowing concealment and avoidance, the Government has been damaged in a substantial amount to be determined at trial and is entitled to recover treble damages plus a civil monetary penalty for each false record or statement.

**FOURTH CLAIM**

**Unjust Enrichment**

165. The Government incorporates by reference paragraphs 1 through 151 above as if

fully set forth in this paragraph.

166. Anthem has received money from the Government to which it was not entitled, which unjustly enriched Anthem, and for which it must make restitution. Anthem received such money by claiming and retaining Medicare Part C risk adjustment payments based on inaccurate and invalid risk adjustment data. In equity and good conscience, such money belongs to the Government and to the Medicare Program.

167. The Government is entitled to recover such money from Anthem in an amount to be determined at trial.

### **FIFTH CLAIM**

#### **Payment by Mistake**

168. The Government incorporates by reference paragraphs 1 through 151 above as if fully set forth in this paragraph.

169. The Government paid money to Anthem as a result of a mistaken understanding. Specifically, the Government paid Anthem's claims for risk adjustment payments under the mistaken understanding that such claims were based on accurate and valid risk adjustment data. Had the Government known the truth, it would not have paid such claims. Those payments was therefore by mistake.

170. As result of such mistaken payments, the Government has sustained damages for which Anthem is liable in an amount to be determined at trial.

### **PRAYER FOR RELIEF**

WHEREFORE, plaintiff, the Government, requests that judgment be entered in its favor as follows:

- (a) on the First, Second, and Third Claims for relief (violations of the FCA, 31 U.S.C. §§ 3729(a)(1)(A), 3729(a)(1)(B), and 31 U.S.C. §§ 3729(a)(1)(G)), a judgment against Anthem for treble the Government's damages, in an amount to be

determined at trial, plus a civil penalty in the maximum applicable amount for each violation of the FCA by Anthem, as well as an award of costs incurred by the Government against Anthem pursuant to 31 U.S.C. § 3729(a)(3);

(b) on the Fourth Claim for relief (unjust enrichment), a judgment against Anthem in an amount equal to the monies that Anthem obtained from the Government without right and by which Anthem has been unjustly enriched, plus costs, pre- and post-judgment interest;

(c) on the Fifth Claim for relief (payment by mistake), a judgment against Anthem in an amount equal to the Government's damages, plus costs, pre- and post-judgment interest; and

(d) such further relief as is proper.

Dated: New York, New York  
March 26, 2020

GEOFFREY S. BERMAN  
United States Attorney

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Plan Number	Plan Name	Anthem Subsidiaries
H0147	HealthKeepers (Medicare-Medicaid Plan)	Healthkeepers, Inc.
H0564	Anthem MediBlue Plus (HMO) d/b/a Blue Cross Senior Secure Plan I	Blue Cross Of California.
H1394	Anthem MediBlue Dual Advantage	HMO Colorado, Inc..
H1517	Anthem Medicare Preferred Core	Anthem Insurance Companies, Inc..
H1607	Anthem MediBlue Access Plus (PPO)	Anthem Insurance Companies, Inc..
H1849	Anthem MediBlue Plus d/b/a Anthem Senior Advantage Value	Anthem Health Plans Of Kentucky, Inc..
H1894	Amerivantage Classic (HMO)	Amerigroup Washington, Inc..
H2836	Anthem MediBlue Preferred Standard	Anthem Health Plans, Inc..
H3342	Empire MediBlue Access (PPO) d/b/a Empire MediBlue Freedom II	Empire Healthchoice Assurance, Inc..
H3370	Empire MediBlue Plus (HMO)	Empire Healthchoice Hmo, Inc..
H3447	Anthem MediBlue Plus (HMO) d/b/a Anthem MediBlue Local	Healthkeepers, Inc..
H3536	Anthem MediBlue Plus (HMO d/b/a Anthem MediBlue Select	Matthew Thornton Health Plan, Inc..
H3655	Anthem MediBlue Essential (HMO) d/b/a Anthem Senior Advantage Plus	Community Insurance Company.
H4036	Anthem MediBlue Access (PPO) d/b/a Anthem Medicare Preferred Core	Anthem Insurance Companies, Inc..
H4211	Amerivantage Classic	Amerigroup Georgia Managed Care Company, Inc.
H4909	Anthem MediBlue Access (PPO) d/b/a Anthem Medicare Preferred Core	Anthem Health Plans Of Virginia, Inc..
H5422	Anthem MediBlue Plus (HMO) d/b/a BCBSHP Dual Advantage	Blue Cross Blue Shield Of Georgia.
H5529	Anthem Medicare Preferred Standard	Community Insurance Company.
H5530	Anthem MediBlue Access d/b/a Anthem Medicare Preferred Standard	Anthem Health Plans Of Kentucky, Inc..
H5854	Anthem MediBlue Select (HMO) d/b/a Anthem MediBlue Select	Anthem Health Plans, Inc..
H6229	Anthem Blue Cross Cal MediConnect	Blue Cross Of California Partnership Plan Inc..
H6786	Anthem MediBlue Access (PPO)	Anthem Health Plans Of Maine, Inc..
H7728	Anthem Medicare Preferred Premier	Anthem Health Plans Of New Hampshire, Inc..
H8417	Empire BlueCross BlueShield HealthPlus FIDA Plan (Medicare-Medicaid Plan)	Amerigroup New York, Llc.



Plan Number	Plan Name	Anthem Subsidiaries
H8432	Empire MediBlue Plus (HMO); Anthem Dual Advantage	Anthem Health Plans Of Maine, Inc.
H8552	Anthem MediBlue Access (PPO); Anthem Medicare Preferred Standard	Anthem Blue Cross Life And Health Insurance Co..
H9525	Anthem MediBlue Plus (HMO)	Compcare Health Services Insurance Corporation.
H9525	Anthem MediBlue Select	Compcare Health Services Insurance Corporation.
H9886	Anthem MediBlue Plus (HMO)	Hmo Missouri, Inc..
H9947	BCBSGa MediBlue Access (PPO)	Blue Cross Blue Shield Of Georgia.
H9954	Anthem MediBlue Dual Advantage	Anthem Insurance Companies, Inc. (Hmo).
HI517	Anthem Medicare Preferred Core	Anthem Insurance Companies, Inc..
HI607	Anthem Medicare Preferred Standard	Anthem Insurance Companies, Inc..
HI849	Anthem Senior Advantage Value (HMO)	Anthem Health Plans Of Kentucky, Inc..
R5941	Anthem MediBlue Access (Regional PPO)	Anthem Insurance Companies, Inc..

**CONTRACT WITH ELIGIBLE MEDICARE ADVANTAGE (MA) ORGANIZATION  
PURSUANT TO SECTIONS 1851 THROUGH 1859 OF THE SOCIAL SECURITY ACT  
FOR THE OPERATION OF A MEDICARE ADVANTAGE COORDINATED CARE PLAN(S)**

CONTRACT (H3370)

Between

Centers for Medicare & Medicaid Services (hereinafter referred to as CMS)

and

EMPIRE HEALTHCHOICE HMO, INC.  
(hereinafter referred to as the MA Organization)

CMS and the MA Organization, an entity which has been determined to be an eligible Medicare Advantage Organization by the Administrator of the Centers for Medicare & Medicaid Services under 42 CFR §422.503, agree to the following for the purposes of §§ 1851 through 1859 of the Social Security Act (hereinafter referred to as the Act):

(NOTE: Citations indicated in brackets are placed in the text of this contract to note the regulatory authority for certain contract provisions. All references to Part 422 are to 42 CFR Part 422.)

**Article I  
Term of Contract**

The term of this contract shall be from the date of signature by CMS' authorized representative through December 31, 2014, after which this contract may be renewed for successive one-year periods in accordance with 42 CFR §422.505(c) and as discussed in Paragraph A of Article VII below. **[422.505]**

This contract governs the respective rights and obligations of the parties as of the effective date set forth above, and supersedes any prior agreements between the MA Organization and CMS as of such date. MA organizations offering Part D benefits also must execute an Addendum to the Medicare Managed Care Contract Pursuant to §§ 1860D-1 through 1860D-43 of the Social Security Act for the Operation of a Voluntary Medicare Prescription Drug Plan (hereafter the "Part D Addendum"). For MA Organizations offering MA-PD plans, the Part D Addendum governs the rights and obligations of the parties relating to the provision of Part D benefits, in accordance with its terms, as of its effective date.

**Article II  
Coordinated Care Plan**

A. The MA Organization agrees to operate one or more coordinated care plans as defined in 42 CFR §422.4(a)(1)(iii)), including at least one MA-PD plan as required under 42 CFR 422.4(c), as described in its final Plan Benefit Package (PBP) bid submission (benefit and price bid) proposal as approved by CMS and as attested to in the Medicare Advantage Attestation of Benefit Plan and Price, and in compliance with the requirements of this contract and applicable Federal statutes, regulations, and policies (e.g., policies as described in the Call Letter, Medicare Managed Care Manual, etc.).

B. Except as provided in paragraph (C) of this Article, this contract is deemed to incorporate any changes that are required by statute to be implemented during the term of the contract and any regulations or policies implementing or interpreting such statutory provisions.

C. CMS will not implement, other than at the beginning of a calendar year, requirements under 42 CFR Part 422 that impose a new significant cost or burden on MA organizations or plans, unless a different effective date is required by statute. **[422.521]**

D. If the MA Organization had a contract with CMS for Contract Year 2013 under the contract ID number designated above, this document is considered a renewal of the existing contract. While the terms of this document supersede the terms of the 2013 contract, the parties' execution of this contract does not extinguish or interrupt any pending obligations or actions that may have arisen under the 2013 or prior year contracts.

E. This contract is in no way intended to supersede or modify 42 CFR, Part 422. Failure to reference a regulatory requirement in this contract does not affect the applicability of such requirements to the MA organization and CMS.

**Article III  
Functions To Be Performed By Medicare Advantage Organization**

**A. PROVISION OF BENEFITS**

1. The MA Organization agrees to provide enrollees in each of its MA plans the basic benefits as required under 42 CFR §422.101 and, to the extent applicable, supplemental benefits under 42 CFR §422.102 and as established in the MA Organization's final benefit and price bid proposal as approved by CMS and listed in the MA Organization Plan Attestation of Benefit Plan and Price, which is attached to this contract. The MA Organization agrees to provide access to such benefits as required under subpart C in a manner consistent with professionally recognized standards of health care and according to the access standards stated in 42 CFR §422.112.

2. The MA Organization agrees to provide post-hospital extended care services, should an MA enrollee elect such coverage, through a home skilled nursing facility, as defined at 42 CFR §422.133(b), according to the requirements of § 1852(l) of the Act and 42 CFR §422.133. **[422. 133; 422.504(a)(3)]**

**B. ENROLLMENT REQUIREMENTS**

1. The MA Organization agrees to accept new enrollments, make enrollments effective, process voluntary disenrollments, and limit involuntary disenrollments, as provided in 42 CFR Part 422, Subpart B.

2. The MA Organization shall comply with the provisions of 42 CFR §422.110 concerning prohibitions against discrimination in beneficiary enrollment, other than in enrolling eligible beneficiaries in a CMA-approved special needs plan that exclusively enrolls special needs individuals as consistent with 42 CFR §§422.2, 422.4(a)(1)(iv) and 422.52. **[422.504(a)(2)]**

**C. BENEFICIARY PROTECTIONS**

1. The MA Organization agrees to comply with all requirements in 42 CFR O Part 422, Subpart M governing coverage determinations, grievances, and appeals. **[422.504(a)(7)]**

2. The MA Organization agrees to comply with the confidentiality and enrollee record accuracy requirements in 42 CFR §422.118.

3. Beneficiary Financial Protections. The MA Organization agrees to comply with the following requirements:

(a) Each MA Organization must adopt and maintain arrangements satisfactory to CMS to protect its enrollees from incurring liability for payment of any fees that are the legal obligation of the MA Organization. To meet this requirement the MA Organization must—

(i) Ensure that all contractual or other written arrangements with providers prohibit the Organization's providers from holding any beneficiary enrollee liable for payment of any fees that are the legal obligation of the MA Organization; and

(ii) Indemnify the beneficiary enrollee for payment of any fees that are the legal obligation of the MA Organization for services furnished by providers that do not contract, or that have not otherwise entered into an agreement with the MA Organization, to provide services to the organization's beneficiary enrollees. **[422.504(g)(1)]**

(b) The MA Organization must provide for continuation of enrollee health care benefits-

(i) For all enrollees, for the duration of the contract period for which CMS payments have been made; and

(ii) For enrollees who are hospitalized on the date its contract with CMS terminates, or, in the event of the MA Organization's insolvency, through the date of discharge. **[422.504(g)(2)]**

(c) In meeting the requirements of this paragraph, other than the provider contract requirements specified in subparagraph 3(a) of this paragraph, the MA Organization may use—

(i) Contractual arrangements;

(ii) Insurance acceptable to CMS;

(iii) Financial reserves acceptable to CMS; or

(iv) Any other arrangement acceptable to CMS. **[422.504(g)(3)]**

#### D. PROVIDER PROTECTIONS

1. The MA Organization agrees to comply with all applicable provider requirements in 42 CFR Part 422 Subpart E, including provider certification requirements, anti-discrimination requirements, provider participation and consultation requirements, the prohibition on interference with provider advice, limits on provider indemnification, rules governing payments to providers, and limits on physician incentive plans. **[422.504(a)(6)]**

##### 2. Prompt Payment.

(a) The MA Organization must pay 95 percent of "clean claims" within 30 days of receipt if they are claims for covered services that are not furnished under a written agreement between the organization and the provider.

(i) The MA Organization must pay interest on clean claims that are not paid within 30 days in accordance with §§ 1816(c)(2) and 1842(c)(2) of the Act.

(ii) All other claims from non-contracted providers must be paid or denied within 60 calendar days from the date of the request. **[422.520(a)]**

(b) Contracts or other written agreements between the MA Organization and its providers must contain a prompt payment provision, the terms of which are developed and agreed to by both the MA Organization and the relevant provider. **[422.520(b)]**

(c) If CMS determines, after giving notice and opportunity for hearing, that the MA Organization has failed to make payments in accordance with subparagraph (2)(a) of this paragraph, CMS may provide-

(i) For direct payment of the sums owed to providers; and

(ii) For appropriate reduction in the amounts that would otherwise be paid to the MA Organization, to reflect the amounts of the direct payments and the cost of making those payments. **[422.520(c)]**

#### E. QUALITY IMPROVEMENT PROGRAM

1. The MA Organization agrees to operate, for each plan that it offers, an ongoing quality improvement program as stated in accordance with § 1852(e) of the Social Security Act and 42 CFR §422.152.

##### 2. Chronic Care Improvement Program

(a) Each MA organization must have a chronic care improvement program and must establish criteria for participation in the program. The CCIP must have a method for identifying enrollees with multiple or sufficiently severe chronic conditions who meet the criteria for participation in the program and a mechanism for monitoring enrollees' participation in the program.

(b) Plans have flexibility to choose the design of their program; however, in addition to meeting the requirements specified above, the CCIP selected must be relevant to the plan's MA population. MA organizations are required to submit annual reports on their CCIP program to CMS.

3. Performance Measurement and Reporting: The MA Organization shall measure performance under its MA plans using standard measures required by CMS, and report (at the organization level) its performance to CMS. The standard measures required by CMS during the term of this contract will be uniform data collection and reporting instruments, to include the Health Plan and Employer Data Information Set (HEDIS), Consumer Assessment of Health Plan Satisfaction (CAHPS) survey, and Health Outcomes Survey (HOS). These measures will address clinical areas, including effectiveness of care, enrollee perception of care and use of services; and non-clinical areas including access to and availability of services, appeals and grievances, and organizational characteristics. **[422.152(b)(1), (e)]**

##### 4. Utilization Review:

(a) An MA Organization for an MA coordinated care plan must use written protocols for utilization review and policies and procedures must reflect current standards of medical practice in processing requests for initial or continued authorization of services and have in effect mechanisms to detect both underutilization and over utilization of services. **[422.152(b)]**

(b) For MA regional preferred provider organizations (RPPOs) and MA local preferred provider organizations (PPOs) that are offered by an organization that is not licensed or organized under State law as an HMOs, if the MA Organization uses written protocols for utilization review, those policies and procedures must reflect current standards of medical practice in processing requests for initial or continued authorization of services and include mechanisms to evaluate utilization of services and to inform enrollees and providers of services of the results of the evaluation. **[422.152(e)]**

##### 5. Information Systems:

(a) The MA Organization must:

(i) Maintain a health information system that collects, analyzes and integrates the data necessary to implement its quality improvement program;

(ii) Ensure that the information entered into the system (particularly that received from providers) is reliable and complete;

(iii) Make all collected information available to CMS. **[422.152(f)(1)]**

6. External Review: The MA Organization will comply with any requests by Quality Improvement Organizations to review the MA Organization's medical records in connection with appeals of discharges from hospitals, skilled nursing facilities, and home health agencies.

7. The MA Organization agrees to address complaints received by CMS against the MA Organization as required in 42 CFR §422.504(a)(15) by:

(a) Addressing and resolving complaints in the CMS complaint tracking system; and

(b) Displaying a link to the electronic complaint form on the Medicare.gov Internet Web site on the MA plan's main Web page.

#### F. COMPLIANCE PLAN

The MA Organization agrees to implement a compliance plan in accordance with the requirements of 42 CFR §422.503(b)(4)(vi). **[422.503(b)(4)(vi)]**

## G. COMPLIANCE DEEMED ON THE BASIS OF ACCREDITATION

CMS may deem the MA Organization to have met the quality improvement requirements of §1852(e) of the Act and 42 CFR §422.152, the confidentiality and accuracy of enrollee records requirements of §1852(h) of the Act and 42 CFR §422.118, the anti-discrimination requirements of §1852(b) of the Act and 42 CFR §422.110, the access to services requirements of §1852(d) of the Act and 42 CFR §422.112, the advance directives requirements of §1852(i) of the Act and 42 CFR §422.128, the provider participation requirements of §1852(j) of the Act and 42 CFR Part 422, Subpart E, and the applicable requirements described in 42 CFR §423.156, if the MA Organization is fully accredited (and periodically reaccredited) by a private, national accreditation organization approved by CMS and the accreditation organization used the standards approved by CMS for the purposes of assessing the MA Organization's compliance with Medicare requirements. The provisions of 42 CFR §422.156 shall govern the MA Organization's use of deemed status to meet MA program requirements.

## H. PROGRAM INTEGRITY

1. The MA Organization agrees to provide notice based on best knowledge, information, and belief to CMS of any integrity items related to payments from governmental entities, both federal and state, for healthcare or prescription drug services. These items include any investigations, legal actions or matters subject to arbitration brought involving the MA Organization (or MA Organization's firm if applicable) and its subcontractors (excluding contracted network providers), including any key management or executive staff, or any major shareholders (5% or more), by a government agency (state or federal) on matters relating to payments from governmental entities, both federal and state, for healthcare and/or prescription drug services. In providing the notice, the sponsor shall keep the government informed of when the integrity item is initiated and when it is closed. Notice should be provided of the details concerning any resolution and monetary payments as well as any settlement agreements or corporate integrity agreements.

2. The MA Organization agrees to provide notice based on best knowledge, information, and belief to CMS in the event the MA Organization or any of its subcontractors is criminally convicted or has a civil judgment entered against it for fraudulent activities or is sanctioned under any Federal program involving the provision of health care or prescription drug services.

## I. MARKETING

1. The MA Organization may not distribute any marketing materials, as defined in 42 CFR §422.2260 and in the Marketing Materials Guidelines for Medicare Advantage-Prescription Drug Plans and Prescription Drug Plans (Medicare Marketing Guidelines), unless they have been filed with and not disapproved by CMS in accordance with 42 CFR §422.2264. The file and use process set out at 42 CFR §422.2262 must be used, unless the MA organization notifies CMS that it will not use this process.

2. CMS and the MA Organization shall agree upon language setting forth the benefits, exclusions and other language of the Plan. The MA Organization bears full responsibility for the accuracy of its marketing materials. CMS, in its sole discretion, may order the MA Organization to print and distribute the agreed upon marketing materials, in a format approved by CMS. The MA Organization must disclose the information to each enrollee electing a plan as outlined in 42 CFR §422.111.

3. The MA Organization agrees that any advertising material, including that labeled promotional material, marketing materials, or supplemental literature, shall be truthful and not misleading. All marketing materials must include the Contract number. All membership identification cards must include the Contract number on the front of the card.

4. The MA Organization must comply with the Medicare Marketing Guidelines, as well as all applicable statutes and regulations, including and without limitation § 1851(h) of the Act and 42 CFR § 422.111, 42 CFR Part 422 Subpart V and 42 CFR Part 423 Subpart V. Failure to comply may result in sanctions as provided in 42 CFR Part 422 Subpart O.

