



**LOUISIANA DEPARTMENT OF INSURANCE  
MANAGING GENERAL AGENT  
QUARTERLY INSURER ACCOUNT REPORT**

At least once each calendar quarter, a managing general agent (MGA) shall submit an account report to each insurer with whom the MGA has a contract, and include in the report, as applicable, a statement of all of the following:

- (1) Written, earned, and unearned premiums.
- (2) Losses and loss expenses paid and outstanding.
- (3) Losses incurred but not reported.
- (4) Management fees.
- (5) An outline of expenses, on a form prescribed by the commissioner, incurred by the MGA in the performance of duties under its contract with the insurer.

The Louisiana Department of Insurance (LDI) has opted to use exhibits from NAIC Property and Casualty Annual Statement form for the reporting of the above required items.

Clearly mark each page with the quarter dates you are reporting.

Report written, earned and unearned premiums using Underwriting and Investment Exhibit Part 1- Premiums Earned and Part 1B – Premiums Written

Report losses and loss expenses using Underwriting and Investment Exhibit Part 2 – Losses Paid and Incurred.

Report losses incurred but not reported using Underwriting and Investment Exhibit Part 2A Unpaid Losses and Loss Adjustment Expenses

Report the outline of expenses reported using Underwriting and Investment Exhibit Part 3- Expenses.

Supply a listing of management fees earned by the MGA and the method in which these fees were calculated on a separate sheet.

Questions regarding the MGA quarterly reports can be directed to the Office of Financial Solvency at (225) 219-1818. Questions can be emailed to [Bill.Werner@ldi.la.gov](mailto:Bill.Werner@ldi.la.gov)

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 1 – PREMIUMS EARNED**

Line of Business	1 Net Premiums Written per Column 6, Part 1B	2 Unearned Premiums Dec. 31 Prior Year— per Col. 3, Last Year's Part 1	3 Unearned Premiums Dec. 31 Current Year— per Col. 5 Part 1A	4 Premiums Earned During Year (Cols. 1 + 2 - 3)
1. Fire .....				
2.1 Allied lines .....				
2.2 Multiple peril crop.....				
2.3 Federal flood .....				
2.4 Private crop .....				
2.5 Private flood.....				
3. Farmowners multiple peril .....				
4. Homeowners multiple peril.....				
5.1 Commercial multiple peril (non-liability portion).....				
5.2 Commercial multiple peril (liability portion) .....				
6. Mortgage guaranty .....				
8. Ocean marine.....				
9. Inland marine.....				
10. Financial guaranty.....				
11.1 Medical professional liability—occurrence .....				
11.2 Medical professional liability—claims-made .....				
12. Earthquake.....				
13.1 Comprehensive (hospital and medical) individual.....				
13.2 Comprehensive (hospital and medical) group .....				
14. Credit accident and health (group and individual).....				
15.1 Vision only .....				
15.2 Dental only .....				
15.3 Disability income .....				
15.4 Medicare supplement .....				
15.5 Medicaid Title XIX .....				
15.6 Medicare Title XVIII .....				
15.7 Long-term care .....				
15.8 Federal employees health benefits plan .....				
15.9 Other health .....				
16. Workers' compensation .....				
17.1 Other liability—occurrence.....				
17.2 Other liability—claims-made.....				
17.3 Excess workers' compensation .....				
18.1 Products liability—occurrence.....				
18.2 Products liability—claims-made.....				
19.1 Private passenger auto no-fault (personal injury protection) .....				
19.2 Other private passenger auto liability .....				
19.3 Commercial auto no-fault (personal injury protection) .....				
19.4 Other commercial auto liability .....				
21.1 Private passenger auto physical damage.....				
21.2 Commercial auto physical damage .....				
22. Aircraft (all perils).....				
23. Fidelity .....				
24. Surety .....				
26. Burglary and theft .....				
27. Boiler and machinery .....				
28. Credit.....				
29. International .....				
30. Warranty.....				
31. Reinsurance-nonproportional assumed property .....				
32. Reinsurance-nonproportional assumed liability.....				
33. Reinsurance-nonproportional assumed financial lines .....				
34. Aggregate write-ins for other lines of business .....				
35. TOTALS				
<b>DETAILS OF WRITE-INS</b>				
3401. ....				
3402. ....				
3403. ....				
3498. Sum. of remaining write-ins for Line 34 from overflow page .....				
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34 above)				

