











Louisiana Department of Insurance in partnership with GOHSEP





getting it right!







What is risk?

• The potential for **financial loss**.











DISASTER RECOVERY

STARTS TODAY!

4

How is risk limited?

Insurance!

- It covers potential financial loss.
- You need to be your own risk manager.









How is risk managed?

- Insurance
 - Usual way to transfer risk.
- Avoidance
 - Don't build in harm's way.
- Mitigation
 - Codes + elevation + hardening a structure.

Result: Saves on insurance premiums.







Who does insurance protect? Vendors Clients **Employees** Contractors Customers **Facilities**









Insurance

DISASTER RECOVERY

STARTS TODAY!

7

Role of insurance in disasters

FEMA

PA

- Private insurance is the primary source of help after a disaster.
- FEMA Public Assistance (PA) is supplemental.
 - If available.









Commercial general liability

Insurance that covers many of the common

liability loss exposures faced by an organization.









Commercial general liability

Provides:

- Coverage for damages to the facility + contents.
- Some liability coverage for incidents at the location.











10

Prepare + Prevent + Respond + Recover + Mitigate

DISASTER RECOVERY

STARTS TODAY!

Purchasing insurance

- Affordable
 - Do I have the money to **pay** for the premium?
- Available
 - Is it available in the **present market**?
- Is the property insurable?







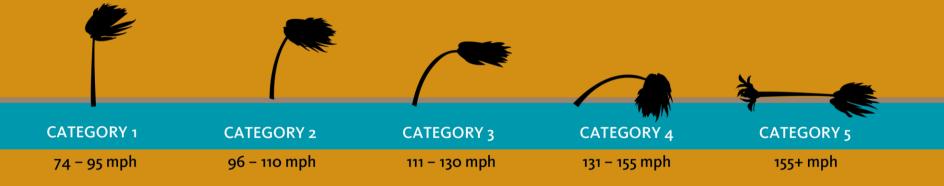


11

Types of deductibles

- Deductibles: Your share of the risk.
- Types of deductibles:
 - All other perils (AOP)
 Named-storm
 - Wind + hail

Hurricane



Emergency forces utilize the Saffir-Simpson scale of wind speeds.







National Flood Insurance Program (NFIP)

- Administered by the Federal Emergency Management Agency (FEMA).
- Private insurance companies DO NOT provide flood insurance.
 - They may provide excess flood.











Separate policy usually purchased in conjunction with property insurance.













- 5.6 million policyholders nationwide.
- Louisiana has relied heavily on NFIP.
 - **\$15 billion** in payments for **Hurricanes Katrina + Rita**.
- Following Sandy payments of \$7 billion.
 - NFIP will have \$28 billion deficit.
- Biggert-Waters Act reauthorized NFIP until 2017 with changes . . .











- Phases out subsidized premiums
- 20% of policies are currently subsidized.
 - The premium paid is not actuarially justified.
- In Louisiana . .
 - At least 49% of policyholder rates are currently subsidized.







When a disaster strikes . . .











450

Prepare + Prevent + Respond + Recover + Mitigate

Stafford Act vs. insurance

- Stafford Act Public Assistance (PA):
 - Available only if the **President declares** a disaster.
 - Financial assistance for disaster damages not covered by insurance.
 - Does not cover:
 - + Business interruption.
 - + Sales tax or service fees loss.
 - + Duplication of Benefits (DOB).







Stafford Act vs. insurance

- Stafford Act PA:
 - Subject to non-Federal cost share:
 - + 75%/25%
 - + 90%/10%
 - + 100% not likely.
 - Most damages occur in non-declared events.

+ You are on your own.







FEMA PA insurance requirements . . .









FEMA PA obtain & maintain (O & M) requirements

- An Applicant that receives FEMA PA funding must obtain and maintain insurance coverage at least equal to the amount of eligible damage to the facility receiving Federal assistance.
 - This is called the **O & M requirement**.