#### Article IV CMS Payment to MA Organization

A. The MA Organization agrees to develop its annual benefit and price bid proposal and submit to CMS all required information on premiums, benefits, and cost sharing, as required under 42 CFR Part 422 Subpart F. **[422.504(a)(10)]**

## B. METHODOLOGY

CMS agrees to pay the MA Organization under this contract in accordance with the provisions of § 1853 of the Act and 42 CFR Part 422 Subpart G. **[422.504(a)(9)]**

## C. ELECTRONIC HEALTH RECORDS INCENTIVE PROGRAM PAYMENTS

The MA Organization agrees to abide by the requirements in 42 CFR §§495.200 et seq. and §1853(l) and (m) of the Act, including the fact that payment will be made directly to MA-affiliated hospitals that are certified Medicare hospitals through the Medicare FFS hospital incentive payment program.

## D. ATTESTATION OF PAYMENT DATA (Attachments A, B, and C).

As a condition for receiving a monthly payment under paragraph B of this article, and 42 CFR Part 422 Subpart G, the MA Organization agrees that its chief executive officer (CEO), chief financial officer (CFO), or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must request payment under the contract on the forms attached hereto as Attachment A (enrollment attestation) and Attachment B (risk adjustment data) which attest to *(based on best knowledge, information and belief, as of the date specified on the attestation form)* the accuracy, completeness, and truthfulness of the data identified on these attachments. The Medicare Advantage Plan Attestation of Benefit Plan and Price must be signed and attached to the executed version of this contract.

**(NOTE: The forms included as attachments to this contract are for reference only. CMS will provide instructions for the completion and submission of the forms in separate documents. MA Organizations should not take any action on the forms until appropriate CMS instructions become available.)**

1. Attachment A requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest based on best knowledge, information, and belief that each enrollee for whom the MA Organization is requesting payment is validly enrolled, or was validly enrolled during the period for which payment is requested, in an MA plan offered by the MA Organization. The MA Organization shall submit completed enrollment attestation forms to CMS, or its contractor, on a monthly basis.

2. Attachment B requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest to *(based on best knowledge, information and belief, as of the date specified on the attestation form)* that the risk adjustment data it submits to CMS under 42 CFR §422.310 are accurate, complete, and truthful. The MA Organization shall make annual attestations to this effect for risk adjustment data on Attachment B and according to a schedule to be published by CMS. If such risk adjustment data are generated by a related entity, contractor, or subcontractor of an MA Organization, such entity, contractor, or subcontractor must also attest to *(based on best knowledge, information, and belief, as of the date specified on the attestation form)* the accuracy, completeness, and truthfulness of the data. **[422.504(l)]**

3. The Medicare Advantage Plan Attestation of Benefit Plan and Price (an example of which is attached hereto as Attachment C) requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest *(based on best knowledge, information and belief, as of the date specified on the attestation form)* that the information and documentation comprising the bid submission proposal is accurate, complete, and truthful and fully conforms to the Bid Form and Plan Benefit Package requirements; and that the benefits described in the CMS-approved proposed bid submission agree with the benefit package the MA Organization will offer during the period covered by the proposed bid submission. This document is being sent separately to the MA Organization and must be signed and attached to the executed version of this contract, and is incorporated herein by reference. **[422.504(l)]**

#### Article V MA Organization Relationship with Related Entities, Contractors, and Subcontractors

A. Notwithstanding any relationship(s) that the MA Organization may have with related entities, contractors, or subcontractors, the MA Organization maintains full responsibility for adhering to and otherwise fully complying with all terms and conditions of its contract with CMS. **[422.504(i)(1)]**

B. The MA Organization agrees to require all related entities, contractors, or subcontractors to agree that—

1. HHS, the Comptroller General, or their designees have the right to inspect, evaluate, and audit any pertinent contracts, books, documents, papers, and records of the related entity(s), contractor(s), or subcontractor(s) involving transactions related to this contract; and
2. HHS, the Comptroller General, or their designees have the right to inspect, evaluate, and audit any pertinent information for any particular contract period for 10 years from the final date of the contract period or from the date of completion of any audit, whichever is later. **[422.504(i)(2)]**

C. The MA Organization agrees that all contracts or written arrangements into which the MA Organization enters with providers, related entities, contractors, or subcontractors (first tier and downstream entities) shall contain the following elements:

1. Enrollee protection provisions that provide—

(a) Consistent with Article III, paragraph C, arrangements that prohibit providers from holding an enrollee liable for payment of any fees that are the legal obligation of the MA Organization; and

(b) Consistent with Article III, paragraph C, provision for the continuation of benefits.

2. Accountability provisions that indicate that the MA Organization may only delegate activities or functions to a provider, related entity, contractor, or subcontractor in a manner consistent with requirements set forth at paragraph D of this Article.

3. A provision requiring that any services or other activity performed by a first tier, downstream, or related entity in accordance with a contract or written agreement will be consistent and comply with the MA Organization's contractual obligations. **[422.504(i)(3)]**

D. If any of the MA Organization's activities or responsibilities under this contract with CMS is delegated to other parties, the following requirements apply to any first tier, downstream, or related entity:

1. Each and every contract must specify delegated activities and reporting responsibilities.

2. Each and every contract must either provide for revocation of the delegation activities and reporting requirements or specify other remedies in instances where CMS or the MA Organization determine that such parties have not performed satisfactorily.

3. Each and every contract must specify that the performance of the parties is monitored by the MA Organization on an ongoing basis.

4. Each and every contract must specify that either-

(a) The credentials of medical professionals affiliated with the party or parties will be either reviewed by the MA Organization; or

(b) The credentialing process will be reviewed and approved by the MA Organization and the MA Organization must audit the credentialing process on an ongoing basis.

5. Each and every contract must specify that the first tier, downstream, or related entity comply with all applicable Medicare laws, regulations, and CMS instructions. **[422.504(i)(4)]**

E. If the MA Organization delegates selection of the providers, contractors, or subcontractors to another organization, the MA Organization's contract with that organization must state that the CMS-contracting MA Organization retains the right to approve, suspend, or terminate any such arrangement. **[422.504(i)(5)]**

F. As of the date of this contract and throughout its term, the MA Organization

1. Agrees that any physician incentive plan it operates meets the requirements of 42 CFR §422.208, and

2. Has assured that all physicians and physician groups that the MA Organization's physician incentive plan places at substantial financial risk have adequate stop-loss protection in accordance with 42 CFR §422.208(f). **[422.208]**

## Article VI Records Requirements

### A. MAINTENANCE OF RECORDS

1. The MA Organization agrees to maintain for 10 years books, records, documents, and other evidence of accounting procedures and practices that-

(a) Are sufficient to do the following:

(i) Accommodate periodic auditing of the financial records (including data related to Medicare utilization, costs, and computation of the benefit and price bid) of the MA Organization.

(ii) Enable CMS to inspect or otherwise evaluate the quality, appropriateness and timeliness of services performed under the contract, and the facilities of the MA Organization.

(iii) Enable CMS to audit and inspect any books and records of the MA Organization that pertain to the ability of the organization to bear the risk of potential financial losses, or to services performed or determinations of amounts payable under the contract.

(iv) Properly reflect all direct and indirect costs claimed to have been incurred and used in the preparation of the benefit and price bid proposal.

(v) Establish component rates of the benefit and price bid for determining additional and supplementary benefits.

(vi) Determine the rates utilized in setting premiums for State insurance agency purposes and for other government and private purchasers; and

(b) Include at least records of the following:

(i) Ownership and operation of the MA Organization's financial, medical, and other record keeping systems.

(ii) Financial statements for the current contract period and ten prior periods.

(iii) Federal income tax or informational returns for the current contract period and ten prior periods.

(iv) Asset acquisition, lease, sale, or other action.

(v) Agreements, contracts (including, but not limited to, with related or unrelated prescription drug benefit managers) and subcontracts.

(vi) Franchise, marketing, and management agreements.

(vii) Schedules of charges for the MA Organization's fee-for-service patients.

(viii) Matters pertaining to costs of operations.

- (ix) Amounts of income received, by source and payment.
- (x) Cash flow statements.
- (xi) Any financial reports filed with other Federal programs or State authorities. **[422.504(d)]**

2. Access to facilities and records. The MA Organization agrees to the following:

- (a) The Department of Health and Human Services (HHS), the Comptroller General, or their designee may evaluate, through inspection or other means—
  - (i) The quality, appropriateness, and timeliness of services furnished to Medicare enrollees under the contract;
  - (ii) The facilities of the MA Organization; and
  - (iii) The enrollment and disenrollment records for the current contract period and ten prior periods.

(b) HHS, the Comptroller General, or their designees may audit, evaluate, or inspect any books, contracts, medical records, documents, papers, patient care documentation, and other records of the MA Organization, related entity, contractor, subcontractor, or its transferee that pertain to any aspect of services performed, reconciliation of benefit liabilities, and determination of amounts payable under the contract, or as the Secretary may deem necessary to enforce the contract.

(c) The MA Organization agrees to make available, for the purposes specified in paragraph A of this Article, its premises, physical facilities and equipment, records relating to its Medicare enrollees, and any additional relevant information that CMS may require, in a manner that meets CMS record maintenance requirements.

(d) HHS, the Comptroller General, or their designee's right to inspect, evaluate, and audit extends through 10 years from the final date of the contract period or completion of audit, whichever is later unless—

(i) CMS determines there is a special need to retain a particular record or group of records for a longer period and notifies the MA Organization at least 30 days before the normal disposition date;

(ii) There has been a termination, dispute, or fraud or similar fault by the MA Organization, in which case the retention may be extended to 10 years from the date of any resulting final resolution of the termination, dispute, or fraud or similar fault; or

(iii) HHS, the Comptroller General, or their designee determines that there is a reasonable possibility of fraud, in which case they may inspect, evaluate, and audit the MA Organization at any time. **[422.504(e)]**

B. REPORTING REQUIREMENTS

1. The MA Organization shall have an effective procedure to develop, compile, evaluate, and report to CMS, to its enrollees, and to the general public, at the times and in the manner that CMS requires, and while safeguarding the confidentiality of the doctor patient relationship, statistics and other information as described in the remainder of this paragraph. **[422.516(a)]**

2. The MA Organization agrees to submit to CMS certified financial information that must include the following:

- (a) Such information as CMS may require demonstrating that the organization has a fiscally sound operation, including:

(i) The cost of its operations;

(ii) A description, submitted to CMS annually and within 120 days of the end of the fiscal year, of significant business transactions (as defined in 42 CFR §422.500) between the MA Organization and a party in interest showing that the costs of the transactions listed in subparagraph (2)(a)(v) of this paragraph do not exceed the costs that would be incurred if these transactions were with someone who is not a party in interest; or

(iii) If they do exceed, a justification that the higher costs are consistent with prudent management and fiscal soundness requirements.

- (iv) A combined financial statement for the MA Organization and a party in interest if either of the following conditions is met:

(aa) Thirty five percent or more of the costs of operation of the MA Organization go to a party in interest.

(bb) Thirty five percent or more of the revenue of a party in interest is from the MA Organization. **[422.516(b)]**

- (v) Requirements for combined financial statements.

(aa) The combined financial statements required by this subparagraph must display in separate columns the financial information for the MA Organization and each of the parties in interest.

(bb) Inter-entity transactions must be eliminated in the consolidated column.

(cc) The statements must have been examined by an independent auditor in accordance with generally accepted accounting principles and must include appropriate opinions and notes.

(dd) Upon written request from the MA Organization showing good cause, CMS may waive the requirement that the organization's combined financial statement include the financial information required in this subparagraph with respect to a particular entity. **[422.516(c)]**

(vi) A description of any loans or other special financial arrangements the MA Organization makes with contractors, subcontractors, and related entities. **[422.516(e)]**

- (b) Such information as CMS may require pertaining to the disclosure of ownership and control of the MA Organization. **[422.504(f)]**

- (c) Patterns of utilization of the MA Organization's services. **[422.516(a)(2)]**

3. The MA Organization agrees to participate in surveys required by CMS and to submit to CMS all information that is necessary for CMS to administer and evaluate the program and to simultaneously establish and facilitate a process for current and prospective beneficiaries to exercise choice in obtaining Medicare services. This information includes, but is not limited to:

- (a) The benefits covered under the MA plan;
- (b) The MA monthly basic beneficiary premium and MA monthly supplemental beneficiary premium, if any, for the plan.
- (c) The service area and continuation area, if any, of each plan and the enrollment capacity of each plan;
- (d) Plan quality and performance indicators for the benefits under the plan including —
  - (i) Disenrollment rates for Medicare enrollees electing to receive benefits through the plan for the previous 2 years;
  - (ii) Information on Medicare enrollee satisfaction;
  - (iii) The patterns of utilization of plan services;
  - (iv) The availability, accessibility, and acceptability of the plan's services;
  - (v) Information on health outcomes and other performance measures required by CMS;

- (vi) The recent record regarding compliance of the plan with requirements of this part, as determined by CMS; and
  - (vii) Other information determined by CMS to be necessary to assist beneficiaries in making an informed choice among MA plans and traditional Medicare;
  - (viii) Information about beneficiary appeals and their disposition;
  - (ix) Information regarding all formal actions, reviews, findings, or other similar actions by States, other regulatory bodies, or any other certifying or accrediting organization;
  - (x) Any other information deemed necessary by CMS for the administration or evaluation of the Medicare program. **[422.504(f)(2)]**
4. The MA Organization agrees to provide to its enrollees and upon request, to any individual eligible to elect an MA plan, all informational requirements under 42 CFR §422.64 and, upon an enrollee's request, the financial disclosure information required under 42 CFR §422.516. **[422.504(f)(3)]**
5. Reporting and disclosure under ERISA —
- (a) For any employees' health benefits plan that includes an MA Organization in its offerings, the MA Organization must furnish, upon request, the information the plan needs to fulfill its reporting and disclosure obligations (with respect to the MA Organization) under the Employee Retirement Income Security Act of 1974 (ERISA).
  - (b) The MA Organization must furnish the information to the employer or the employer's designee, or to the plan administrator, as the term "administrator" is defined in ERISA. **[422.516(d)]**
6. Electronic communication. The MA Organization must have the capacity to communicate with CMS electronically. **[422.504(b)]**
7. Risk Adjustment data. The MA Organization agrees to comply with the requirements in 42 CFR §422.310 for submitting risk adjustment data to CMS. **[422.504(a)(8)]**
8. The MA Organization acknowledges that CMS releases to the public summary reconciled Part D Payment data after the reconciliation of Part C and Part D Payments for the contract year as provided in 42 CFR §422.504(n) and, for Part D plan sponsors, 42 CFR §423.505(o).

## Article VII Renewal of the MA Contract

### A. RENEWAL OF CONTRACT

In accordance with 42 CFR §422.505, following the initial contract period, this contract is renewable annually only if-

- 1. The MA Organization has not provided CMS with a notice of intention not to renew; **[422.506(a)]**
- 2. CMS and the MA Organization reach agreement on the bid under 42 CFR Part 422, Subpart F; and **[422.505(d)]**
- 3. CMS informs the MA Organization that it authorizes a renewal.

### B. NONRENEWAL OF CONTRACT

- 1. Nonrenewal by the Organization.

(a) In accordance with 42 CFR §422.506, the MA Organization may elect not to renew its contract with CMS as of the end of the term of the contract for any reason, provided it meets the time frames for doing so set forth in this subparagraph.

- (b) If the MA Organization does not intend to renew its contract, it must notify—

- (i) CMS, in writing, by the first Monday in June of the year in which the contract would end, pursuant to 42 CFR §422.506

- (ii) Each Medicare enrollee by mail, at least 90 calendar days before the date on which the nonrenewal is effective. This notice must include a written description of all alternatives available for obtaining Medicare services within the service area including alternative MA plans, MA-PD plans, Medigap options, and original Medicare and prescription drug plans and must receive CMS approval prior to issuance.

- (c) CMS may accept a nonrenewal notice submitted after the applicable annual non-renewal notice deadline if -

- (i) The MA Organization notifies its Medicare enrollees and the public in accordance with subparagraph (1)(b)(ii) of this paragraph; and
  - (ii) Acceptance is not inconsistent with the effective and efficient administration of the Medicare program.

- (d) If the MA Organization does not renew a contract under this subparagraph, CMS will not enter into a contract with the Organization or with any organization whose covered persons, as defined at 42 CFR §422.506(a)(5), also served as covered persons for the non-renewing MA Organization for 2 years unless there are special circumstances that warrant special consideration, as determined by CMS. **[422.506(a)]**

- 2. CMS decision not to renew.

- (a) CMS may elect not to authorize renewal of a contract for any of the following reasons:

- (i) For any of the reasons listed in 42 CFR §422.510(a) which would also permit CMS to terminate the contract.
  - (ii) The MA Organization has committed any of the acts in 42 CFR §422.752(a) that would support the imposition of intermediate sanctions or civil money penalties under 42 CFR Part 422 Subpart O.
  - (iii) The MA Organization did not submit a benefit and price bid or the benefit and price bid was not acceptable **[422.505(d)]**

- (b) Notice. CMS shall provide notice of its decision whether to authorize renewal of the contract as follows:

- (i) To the MA Organization by August 1 of the contract year, except in the event described in subparagraph (2)(a)(iii) of this paragraph, for which notice will be sent by September 1.

- (ii) To the MA Organization's Medicare enrollees by mail at least 90 days before the end of the current calendar year.

- (c) Notice of appeal rights. CMS shall give the MA Organization written notice of its right to reconsideration of the decision not to renew in accordance with 42 CFR §422.644. **[422.506(b)]**

## Article VIII Modification or Termination of the Contract

### A. MODIFICATION OR TERMINATION OF CONTRACT BY MUTUAL CONSENT

- 1. This contract may be modified or terminated at any time by written mutual consent.



(a) If the contract is modified by written mutual consent, the MA Organization must notify its Medicare enrollees of any changes that CMS determines are appropriate for notification within time frames specified by CMS. **[422.508(a)(2)]**

(b) If the contract is terminated by written mutual consent, except as provided in subparagraph 2 of this paragraph, the MA Organization must provide notice to its Medicare enrollees and the general public as provided in paragraph B, subparagraph 2(b) of this Article. **[422.508(a)(1)]**

2. If this contract is terminated by written mutual consent and replaced the day following such termination by a new MA contract, the MA Organization is not required to provide the notice specified in paragraph B of this Article. **[422.508(b)]**

#### B. TERMINATION OF THE CONTRACT BY CMS OR THE MA ORGANIZATION

##### 1. Termination by CMS.

(a) CMS may at any time terminate a contract if CMS determines that the MA Organization meets any of the following:

- (i) has failed substantially to carry out the terms of its contract with CMS.
- (ii) is carrying out its contract in a manner that is inconsistent with the efficient and effective implementation of 42 CFR Part 422.
- (iii) no longer substantially meets the applicable conditions of 42CFR Part 422.
- (iv) based on creditable evidence, has committed or participated in false, fraudulent or abusive activities affecting the Medicare, Medicaid or other State or Federal health care program, including submission of false or fraudulent data.
- (v) experiences financial difficulties so severe that its ability to make necessary health services available is impaired to the point of posing an imminent and serious risk to the health of its enrollees, or otherwise fails to make services available to the extent that such a risk to health exists.
- (vi) substantially fails to comply with the requirements in 42 CFR Part 422 Subpart M relating to grievances and appeals.
- (vii) fails to provide CMS with valid risk adjustment data as required under 42 CFR §§422.310 and 423.329(b)(3).
- (viii) fails to implement an acceptable quality improvement program as required under 42 CFR Part 422 Subpart D.
- (ix) substantially fails to comply with the prompt payment requirements in 42 CFR §422.520.
- (x) substantially fails to comply with the service access requirements in 42 CFR §422.112.
- (xi) fails to comply with the requirements of 42 CFR §422.208 regarding physician incentive plans.
- (xii) substantially fails to comply with the marketing requirements in 42 CFR Part 422 Subpart V.

(b) Notice. If CMS decides to terminate a contract for reasons other than the grounds specified in subparagraph 1 (a) of this paragraph, it will give notice of the termination as follows:

- (i) CMS will notify the MA Organization in writing 90 days before the intended date of the termination.
  - (ii) The MA Organization will notify its Medicare enrollees of the termination by mail at least 30 days before the effective date of the termination.
  - (iii) The MA Organization will notify the general public of the termination at least 30 days before the effective date of the termination by publishing a notice in one or more newspapers of general circulation in each community or county located in the MA Organization's service area.
- (c) Expedited termination of contract by CMS.

(i) For terminations based on violations prescribed in subparagraph 1(a)(iv) or (v) of this paragraph, CMS will notify the MA Organization in writing that its contract has been terminated on a date specified by CMS. If a termination is effective in the middle of a month, CMS has the right to recover the prorated share of the capitation payments made to the MA Organization covering the period of the month following the contract termination.

(ii) CMS will notify the MA Organization's Medicare enrollees in writing of CMS' decision to terminate the MA Organization's contract. This notice will occur no later than 30 days after CMS notifies the plan of its decision to terminate this contract. CMS will simultaneously inform the Medicare enrollees of alternative options for obtaining Medicare services, including alternative MA Organizations in a similar geographic area and original Medicare.

(iii) CMS will notify the general public of the termination no later than 30 days after notifying the MA Organization of CMS' decision to terminate this contract. This notice will be published in one or more newspapers of general circulation in each community or county located in the MA Organization's service area.