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 1B – PREMIUMS WRITTEN**

Line of Business	1 Direct Business (a)	Reinsurance Assumed		Reinsurance Ceded		6 Net Premiums Written Cols. 1+2+3- 4-5
		2 From Affiliates	3 From Non- Affiliates	4 To Affiliates	5 To Non- Affiliates	
1. Fire.....						
2.1 Allied lines.....						
2.2 Multiple peril crop.....						
2.3 Federal flood.....						
2.4 Private crop.....						
2.5 Private flood.....						
3. Farmowners multiple peril.....						
4. Homeowners multiple peril.....						
5.1 Commercial multiple peril (non-liability portion).....						
5.2 Commercial multiple peril (liability portion).....						
6. Mortgage guaranty.....						
8. Ocean marine.....						
9. Inland marine.....						
10. Financial guaranty.....						
11.1 Medical professional liability—occurrence.....						
11.2 Medical professional liability—claims-made.....						
12. Earthquake.....						
13.1 Comprehensive (hospital and medical) individual.....						
13.2 Comprehensive (hospital and medical) group... Credit accident and health						
14. (group and individual).....						
15.1 Vision only.....						
15.2 Dental only.....						
15.3 Disability income.....						
15.4 Medicare supplement.....						
15.5 Medicaid Title XIX.....						
15.6 Medicare Title XVIII.....						
15.7 Long-term care.....						
15.8 Federal employees health benefits plan.....						
15.9 Other Health.....						
16. Workers' compensation.....						
17.1 Other liability—occurrence.....						
17.2 Other liability—claims-made.....						
17.3 Excess workers' compensation.....						
18.1 Products liability—occurrence.....						
18.2 Products liability—claims-made.....						
19.1 Private passenger auto no-fault (personal injury protection).....						
19.2 Other private passenger auto liability.....						
19.3 Commercial auto no-fault (personal injury protection).....						
19.4 Other commercial auto liability.....						
21.1 Private passenger auto physical damage.....						
21.2 Commercial auto physical damage.....						
22. Aircraft (all perils).....						
23. Fidelity.....						
24. Surety.....						
26. Burglary and theft.....						
27. Boiler and machinery.....						
28. Credit.....						
29. International.....						
30. Warranty.....						
31. Reinsurance-nonproportional assumed property.....	XXX					
32. Reinsurance-nonproportional assumed liability.....	XXX					
33. Reinsurance-nonproportional assumed financial lines.....	XXX					
34. Aggregate write-ins for other lines of business..						
35. TOTALS						
<b>DETAILS OF WRITE-INS</b>						
3401. ....						
3402. ....						
3403. ....						
3498. Sum. of remaining write-ins for Line 34 from overflow page.....						
3499. Totals (Lines 3401 through 3403 plus 3498) (Line 34 above)						

(a) Does the company's direct premiums written include premiums recorded on an installment basis? Yes [ ] No [ ]  
 If yes: 1. The amount of such installment premiums \$.....  
 2. Amount at which such installment premiums would have been reported had they been recorded on an annualized basis \$.....

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 2 – LOSSES PAID AND INCURRED**

Line of Business	Losses Paid Less Salvage				5 Net Losses Unpaid Current Year (Part 2A, Col. 8)	6 Net Losses Unpaid Prior Year	7 Losses Incurred Current Year (Cols. 4 + 5 - 6)	8 Percentage of Losses Incurred (Col. 7, Part 2) to Premiums Earned (Col. 4, Part 1)
	1 Direct Business	2 Reinsurance Assumed	3 Reinsurance Recovered	4 Net Payments (Cols. 1 + 2 - 3)				
1. Fire .....								
2.1 Allied lines .....								
2.2 Multiple peril crop .....								
2.3 Federal flood .....								
2.4 Private crop .....								
2.5 Private flood .....								
3. Farmowners multiple peril .....								
4. Homeowners multiple peril .....								
5.1 Commercial multiple peril (non-liability portion) .....								
5.2 Commercial multiple peril (liability portion) .....								
6. Mortgage guaranty .....								
8. Ocean marine .....								
9. Inland marine .....								
10. Financial guaranty .....								
11.1 Medical professional liability—occurrence .....								
11.2 Medical professional liability—claims-made .....								
12. Earthquake .....								
13.1 Comprehensive (hospital and medical) individual .....								
13.2 Comprehensive (hospital and medical) group .....								
14. Credit accident and health (group and individual) .....								
15.1 Vision only .....								
15.2 Dental only .....								
15.3 Disability income .....								
15.4 Medicare supplement .....								
15.5 Medicaid Title XIX .....								
15.6 Medicare Title XXVIII .....								
15.7 Long-term care .....								
15.8 Federal employees health benefits plan .....								
15.9 Other health .....								
16. Workers' compensation .....								
17.1 Other liability—occurrence .....								
17.2 Other liability—claims-made .....								
17.3 Excess workers' compensation .....								
18.1 Products liability—occurrence .....								
18.2 Products liability—claims-made .....								
19.1 Private passenger auto no-fault (personal injury protection) .....								
19.2 Other private passenger auto liability .....								
19.3 Commercial auto no-fault (personal injury protection) .....								
19.4 Other commercial auto liability .....								
21.1 Private passenger auto physical damage .....								
21.2 Commercial auto physical damage .....								
22. Aircraft (all perils) .....								
23. Fidelity .....								
24. Surety .....								
26. Burglary and theft .....								
27. Boiler and machinery .....								
28. Credit .....								
29. International .....								
30. Warranty .....								
31. Reinsurance-nonproportional assumed property .....	XXX							
32. Reinsurance-nonproportional assumed liability .....	XXX							
33. Reinsurance-nonproportional assumed financial lines .....	XXX							
34. Aggregate write-ins for other lines of business .....								
35. TOTALS .....								
<b>DETAILS OF WRITE-INS</b>								
3401. ....								
3402. ....								
3403. ....								
3498. Sum. of remaining write-ins for Line 34 from overflow page .....								
3499. Totals (Lines 3401 through 3403 + 3498) (Line 34 above) .....								