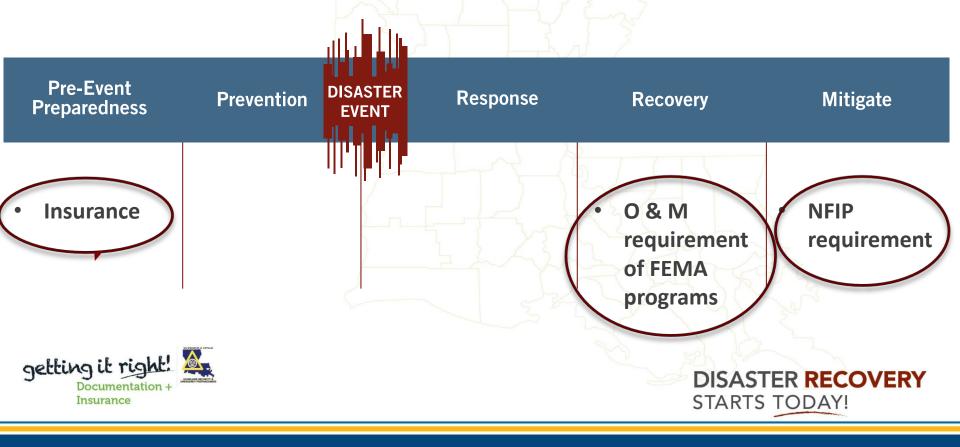








EMERGENCY MANAGEMENT CONTINUUM









DISASTER RECOVERY

STARTS TODAY!

22

O & M requirements

- Purpose:
 - Protect taxpayers from funding a *future* similar loss to the same facility.









DISASTER RECOVERY

STARTS TODAY!

23

O & M challenges post-disaster

- Increased/new insurance requirements.
- **Disaster impacts** to the insurance market:
 - Increasing deductibles.
 - Increasing premiums.
 - Decreased availability.









What if you can't meet the O & M requirement?

An ICC may be available . . .





DE-OBLIGATION



















DISASTER RECOVERY

STARTS TODAY!

27

Insurance Commissioner's Certification (ICC) What is it?

- Issued by LDI.
- Insurance not reasonably available.
- May ensure continued eligibility for FEMA PA funding in a subsequent disaster.









DISASTER RECOVERY

STARTS TODAY!

28



- Applicants who cannot reasonably obtain and maintain required insurance (for the full amount of FEMA PA eligible damages).
- Applicants with blanket or scheduled policies, pooling arrangements or layered programs.









ICC application requirements

- Establish minimum insurance budget.
- Procure insurance.
 Insurance
- Demonstrate procurement efforts.
- Comply with documentation requirements.

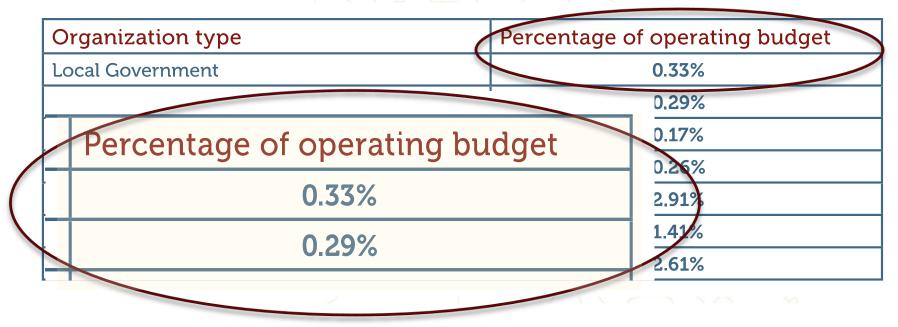








Establish minimum insurance budget



NOTE: Cost of business interruption insurance is separate and cannot be used to meet your percent of budget requirement.







31



Establish minimum insurance budget

 Allocate no less than the established portion of your current annual operating budget (OR prior year's audited financial statement) to the purchase of property insurance.













Procure insurance

• Procure maximum available NFIP coverage.