##### (d) Corrective action plan

(i) General. Before providing a notice of intent to terminate a contract for reasons other than the grounds specified in subparagraph 1(a)(iv) or (v) of this paragraph, CMS will provide the MA Organization with notice specifying the MA Organization's deficiencies and a reasonable opportunity of at least 30 calendar days to develop and implement an approved corrective action plan to correct the deficiencies that are the basis of the proposed termination.

(ii) Exceptions. If a contract is terminated under subparagraph 1(a)(iv) or (v) of this paragraph, the MA Organization will not be provided with the opportunity to develop and implement a corrective action plan.

(e) Appeal rights. If CMS decides to terminate this contract, it will send written notice to the MA Organization informing it of its termination appeal rights in accordance with 42 CFR Part 422 Subpart N. **[422.510(d)]**

##### 2. Termination by the MA Organization

(a) Cause for termination. The MA Organization may terminate this contract if CMS fails to substantially carry out the terms of the contract.

(b) Notice. The MA Organization must give advance notice as follows:

(i) To CMS, at least 90 days before the intended date of termination. This notice must specify the reasons why the MA Organization is requesting contract termination.

(ii) To its Medicare enrollees, at least 60 days before the termination effective date. This notice must include a written description of alternatives available for obtaining Medicare services within the service area, including alternative MA and MA-PD plans, PDP plans, Medigap options, and original Medicare and must receive CMS approval.

(iii) To the general public at least 60 days before the termination effective date by publishing a CMS-approved notice in one or more newspapers of general circulation in each community or county located in the MA Organization's geographic area.

(c) Effective date of termination. The effective date of the termination will be determined by CMS and will be at least 90 days after the date CMS receives the MA Organization's notice of intent to terminate.

(d) CMS' liability. CMS' liability for payment to the MA Organization ends as of the first day of the month after the last month for which the contract is in effect, but CMS shall make payments for amounts owed prior to termination but not yet paid.

(e) Effect of termination by the organization. CMS will not enter into an agreement with the MA Organization or with an organization whose covered persons, as defined in 42 CFR §422.512(e)(2), also served as covered persons for the terminating MA Organization for a period of two years from the date the Organization has terminated this contract, unless there are circumstances that warrant special consideration, as determined by CMS. **[422.512]**



**Article IX  
Requirements of Other Laws and Regulations**

A. The MA Organization agrees to comply with—

1. Federal laws and regulations designed to prevent or ameliorate fraud, waste, and abuse, including, but not limited to, applicable provisions of Federal criminal law, the False Claims Act (31 USC §§3729 et seq.) , and the anti-kickback statute (§ 1128B(b) of the Act): and

2. HIPAA administrative simplification rules at 45 CFR Parts 160, 162, and 164. **[422.504(h)]**

B. Pursuant to § 13112 of the American Recovery and Reinvestment Act of 2009 (ARRA), the MA Organization agrees that as it implements, acquires, or upgrades its health information technology systems, it shall utilize, where available, health information technology systems and products that meet standards and implementation specifications adopted under § 3004 of the Public Health Service Act, as amended by § 13101 of the ARRA.

C. The MA Organization maintains ultimate responsibility for adhering to and otherwise fully complying with all terms and conditions of its contract with CMS, notwithstanding any relationship(s) that the MA Organization may have with related entities, contractors, or subcontractors. **[422.504(i)]**

D. In the event that any provision of this contract conflicts with the provisions of any statute or regulation applicable to an MA Organization, the provisions of the statute or regulation shall have full force and effect.

**Article X  
Severability**

The MA Organization agrees that, upon CMS' request, this contract will be amended to exclude any MA plan or State-licensed entity specified by CMS, and a separate contract for any such excluded plan or entity will be deemed to be in place when such a request is made. **[422.504(k)]**

**Article XI  
Miscellaneous**

**A. DEFINITIONS**

Terms not otherwise defined in this contract shall have the meaning given to such terms in 42 CFR Part 422.

**B. ALTERATION TO ORIGINAL CONTRACT TERMS**

The MA Organization agrees that it has not altered in any way the terms of this contract presented for signature by CMS. The MA Organization agrees that any alterations to the original text the MA Organization may make to this contract shall not be binding on the parties.

**C. APPROVAL TO BEGIN MARKETING AND ENROLLMENT**

The MA Organization agrees that it must complete CMS operational requirements prior to receiving CMS approval to begin Part C marketing and enrollment activities. Such activities include, but are not limited to, establishing and successfully testing connectivity with CMS systems to process enrollment applications (or contracting with an entity qualified to perform such functions on the MA Organization's Sponsor's behalf) and successfully demonstrating capability to submit accurate and timely price comparison data. To establish and successfully test connectivity, the MA Organization must, 1) establish and test physical connectivity to the CMS data center, 2) acquire user identifications and passwords, 3) receive, store, and maintain data necessary to perform enrollments and send and receive transactions to and from CMS, and 4) check and receive transaction status information.

D. MA Organization agrees to maintain a fiscally sound operation by at least maintaining a positive net worth (total assets exceed total liabilities) as required in 42 CFR § 422.504(a)(14).

E. MA Organization agrees to maintain administrative and management capabilities sufficient for the organization to organize, implement, and control the financial, marketing, benefit administration, and quality improvement activities related to the delivery of Part C services as required by 42 CFR §422.504(a)(17).

F. MA Organization agrees to maintain a Part C summary plan rating score of at least 3 stars as required by 42 CFR §422.504(a)(18).

**ATTACHMENT A**

**ATTESTATION OF ENROLLMENT INFORMATION  
RELATING TO CMS PAYMENT  
TO A MEDICARE ADVANTAGE ORGANIZATION**

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and (INSERT NAME OF MA ORGANIZATION), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage plans (INSERT PLAN IDENTIFICATION NUMBERS HERE), the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization and that misrepresentations to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution. This attestation shall not be considered a waiver of the MA Organization's right to seek payment adjustments from CMS based on information or data which does not become available until after the date the MA Organization submits this attestation.

1. The MA Organization has reported to CMS for the month of (INDICATE MONTH AND YEAR) all new enrollments, disenrollments, and appropriate changes in enrollees' status with respect to the above-stated MA plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

2. The MA Organization has reviewed the CMS monthly membership report and reply listing for the month of (INDICATE MONTH AND YEAR) for the above-stated MA plans and has reported to CMS any discrepancies between the report and the MA Organization's records. For those portions of the monthly membership report and the reply listing to which the MA Organization raises no objection, the MA Organization, through the certifying CEO/CFO, will be deemed to have attested, based on best knowledge, information, and belief as of the date indicated below, to its accuracy, completeness, and truthfulness.

**ATTACHMENT B**

**ATTESTATION OF RISK ADJUSTMENT DATA INFORMATION RELATING TO  
CMS PAYMENT TO A MEDICARE ADVANTAGE ORGANIZATION**

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and (INSERT NAME OF MA ORGANIZATION), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage plans (INSERT PLAN IDENTIFICATION NUMBERS HERE), the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization or additional benefit obligations of the MA Organization and that misrepresentations to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.

The MA Organization has reported to CMS during the period of (INDICATE DATES) all (INDICATE TYPE - DIAGNOSIS/ENCOUNTER) risk adjustment data available to the MA Organization with respect to the above-stated MA plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

**ATTACHMENT C** - Medicare Advantage Plan Attestation of Benefit Plan and Price

In witness whereof, the parties hereby execute this contract.

This document has been electronically signed by:

FOR THE MA ORGANIZATION

LEEBA LESSIN

Contracting Official Name

8/29/2013 1:42:51 PM

Date

EMPIRE HEALTHCHOICE HMO, INC.

Organization

1 Liberty Plaza  
165 Broadway  
New York, NY 10006

Address

FOR THE CENTERS FOR MEDICARE & MEDICAID SERVICES



Danielle R. Moon, J.D., M.P.A.  
Director  
Medicare Drug and Health  
Plan Contract Administration Group,  
Center for Medicare

9/26/2013 11:18:12 AM

Date

**CONTRACT WITH ELIGIBLE MEDICARE ADVANTAGE (MA) ORGANIZATION  
PURSUANT TO SECTIONS 1851 THROUGH 1859 OF THE SOCIAL SECURITY ACT  
FOR THE OPERATION OF A MEDICARE ADVANTAGE COORDINATED CARE PLAN(S)**

CONTRACT (H3370)

Between

Centers for Medicare & Medicaid Services (hereinafter referred to as CMS)

and

EMPIRE HEALTHCHOICE HMO, INC.  
(hereinafter referred to as the MA Organization)

CMS and the MA Organization, an entity which has been determined to be an eligible Medicare Advantage Organization by the Administrator of the Centers for Medicare & Medicaid Services under 42 CFR §422.503, agree to the following for the purposes of §§ 1851 through 1859 of the Social Security Act (hereinafter referred to as the Act):

(NOTE: Citations indicated in brackets are placed in the text of this contract to note the regulatory authority for certain contract provisions. All references to Part 422 are to 42 CFR Part 422.)

**Article I  
Term of Contract**

The term of this contract shall be from the date of signature by CMS' authorized representative through December 31, 2015, after which this contract may be renewed for successive one-year periods in accordance with 42 CFR §422.505(c) and as discussed in Paragraph A of Article VII below. **[422.505]**

This contract governs the respective rights and obligations of the parties as of the effective date set forth above, and supersedes any prior agreements between the MA Organization and CMS as of such date. MA organizations offering Part D benefits also must execute an Addendum to the Medicare Managed Care Contract Pursuant to §§ 1860D-1 through 1860D-43 of the Social Security Act for the Operation of a Voluntary Medicare Prescription Drug Plan (hereafter the "Part D Addendum"). For MA Organizations offering MA-PD plans, the Part D Addendum governs the rights and obligations of the parties relating to the provision of Part D benefits, in accordance with its terms, as of its effective date.

**Article II  
Coordinated Care Plan**

A. The MA Organization agrees to operate one or more coordinated care plans as defined in 42 CFR §422.4(a)(1)(iii)), including at least one MA-PD plan as required under 42 CFR 422.4(c), as described in its final Plan Benefit Package (PBP) bid submission (benefit and price bid) proposal as approved by CMS and as attested to in the Medicare Advantage Attestation of Benefit Plan and Price, and in compliance with the requirements of this contract and applicable Federal statutes, regulations, and policies (e.g., policies as described in the Call Letter, Medicare Managed Care Manual, etc.).

B. Except as provided in paragraph (C) of this Article, this contract is deemed to incorporate any changes that are required by statute to be implemented during the term of the contract and any regulations or policies implementing or interpreting such statutory provisions.

C. CMS will not implement, other than at the beginning of a calendar year, requirements under 42 CFR Part 422 that impose a new significant cost or burden on MA organizations or plans, unless a different effective date is required by statute. **[422.521]**

D. If the MA Organization had a contract with CMS for Contract Year 2014 under the contract ID number designated above, this document is considered a renewal of the existing contract. While the terms of this document supersede the terms of the 2014 contract, the parties' execution of this contract does not extinguish or interrupt any pending obligations or actions that may have arisen under the 2014 or prior year contracts.

E. This contract is in no way intended to supersede or modify 42 CFR, Part 422. Failure to reference a regulatory requirement in this contract does not affect the applicability of such requirements to the MA organization and CMS.

**Article III  
Functions To Be Performed By Medicare Advantage Organization**

**A. PROVISION OF BENEFITS**

1. The MA Organization agrees to provide enrollees in each of its MA plans the basic benefits as required under 42 CFR §422.101 and, to the extent applicable, supplemental benefits under 42 CFR §422.102 and as established in the MA Organization's final benefit and price bid proposal as approved by CMS and listed in the MA Organization Plan Attestation of Benefit Plan and Price, which is attached to this contract. The MA Organization agrees to provide access to such benefits as required under subpart C in a manner consistent with professionally recognized standards of health care and according to the access standards stated in 42 CFR §422.112.

2. The MA Organization agrees to provide post-hospital extended care services, should an MA enrollee elect such coverage, through a home skilled nursing facility, as defined at 42 CFR §422.133(b), according to the requirements of § 1852(l) of the Act and 42 CFR §422.133. **[422. 133; 422.504(a)(3)]**

**B. ENROLLMENT REQUIREMENTS**

1. The MA Organization agrees to accept new enrollments, make enrollments effective, process voluntary disenrollments, and limit involuntary disenrollments, as provided in 42 CFR Part 422, Subpart B.

2. The MA Organization shall comply with the provisions of 42 CFR §422.110 concerning prohibitions against discrimination in beneficiary enrollment, other than in enrolling eligible beneficiaries in a CMA-approved special needs plan that exclusively enrolls special needs individuals as consistent with 42 CFR §§422.2, 422.4(a)(1)(iv) and 422.52. **[422.504(a)(2)]**

**C. BENEFICIARY PROTECTIONS**

1. The MA Organization agrees to comply with all requirements in 42 CFR O Part 422, Subpart M governing coverage determinations, grievances, and appeals. **[422.504(a)(7)]**

2. The MA Organization agrees to comply with the confidentiality and enrollee record accuracy requirements in 42 CFR §422.118.

3. Beneficiary Financial Protections. The MA Organization agrees to comply with the following requirements:

(a) Each MA Organization must adopt and maintain arrangements satisfactory to CMS to protect its enrollees from incurring liability for payment of any fees that are the legal obligation of the MA Organization. To meet this requirement the MA Organization must—

(i) Ensure that all contractual or other written arrangements with providers prohibit the Organization's providers from holding any beneficiary enrollee liable for payment of any fees that are the legal obligation of the MA Organization; and

(ii) Indemnify the beneficiary enrollee for payment of any fees that are the legal obligation of the MA Organization for services furnished by providers that do not contract, or that have not otherwise entered into an agreement with the MA Organization, to provide services to the organization's beneficiary enrollees. **[422.504(g)(1)]**

(b) The MA Organization must provide for continuation of enrollee health care benefits-

(i) For all enrollees, for the duration of the contract period for which CMS payments have been made; and

(ii) For enrollees who are hospitalized on the date its contract with CMS terminates, or, in the event of the MA Organization's insolvency, through the date of discharge. **[422.504(g)(2)]**

(c) In meeting the requirements of this paragraph, other than the provider contract requirements specified in subparagraph 3(a) of this paragraph, the MA Organization may use—

(i) Contractual arrangements;

(ii) Insurance acceptable to CMS;

(iii) Financial reserves acceptable to CMS; or

(iv) Any other arrangement acceptable to CMS. **[422.504(g)(3)]**

#### D. PROVIDER PROTECTIONS

1. The MA Organization agrees to comply with all applicable provider requirements in 42 CFR Part 422 Subpart E, including provider certification requirements, anti-discrimination requirements, provider participation and consultation requirements, the prohibition on interference with provider advice, limits on provider indemnification, rules governing payments to providers, and limits on physician incentive plans. **[422.504(a)(6)]**

##### 2. Prompt Payment.

(a) The MA Organization must pay 95 percent of "clean claims" within 30 days of receipt if they are claims for covered services that are not furnished under a written agreement between the organization and the provider.

(i) The MA Organization must pay interest on clean claims that are not paid within 30 days in accordance with §§ 1816(c)(2) and 1842(c)(2) of the Act.

(ii) All other claims from non-contracted providers must be paid or denied within 60 calendar days from the date of the request. **[422.520(a)]**

(b) Contracts or other written agreements between the MA Organization and its providers must contain a prompt payment provision, the terms of which are developed and agreed to by both the MA Organization and the relevant provider. **[422.520(b)]**

(c) If CMS determines, after giving notice and opportunity for hearing, that the MA Organization has failed to make payments in accordance with subparagraph (2)(a) of this paragraph, CMS may provide-

(i) For direct payment of the sums owed to providers; and

(ii) For appropriate reduction in the amounts that would otherwise be paid to the MA Organization, to reflect the amounts of the direct payments and the cost of making those payments. **[422.520(c)]**

#### E. QUALITY IMPROVEMENT PROGRAM

1. The MA Organization agrees to operate, for each plan that it offers, an ongoing quality improvement program as stated in accordance with § 1852(e) of the Social Security Act and 42 CFR §422.152.

##### 2. Chronic Care Improvement Program

(a) Each MA organization must have a chronic care improvement program and must establish criteria for participation in the program. The CCIP must have a method for identifying enrollees with multiple or sufficiently severe chronic conditions who meet the criteria for participation in the program and a mechanism for monitoring enrollees' participation in the program.

(b) Plans have flexibility to choose the design of their program; however, in addition to meeting the requirements specified above, the CCIP selected must be relevant to the plan's MA population. MA organizations are required to submit annual reports on their CCIP program to CMS.

3. Performance Measurement and Reporting: The MA Organization shall measure performance under its MA plans using standard measures required by CMS, and report (at the organization level) its performance to CMS. The standard measures required by CMS during the term of this contract will be uniform data collection and reporting instruments, to include the Health Plan and Employer Data Information Set (HEDIS), Consumer Assessment of Health Plan Satisfaction (CAHPS) survey, and Health Outcomes Survey (HOS). These measures will address clinical areas, including effectiveness of care, enrollee perception of care and use of services; and non-clinical areas including access to and availability of services, appeals and grievances, and organizational characteristics. **[422.152(b)(1), (e)]**

##### 4. Utilization Review:

(a) An MA Organization for an MA coordinated care plan must use written protocols for utilization review and policies and procedures must reflect current standards of medical practice in processing requests for initial or continued authorization of services and have in effect mechanisms to detect both underutilization and over utilization of services. **[422.152(b)]**

(b) For MA regional preferred provider organizations (RPPOs) and MA local preferred provider organizations (PPOs) that are offered by an organization that is not licensed or organized under State law as an HMOs, if the MA Organization uses written protocols for utilization review, those policies and procedures must reflect current standards of medical practice in processing requests for initial or continued authorization of services and include mechanisms to evaluate utilization of services and to inform enrollees and providers of services of the results of the evaluation. **[422.152(e)]**

##### 5. Information Systems:

(a) The MA Organization must:

(i) Maintain a health information system that collects, analyzes and integrates the data necessary to implement its quality improvement program;

(ii) Ensure that the information entered into the system (particularly that received from providers) is reliable and complete;

(iii) Make all collected information available to CMS. **[422.152(f)(1)]**

6. External Review: The MA Organization will comply with any requests by Quality Improvement Organizations to review the MA Organization's medical records in connection with appeals of discharges from hospitals, skilled nursing facilities, and home health agencies.

7. The MA Organization agrees to address complaints received by CMS against the MA Organization as required in 42 CFR §422.504(a)(15) by:

(a) Addressing and resolving complaints in the CMS complaint tracking system; and

(b) Displaying a link to the electronic complaint form on the Medicare.gov Internet Web site on the MA plan's main Web page.

#### F. COMPLIANCE PLAN

The MA Organization agrees to implement a compliance plan in accordance with the requirements of 42 CFR §422.503(b)(4)(vi). **[422.503(b)(4)(vi)]**

## G. COMPLIANCE DEEMED ON THE BASIS OF ACCREDITATION

CMS may deem the MA Organization to have met the quality improvement requirements of §1852(e) of the Act and 42 CFR §422.152, the confidentiality and accuracy of enrollee records requirements of §1852(h) of the Act and 42 CFR §422.118, the anti-discrimination requirements of §1852(b) of the Act and 42 CFR §422.110, the access to services requirements of §1852(d) of the Act and 42 CFR §422.112, the advance directives requirements of §1852(i) of the Act and 42 CFR §422.128, the provider participation requirements of §1852(j) of the Act and 42 CFR Part 422, Subpart E, and the applicable requirements described in 42 CFR §423.156, if the MA Organization is fully accredited (and periodically reaccredited) by a private, national accreditation organization approved by CMS and the accreditation organization used the standards approved by CMS for the purposes of assessing the MA Organization's compliance with Medicare requirements. The provisions of 42 CFR §422.156 shall govern the MA Organization's use of deemed status to meet MA program requirements.

## H. PROGRAM INTEGRITY

1. The MA Organization agrees to provide notice based on best knowledge, information, and belief to CMS of any integrity items related to payments from governmental entities, both federal and state, for healthcare or prescription drug services. These items include any investigations, legal actions or matters subject to arbitration brought involving the MA Organization (or MA Organization's firm if applicable) and its subcontractors (excluding contracted network providers), including any key management or executive staff, or any major shareholders (5% or more), by a government agency (state or federal) on matters relating to payments from governmental entities, both federal and state, for healthcare and/or prescription drug services. In providing the notice, the sponsor shall keep the government informed of when the integrity item is initiated and when it is closed. Notice should be provided of the details concerning any resolution and monetary payments as well as any settlement agreements or corporate integrity agreements.

2. The MA Organization agrees to provide notice based on best knowledge, information, and belief to CMS in the event the MA Organization or any of its subcontractors is criminally convicted or has a civil judgment entered against it for fraudulent activities or is sanctioned under any Federal program involving the provision of health care or prescription drug services.

## I. MARKETING

1. The MA Organization may not distribute any marketing materials, as defined in 42 CFR §422.2260 and in the Marketing Materials Guidelines for Medicare Advantage-Prescription Drug Plans and Prescription Drug Plans (Medicare Marketing Guidelines), unless they have been filed with and not disapproved by CMS in accordance with 42 CFR §422.2264. The file and use process set out at 42 CFR §422.2262 must be used, unless the MA organization notifies CMS that it will not use this process.