**UNDERWRITING AND INVESTMENT EXHIBIT  
PART 2A – UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES**

Line of Business	Reported Losses				Incurred But Not Reported			8 Net Losses Unpaid (Cols. 4 + 5 + 6 - 7)	9 Net Unpaid Loss Adjustment Expenses
	1 Direct	2 Reinsurance Assumed	3 Deduct Reinsurance Recoverable	4 Net Losses Excl. Incurred But Not Reported (Cols. 1+2-3)	5 Direct	6 Reinsurance Assumed	7 Reinsurance Ceded		
1. Fire .....									
2.1 Allied lines .....									
2.2 Multiple peril crop .....									
2.3 Federal flood .....									
2.4 Private crop .....									
2.5 Private flood .....									
3. Farmowners multiple peril .....									
4. Homeowners multiple peril .....									
5.1 Commercial multiple peril (non-liability portion) .....									
5.2 Commercial multiple peril (liability portion) .....									
6. Mortgage guaranty .....									
8. Ocean marine .....									
9. Inland marine .....									
10. Financial guaranty .....									
11.1 Medical professional liability—occurrence .....									
11.2 Medical professional liability—claims-made .....									
12. Earthquake .....									
13.1 Comprehensive (hospital and medical) individual .....								(a)	
13.2 Comprehensive (hospital and medical) group .....								(a)	
14. Credit accident and health (group and individual) .....									
15.1 Vision only .....								(a)	
15.2 Dental only .....								(a)	
15.3 Disability income .....								(a)	
15.4 Medicare supplement .....								(a)	
15.5 Medicaid Title XIX .....								(a)	
15.6 Medicare Title XVIII .....								(a)	
15.7 Long-term care .....								(a)	
15.8 Federal employees health benefits plan .....								(a)	
15.9 Other health .....								(a)	
16. Workers' compensation .....									
17.1 Other liability—occurrence .....									
17.2 Other liability—claims-made .....									
17.3 Excess workers' compensation .....									
18.1 Products liability—occurrence .....									
18.2 Products liability—claims-made .....									
19.1 Private passenger auto no-fault (personal injury protection) .....									
19.2 Other private passenger auto liability .....									
19.3 Commercial auto no-fault (personal injury protection) .....									
19.4 Other commercial auto liability .....									
21.1 Private passenger auto physical damage .....									
21.2 Commercial auto physical damage .....									
22. Aircraft (all perils) .....									
23. Fidelity .....									
24. Surety .....									
26. Burglary and theft .....									
27. Boiler and machinery .....									
28. Credit .....									
29. International .....									
30. Warranty .....									
31. Reinsurance-nonproportional assumed property .....	XXX				XXX				
32. Reinsurance-nonproportional assumed liability .....	XXX				XXX				
33. Reinsurance-nonproportional assumed financial lines .....	XXX				XXX				
34. Aggregate write-ins for other lines of business .....									
35. TOTALS .....									
<b>DETAILS OF WRITE-INS</b>									
3401. ....									
3402. ....									
3403. ....									
3498. Sum. of remaining write-ins for Line 34 from overflow page .....									
3499. Totals (Lines 3401 through 3403 + 3498) (Line 34 above) .....									