2. CMS and the MA Organization shall agree upon language setting forth the benefits, exclusions and other language of the Plan. The MA Organization bears full responsibility for the accuracy of its marketing materials. CMS, in its sole discretion, may order the MA Organization to print and distribute the agreed upon marketing materials, in a format approved by CMS. The MA Organization must disclose the information to each enrollee electing a plan as outlined in 42 CFR §422.111.

3. The MA Organization agrees that any advertising material, including that labeled promotional material, marketing materials, or supplemental literature, shall be truthful and not misleading. All marketing materials must include the Contract number. All membership identification cards must include the Contract number on the front of the card.

4. The MA Organization must comply with the Medicare Marketing Guidelines, as well as all applicable statutes and regulations, including and without limitation § 1851(h) of the Act and 42 CFR § 422.111, 42 CFR Part 422 Subpart V and 42 CFR Part 423 Subpart V. Failure to comply may result in sanctions as provided in 42 CFR Part 422 Subpart O.

#### Article IV CMS Payment to MA Organization

A. The MA Organization agrees to develop its annual benefit and price bid proposal and submit to CMS all required information on premiums, benefits, and cost sharing, as required under 42 CFR Part 422 Subpart F. **[422.504(a)(10)]**

## B. METHODOLOGY

CMS agrees to pay the MA Organization under this contract in accordance with the provisions of § 1853 of the Act and 42 CFR Part 422 Subpart G. **[422.504(a)(9)]**

## C. ELECTRONIC HEALTH RECORDS INCENTIVE PROGRAM PAYMENTS

The MA Organization agrees to abide by the requirements in 42 CFR §§495.200 et seq. and §1853(l) and (m) of the Act, including the fact that payment will be made directly to MA-affiliated hospitals that are certified Medicare hospitals through the Medicare FFS hospital incentive payment program.

## D. ATTESTATION OF PAYMENT DATA (Attachments A, B, and C).

As a condition for receiving a monthly payment under paragraph B of this article, and 42 CFR Part 422 Subpart G, the MA Organization agrees that its chief executive officer (CEO), chief financial officer (CFO), or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must request payment under the contract on the forms attached hereto as Attachment A (enrollment attestation) and Attachment B (risk adjustment data) which attest to *(based on best knowledge, information and belief, as of the date specified on the attestation form)* the accuracy, completeness, and truthfulness of the data identified on these attachments. The Medicare Advantage Plan Attestation of Benefit Plan and Price must be signed and attached to the executed version of this contract.

**(NOTE: The forms included as attachments to this contract are for reference only. CMS will provide instructions for the completion and submission of the forms in separate documents. MA Organizations should not take any action on the forms until appropriate CMS instructions become available.)**

1. Attachment A requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest based on best knowledge, information, and belief that each enrollee for whom the MA Organization is requesting payment is validly enrolled, or was validly enrolled during the period for which payment is requested, in an MA plan offered by the MA Organization. The MA Organization shall submit completed enrollment attestation forms to CMS, or its contractor, on a monthly basis.

2. Attachment B requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest to *(based on best knowledge, information and belief, as of the date specified on the attestation form)* that the risk adjustment data it submits to CMS under 42 CFR §422.310 are accurate, complete, and truthful. The MA Organization shall make annual attestations to this effect for risk adjustment data on Attachment B and according to a schedule to be published by CMS. If such risk adjustment data are generated by a related entity, contractor, or subcontractor of an MA Organization, such entity, contractor, or subcontractor must also attest to *(based on best knowledge, information, and belief, as of the date specified on the attestation form)* the accuracy, completeness, and truthfulness of the data. **[422.504(l)]**

3. The Medicare Advantage Plan Attestation of Benefit Plan and Price (an example of which is attached hereto as Attachment C) requires that the CEO, CFO, or an individual delegated with the authority to sign on behalf of one of these officers, and who reports directly to such officer, must attest *(based on best knowledge, information and belief, as of the date specified on the attestation form)* that the information and documentation comprising the bid submission proposal is accurate, complete, and truthful and fully conforms to the Bid Form and Plan Benefit Package requirements; and that the benefits described in the CMS-approved proposed bid submission agree with the benefit package the MA Organization will offer during the period covered by the proposed bid submission. This document is being sent separately to the MA Organization and must be signed and attached to the executed version of this contract, and is incorporated herein by reference. **[422.504(l)]**

4. The MA Organization must certify based on best knowledge, information, and belief, that the information provided for the purposes of reporting and returning of overpayments under 42 CFR §422.326 is accurate, complete, and truthful. The form for this certification will be determined by CMS. **[422.504(l)]**

**Article V**  
**MA Organization Relationship with Related Entities, Contractors, and Subcontractors**

A. Notwithstanding any relationship(s) that the MA Organization may have with related entities, contractors, or subcontractors, the MA Organization maintains full responsibility for adhering to and otherwise fully complying with all terms and conditions of its contract with CMS. **[422.504(i)(1)]**

B. The MA Organization agrees to require all related entities, contractors, or subcontractors to agree that—

1. HHS, the Comptroller General, or their designees have the right to audit, evaluate, collect, and inspect any books, contracts, computer or other electronic systems, including medical records and documentation of the first tier, downstream, and related entities related to CMS' contract with the MA organization;

2. HHS, the Comptroller General, or their designees have the right to audit, evaluate, collect, and inspect any records under paragraph B (1) of this Article directly from any first tier, downstream, to related entity;

3. For records subject to review under paragraph B(2) of this Article, except in exceptional circumstances, CMS will provide notification to the MA organization that a direct request for information has been initiated; and

4. HHS, the Comptroller General, or their designees have the right to inspect, evaluate, and audit any pertinent information for any particular contract period for 10 years from the final date of the contract period or from the date of completion of any audit, whichever is later. **[422.504(i)(2)]**

C. The MA Organization agrees that all contracts or written arrangements into which the MA Organization enters with providers, related entities, contractors, or subcontractors (first tier and downstream entities) shall contain the following elements:

1. Enrollee protection provisions that provide—

(a) Consistent with Article III, paragraph C, arrangements that prohibit providers from holding an enrollee liable for payment of any fees that are the legal obligation of the MA Organization; and

(b) Consistent with Article III, paragraph C, provision for the continuation of benefits.

2. Accountability provisions that indicate that the MA Organization may only delegate activities or functions to a provider, related entity, contractor, or subcontractor in a manner consistent with requirements set forth at paragraph D of this Article.

3. A provision requiring that any services or other activity performed by a first tier, downstream, or related entity in accordance with a contract or written agreement will be consistent and comply with the MA Organization's contractual obligations. **[422.504(i)(3)]**

D. If any of the MA Organization's activities or responsibilities under this contract with CMS is delegated to other parties, the following requirements apply to any first tier, downstream, or related entity:

1. Each and every contract must specify delegated activities and reporting responsibilities.

2. Each and every contract must either provide for revocation of the delegation activities and reporting requirements or specify other remedies in instances where CMS or the MA Organization determine that such parties have not performed satisfactorily.

3. Each and every contract must specify that the performance of the parties is monitored by the MA Organization on an ongoing basis.

4. Each and every contract must specify that either-

(a) The credentials of medical professionals affiliated with the party or parties will be either reviewed by the MA Organization; or

(b) The credentialing process will be reviewed and approved by the MA Organization and the MA Organization must audit the credentialing process on an ongoing basis.

5. Each and every contract must specify that the first tier, downstream, or related entity comply with all applicable Medicare laws, regulations, and CMS instructions. **[422.504(i)(4)]**

E. If the MA Organization delegates selection of the providers, contractors, or subcontractors to another organization, the MA Organization's contract with that organization must state that the CMS-contracting MA Organization retains the right to approve, suspend, or terminate any such arrangement. **[422.504(i)(5)]**

F. As of the date of this contract and throughout its term, the MA Organization

1. Agrees that any physician incentive plan it operates meets the requirements of 42 CFR §422.208, and

2. Has assured that all physicians and physician groups that the MA Organization's physician incentive plan places at substantial financial risk have adequate stop-loss protection in accordance with 42 CFR §422.208(f). **[422.208]**

**Article VI**  
**Records Requirements**

**A. MAINTENANCE OF RECORDS**

1. The MA Organization agrees to maintain for 10 years books, records, documents, and other evidence of accounting procedures and practices that-

(a) Are sufficient to do the following:

(i) Accommodate periodic auditing of the financial records (including data related to Medicare utilization, costs, and computation of the benefit and price bid) of the MA Organization.

(ii) Enable CMS to inspect or otherwise evaluate the quality, appropriateness and timeliness of services performed under the contract, and the facilities of the MA Organization.

(iii) Enable CMS to audit and inspect any books and records of the MA Organization that pertain to the ability of the organization to bear the risk of potential financial losses, or to services performed or determinations of amounts payable under the contract.

(iv) Properly reflect all direct and indirect costs claimed to have been incurred and used in the preparation of the benefit and price bid proposal.

(v) Establish component rates of the benefit and price bid for determining additional and supplementary benefits.

(vi) Determine the rates utilized in setting premiums for State insurance agency purposes and for other government and private purchasers; and

(b) Include at least records of the following:

(i) Ownership and operation of the MA Organization's financial, medical, and other record keeping systems.

(ii) Financial statements for the current contract period and ten prior periods.

(iii) Federal income tax or informational returns for the current contract period and ten prior periods.

- (iv) Asset acquisition, lease, sale, or other action.
- (v) Agreements, contracts (including, but not limited to, with related or unrelated prescription drug benefit managers) and subcontracts.
- (vi) Franchise, marketing, and management agreements.
- (vii) Schedules of charges for the MA Organization's fee-for-service patients.
- (viii) Matters pertaining to costs of operations.
- (ix) Amounts of income received, by source and payment.
- (x) Cash flow statements.
- (xi) Any financial reports filed with other Federal programs or State authorities. **[422.504(d)]**

2. Access to facilities and records. The MA Organization agrees to the following:

- (a) The Department of Health and Human Services (HHS), the Comptroller General, or their designee may evaluate, through inspection or other means—
  - (i) The quality, appropriateness, and timeliness of services furnished to Medicare enrollees under the contract;
  - (ii) The facilities of the MA Organization; and
  - (iii) The enrollment and disenrollment records for the current contract period and ten prior periods.

(b) HHS, the Comptroller General, or their designees may audit, evaluate, or inspect any books, contracts, medical records, documents, papers, patient care documentation, and other records of the MA Organization, related entity, contractor, subcontractor, or its transferee that pertain to any aspect of services performed, reconciliation of benefit liabilities, and determination of amounts payable under the contract, or as the Secretary may deem necessary to enforce the contract.

(c) The MA Organization agrees to make available, for the purposes specified in paragraph A of this Article, its premises, physical facilities and equipment, records relating to its Medicare enrollees, and any additional relevant information that CMS may require, in a manner that meets CMS record maintenance requirements.

(d) HHS, the Comptroller General, or their designee's right to inspect, evaluate, and audit extends through 10 years from the final date of the contract period or completion of audit, whichever is later unless—

- (i) CMS determines there is a special need to retain a particular record or group of records for a longer period and notifies the MA Organization at least 30 days before the normal disposition date;
- (ii) There has been a termination, dispute, or fraud or similar fault by the MA Organization, in which case the retention may be extended to 10 years from the date of any resulting final resolution of the termination, dispute, or fraud or similar fault; or
- (iii) HHS, the Comptroller General, or their designee determines that there is a reasonable possibility of fraud, in which case they may inspect, evaluate, and audit the MA Organization at any time. **[422.504(e)]**

B. REPORTING REQUIREMENTS

1. The MA Organization shall have an effective procedure to develop, compile, evaluate, and report to CMS, to its enrollees, and to the general public, at the times and in the manner that CMS requires, and while safeguarding the confidentiality of the doctor patient relationship, statistics and other information as described in the remainder of this paragraph. **[422.516(a)]**

2. The MA Organization agrees to submit to CMS certified financial information that must include the following:

- (a) Such information as CMS may require demonstrating that the organization has a fiscally sound operation, including:

- (i) The cost of its operations;

- (ii) A description, submitted to CMS annually and within 120 days of the end of the fiscal year, of significant business transactions (as defined in 42 CFR §422.500) between the MA Organization and a party in interest showing that the costs of the transactions listed in subparagraph (2)(a)(v) of this paragraph do not exceed the costs that would be incurred if these transactions were with someone who is not a party in interest; or

- (iii) If they do exceed, a justification that the higher costs are consistent with prudent management and fiscal soundness requirements.

- (iv) A combined financial statement for the MA Organization and a party in interest if either of the following conditions is met:

- (aa) Thirty five percent or more of the costs of operation of the MA Organization go to a party in interest.

- (bb) Thirty five percent or more of the revenue of a party in interest is from the MA Organization. **[422.516(b)]**

- (v) Requirements for combined financial statements.

- (aa) The combined financial statements required by this subparagraph must display in separate columns the financial information for the MA Organization and each of the parties in interest.

- (bb) Inter-entity transactions must be eliminated in the consolidated column.

- (cc) The statements must have been examined by an independent auditor in accordance with generally accepted accounting principles and must include appropriate opinions and notes.

- (dd) Upon written request from the MA Organization showing good cause, CMS may waive the requirement that the organization's combined financial statement include the financial information required in this subparagraph with respect to a particular entity. **[422.516(c)]**

- (vi) A description of any loans or other special financial arrangements the MA Organization makes with contractors, subcontractors, and related entities. **[422.516(e)]**

- (b) Such information as CMS may require pertaining to the disclosure of ownership and control of the MA Organization. **[422.504(f)]**

- (c) Patterns of utilization of the MA Organization's services. **[422.516(a)(2)]**

3. The MA Organization agrees to participate in surveys required by CMS and to submit to CMS all information that is necessary for CMS to administer and evaluate the program and to simultaneously establish and facilitate a process for current and prospective beneficiaries to exercise choice in obtaining Medicare services. This information includes, but is not limited to:

- (a) The benefits covered under the MA plan;
- (b) The MA monthly basic beneficiary premium and MA monthly supplemental beneficiary premium, if any, for the plan.
- (c) The service area and continuation area, if any, of each plan and the enrollment capacity of each plan;
- (d) Plan quality and performance indicators for the benefits under the plan including —



- (i) Disenrollment rates for Medicare enrollees electing to receive benefits through the plan for the previous 2 years;
  - (ii) Information on Medicare enrollee satisfaction;
  - (iii) The patterns of utilization of plan services;
  - (iv) The availability, accessibility, and acceptability of the plan's services;
  - (v) Information on health outcomes and other performance measures required by CMS;
  - (vi) The recent record regarding compliance of the plan with requirements of this part, as determined by CMS; and
  - (vii) Other information determined by CMS to be necessary to assist beneficiaries in making an informed choice among MA plans and traditional Medicare;
  - (viii) Information about beneficiary appeals and their disposition;
  - (ix) Information regarding all formal actions, reviews, findings, or other similar actions by States, other regulatory bodies, or any other certifying or accrediting organization;
  - (x) Any other information deemed necessary by CMS for the administration or evaluation of the Medicare program. **[422.504(f)(2)]**
4. The MA Organization agrees to provide to its enrollees and upon request, to any individual eligible to elect an MA plan, all informational requirements under 42 CFR §422.64 and, upon an enrollee's, request, the financial disclosure information required under 42 CFR §422.516. **[422.504(f)(3)]**
5. Reporting and disclosure under ERISA —
- (a) For any employees' health benefits plan that includes an MA Organization in its offerings, the MA Organization must furnish, upon request, the information the plan needs to fulfill its reporting and disclosure obligations (with respect to the MA Organization) under the Employee Retirement Income Security Act of 1974 (ERISA).
  - (b) The MA Organization must furnish the information to the employer or the employer's designee, or to the plan administrator, as the term "administrator" is defined in ERISA. **[422.516(d)]**
6. Electronic communication. The MA Organization must have the capacity to communicate with CMS electronically. **[422.504(b)]**
7. Risk Adjustment data. The MA Organization agrees to comply with the requirements in 42 CFR §422.310 for submitting risk adjustment data to CMS. **[422.504(a)(8)]**
8. The MA Organization acknowledges that CMS releases to the public summary reconciled Part D Payment data after the reconciliation of Part C and Part D Payments for the contract year as provided in 42 CFR §422.504(n) and, for Part D plan sponsors, 42 CFR §423.505(o).

## Article VII Renewal of the MA Contract

### A. RENEWAL OF CONTRACT

In accordance with 42 CFR §422.505, following the initial contract period, this contract is renewable annually only if-

- 1. The MA Organization has not provided CMS with a notice of intention not to renew; **[422.506(a)]**
- 2. CMS and the MA Organization reach agreement on the bid under 42 CFR Part 422, Subpart F; and **[422.505(d)]**
- 3. CMS informs the MA Organization that it authorizes a renewal.

### B. NONRENEWAL OF CONTRACT

#### 1. Nonrenewal by the Organization.

(a) In accordance with 42 CFR §422.506, the MA Organization may elect not to renew its contract with CMS as of the end of the term of the contract for any reason, provided it meets the time frames for doing so set forth in this subparagraph.

(b) If the MA Organization does not intend to renew its contract, it must notify—

- (i) CMS, in writing, by the first Monday in June of the year in which the contract would end, pursuant to 42 CFR §422.506
- (ii) Each Medicare enrollee by mail, at least 90 calendar days before the date on which the nonrenewal is effective. This notice must include a written description of all alternatives available for obtaining Medicare services within the service area including alternative MA plans, MA-PD plans, Medigap options, and original Medicare and prescription drug plans and must receive CMS approval prior to issuance.

(c) CMS may accept a nonrenewal notice submitted after the applicable annual non-renewal notice deadline if -

- (i) The MA Organization notifies its Medicare enrollees and the public in accordance with subparagraph (1)(b)(ii) of this paragraph; and
- (ii) Acceptance is not inconsistent with the effective and efficient administration of the Medicare program.

(d) If the MA Organization does not renew a contract under this subparagraph, CMS will not enter into a contract with the Organization or with any organization whose covered persons, as defined at 42 CFR §422.506(a)(5), also served as covered persons for the non-renewing MA Organization for 2 years unless there are special circumstances that warrant special consideration, as determined by CMS. **[422.506(a)]**

#### 2. CMS decision not to renew.

(a) CMS may elect not to authorize renewal of a contract for any of the following reasons:

- (i) For any of the reasons listed in 42 CFR §422.510(a) which would also permit CMS to terminate the contract.
- (ii) The MA Organization has committed any of the acts in 42 CFR §422.752(a) that would support the imposition of intermediate sanctions or civil money penalties under 42 CFR Part 422 Subpart O.
- (iii) The MA Organization did not submit a benefit and price bid or the benefit and price bid was not acceptable **[422.505(d)]**

(b) Notice. CMS shall provide notice of its decision whether to authorize renewal of the contract as follows:

(i) To the MA Organization by August 1 of the contract year, except in the event described in subparagraph (2)(a)(iii) of this paragraph, for which notice will be sent by September 1.

(ii) To the MA Organization's Medicare enrollees by mail at least 90 days before the end of the current calendar year.

(c) Notice of appeal rights. CMS shall give the MA Organization written notice of its right to reconsideration of the decision not to renew in accordance with 42



CFR §422.644.[422.506(b)]

**Article VIII**  
**Modification or Termination of the Contract**

**A. MODIFICATION OR TERMINATION OF CONTRACT BY MUTUAL CONSENT**

1. This contract may be modified or terminated at any time by written mutual consent.

(a) If the contract is modified by written mutual consent, the MA Organization must notify its Medicare enrollees of any changes that CMS determines are appropriate for notification within time frames specified by CMS. [422.508(a)(2)]

(b) If the contract is terminated by written mutual consent, except as provided in subparagraph 2 of this paragraph, the MA Organization must provide notice to its Medicare enrollees and the general public as provided in paragraph B, subparagraph 2(b) of this Article. [422.508(a)(1)]

2. If this contract is terminated by written mutual consent and replaced the day following such termination by a new MA contract, the MA Organization is not required to provide the notice specified in paragraph B of this Article. [422.508(b)]

**B. TERMINATION OF THE CONTRACT BY CMS OR THE MA ORGANIZATION**

1. Termination by CMS.

(a) CMS may at any time terminate a contract if CMS determines that the MA Organization meets any of the following:

(i) has failed substantially to carry out the terms of its contract with CMS.

(ii) is carrying out its contract in a manner that is inconsistent with the efficient and effective implementation of 42 CFR Part 422.

(iii) no longer substantially meets the applicable conditions of 42CFR Part 422.

(iv) based on creditable evidence, has committed or participated in false, fraudulent or abusive activities affecting the Medicare, Medicaid or other State or Federal health care program, including submission of false or fraudulent data.

(v) experiences financial difficulties so severe that its ability to make necessary health services available is impaired to the point of posing an imminent and serious risk to the health of its enrollees, or otherwise fails to make services available to the extent that such a risk to health exists.

(vi) substantially fails to comply with the requirements in 42 CFR Part 422 Subpart M relating to grievances and appeals.

(vii) fails to provide CMS with valid risk adjustment data as required under 42 CFR §§422.310 and 423.329(b)(3).

(viii) fails to implement an acceptable quality improvement program as required under 42 CFR Part 422 Subpart D.

(ix) substantially fails to comply with the prompt payment requirements in 42 CFR §422.520.

(x) substantially fails to comply with the service access requirements in 42 CFR §422.112.

(xi) fails to comply with the requirements of 42 CFR §422.208 regarding physician incentive plans.

(xii) substantially fails to comply with the marketing requirements in 42 CFR Part 422 Subpart V.

(b) CMS may make a determination under paragraph B(1)(a)(i), (ii), or (iii) of this Article if the MA Organization has had one or more of the following occur:

(i) based on creditable evidence, has committed or participated in false, fraudulent or abusive activities affecting the Medicare, Medicaid or other State or Federal health care program, including submission of false or fraudulent data.

(ii) experiences financial difficulties so severe that its ability to make necessary health services available is impaired to the point of posing an imminent and serious risk to the health of its enrollees, or otherwise fails to make services available to the extent that such a risk to health exists.

(iii) substantially failed to comply with the requirements in 42 CFR Part 422 Subpart M relating to grievances and appeals.

(iv) failed to provide CMS with valid data as required under 42 CFR §§422.310.

(v) failed to implement an acceptable quality assessment and performance improvement program as required under 42 CFR Part 422 Subpart D.

(vi) substantially failed to comply with the prompt payment requirements in 42 CFR §422.520.

(vii) substantially failed to comply with the service access requirements in 42 CFR §422.112.

(viii) failed to comply with the requirements of 42 CFR §422.208 regarding physician incentive plans.

(ix) substantially failed to comply with the marketing requirements in 42 CFR Part 422 Subpart V.

(x) Failed to comply with regulatory requirements contained in 42 CFR Parts 422 or 423 or both.

(xi) Failed to meet CMS performance requirements in carrying out the regulatory requirements contained in 42 CFR Parts 422 or 423 or both.

(xii) Achieves a Part C summary plan rating of less than 3 stars for 3 consecutive contract years.

(xiii) Has failed to report MLR data in a timely and accurate manner in accordance with 42 CFR §422.2460.

(c) Notice. If CMS decides to terminate a contract, it will give notice of the termination as follows:

(i) CMS will notify the MA Organization in writing at least 45 calendar days before the intended date of the termination.

(ii) The MA Organization will notify its Medicare enrollees of the termination by mail at least 30 calendar days before the effective date of the termination.

(iii) The MA Organization will notify the general public of the termination at least 30 calendar days before the effective date of the termination by releasing a press statement to news media serving the affected community or county and posting the press statement prominently on the organization's Web site.

(d) Expedited termination of contract by CMS.

(i) For terminations based on violations prescribed in subparagraph 1(b)(i) or (b)(ii) of this paragraph or if CMS determines that a delay in termination would pose an imminent and serious threat to the health of the individuals enrolled with the MA Organization, CMS will notify the MA Organization in writing that its contract has been terminated on a date specified by CMS. If a termination is effective in the middle of a month, CMS has the right to recover the prorated share of the capitation payments made to the MA Organization covering the period of the month following the contract termination.

(ii) CMS will notify the MA Organization's Medicare enrollees in writing of CMS' decision to terminate the MA Organization's contract. This notice will occur no later than 30 days after CMS notifies the plan of its decision to terminate this contract. CMS will simultaneously inform the Medicare enrollees of alternative options for obtaining Medicare services, including alternative MA Organizations in a similar geographic area and original Medicare.

(iii) CMS will notify the general public of the termination no later than 30 days after notifying the MA Organization of CMS' decision to terminate this contract. This notice will be published in one or more newspapers of general circulation in each community or county located in the MA Organization's service area.

(d) Corrective action plan

(i) General. Before providing a notice of intent to terminate a contract for reasons other than the grounds specified in subparagraph 1(a)(iv) or (v) of this paragraph, CMS will provide the MA Organization with notice specifying the MA Organization's deficiencies and a reasonable opportunity of at least 30 calendar days to develop and implement an approved corrective action plan to correct the deficiencies that are the basis of the proposed termination.

(ii) Exceptions. If a contract is terminated under subparagraph 1(a)(iv) or (v) of this paragraph, the MA Organization will not be provided with the opportunity to develop and implement a corrective action plan.

(e) Appeal rights. If CMS decides to terminate this contract, it will send written notice to the MA Organization informing it of its termination appeal rights in accordance with 42 CFR Part 422 Subpart N. **[422.510(d)]**

2. Termination by the MA Organization

(a) Cause for termination. The MA Organization may terminate this contract if CMS fails to substantially carry out the terms of the contract.

(b) Notice. The MA Organization must give advance notice as follows:

(i) To CMS, at least 90 days before the intended date of termination. This notice must specify the reasons why the MA Organization is requesting contract termination.

(ii) To its Medicare enrollees, at least 60 days before the termination effective date. This notice must include a written description of alternatives available for obtaining Medicare services within the service area, including alternative MA and MA-PD plans, PDP plans, Medigap options, and original Medicare and must receive CMS approval.

(iii) To the general public at least 60 days before the termination effective date by publishing a CMS-approved notice in one or more newspapers of general circulation in each community or county located in the MA Organization's geographic area.

(c) Effective date of termination. The effective date of the termination will be determined by CMS and will be at least 90 days after the date CMS receives the MA Organization's notice of intent to terminate.

(d) CMS' liability. CMS' liability for payment to the MA Organization ends as of the first day of the month after the last month for which the contract is in effect, but CMS shall make payments for amounts owed prior to termination but not yet paid.

(e) Effect of termination by the organization. CMS will not enter into an agreement with the MA Organization or with an organization whose covered persons, as defined in 42 CFR §422.512(e)(2), also served as covered persons for the terminating MA Organization for a period of two years from the date the Organization has terminated this contract, unless there are circumstances that warrant special consideration, as determined by CMS. **[422.512]**

### Article IX Requirements of Other Laws and Regulations

A. The MA Organization agrees to comply with—

1. Federal laws and regulations designed to prevent or ameliorate fraud, waste, and abuse, including, but not limited to, applicable provisions of Federal criminal law, the False Claims Act (31 USC §§3729 et seq.) , and the anti-kickback statute (§ 1128B(b) of the Act): and

2. HIPAA administrative simplification rules at 45 CFR Parts 160, 162, and 164. **[422.504(h)]**

B. Pursuant to § 13112 of the American Recovery and Reinvestment Act of 2009 (ARRA), the MA Organization agrees that as it implements, acquires, or upgrades its health information technology systems, it shall utilize, where available, health information technology systems and products that meet standards and implementation specifications adopted under § 3004 of the Public Health Service Act, as amended by § 13101 of the ARRA.

C. The MA Organization maintains ultimate responsibility for adhering to and otherwise fully complying with all terms and conditions of its contract with CMS, notwithstanding any relationship(s) that the MA Organization may have with related entities, contractors, or subcontractors. **[422.504(i)]**

D. In the event that any provision of this contract conflicts with the provisions of any statute or regulation applicable to an MA Organization, the provisions of the statute or regulation shall have full force and effect.

### Article X Severability

The MA Organization agrees that, upon CMS' request, this contract will be amended to exclude any MA plan or State-licensed entity specified by CMS, and a separate contract for any such excluded plan or entity will be deemed to be in place when such a request is made. **[422.504(k)]**

### Article XI Miscellaneous

A. DEFINITIONS

Terms not otherwise defined in this contract shall have the meaning given to such terms in 42 CFR Part 422.

B. ALTERATION TO ORIGINAL CONTRACT TERMS

The MA Organization agrees that it has not altered in any way the terms of this contract presented for signature by CMS. The MA Organization agrees that any alterations to the original text the MA Organization may make to this contract shall not be binding on the parties.

C. APPROVAL TO BEGIN MARKETING AND ENROLLMENT

The MA Organization agrees that it must complete CMS operational requirements prior to receiving CMS approval to begin Part C marketing and enrollment activities. Such activities include, but are not limited to, establishing and successfully testing connectivity with CMS systems to process enrollment applications (or contracting with an entity qualified to perform such functions on the MA Organization's Sponsor's behalf) and successfully demonstrating capability to submit accurate and timely price comparison data. To establish and successfully test connectivity, the MA Organization must, 1) establish and test physical connectivity to the CMS data center, 2) acquire user identifications and passwords, 3) receive, store, and maintain data necessary to perform enrollments and send and receive transactions to and from CMS, and 4) check and receive transaction status information.

D. MA Organization agrees to maintain a fiscally sound operation by at least maintaining a positive net worth (total assets exceed total liabilities) as required in 42 CFR § 422.504(a)(14).

E. MA Organization agrees to maintain administrative and management capabilities sufficient for the organization to organize, implement, and control the financial, marketing, benefit administration, and quality improvement activities related to the delivery of Part C services as required by 42 CFR §422.504(a)(17).

F. MA Organization agrees to maintain a Part C summary plan rating score of at least 3 stars as required by 42 CFR §422.504(a)(18).

**ATTACHMENT A**

**ATTESTATION OF ENROLLMENT INFORMATION  
RELATING TO CMS PAYMENT  
TO A MEDICARE ADVANTAGE ORGANIZATION**

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and (INSERT NAME OF MA ORGANIZATION), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage plans (INSERT PLAN IDENTIFICATION NUMBERS HERE), the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization and that misrepresentations to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution. This attestation shall not be considered a waiver of the MA Organization's right to seek payment adjustments from CMS based on information or data which does not become available until after the date the MA Organization submits this attestation.

1. The MA Organization has reported to CMS for the month of (INDICATE MONTH AND YEAR) all new enrollments, disenrollments, and appropriate changes in enrollees' status with respect to the above-stated MA plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

2. The MA Organization has reviewed the CMS monthly membership report and reply listing for the month of (INDICATE MONTH AND YEAR) for the above-stated MA plans and has reported to CMS any discrepancies between the report and the MA Organization's records. For those portions of the monthly membership report and the reply listing to which the MA Organization raises no objection, the MA Organization, through the certifying CEO/CFO, will be deemed to have attested, based on best knowledge, information, and belief as of the date indicated below, to its accuracy, completeness, and truthfulness.

**ATTACHMENT B**

**ATTESTATION OF RISK ADJUSTMENT DATA INFORMATION RELATING TO  
CMS PAYMENT TO A MEDICARE ADVANTAGE ORGANIZATION**

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and (INSERT NAME OF MA ORGANIZATION), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage plans (INSERT PLAN IDENTIFICATION NUMBERS HERE), the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization or additional benefit obligations of the MA Organization and that misrepresentations to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.

The MA Organization has reported to CMS during the period of (INDICATE DATES) all (INDICATE TYPE - DIAGNOSIS/ENCOUNTER) risk adjustment data available to the MA Organization with respect to the above-stated MA plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

**ATTACHMENT C - Medicare Advantage Plan Attestation of Benefit Plan and Price**

In witness whereof, the parties hereby execute this contract.

This document has been electronically signed by:

FOR THE MA ORGANIZATION

MARC RUSSO

Contracting Official Name

8/27/2014 3:17:12 PM

Date

EMPIRE HEALTHCHOICE HMO, INC.

Organization

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165 Broadway  
New York, NY 10006

Address

FOR THE CENTERS FOR MEDICARE & MEDICAID SERVICES



Kathryn A. Coleman  
Acting Director  
Medicare Drug and Health  
Plan Contract Administration Group,  
Center for Medicare

9/11/2014 1:10:21 PM

Date

# Medicare Advantage Outreach and Education Bulletin



August, 2010

To: Medicare Advantage Physicians and Practitioners

## **Risk Adjustment 101**

Did you know that Medicare Advantage plans, like Empire Blue Cross and Blue Shield ("Empire") are required to report member diagnoses to the Centers for Medicare and Medicaid Services ("CMS")? This information is used to risk adjust payments received by the health plan from CMS. This is referred to as the ***CMS HCC Risk Adjustment Payment Methodology***.

### *What is the CMS-HCC Risk Adjustment Payment Methodology?*

It is the payment methodology used by CMS to adjust its payments to the plan based on the health status and demographic characteristics of a member. The result is higher payments from CMS for members who are at risk for being sicker and lower payments for members who are predicted to be healthier.

### *You Play a Critical Role*

You, as the provider, play a critical role in facilitating the risk adjustment process. How?

- ICD-9 codes recorded on claims and encounters are reported to CMS and used to determine the risk adjusted payment;
- CMS requires that providers use the most specific code available (including secondary codes when appropriate);
- CMS uses documentation from the member's medical record to validate that the appropriate ICD-9 code has been assigned, and may review this data at any time, including annually;
- If the medical record does not support the reported ICD-9 code, CMS may adjust health plan payments.

Your assistance and commitment to this process is critical. By supplying Anthem with the most accurate and complete diagnosis coding and medical record documentation, you will help us meet our reporting requirements and obligations to CMS.

Our goal is to help you better understand how the risk adjustment process impacts Anthem, you, as the provider, and our members. For more information related to this important subject, please contact your provider engagement representative.

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# Medicare Advantage Risk Adjustment Programs

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Rev: May 29, 2015

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## Part 1: Diagnostic Coding Guidance

This manual provides coding guidance to be used when coding medical records on behalf of Anthem (formerly WellPoint) for Medicare Advantage Risk Adjustment purposes. This manual was created based on specific coding guidance from the following reputable resources:

- Official ICD-9 and ICD-10 Coding Guidelines
- AHA Coding Clinic
- CMS 2008 Risk Adjustment Participant Guide
- Risk Adjustment 101 Participant Guide (2013 National Technical Assistance)
- Chapter 7 Medicare Managed Care Manual

Please refer to these resources for official coding rules and regulations. This manual is intended to address common coding topics seen in the Medicare Advantage population. This manual is not all inclusive; it will be reviewed and updated annually.

Coders should also utilize (current and up-to-date) references such as:

- Medical dictionaries
- Drug references
- AMA and other Anatomy/clinical references (i.e., Merck Manual)
- AHA, AAPC, and AHIMA approved coding and billing education references (e.g., Faye Brown's Coding Handbook, Coder's Desk Reference)
- Internet access for coding and clinical research

## Part 2: Overarching Guidance

The intent of all Anthem programs is to report to CMS all conditions that are properly documented and addressed in the member's medical record for each date of service. The information contained in this manual provides parameters and guidance to help achieve this ultimate goal.

## Part 3: What Is Medicare Risk Adjustment?

Medicare risk adjustment is the method used to adjust bidding and payment from CMS (Centers for Medicare & Medicaid Services) to Medicare Advantage plans based on demographics (i.e., age and sex) as well as actual health status of enrollee. Medicare risk adjustment is prospective, meaning diagnoses from the previous year and demographic information are used to predict future costs and adjust payment.

The purpose of risk adjustment is to allow CMS to pay Medicare Advantage (MA) plans for the risk of the beneficiaries enrolled. By risk adjusting plan payments, CMS is able to make appropriate and accurate payment for enrollees with differences in expected costs.



### 3.1 Risk Score

A risk score is created in order to determine how an average member in the population compares to another member in the population. Risk score is based on a combination of demographic and disease data. The demographic data is provided to CMS by the Social Security Administration, while the disease data is submitted by the MA Organization in the form of diagnosis codes.

The formula reads:

$$\text{Risk Score} = (\text{demographics}) + (\text{disease}) + (\text{disease}) + (\text{disease})$$

CMS uses the following demographic factors when calculating a risk score:

- Age
- Sex
- Frailty
- Disability
- Original Reason for Entitlement (OREC)
- Institutionalization
- Medicaid Status

Total risk adjusted payment starts with the base payment calculated by the MA Plan that is submitted to CMS for approval as part of the Plan's annual bid process. The total payment calculation is:

$$\text{Total Payment} = \text{Base Payment} \times \text{Risk Score}$$

### 3.2 HCC/ Diagnosis Groups

The Hierarchical Condition Category (HCC) is a diagnosis grouping with a single relative factor assigned to it for each model segment. The diagnosis grouping consists of clinically related ICD-9 codes that have similarly projected costs. MA plans are paid based on the member's diagnoses codes that map to an HCC. These HCC-related diagnosis codes must be reported at least once during each calendar year for risk adjusted payment. Codes are reported to CMS via the Risk Adjustment Processing System (RAPS). RAPS will be replaced with Enterprise Data Processing System (EDPS) in the near future.

Over 3,100 ICD-9 codes map to 2013 CMS-HCC and/or 2014 CMS-HCC risk adjustment model. There are over 8,700 ICD-10 codes that map to the 2014 CMS-HCC risk adjustment model.

2013 & 2014 CMS-HCC Model Spreadsheet  
Preliminary ICD-10-CM Mapping to CMS-HCC Model

### 3.3 CMS-HCC Risk Adjustment Model

For 2014 payment year, CMS implemented an updated, clinically revised CMS-HCC risk adjustment model. The risk scores for payment year 2014 and 2015 were calculated by blending the 2013 CMS-HCC model and the revised 2014 CMS-HCC model.

For 2016 payment year (2015 dates of service), CMS fully implemented the 2014 CMS-HCC Risk Adjustment Model. For more details on the CMS-HCC models, please refer to CMS' Advance Notice and Final Call Letters.

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## 3.4 Provider Types

For risk adjustment purposes, MA organizations must collect data from the following provider types:

- Hospital outpatient facilities
- Hospital inpatient facilities
- Physicians (refer to table below for acceptable physician specialty types)

**Acceptable Physician Specialty Types for  
2015 Payment Year (2014 Dates of Service)  
Risk Adjustment Data Submission**

CODE	SPECIALTY	CODE	SPECIALTY	CODE	SPECIALTY
1	General Practice	25	Physical Medicine And Rehabilitation	67	Occupational Therapist
2	General Surgery	26	Psychiatry	68	Clinical Psychologist
3	Allergy/Immunology	27	Geriatric Psychiatry	72*	Pain Management
4	Otolaryngology	28	Colorectal Surgery	76*	Peripheral Vascular Disease
5	Anesthesiology	29	Pulmonary Disease	77	Vascular Surgery
6	Cardiology	33*	Thoracic Surgery	78	Cardiac Surgery
7	Dermatology	34	Urology	79	Addiction Medicine
8	Family Practice	35	Chiropractic	80	Licensed Clinical Social Worker
9	Interventional Pain Management (IPM)	36	Nuclear Medicine	81	Critical care (intensivists)
10	Gastroenterology	37	Pediatric Medicine	82	Hematology
11	Internal Medicine	38	Geriatric Medicine	83	Hematology/Oncology
12	Osteopathic Manipulative Medicine	39	Nephrology	84	Preventive Medicine
13	Neurology	40	Hand Surgery	85	Maxillofacial Surgery
14	Neurosurgery	41	Optometry	86	Neuropsychiatry
15	Speech Language Pathologist	42	Certified Nurse Midwife	89*	Certified Clinical Nurse Specialist
16	Obstetrics/Gynecology	43	Certified Registered Nurse Anesthetist	90	Medical Oncology
17	Hospice And Palliative Care	44	Infectious Disease	91	Surgical Oncology
18	Ophthalmology	46*	Endocrinology	92	Radiation Oncology
19	Oral Surgery	48*	Podiatry	93	Emergency Medicine
20	Orthopedic Surgery	50*	Nurse Practitioner	94	Interventional Radiology
21	Cardiac Electrophysiology	62*	Psychologist	97*	Physician Assistant
22	Pathology	64*	Audiologist	98	Gynecologist/Oncologist
23	Sports Medicine	65	Physical Therapist	99	Unknown Physician Specialty
24	Plastic And Reconstructive Surgery	66	Rheumatology	C0	Sleep Medicine

\* Indicates that a number has been skipped.

## Part 4: Medical Record Documentation

Medical record documentation is the historical account of the patient/provider encounter and serves as the basis for coding of all diagnoses and services provided to patients. The medical record documentation is required to record pertinent facts, findings, and observations about an individual's health history including past and present illnesses, examinations, tests, treatments, and outcomes. The medical record chronologically documents the care of the patient and is an important element contributing to high quality care. Consistent, current and complete documentation in the medical record is an essential component of quality patient care. The documentation should be clear and concise to communicate the condition(s) and treatment rendered to the patient.

Medical record documentation assists physicians and other health care professionals in evaluating and planning the patient's immediate treatment and monitoring the patient's health care over time. It is also the basis for collecting data and coding for risk adjustment.

Carefully review the medical record to ensure the following guidelines are met for HCC validation:

- Each coded date of service (DOS) should be able to stand on its own.
- CMS recommends that the patient's name and DOS appear on each page of the record.
  - If the patient's name and DOS do not appear on each page of the record, it is acceptable for coding as long as it is evident that each page of the record is for the same patient and DOS. Coders should carefully review the entire record for context using their best judgment.
- Diagnosis must result from a face-to-face visit either with an acceptable physician specialty or from an acceptable facility.
- Diagnosis must be supported by appropriate medical record documentation that demonstrates TAMPER (refer to section 5.15, Status/Status Post codes, for exceptions).
- Diagnosis must be submitted at least once during a reporting period.
- The provider's signature and credential must comply with CMS requirements (refer to section 5.5, Physician Signature and Credentials, for more details)
- Conditions coded must be stated in the medical record using text. Conditions documented using only numerical ICD-9 codes are not acceptable for risk adjustment per CMS (refer to section 5.16, ICD-9-CM Codes Only, for more details).