(a) Including \$.....for present value of life indemnity claims reported in Lines 13 and 15.

**UNDERWRITING AND INVESTMENT EXHIBIT**  
**PART 3 – EXPENSES**

	1 Loss Adjustment Expenses	2 Other Underwriting Expenses	3 Investment Expenses	4 Total
1. Claim adjustment services:				
1.1 Direct.....	.....	.....	.....	.....
1.2 Reinsurance assumed.....	.....	.....	.....	.....
1.3 Reinsurance ceded.....	.....	.....	.....	.....
1.4 Net claim adjustment services (1.1+1.2-1.3).....	.....	.....	.....	.....
2. Commission and brokerage:				
2.1 Direct, excluding contingent.....	.....	.....	.....	.....
2.2 Reinsurance assumed, excluding contingent.....	.....	.....	.....	.....
2.3 Reinsurance ceded, excluding contingent.....	.....	.....	.....	.....
2.4 Contingent—direct.....	.....	.....	.....	.....
2.5 Contingent—reinsurance assumed.....	.....	.....	.....	.....
2.6 Contingent—reinsurance ceded.....	.....	.....	.....	.....
2.7 Policy and membership fees.....	.....	.....	.....	.....
2.8 Net commission and brokerage (2.1+2.2-2.3+2.4+2.5- 2.6+2.7).....	.....	.....	.....	.....
3. Allowances to manager and agents.....	.....	.....	.....	.....
4. Advertising.....	.....	.....	.....	.....
5. Boards, bureaus and associations.....	.....	.....	.....	.....
6. Surveys and underwriting reports.....	.....	.....	.....	.....
7. Audit of assureds' records.....	.....	.....	.....	.....
8. Salary and related items:				
8.1 Salaries.....	.....	.....	.....	.....
8.2 Payroll taxes.....	.....	.....	.....	.....
9. Employee relations and welfare.....	.....	.....	.....	.....
10. Insurance.....	.....	.....	.....	.....
11. Directors' fees.....	.....	.....	.....	.....
12. Travel and travel items.....	.....	.....	.....	.....
13. Rent and rent items.....	.....	.....	.....	.....
14. Equipment.....	.....	.....	.....	.....
15. Cost or depreciation of EDP equipment and software.....	.....	.....	.....	.....
16. Printing and stationery.....	.....	.....	.....	.....
17. Postage, telephone and telegraph, exchange and express.....	.....	.....	.....	.....
18. Legal and auditing.....	.....	.....	.....	.....
19. Totals (Lines 3 to 18).....	.....	.....	.....	.....
20. Taxes, licenses and fees:				
20.1 State and local insurance taxes deducting guaranty association credits of \$.....	.....	.....	.....	.....
20.2 Insurance department licenses and fees.....	.....	.....	.....	.....
20.3 Gross guaranty association assessments.....	.....	.....	.....	.....
20.4 All other (excluding federal and foreign income and real estate).....	.....	.....	.....	.....
20.5 Total taxes, licenses and fees (20.1+20.2+20.3+20.4).....	.....	.....	.....	.....
21. Real estate expenses.....	.....	.....	.....	.....
22. Real estate taxes.....	.....	.....	.....	.....
23. Reimbursements by uninsured plans.....	.....	.....	.....	.....
24. Aggregate write-ins for miscellaneous expenses.....	.....	.....	.....	.....
25. Total expenses incurred.....	.....	.....	.....	(a).....
26. Less unpaid expenses—current year.....	.....	.....	.....	.....
27. Add unpaid expenses—prior year.....	.....	.....	.....	.....
28. Amounts receivable relating to uninsured plans, prior year.....	.....	.....	.....	.....
29. Amounts receivable relating to uninsured plans, current year.....	.....	.....	.....	.....
30. TOTAL EXPENSES PAID (Lines 25 - 26 + 27 - 28 + 29)	.....	.....	.....	.....
<b>DETAILS OF WRITE-INS</b>				
2401. ....	.....	.....	.....	.....
2402. ....	.....	.....	.....	.....
2403. ....	.....	.....	.....	.....
2498. Summary of remaining write-ins for Line 24 from overflow page.....	.....	.....	.....	.....
2499. Totals (Lines 2401 through 2403 plus 2498) (Line 24 above)	.....	.....	.....	.....

(a) Includes management fees of \$..... to affiliates and \$..... to non-affiliates.