The entire medical record should be reviewed at the time of coding to ensure complete code capture of the condition(s) documented by the provider in accordance with the Official Coding Guidelines.

*There are regulatory and accreditation directives that require providers to supply documentation in order to support code assignment. Providers need to have the ability to specifically document the patient's diagnosis, condition and/or problem. It is the provider's responsibility to provide clear and legible documentation of a diagnosis, which is then translated to a code for external reporting purposes. (AHA Coding Clinic for ICD-9-CM, 2012, Q1, Volume 29, Number 1, pg 6)*



## Part 5: Physician/ Outpatient Records

### 5.1 Hospital Outpatient

Hospital outpatient services are therapeutic and rehabilitative services provided for sick or injured persons who do not require inpatient hospitalization or institutionalization. Covered and non-covered hospital outpatient facilities are listed below.

#### Covered Facilities

- Short-term (general and specialty) Hospitals
- Medical Asst. Facilities/Critical Access Hospitals
- Community Mental Health Centers
- Federally Qualified Health Centers
- Religious Non-Medical Health Care Institutions
- Long-term Hospitals
- Rehabilitation Hospitals
- Children's Hospitals
- Psychiatric Hospitals
- Rural Health Clinic (Free-standing & Provider-based)

#### Non-Covered Facilities\*

- Free-standing Ambulatory Surgical Centers
- Home Health Care
- Free-standing Renal Dialysis Facilities

#### Non-Covered Services

- Laboratory Services
- Ambulance
- Durable Medical Equipment
- Prosthetics
- Orthotics
- Supplies
- Radiology Services\*\*

\* These are examples of non-covered facilities and are not a comprehensive list.

\*\* Regardless of the type of diagnostic radiology bill (outpatient department or physician component), this hospital outpatient service is not acceptable for risk adjustment because it typically does not contain confirmed diagnoses.

### 5.2 Coding Exclusions

Documentation acceptable for risk adjustment purposes must be from a face-to-face visit with an acceptable provider type (reference section 3.4 for listing). Do not code the following from Table 5A.

**Table 5A Coding Exclusions List, Do Not Code**

Lab	Phone calls	Dialysis
Radiology	Physician orders	Prosthetics/orthotics
Ambulance	Charge slips/ Superbills	Ambulatory surgery center
DME/Supplies	Rx scripts	Letters not for a face-to-face visit
Diagnostic/Electro-diagnostic Reports	Nursing notes/Nurse Only Visits	Consultation requests
Chemotherapy only	Infusion Therapy	Visits between provider and family
Skilled Nursing Facility (SNF)		

### 5.3 Date of Service

The Date of Service (DOS) defines when a beneficiary received medical treatment from a physician or medical facility. For outpatient and physician services, the DOS has to be clear and legible including the month, day, and year. The DOS submitted to CMS must be within the data collection year.

Do not guess or use a default date. Do not interpret the signature date, Date Dictated (DD), Date Transcribed (DT), vitals date or finalized date as the DOS. Exercise extreme caution with progress notes. Do not code the record if the DOS is missing or illegible.

### 5.4 Date of Birth

The Date of Birth (DOB) does not have to be listed on each date of service. Look for conflicts in comparison that would invalidate the medical record. It is important that coders use their best judgment when reviewing the medical record for DOB. Implement the following best practices when the member's DOB is missing on the date of service:

- Look for patient's age to subtract from the year in the medical record. If the total corresponds with the DOB year in Chart Navigator (based on calculation), the record may be coded.
  - For example: For DOS 05/01/2014, the record states patient's age is 78. Subtract patient's age from the year in the date of service,  $2014 - 78 = 1936$ . The DOB in Chart Navigator is 02/01/1936.
- If the DOB is referenced in other documents within the medical record (e.g., lab or x-ray), the coder may use that DOB for validation. If DOB corresponds, the record may be coded.
- If there is no reference to DOB throughout the entire medical record and the patient's age is not listed, allow the record and code as usual.

Conflicts:

- If there is a modest conflict (i.e., one or two digits, one or two days) in either the DOB or age calculation, allow the record and code as usual.
- If there is a major conflict in the DOB or the member age, do not code the record.

### 5.5 Physician Signature and Credentials

For risk adjustment purposes, the provider of service for face-to-face encounters is appropriately identified on the medical record via signature and physician specialty credentials.

Examples of acceptable physician signature, including credentials, are:

- Handwritten signature or initials
- Electronic signature with authentication by the respective provider

If electronic signatures are used as a form of authentication, the system must authenticate the signature at the end of each note. Examples of acceptable electronic signatures are: "Electronically signed by," "Authenticated by," "Approved by," "Completed by," "Finalized by," and "Validated

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by" including the practitioner's name, credentials, and date of authentication. If the provider signature is missing at the time of audit, CMS allows for submission of a completed CMS-Generated Attestation for the specific encounter date for an outpatient/physician record. Flag missing signatures appropriately in Chart Navigator.

## 5.6 Format of Records

Conditions can be coded from *any* part of the medical record provided the condition is documented and appropriately supported with TAMPER (see section 5.8). The two most common documentation formats are:

### SOAP

- **Subjective** - HPI, chief complaint (patient's own words), ROS, reason for the visit
- **Objective** – physical exam, review of systems, vitals, weight etc.
- **Assessment** – final impression, symptoms, relevant concurrent problems
- **Plan** - refill meds, order test, refer to specialists, order lab work, treatment plan

### CHEDDAR

- **Chief Complaint** – presenting problem(s) in patient's own words
- **History** – social, medical, surgical, family histories
- **Exam** – physical examination of the patient
- **Details of Problem** – details of the complaints or symptoms
- **Drugs/ Dosages** – current medications and dosages
- **Assessment** – assessment of the diagnostic process and final impressions
- **Recommendations** – return to clinic, refer to specialist, treatment plan

Keep in mind, not all records follow these formats. Category titles in the medical record vary. For instance, a category titled "History" may indicate past medical history (PMH) or history of present illness (HPI). The main goals are to verify that each encounter is a face-to-face visit with an acceptable provider and that each condition coded has supportive documentation.

## 5.7 Unconfirmed Diagnosis

For physician and hospital outpatient records, do not code conditions documented as "consistent with," "probable," "possible," "questionable," "rule out," "likely," "suspected," "suspicious for," "working," or other uncertain language. Rather, code the condition(s) to the highest degree of certainty for that encounter such as symptoms, signs, abnormal test results, or other reason for the visit. Refer to the Official ICD-9-CM Guidelines for Coding and Reporting Section IV. Diagnostic Coding and Reporting Guidelines for Outpatient Services for additional guidance.

*The Official Guidelines for Coding and Reporting for Outpatient Services, state, "Chronic diseases treated on an ongoing basis may be coded and reported as many times as the patient receives treatment and care for the condition(s)."*

## 5.8 TAMPER/Coding Guidelines per Section

Coders will apply TAMPER guidelines when analyzing each diagnosis and deciding whether that diagnosis meets reporting criteria for each DOS. Coders will look for evidence of treatment as explained by the TAMPER guidelines below.

**Treatment:** Can be, but not limited to, the following:

- Considered to be Medications
- Education

**Assessment:** Can be, but not limited to, the following:

- Included as part of the final assessment
- Part of the Assessment with other notation (i.e., "stable", "active", "present")

**Monitoring:** Can be, but not limited to, the following:

- Laboratory Orders/Results
- Routine follow up visits
- Home monitoring

**Plan** Can be, but not limited to, the following:

- Decrease medication/increase medication
- Routine follow up visits
- Home monitoring
- Case Management
- Disease Management

**Evaluate:** Can be, but not limited to, the following:

- Evaluation of current medical regimen
- Physical Examination
- Evaluation for treatment
- Vaccine Titers
- Diagnostics for effectiveness of care and resolution of disease
- Monofilament testing for disease detection

**Referral** Can be, but not limited to, the following:

- Referral to specialist for treatment
- Referral to dietician

If any one of the above actions is documented, coders should capture and report the diagnosis code(s). Every diagnosis and date of service must stand alone. See below for coding guidelines pertaining to each section of the medical record.

### HPI (History of Present Illness) and Chief Complaint

- Conditions documented under HPI or as the chief complaint should be coded as long as there is evidence that the condition is current and confirmed by the provider (i.e, not documented as probable or as hearsay from the patient).



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**PMH (Past Medical History)/Problem Lists**

- Chronic conditions in these areas require TAMPER in order to be extracted for risk adjustment. If no TAMPER exists then the code should not be extracted.

**ROS (Review of Systems)**

- Conditions documented under ROS should be coded as long as there is evidence that the condition is current and confirmed by the provider (i.e., not documented as probable or as hearsay from the patient). Conditions (with the exception of status codes) in these areas require TAMPER in order to be extracted for risk adjustment.

**Physical Exam**

- The physical exam is considered TAMPER. Current conditions documented here should be captured as they are the objective findings from the face-to-face encounter with the patient. Conditions here should only be coded if they are documented as a confirmed diagnosis and not just a description (i.e., patient appears hypoxic).

**Assessment/Plan**

- All conditions listed here are considered to meet TAMPER and should generally be coded. Chronic conditions listed under the assessment/plan are considered to meet TAMPER and should be coded. Keep in mind that some conditions, such as cancer, require current treatment in order to be coded as active and not history of. Acute conditions (e.g., stroke, fracture, MI, etc.) will always require TAMPER.

**5.9 Chronic Conditions**

Below are examples of chronic conditions that can be extracted from HPI, ROS, Physical Exam, and Assessment/Plan.

Table 5B Chronic Conditions (not an all inclusive list)

Atrial Fibrillation	Chronic Osteomyelitis	End Stage Liver Disease	Peripheral Vascular Disease
Bipolar Disorder	Chronic Pancreatitis	Epilepsy	Pulmonary Heart Disease
Cardiomyopathy	Chronic Resp. Failure	HIV/AIDS	Quadriplegia
Cerebral Palsy	Chronic Skin Ulcer	Ischemic Heart Disease	Rheumatoid Arthritis
Chronic Bronchitis	Cirrhosis of the Liver	Major Depressive Dis.	Schizophrenia
Chronic Hepatitis	Congestive Heart Failure	Multiple Sclerosis	Systemic Lupus Erythem.
Chronic Kidney Disease	Crohn's Disease	Muscular Dystrophy	Ulcerative Colitis
Chronic Nephritis	Cystic Fibrosis	Paraplegia	
Chronic Leukemia	Diabetes Type 1 & 2	Parkinson's Disease	
COPD	Emphysema	Peripheral Neuropathy	



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*Medical history alone may not be used as a source of diagnoses for risk adjustment purposes. For a chronic condition to be accepted for risk adjustment, the patient must have a face-to-face visit each year with a provider/physician who assesses and documents that condition. (2013 National Technical Assistance, RA 101 Part Guide, Pg 17)*

## 5.10 Acute/Emergency Conditions in Physician's Office

Patients with life threatening conditions are not likely to be treated in the physician's office. Upon review, it is often discovered that documentation is describing the historical event rather than a current (acute) condition. Use the following list as a guide if it appears that an acute, emergent event has been documented in the office visit. Keep in mind that historical conditions that have no bearing on current care are not coded. TAMPER applies to all acute conditions.

**Table 5C Coding Acute Conditions (not an all-inclusive list)**

Code	Acute Condition(s)	Coder Action
411.1	Unstable Angina, Acute Coronary Syndrome	Assign a code for the underlying condition if documentation supports, such as CAD.
434.xx 436	Occlusion of cerebral arteries Acute, but ill-defined, cerebrovascular disease	Assign code V12.59 for history of CVA if no residual conditions remain. If the provider documents a late effect and cause (e.g., hemiplegia due to CVA) then use the late effects category 438.xx.
410.x1 410.x0	Acute Myocardial Infarction (initial episode of care) Acute Myocardial Infarction (unspecified episode of care)	Look for the date of the event. If the patient is $\leq 8$ weeks status post MI, it is acceptable to code 410.x2 for subsequent follow up care. Assign code 412 if the patient had an MI $> 8$ weeks ago.
518.5 518.81 518.82 518.84	Pulmonary insufficiency following trauma and surgery Acute respiratory failure Other pulmonary insufficiency, NOS Acute on chronic respiratory failure	Assign a code for the underlying pulmonary condition with supporting documentation, such as COPD.

## 5.11 Specialists

For specialist (Cardiologist, Ophthalmologist, Endocrinologist, etc.) encounters, all confirmed conditions documented in the HPI, ROS, Exam, and/or assessment that pertains to the specialist's field should be captured as long as there is no evidence of contradiction in the medical record. The specialist is following up on conditions that the PCP does not. They perform specific examinations and tests that would constitute as TAMPER for those conditions related to the specialist's field. It would also be appropriate to code co-existing conditions as long as there is supportive documentation for that condition. As a reminder, do not code from PMH alone without TAMPER.

## 5.12 Inferring a Diagnosis

Coder's must be careful to not infer a diagnosis that has not been stated by the provider. For example, Coumadin is listed as a current medication but the condition for which Coumadin is being taken is not stated. It would be incorrect for the coder to infer that the patient has atrial fibrillation based solely on the medication. Also, coders must not assign diagnoses based solely on findings (lab, x-ray, etc.). **The provider must specifically state the condition in the documentation in order for it to be coded.**

### 5.13 “History of”

According to ICD-9-CM, the phrase “history of” means the patient no longer has the condition and the diagnosis often indexes to a V-code not in the HCC models. However, physicians often use this phrase to indicate the length of time for which a member has been treated for a condition. Use the context of the entire medical record to determine whether the condition is active with current treatment or historically resolved.

### 5.14 Problem Lists

Problem lists rarely contain the required elements as described by CMS. In general, it is felt that they should be avoided as a source of diagnosis coding. **Do not code from the problem list or PMH unless there is TAMPER that can be attributed to the condition.** Carefully review the documentation, including dates (if listed) to ensure that the condition is not historically resolved.

*Although the term “problem list” is commonly used with regard to ambulatory medical record documentation, a universal definition does not exist. The problem list is generally used by a coder to gain an overall clinical picture of a patient’s condition(s). Problem lists are usually supported by other medical record documentation such as SOAP notes (subjective, objective, assessment, plan), progress notes, consultation notes, and diagnostic reports.*

*For CMS’ risk adjustment data validation purposes, an acceptable problem list must be comprehensive and show evaluation and treatment for each condition that relates to an ICD-9 code on the date of service, and it must be signed and dated by the physician or physician extender. (2008 Risk Adjustment Participant Guide, 7-17, p172)*

### 5.15 Status/ Status Post Codes

Per ICD-9 Guidelines, “Status codes indicate that a patient is a carrier of a disease, has the sequelae or residual of a past disease or condition, or has another factor influencing a person’s health status. This includes such things as the presence of prosthetic or mechanical devices resulting from past treatment. A status code is informative, because the status may affect the course of treatment and its outcome. A status code is distinct from a history code. The history code indicates that the patient no longer has the condition.” The status code may not affect the course of treatment indicating an exception to the TAMPER criteria.

Status codes may be coded from any part of the medical record as long as there is evidence of the condition. Coders are again cautioned with coding from PMH alone; validate that the condition and/or presence of device is a current status and not historical when able. Typically ostomies, amputations, and devices are documented in the physical exam for confirmation of current status.

Listed below are status/status post codes that link to an HCC:

- organ transplant status such as lung, liver, stem cell, etc.
- HIV status
  - Note: Per ICD-9 Guidelines, “V08 Asymptomatic human immunodeficiency virus [HIV]

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*infection is to be applied when the patient without any documentation of symptoms is listed as being "HIV positive;" "known HIV;" "HIV test positive;" or similar terminology. Do not use this code if the term "AIDS" is used or if the patient is treated for any: HIV related illness or is described as having any condition(s) resulting from his/her HIV positive status; use 042 in these cases. Patients previously diagnosed with any HIV illness (042) should never be assigned to 795.71 or V08."*

- heart assists devices/artificial heart
- renal dialysis
  - *Note: Must be documented as currently receiving dialysis in order to code V45.11 for renal dialysis status. Assign the renal dialysis status code for the presence of an AV (arterial-venous) shunt only when documentation specifies it is for dialysis.*
- ventilator status
- long term use of insulin
  - *Note: Use only as secondary to type II diabetes.*
- old Myocardial Infarction (refer to Table 7B for common terms associated with MI)
- artificial/stoma openings such as tracheostomy, gastrostomy, etc.
  - *Note: Must be documented as currently present. Look for words such as "takedown" or "reanastomosis" to indicate the ostomy no longer exists.*
- amputations of lower extremity such as toe, BKA, and AKA
  - *Note: Traumatic amputation should only be coded for acute treatment. If the patient had a traumatic amputation of the lower extremity in the past, correct coding would fall under the V49.7x category*
- hemiplegia/ hemiparesis
  - *Note: If late effect of CVA, must be documented with linking verbiage*

## 5.16 Legibility

Documentation should be clear and legible. Do not assume or guess a diagnosis. Only code the conditions that are clearly documented and supported in the medical record.

At a minimum the following items must be clear and legible:

- DOS including month, day, and year
- Member's first and last name
- Diagnosis
- Supportive TAMPER

If in doubt, please have another coder/supervisor review the record for legibility.

## 5.17 ICD-9-CM Codes Only

Some physician records contain only ICD-9-CM codes without the code's description. For risk adjustment purposes, there must be documentation of the condition elsewhere on that DOS. If the record does not document the condition (other than just listing the ICD-9-CM code), do not code.

*Remember. The clinician must document the condition in the medical record in order for code assignment. Refer to ICD-9 coding guidelines and other reputable resources previously listed for further guidance.*



## Part 6: Inpatient

### 6.1 Hospital Inpatient

Hospital inpatient services include those for which the patient is admitted to the facility for at least one overnight stay. Covered and non-covered hospital inpatient facilities are listed below.

#### Covered Facilities:

- Short-term (general and specialty) Hospitals
- Religious Non-Medical Health Care Institutions
- Long-term Hospitals
- Rehabilitation Hospitals
- Children's Hospitals
- Psychiatric Hospitals
- Medical Assistance Facilities/ Critical Access Hospitals

#### Non-Covered Facilities\*:

- Skilled Nursing Facilities (SNFs)
- Hospital Inpatient Swing Bed Components
- Intermediate Care Facilities
- Respite Care
- Hospice

\* These are examples of non-covered facilities and not a comprehensive list.

### 6.2 Inpatient Records

In order to code an encounter as an inpatient record there must be a valid discharge summary containing both the admission and discharge dates. Per ICD-9-CM Inpatient Coding Guidelines, "If the diagnosis documented at the time of discharge is qualified as "probable", "suspected", "likely", "questionable", "possible", or "still to be ruled out", code the condition as if it existed or was established. The bases for these guidelines are the diagnostic workup, arrangements for further workup or observation, and initial therapeutic approach that correspond most closely with the established diagnosis." Additionally, diagnoses that relate to an earlier episode which have no bearing on the current hospital stay are to be excluded.

Listed below are a few rules to consider when coding for Inpatient Records:

- A discharge summary is considered a valid document to code for an inpatient record if both the admission and discharge dates are listed. Use inpatient coding guidelines.
- CMS has strict guidelines for submitting History & Physical (H&P) as stand-alone documentation. Refer to 2008 CMS Risk Adjustment Participant Guide section 6.4.3.1 History and Physical (H&P), and Lab and Pathology Reports- Guidance for more details.
- Emergency room visits on the day of admission, operative reports, inpatient consults, H&P, and inpatient progress notes may be coded:
  - In combination with a valid discharge summary using inpatient coding guidelines, or
  - Separately using outpatient coding guidelines

**Inpatient Coding Advise:** Chronic conditions such as, but not limited to, hypertension, Parkinson's disease, COPD, and diabetes mellitus are chronic systemic diseases that ordinarily should be coded even in the absence of documented intervention or further evaluation. Some chronic conditions affect the patient for the rest of his or her life and almost always require some form of continuous clinical evaluation or monitoring during hospitalization, and therefore should be coded. (AHA Coding Clinic for ICD-9-CM, 2007, 3Q, p14).

## Part 7: Condition Specific Coding Guidance

### 7.1 Cancer

If documentation is not clear whether a neoplasm is benign or malignant, use the alphabetic index to find the morphological term used to describe the behavior of the neoplasm. For example, the term leiomyosarcoma is indexed to malignant neoplasms while lipoblastoma is indexed to benign neoplasms in the ICD-9-CM code book.

#### 7.1.1 Current Cancer vs. History

Clinicians may document cancer in historical terms. Coders must refer to the entire document for each DOS to determine whether the malignancy should be coded history, using a V-code, or current. **Documentation must show clear presence of current disease to code current malignancy.** Instances in which the malignancy should be coded as current are noted below.

1. Document indicates either the patient or physician chose not to treat the cancer (e.g. choosing not to continue treatment of a terminal disease) OR
2. Document shows evidence of current/ongoing treatment of the disease:
  - Chemotherapy (e.g. antineoplastic medications)
  - Radiation therapy (e.g. including radioactive seed implantation to provide continuous ambulatory radiation)
  - Suppressive therapy (e.g. hormonal therapy, like Lupron for advanced prostate cancer)
  - Surgical treatment (e.g. a preoperative examination prior to colectomy)
  - Immunotherapy/Biological therapy (e.g. Herceptin therapy for breast cancer)
  - Other Adjuvant therapies
3. Documentation shows that current treatment is being temporarily stopped for the following reasons :
  - To determine an appropriate or alternate treatment plan for the patient's cancer
  - To allow the patient to rest clinically from the effects of treatment (chemo/radiation)
  - To transfer of care where treatment is to be continued by another provider

For coding purposes, cancer is considered "history of" after definitive surgical treatment and/or completion of treatment regimen **unless there is documented evidence of residual disease/treatment.** Reference chapter 2 of the ICD-9 Coding Guidelines for more specific details for coding neoplasms.

*Per RADV Medical Record Checklist and Guidance, "Pay special attention to cancer diagnoses. A notation indicating 'history of cancer,' without an indication of current cancer treatment, may not be sufficient documentation for validation."*

**7.1.2 Primary vs. Secondary****Metastatic from = Primary**

For Example: Malignancy of the colon metastatic from prostate.

- Prostate cancer is primary.
- Colon cancer is secondary.

**Metastatic to = Secondary**

For Example: Breast cancer with metastasis to the mediastinal lymph nodes.

- Breast cancer is primary.
- Mediastinal lymph nodes cancer is secondary.

*If the documentation only states "metastatic" assign the primary malignancy along with code 199.1 for secondary malignancy of unspecified site. (Faye Brown's ICD-9-CM Coding Handbook 2011, pg. 381)*

For coding purposes, if a malignancy is not specified as primary or secondary it is assumed to be primary. The following sites are exceptions; they are classified as secondary when not otherwise specified in the documentation:

- |             |               |                   |
|-------------|---------------|-------------------|
| • Bone      | • Liver       | • Peritoneum      |
| • Brain     | • Lymph nodes | • Pleura          |
| • Diaphragm | • Mediastinum | • Retroperitoneum |
| • Heart     | • Meninges    | • Spinal cord     |

The liver has 3 possible morphological designations:

- Liver, primary – code 155.0 (HCC 8/9\*)
- Liver, secondary – code 197.7 (HCC 7/8)
- Liver, not specified as primary or secondary – code 155.2 (HCC 8/9)

\* Note: HCC 2013/HCC 2014

**7.1.3 In Remission**

The following definitions of "remission" are provided by the National Cancer Institute:

- Remission – a decrease in or disappearance of signs and symptoms of cancer
- Partial Remission – some, but not all, signs and symptoms of cancer have disappeared
- Complete Remission – all signs and symptoms of cancer have disappeared, although cancer may be in the body

*Lymphoma patients who are "in remission" are still considered to have lymphoma and should be assigned the appropriate code from categories 200-202 (AHA Coding Clinic for ICD-9-CM, 1992, 2Q, p3).*

Medicare Advantage Risk Adjustment Programs

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When coding cancer, ICD-9 guidelines state that there must be current treatment aimed at the malignancy in order to assign a current cancer code. Lymphoma "*in remission*" represents an exception to that rule. Lymphoma stated as "*in remission*" is coded as current from categories 200-202 per AHA Coding Clinic reference above. It is inappropriate to assign a history code for lymphoma when specified as "*in remission*."

Do not to confuse lymph node metastasis with lymphoma. Physicians may document lymph node involvement in a patient with lymphoma. It is incorrect to assign category 196 (secondary and unspecified malignant neoplasm of lymph nodes) in this case.

When coding other hematopoietic neoplasms/malignancies classified to codes 203-208 (i.e. plasma cell leukemia) assign the correct fifth digit to indicate the appropriate stage of the disease based on documentation in the medical record.

**Table 7A Fifth Digit Classification**

Fifth digit	For use with ICD-9 categories 203-208
0	Without mention of having achieved remission
1	In remission
2	In relapse

#### **7.1.4 In-Situ**

A neoplasm described as in-situ (codes 230-234) has not metastasized or spread to any other area of the body. The ICD-9-CM coding guidelines offer specific guidance via the index. **A neoplasm described as both in-situ and secondary, represents a conflict in the medical documentation.** Use sound coding judgment and context to determine the appropriate behavior of the neoplasm based on past medical history and treatment (surgical/ radiation/ chemotherapy) documented along with TAMPER to support the chosen code.

- **Dysplasia** – earliest form of pre-cancerous lesion recognizable in a biopsy by a pathologist. Dysplasia can be low grade or high grade. The risk of low-grade dysplasia transforming into cancer is low. Per ICD-9 index reference the term dysplasia, followed by the correct anatomical site.
- **Carcinoma in situ** – neoplasm that has stayed in the place where it began and has not spread to neighboring tissues (e.g., squamous cell carcinoma in situ). The term is synonymous with high-grade dysplasia in most organs.

## **7.2 Myelodysplastic Syndrome/Myelodysplasia**

Myelodysplastic Syndrome, code 238.75 (HCC 44/46), is sometimes confused with congenital myelodysplasia of the spine, code 742.59 (HCC 69/72), a birth defect. Myelodysplastic syndrome (MDS, myelodysplasia) is a group of blood disorders associated with low blood count; it is more common among the elderly population versus the congenital spine defect. Use context and coding judgment to determine correct code.



## 7.3 Diabetes

Coding for diabetes is a four-step process in which coders must have key pieces of information in order to make accurate code selections:

- Type of Diabetes – type 1 (juvenile) or type 2 (adult onset)
  - Default is type 2 if unspecified
- Status of Control – controlled vs. uncontrolled
- Associated Manifestations – complications or manifestations of diabetes must be documented with linking verbiage to display causality
- Insulin Use – code *only* as secondary to type II diabetes
  - Code as secondary to type I DM, if desired. Type 1 diabetics must use insulin because their pancreas does not produce insulin naturally. Thus, unnecessary to assign V58.67.

**Note:** Coder's should never assign a code for diabetes 250.xx when the physician documents abnormal glucose, impaired fasting glucose, or impaired glucose tolerance test. A laboratory test showing one reading of high blood sugar is not considered sufficient "clinical evidence" of diabetes. These conditions are laboratory findings and have designated codes for reporting 790.21 – 790.29. Additionally, the diagnosis of "pre-diabetes" also falls under code 790.29.

### 7.3.1 Demonstrating Causality

*Conditions listed with a diagnosis of diabetes mellitus or in a diabetic patient are not necessarily complications of the diabetes (AHA Coding Clinic, 1991, Q3, p7-8)*

Diabetic complications require two or more codes to fully describe the conditions. **Assign a code for both "diabetes with \_\_\_ manifestation" in addition to the specific diabetic complication as instructed by ICD-9 coding guidelines.**

There must be a documented cause-and-effect relationship between diabetes and the associated manifestation in order to select a code from HCC categories 15-18. If documentation does not properly link the two conditions, default to diabetes without complication code 250.0x (HCC 19).

Look for linking verbiage such as:

- |  |                                      |
|--|--------------------------------------|
| • <u>Diabetic</u> coma                       | • Nephropathy <u>due to</u> diabetes |
| • Gastroparesis <u>in</u> diabetes           | • Blindness <u>of</u> diabetes       |
| • Foot ulcer <u>associated with</u> diabetes |                                      |

*\* This is not an all-inclusive list of terms. The cause-and-effect relationship must be clearly documented with supportive TAMPER*

*Gangrene and osteomyelitis are exceptions to the cause-and-effect rule above. ICD-9-CM assumes a causal relationship between osteomyelitis/gangrene and diabetes when both conditions are present, unless the physician has indicated in the medical record that the acute osteomyelitis or gangrene is totally unrelated to the diabetes (AHA Coding Clinic, 2004, Q1, p 14-15).*

**7.3.2 Diabetes “with”**

*Question: What are the code assignments for a diagnostic statement of diabetes with neuropathy?*

*Answer: Assign code 250.6X, Diabetes with neurological manifestations, and code 357.2, polyneuropathy in diabetes, for diabetes with neuropathy. Words such as “with,” “with mention of,” “associated with,” and “in” indicate that both elements in the title must be present in the diagnostic statement or procedural statement. Although they do not necessarily indicate a cause-effect relationship, they occur together much of the time and the classification system indicates this relationship. (AHA Coding Clinic, 2008, Q3)*

*In ICD-9-CM's Alphabetic Index, the subentry term “with” means associated with or due to. For example, if the provider documents “diabetes with neuropathy,” assign codes 250.6X (diabetes with neurological manifestations) and 357.2 (polyneuropathy in diabetes). (AHA Coding Clinic, 2009, Q2)*

Coders need to be cautious with vague terms such as “with” ensuring that the medical record supports a diabetic manifestation. The Coding Clinic question pertains to the diagnostic statement of diabetes with neuropathy.

- If HPI states, “diabetes with CKD, CAD, and hypertension” this would not be considered linked as it is not the diagnostic statement. Additionally, it is unclear as to whether CKD is a manifestation of diabetes since there are multiple conditions included in the sentence.
- If Assessment states, “diabetes with CKD- follow with nephrologist.” This would be considered linked since it is the diagnostic statement and there is supportive documentation for the diabetic manifestation.

The Coding Clinic examples of “with” is between diabetes and a specific condition, neuropathy. Diabetes with neurological, ophthalmic, renal, or peripheral circulatory manifestation/complications must include the specific condition that falls under that category in order to additionally code the manifestation.

For instance, the diagnostic statement reads, “diabetes with renal manifestations.” What renal manifestation?

- Chronic Kidney Disease
- Diabetic Nephropathy
- Diabetic Nephrosis
- Inter-capillary Glomerulosclerosis
- Kimmelstiel-Wilson Syndrome

If it is unclear as to what the specific diabetic manifestation is, default to diabetes without complication code 250.0x (HCC 19).

**7.3.3 Diabetic Examinations**

If the patient is being seen for a *diabetic* eye or foot exam, it would be appropriate to code the confirmed diabetic manifestation.

- During the diabetic eye exam, the patient is diagnosed with PDR (proliferative diabetic retinopathy). It would be appropriate to code 250.50 and 362.02 for this encounter as instructed by ICD-9 guidelines (code first diabetes).



## Medicare Advantage Risk Adjustment Programs

- During the diabetic foot exam, the patient is diagnosed with Diabetic Peripheral Neuropathy. It would be appropriate to code 250.60 and 357.2 for this encounter as instructed by ICD-9 guidelines (code first underlying disease).

Common forms of TAMPER for diabetes include, but are not limited to:

- A1C – blood test checks how well your diabetes has been recently controlled
- Oral Glucose Tolerance Test or Plasma Glucose Test – a blood test given after more than 8 hours of fasting followed by a dose of glucose, additional testing is then performed to determine the level of glucose that remains in the blood.
- Documenting the review of home blood sugars
- Insulin – currently used or prescribed (code V58.67 in addition to diabetes type II)

## 7.4 Peripheral Neuropathy

Peripheral neuropathy, code 356.9 (HCC 71/no HCC) is a result of nerve damage, often causing numbness and tingling in the hands and feet. One of the most common causes of peripheral neuropathy is diabetes.

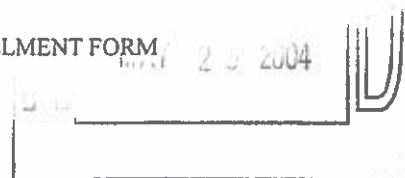
*Assign code 356.9, Polyneuropathy unspecified, for peripheral neuropathy of both extremities. Because the disease is affecting multiple nerves, this would be classified as a polyneuropathy. (AHA Coding Clinic, 2013, Q1)*

## 7.5 Morbid Obesity/Body Mass Index (BMI)

Morbid obesity, code 278.01 (no HCC/22), is defined in ICD-9-CM as a BMI of 40 or greater (based on WHO criteria). BMI codes V85.4x (no HCC/22) should only be assigned as a secondary diagnosis when a clinical condition has been stated by the provider. According to the ICD-9-CM codebook, when coding for overweight and obesity an additional code should be used to identify the BMI, if known. Ensure that the BMI supports the corresponding diagnosis of morbid obesity.

*Individuals who are overweight, obese, or morbidly obese are at an increased risk for certain medical conditions when compared to persons of normal weight. Therefore, these conditions are always clinically significant and reportable when documented by the provider. (AHA Coding Clinic, 2004, Q3)*

*If the BMI has clinical significance for the patient encounter, the specific BMI value may be picked up from the dietitian's documentation. The provider must provide documentation of a clinical condition, such as obesity, to justify reporting a code for the body mass index. To meet the criteria for a reportable secondary diagnosis, the BMI would need to have some bearing or relevance in terms of patient care. For reporting purpose, the definition for "other diagnoses" is interpreted as additional conditions that affect patient care in terms of requiring: Clinical evaluation; or Therapeutic treatment; or Diagnostic procedures; or Extended length of hospital stay; or Increased nursing care and/or monitoring. Once the provider has provided documentation of the clinical condition, such as obesity, the coder can use the dietitian's note to assign the appropriate BMI codes from category V85 (AHA Coding Clinic, 2008, Q4)*

**Medicare+Choice Organization****Electronic Data Interchange Enrollment Form****MANAGED CARE ELECTRONIC DATA INTERCHANGE (EDI) ENROLLMENT FORM****ONLY for the Collection of Risk Adjustment Data and/or****With Medicare+Choice Eligible Organizations**

The eligible organization agrees to the following provisions for submitting Medicare risk adjustment data electronically to the Centers for Medicare & Medicaid Services (CMS) or to CMS contractors.

**A. The Eligible Organization Agrees:**

1. That it will be responsible for all Medicare risk adjustment data submitted to CMS by itself, its employees, or its agents.
2. That it will not disclose any information concerning a Medicare beneficiary to any other person or organization, except CMS and/or its contractors, without the express written permission of the Medicare beneficiary or his/her parent or legal guardian, or where required for the care and treatment of a beneficiary who is unable to provide written consent, or to bill insurance primary or supplementary to Medicare, or as required by State or Federal law.
3. That it will ensure that every electronic entry can be readily associated and identified with an original source document. Each source document must reflect the following information:
  - Beneficiary's name,
  - Beneficiary's health insurance claim number,
  - Date(s) of service,
  - Diagnosis/nature of illness
4. That the Secretary of Health and Human Services or his/her designee and/or the contractor has the right to audit and confirm information submitted by the eligible organization and shall have access to all original source documents and medical records related to the eligible organization's submissions, including the beneficiary's authorization and signature.
5. Based on best knowledge, information, and belief, that it will submit risk adjustment data that are accurate, complete, and truthful.
6. That it will retain all original source documentation and medical records pertaining to any such particular Medicare risk adjustment data for a period of at least 6 years, 3 months after the risk adjustment data is received and processed.
7. That it will affix the CMS-assigned unique identifier number of the eligible organization on each risk adjustment data electronically transmitted to the contractor.
8. That the CMS-assigned unique identifier number constitutes the eligible organization's legal electronic signature.
9. That it will use sufficient security procedures to ensure that all transmissions of documents are authorized and protect all beneficiary-specific data from improper access.
10. That it will establish and maintain procedures and controls so that information concerning Medicare beneficiaries, or any information obtained from CMS or its contractor, shall not be used by agents, officers, or employees of the billing service except as provided by the contractor (in accordance with §1106(a) of the Act).
11. That it will research and correct risk adjustment data discrepancies.
12. That it will notify the contractor or CMS within 2 business days if any transmitted data are received in an unintelligible or garbled form.

**B. The Centers for Medicare & Medicaid Services Agrees To:**

1. Transmit to the eligible organization an acknowledgment of risk adjustment data receipt.
2. Affix the intermediary/carrier number, as its electronic signature, on each response/report sent to the eligible organization.
3. Ensure that no contractor may require the eligible organization to purchase any or all electronic services from the contractor or from any subsidiary of the contractor or from any company for which the contractor has an interest.

4. The contractor will make alternative means available to any electronic biller to obtain such services.
5. Ensure that all Medicare electronic transmitters have equal access to any services that CMS requires Medicare contractors to make available to eligible organizations or their billing services, regardless of the electronic billing technique or service they choose. Equal access will be granted to any services the contractor sells directly, indirectly, or by arrangement.
6. Notify the provider within 2 business days if any transmitted data are received in an unintelligible or garbled form.

**NOTICE:**

Federal law shall govern both the interpretation of this document and the appropriate jurisdiction and venue for appealing any final decision made by CMS under this document.

This document shall become effective when signed by the eligible organization. The responsibilities and obligations contained in this document will remain in effect as long as Medicare risk adjustment data are submitted to CMS or the contractor. Either party may terminate this arrangement by giving the other party (30) days written notice of its intent to terminate. In the event that the notice is mailed, the written notice of termination shall be deemed to have been given upon the date of mailing, as established by the postmark or other appropriate evidence of transmittal.

**C. Signature:**

I am authorized to sign this document on behalf of the indicated party and I have read and agree to the foregoing provisions and acknowledge same by signing below.

Eligible Organization's

Name: ANTHEM BLUE CROSS BLUE SHIELD

Title: ANTHEM SENIOR ADVANTAGE

Address: 1351 WILLIAM HOWARD TAFT

City/State/ZIP: CINTI, OHIO 45206

By: [Signature]

Title: Manager, Reconciliation Date: 5-19-04

cc: Regional Offices

Please retain a copy of all forms submitted for your records.

Complete and mail this form with original signature to:

**M+CO EDI Enrollment**

**P.O. Box 100275, AG-570**

**Columbia, SC 29202-3275**



**Medicare Advantage Organization**

**Electronic Data Interchange Enrollment Form**

**MANAGED CARE ELECTRONIC DATA INTERCHANGE (EDI) ENROLLMENT FORM**

**ONLY for the Collection of Risk Adjustment Data and/or**

**With Medicare Advantage Eligible Organizations**

H9886

The eligible organization agrees to the following provisions for submitting Medicare risk adjustment data electronically to The Centers for Medicare & Medicaid Services (CMS) or to CMS's contractors.

**A. The Eligible Organization Agrees:**

1. That it will be responsible for all Medicare risk adjustment data submitted to CMS by itself, its employees, or its agents.
2. That it will not disclose any information concerning a Medicare beneficiary to any other person or organization, except CMS and/or its contractors, without the express written permission of the Medicare beneficiary or his/her parent or legal guardian, or where required for the care and treatment of a beneficiary who is unable to provide written consent, or to bill insurance primary or supplementary to Medicare, or as required by State or Federal law.
3. That it will ensure that every electronic entry can be readily associated and identified with an original source document. Each source document must reflect the following information:
  - Beneficiary's name,
  - Beneficiary's health insurance claim number,
  - Date(s) of service,
  - Diagnosis/nature of illness
4. That the Secretary of Health and Human Services or his/her designee and/or the contractor has the right to audit and confirm information submitted by the eligible organization and shall have access to all original source documents and medical records related to the eligible organization's submissions, including the beneficiary's authorization and signature.
5. Based on best knowledge, information, and belief, that it will submit risk adjustment data that are accurate, complete, and truthful.
6. That it will retain all original source documentation and medical records pertaining to any such particular Medicare risk adjustment data for a period of at least 6 years, 3 months after the risk adjustment data is received and processed.
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11. That it will research and correct risk adjustment data discrepancies.





H 9886  
H99

12. That it will notify the contractor or CMS within 2 business days if any transmitted data are received in an unintelligible or garbled form.

**B. The Centers for Medicare & Medicaid Services Agrees To:**

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**C. Signature:**

I am authorized to sign this document on behalf of the indicated party and I have read and agree to the foregoing provisions and acknowledge same by signing below.

Eligible Organization's Name: The WellPoint Companies, Inc.

Contract Number: H9886

Signature: Jamille Welch

Name: J. Camille Welch

Title: Director, Medicare Risk & Recovery





**MEDICARE  
CSSC OPERATIONS**

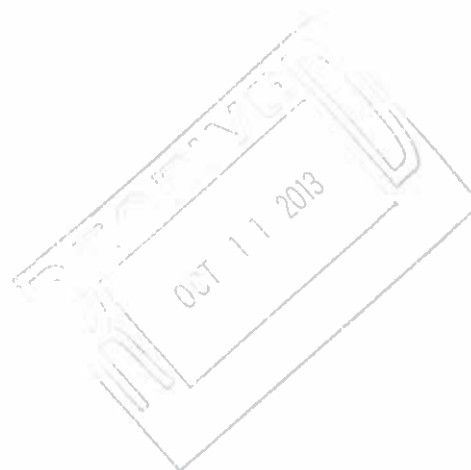
Dial up / Modem \_\_\_\_\_

GENTRAN \_\_\_\_\_

Please return the completed submitter application, EDI Agreement and CONNECT:DIRECT dataset specifications, if applicable, to CSSC Operations at the address below.

**Palmetto GBA**  
**CSSC Operations, AG-570**  
2300 Springdale Drive, Bldg. One • Camden, South Carolina • 29020  
[www.csscoperations.com](http://www.csscoperations.com)  
A CMS Contracted Intermediary and Carrier

2





DR D 15343023100003 15343 05005



**Medicare Advantage Organization**

**Electronic Data Interchange Enrollment Form**

**MANAGED CARE ELECTRONIC DATA INTERCHANGE (EDI) ENROLLMENT FORM**

**ONLY for the Collection of Risk Adjustment Data and/or**

**With Medicare Advantage Eligible Organizations**

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3. That it will ensure that every electronic entry can be readily associated and identified with an original source document. Each source document must reflect the following information:
  - Beneficiary's name,
  - Beneficiary's health insurance claim number,
  - Date(s) of service,
  - Diagnosis/nature of illness
4. That the Secretary of Health and Human Services or his/her designee and/or the contractor has the right to audit and confirm information submitted by the eligible organization and shall have access to all original source documents and medical records related to the eligible organization's submissions, including the beneficiary's authorization and signature.
5. Based on best knowledge, information, and belief, that it will submit risk adjustment data that are accurate, complete, and truthful.
6. That it will retain all original source documentation and medical records pertaining to any such particular Medicare risk adjustment data for a period of at least 6 years, 3 months after the risk adjustment data is received and processed.
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9. That it will use sufficient security procedures to ensure that all transmissions of documents are authorized and protect all beneficiary-specific data from improper access.
10. That it will establish and maintain procedures and controls so that information concerning Medicare beneficiaries, or any information obtained from CMS or its contractor, shall not be used by agents, officers, or employees of the billing service except as provided by the contractor (in accordance with §1106(a) of the Act).
11. That it will research and correct risk adjustment data discrepancies.



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H1394



12. That it will notify the contractor or CMS within 2 business days if any transmitted data are received in an unintelligible or garbled form.

**B. The Centers for Medicare & Medicaid Services Agrees To:**

1. Transmit to the eligible organization an acknowledgment of risk adjustment data receipt.
2. Affix the intermediary/carrier number, as its electronic signature, on each response/report sent to the eligible organization.
3. Ensure that no contractor may require the eligible organization to purchase any or all electronic services from the contractor or from any subsidiary of the contractor or from any company for which the contractor has an interest.
4. The contractor will make alternative means available to any electronic biller to obtain such services.
5. Ensure that all Medicare electronic transmitters have equal access to any services that CMS requires Medicare contractors to make available to eligible organizations or their billing services, regardless of the electronic billing technique or service they choose. Equal access will be granted to any services the contractor sells directly, indirectly, or by arrangement.
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**C. Signature:**

I am authorized to sign this document on behalf of the indicated party and I have read and agree to the foregoing provisions and acknowledge same by signing below.

Eligible Organization's Name: HMO COLORADO, INC.

Contract Number: H1394

Signature: \_\_\_\_\_

Name: Jeff Deshay

Title: Director, Reporting & Data Analysis

RDD 15343C231000003 15343 0007



Address: 700 Broadway

City/State/ZIP: Denver CO 80273

Phone: (724) 996-5258

Email: jeff.deshay@anthem.com

Date: 12/2/2015

cc: Regional Offices

Please retain a copy of all forms submitted for your records.

Complete and mail this form with original signature to:

Medicare Advantage EDI Enrollment  
CSSC Operations AG-570  
2300 Springdale Drive Bldg. One  
Camden, SC 29020-1728

Phone (877) 534-2772  
[www.csscoperations.com](http://www.csscoperations.com)

Case 1:20-cv-02593 Document 1-9 Filed 03/26/20 Page 1 of 2

# Review and Certify Risk Adjustment Data Confirmation - Payment Year 2014 (Dates of Service 2013)

Confirmation #: 1172

## ATTACHMENT B

### ATTESTATION OF RISK ADJUSTMENT DATA INFORMATION RELATING TO CMS PAYMENT TO A MEDICARE ADVANTAGE ORGANIZATION

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and ANTHEM HEALTH PLANS, INC. (H5854), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage and Medicare Advantage-Prescription Drug plans 005, 801, 803, 805, the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization or additional benefit obligations of the MA Organization and that misrepresentation to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.

The MA Organization has reported to CMS for the period of January 1, 2013, to December 31, 2013, all risk adjustment data (INPATIENT HOSPITAL, OUTPATIENT HOSPITAL, AND PHYSICIAN) available to the MA Organization as of January 31, 2015, with respect to the above-stated MA and MA-PD plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

MARC RUSSO on behalf of

ANTHEM HEALTH PLANS, INC. (H5854)

6/26/2015

# Review and Certify Risk Adjustment Data Confirmation

Confirmation #: 530

## ATTACHMENT B

### ATTESTATION OF RISK ADJUSTMENT DATA INFORMATION RELATING TO CMS PAYMENT TO A MEDICARE ADVANTAGE ORGANIZATION

Pursuant to the contract(s) between the Centers for Medicare & Medicaid Services (CMS) and AMERIGROUP GEORGIA MANAGED CARE COMPANY, INC. (H4211), hereafter referred to as the MA Organization, governing the operation of the following Medicare Advantage and Medicare Advantage-Prescription Drug plans 001, 003, the MA Organization hereby requests payment under the contract, and in doing so, makes the following attestation concerning CMS payments to the MA Organization. The MA Organization acknowledges that the information described below directly affects the calculation of CMS payments to the MA Organization or additional benefit obligations of the MA Organization and that misrepresentation to CMS about the accuracy of such information may result in Federal civil action and/or criminal prosecution.

The MA Organization has reported to CMS for the period of January 1, 2012, to December 31, 2012, all risk adjustment data (INPATIENT HOSPITAL, OUTPATIENT HOSPITAL, AND PHYSICIAN) available to the MA Organization as of January 31, 2014, with respect to the above-stated MA and MA-PD plans. Based on best knowledge, information, and belief as of the date indicated below, all information submitted to CMS in this report is accurate, complete, and truthful.

MARC RUSSO on behalf of

AMERIGROUP GEORGIA MANAGED CARE COMPANY, INC. (H4211)

4/30/2014



PROTECTED  
Contains Protected Health Information Subject to HIPAA  
Confidential & Proprietary  
FOIA Confidential Treatment Requested

ANTHEM\_DOJ\_00002590





## FAQ'S REGARDING RETROSPECTIVE MEDICAL RECORD REVIEW AND MEDICONNECT GLOBAL

Question: **Who is MediConnect?**

Answer: MediConnect is a leading document management company, located in South Jordan, Utah, that provides medical record retrieval services for health and life insurance companies and law firms. In addition, MediConnect provides other medical record management and coding services as part of its record retrieval services.

Question: **What services is MediConnect performing on behalf of WellPoint?**

Answer: MediConnect is assisting WellPoint in retrieving Medicare Advantage member medical records from physicians throughout the WellPoint regions and from a select number of hospitals. Like last year, CV Infosys, another WellPoint vendor, will be retrieving record summaries from all other hospitals.

Once the records are retrieved from the provider, MediConnect will perform a record review to capture diagnosis data from the record for submission to CMS as part of WellPoint's risk adjustment data submissions.

This review is referred to as the retrospective medical record review.

Question: **Why is MediConnect assisting in performing the retrospective medical record review?**

Answer: CMS *requires* Medicare Advantage health plans to submit all ICD9 codes for all Medicare Advantage members in order to ensure adequate and accurate risk adjusted payment to the Medicare Advantage health plan. While WellPoint collects all submittable ICD 9 codes from available encounter data (e.g. claim files and encounter files), WellPoint also collects ICD9 codes from medical record documentation in order to ensure that it is meeting its CMS obligations concerning the submission of *all* member diagnosis data.

In addition, CMS requires that medical record documentation support the ICD9 code selected and substantiate that proper coding guidelines were followed. Therefore, the retrospective medical record review will ensure that ICD9 codes have been reported by the provider correctly.

Question: **Is the retrospective medical record review an audit?**

Answer: No, this is not an audit. This is an oversight activity related to the collection and reporting of member diagnosis data which must be supported by medical record documentation as required by CMS.

Question: **Does the retrospective medical record review process apply to all medical records?**

Answer: No, under the CMS-HCC model of payment, Medicare Advantage health plans may only submit diagnosis data that is obtained from physicians and IP or OP hospital visits or encounters. This means that we will be collecting records from physicians and hospitals only.

MediConnect is assisting WellPoint in collecting medical records from *all* physicians and select hospitals. WellPoint is using another vendor, CV Infosys, to assist in collecting record summaries from all other hospitals.

Question: **Is WellPoint asking for medical records for all dates of service?**

Answer: No. We are asking that providers supply medical records having a date of service of January 1, 2010 to current date.

Question: **Are we collecting medical records for all Medicare Advantage members?**

Answer: No. WellPoint will be targeting Medicare Advantage members who are flagged using an algorithm that has been developed based on claims and pharmacy data. The flagged member names will be compiled into a chase list that will be supplied to MediConnect to initiate the retrieval process.

Question: **What is the provider notification process?**

Answer: Beginning on May 16, 2011, MediConnect will initiate the record retrieval process. The process begins with telephonic outreach to the provider which is followed by a written request. The written request addresses the role of MediConnect, the purpose of the medical record retrieval request, the action being requested (i.e. submission of the entire medical record), the name of the member and the dates of service being requested. A sample of the provider record request letter is attached at the end of this document.

Question: **When does the provider need to submit the requested medical records?**

Answer: The provider should supply the medical records within 2 weeks following receipt of the request.

Question: **What should the provider do if the information being requested does not appear in the medical record (e.g., the provider did not actually see the patient during the requested date(s) of service)?**

Answer: The provider should return the request to MediConnect with an explanation that no information relative to the request appears on the patient's medical record.

Question: **How does the provider submit a medical record? Are there different submission options?**

Answer: The medical record(s) may be returned to MediConnect using the following methods:

1. Secure Fax: 800-391-1807
2. Mail: Prepaid Postage
3. EMR Integration
  - a. Remote access to Provider's EMR system by MediConnect
  - b. Print to file and (1) electronic upload or (2) save to encrypted CD, DVD or thumb drive
  - c. Implement secure FTP with Provider
4. Secure FTP Transfer
5. Provider Portal Upload
  - a. [www.submitrecords.com/](http://www.submitrecords.com/)
  - b. Password: secure62
  - c. Click select and select records to upload from provider's Windows Explorer.
  - d. Records (PDF or TIF) can be uploaded individually or in batch.
6. Onsite Scanning

Question: **Once the medical record is submitted to MediConnect, what happens?**

Answer: Upon receipt of the medical record, it will be imaged and uploaded into MediConnect's web-based medical record management system. A MediConnect coder will review the medical record and the medical conditions reported on the record will be assigned a diagnosis code in the web-based medical record management system. Diagnoses codes identified in the record will be extracted into a file and provided to WellPoint.

Question: **What happens with the ICD9 codes collected from the medical records?**

Answer: MediConnect will provide to WellPoint a file of all ICD9 codes extracted from the medical record. This information will then be submitted to CMS through the CMS risk adjustment data processing system. This system is designed for the submission of member diagnosis data collected from all Medicare Advantage health plans.

Question: **Is the provider required to comply with the request for medical records?**

Answer: Yes. CMS requires that the MA health plan submit to CMS all acceptable diagnosis codes for a Medicare Advantage member. The medical record is used for purposes of extracting ICD9 codes that were not reported on the member's claim or encounter file. In addition, CMS requires that medical record documentation support the ICD9 code selected and substantiate that proper coding guidelines were followed. Therefore, the review process will help ensure that the ICD9 codes have been reported accurately.

Also, in accordance with the language in the provider agreement/terms and conditions of payment, ***all providers*** are required to comply with WLP's request for medical records to facilitate WellPoint's review of risk adjustment data.

Question: **Does the provider need a HIPAA authorization or release in order to supply the medical records?**

Answer: No. The HIPAA Privacy Rule allows for the disclosure of protected health information without a HIPAA authorization form or release of information when such information is being disclosed for payment, treatment and health care operations (45 CFR 164.506). The release of medical records for purpose of the Medicare Advantage health plan extracting diagnosis data to be submitted to CMS for risk adjustment purposes is considered a health care operation activity.

Question: **Will the provider be reimbursed for supplying the medical records?**

Answer: No, the provider will not be paid for producing the record. CMS requires that MA health plans support their member diagnosis data with medical record documentation. This requirement, as well as the provider agreement/terms and conditions of payment, mandate that ***all providers*** comply with WellPoint's request for medical records to facilitate WellPoint's review of risk adjustment data.

Question: **Who can I contact if I have questions?**

Answer: Matt Cogdill, Manager of Retrospective Risk Adjustment Programs  
(614)880-6268  
[brian.cogdill@wellpoint.com](mailto:brian.cogdill@wellpoint.com)

Question: **What is the timeline for the medical record retrieval process?**

Answer: See below.



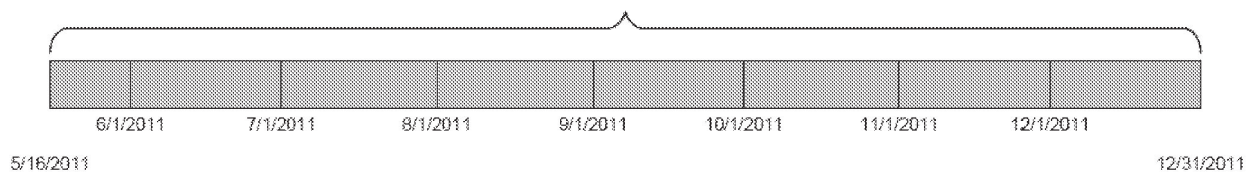
## MediConnect Record Retrieval Timeline

5/16/2011 - 12/31/2011

MediConnect begins to request records starting 5/16/11 and continues requesting or pursuing records through 12/31/11. Providers mail, fax or upload records to MediConnect throughout this period.

As records are received, records are imaged and uploaded into record management system. Diagnosis codes are extracted from record and populated into data file. Produces data file 2 x month for submission to CMS.

Note: 5/16/2011 is a tentative begin date



## Empire Blue Cross Blue Shield Teams With MediConnect Global, Inc.

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July 1, 2010

Empire Blue Cross Blue Shield (Empire) is pleased to announce its collaboration with MediConnect Global, Inc. ("MediConnect"), a leading records retrieval and electronic document management company that specializes in medical records retrieval, digitization, coding and delivery via the internet. MediConnect's web based workflows will help reduce time and improve efficiency and costs associated with record retrieval, coding, and document management.



CMS requires that we perform oversight activities related to the collection and reporting of member diagnosis data which must be supported by medical record documentation. As such, Empire has engaged MediConnect to perform retrospective reviews of our Medicare Advantage member medical records. MediConnect's role in record retrieval, review and coding will be instrumental in helping Empire ensure risk adjustment payment integrity and accuracy.

If you have any questions regarding MediConnect Global, Inc., or this record retrieval process contact your Provider Services Representative.

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Services provided by Empire HealthChoice HMO, Inc. and/or Empire HealthChoice Assurance, Inc., licensees of the Blue Cross and Blue Shield Association, an association of independent Blue Cross and Blue Shield plans. The Blue Cross and Blue Shield names and symbols are registered marks of the Blue Cross and Blue Shield Association.

MediConnect Global, Inc. is an independent company providing medical record retrieval services.

<b>Excludes Simply</b>			
Membership			
Program			2015 Program Actual
<b>Program Expense Aligned to Revenue Payment Year</b>			
Program	2015 Unit Cost	2015 Volumes	2015 Actual
Housecalls			
In Office			
Retro Charts <sup>1</sup>	\$	37	511,190 \$ 18,811,606
Non-HDC Total <sup>2</sup>			\$ 66,081,057

<b>Program Revenue Aligned to Expense Year</b>			
Program	2015 Unit Revenue	2015 Volumes	Revenue on 2015 Actual
Housecalls			
In Office			
Retro Charts	\$	170 \$	511,190 \$ 112,929,769
Non-HDC Total			

<b>Program Revenue ROI (i.e. Revenue/Expense)</b>		<b>Revenue on 2015 Budget</b>
Program		
Housecalls		3.77
In Office		1.31
Retro Charts		6.00
Non-HDC Total		3.25

**Notes**

<sup>1</sup> 2015 include \$1.3M of re-code of 2014 charts; 2016 include \$2.4M of targeting improvement benefits (i.e. worth \$5/chart cost impr

<sup>4</sup> Program volumes and \$ are aligned with the revenue payment year

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-K**

(Mark One)

☒

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2022

OR

☐

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 001-16751



**ELEVANCE HEALTH, INC.**

(Exact name of registrant as specified in its charter)

Indiana

(State or other jurisdiction of  
incorporation or organization)

35-2145715

(I.R.S. Employer Identification Number)

220 Virginia Avenue  
Indianapolis, Indiana 46204

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (833) 401-1577  
Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
<u>Common Stock, Par Value \$0.01</u>	<u>ELV</u>	<u>New York Stock Exchange</u>

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☒

Accelerated filer

☐

Non-accelerated filer

☐

Smaller reporting company

☐

Emerging growth company

☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. ☒

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. ☐

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrants's executive officers during the relevant recovery period pursuant to §240.10D-1(b) ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant (assuming solely for the purposes of this calculation that all directors and executive officers of the registrant are "affiliates") as of June 30, 2022 was approximately \$115,691,972,993.

As of February 1, 2023, 237,457,776 shares of the registrant's common stock were outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Part III of this Annual Report on Form 10-K incorporates by reference information from the registrant's Definitive Proxy Statement for the Annual Meeting of Shareholders to be held May 10, 2023.



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# Anthem Pays OCR \$16 Million in Record HIPAA Settlement Following Largest U.S. Health Data Breach in History

This is a HIPAA Settlement Announcement

Final

**Issued by:** Office for Civil Rights (OCR)

**Issue Date:** July 10, 1905

## Anthem Pays OCR \$16 Million in Record HIPAA Settlement Following Largest U.S. Health Data Breach in History

Anthem, Inc. has agreed to pay \$16 million to the U.S. Department of Health and Human Services, Office for Civil Rights (OCR) and take substantial corrective action to settle potential violations of the Health Insurance Portability and Accountability Act (HIPAA) Privacy and Security Rules after a series of cyberattacks led to the largest U.S. health data breach in history and exposed the electronic protected health information of almost 79 million people.

The \$16 million settlement eclipses the previous high of \$5.55 million paid to OCR in 2016.



Anthem is an independent licensee of the Blue Cross and Blue Shield Association operating throughout the United States and is one of the nation's largest health benefits companies, providing medical care coverage to one in eight Americans through its affiliated health plans. This breach affected electronic protected health information (ePHI) that Anthem, Inc. maintained for its affiliated health plans and any other covered entity health plans.

On March 13, 2015, Anthem filed a breach report with the HHS Office for Civil Rights detailing that, on January 29, 2015, they discovered cyber-attackers had gained access to their IT system via an undetected continuous and targeted cyberattack for the apparent purpose of extracting data, otherwise known as an advanced persistent threat attack. After filing their breach report, Anthem discovered cyber-attackers had infiltrated their system through spear phishing emails sent to an Anthem subsidiary after at least one employee responded to the malicious email and opened the door to further attacks. OCR's investigation revealed that between December 2, 2014 and January 27, 2015, the cyber-attackers stole the ePHI of almost 79 million individuals, including names, social security numbers, medical identification numbers, addresses, dates of birth, email addresses, and employment information.

"The largest health data breach in U.S. history fully merits the largest HIPAA settlement in history," said OCR Director Roger Severino. "Unfortunately, Anthem failed to implement appropriate measures for detecting hackers who had gained access to their system to harvest passwords and steal people's private information." Director Severino continued, "We know that large health care entities are attractive targets for hackers, which is why they are expected to have strong password policies and to monitor and respond to security incidents in a timely fashion or risk enforcement by OCR."

In addition to the impermissible disclosure of ePHI, OCR's investigation revealed that Anthem failed to conduct an enterprise-wide risk analysis, had insufficient procedures to regularly review information system activity, failed to identify and respond to suspected or known security incidents, and failed to implement adequate minimum access controls to prevent the cyber-attackers from accessing sensitive ePHI, beginning as early as February 18, 2014.

In addition to the \$16 million settlement, Anthem will undertake a robust corrective action plan to comply with the HIPAA Rules. The resolution agreement and corrective action plan may be found on the OCR website at <http://www.hhs.gov/hipaa/for-professionals/compliance-enforcement/agreements/anthem/index.html>.

HHS is committed to making its websites and documents accessible to the widest possible audience, including individuals with disabilities. We are in the process of retroactively making some documents accessible. If you need assistance accessing an accessible version of this document, please reach out to the [guidance@hhs.gov](mailto:guidance@hhs.gov).

**DISCLAIMER:** *The contents of this database lack the force and effect of law, except as authorized by law (including Medicare Advantage Rate Announcements and Advance Notices) or as specifically incorporated into a contract. The Department may not cite, use, or rely on any guidance that is not posted on the guidance repository, except to establish historical facts.*

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## Topic(s)

Health Care

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Unique ID:  
HHS-0945-1905-F-7395

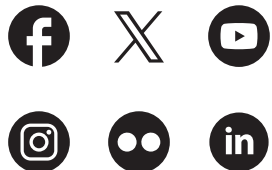
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Date Published: 6/8/2020

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فارسی

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