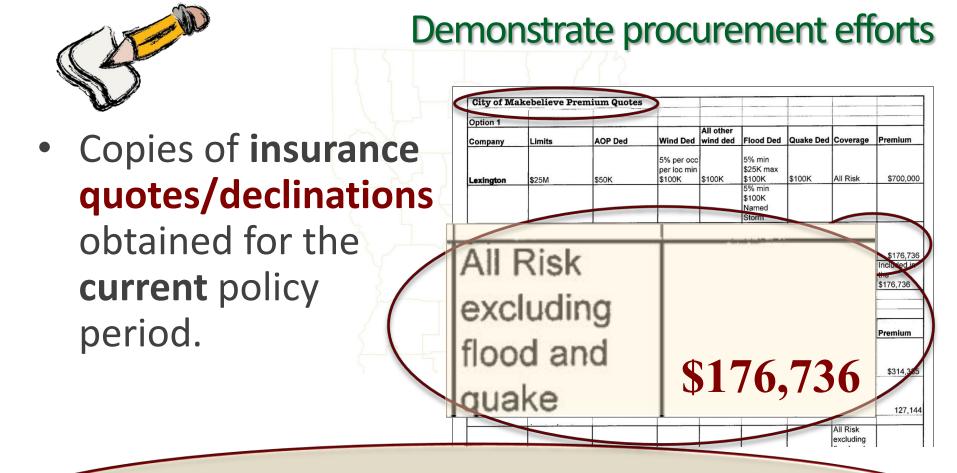


- Procure property coverage (including wind + other perils, exclusive of flood) up to replacement cost . . .
 - ... to the maximum extent possible.
- With remaining funds, procure excess flood.









City of Makebelieve Premium Quotes









Comply with documentation requirements

- Prior year audited financial statement.
 - OR current annual operating budget.

			2013 \$ 35,585,372.00			
	Beginning Balance	\$				
	Revenues					
	Sales Taxes	\$	20,000,000.00			
	Service Charges	\$	3,000,000.00			
	Garbage Fees	\$	2,400,000.00			
	Finan					
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\$	29,800,0 Salaries/Benefits Contract Services Property Insurance	\$ \$ \$.000 18,000,000.00 10,000,000.00 459,738.00			

City of Makebelieve 2013 Annual Operating Budget







Comply with documentation requirements

• All current property + flood insurance policies AND those in place at the time of loss (including NFIP).











Comply with documentation requirements

- Statement of loss for the disaster.
 - Or settlement-related documentation.

DEPARTMENT OF HOMELAND SECURITY EDERAL EMERGENCY MANAGEMENT AGENCY NATIONAL FLOOD INSURANCE PROGRAM

PROOF OF LOSS

(See Attached Privacy Act Statement and Paperwork Burden Disclosure Notice)

POLICY NUMBER	Flood123	- FEDERAL	EMERGENCY MANAG	SEMENT AGENCY	O.M.B. No. 1660-0005 Expires October 31, 201
POLICY TERM			PROOF OF I	220	
\$4	5.000.00 V AT TIME OF LOS			ACE	NCY
AMIT OF BLDG COV			ee Attached Privacy A Paperwork Burden Dis	alanura Matian)	
AMT OF CNTS COV	\$0.00			AGE	NCY AT
TO THE America	n Bankers			7, Taylorville, TX 12345	
At the time of I	oss, by the abov	e indicated poli	cy of insurance, y City of Makebelie	ou insured the interest	of
			123 Elder Lane	9	
	Flood	to the property d	escribed according t	o the terms and conditions o	said policy and of all forms,
endorsements, trar	isfers and assignm	ents attached the	reto.		
TIME AND	A Flood		loss	occurred about	
ORIGIN	on the 29	day of Augu	st 2005 , the	cause of the said loss w	as :
	Flood				
OCCUPANCY					
UCCUPANCY	The premises	described, or con	taining the property	described, was occupied at t	he time of the loss as follows,
	Commercia	er purpose whatev	er:		
	Commercia				
NTEREST	No other perso	on or persons had	any interest therin o	r encumbrance thereon, exce	ent ·
	None & Insu			encombrance areleon, exce	
. FULL AMOUNT	OF INSURANCE	applicable to the p	roperty for which clair	m is presented is	\$45,000.00
ACTUAL CASH	VALUE of building	structure			\$90 518 40
ADD ACTUAL C	ASH VALUE OF C	CONTENTS or per	sonal property insure	d	\$0.00
ACTUAL CASH	VALUE OF ALL PF	ROPERTY			\$90,518.40
FULL COST OF	REPAIR OR REPL	ACEMENT			\$9,657.59
LESS APPLICAB	LE DEPRECIATION	4			\$529.49
ACTUAL CASH	VALUE LOSS is				\$9,128.10
LESS DEDUCTIE	ILES	• • • • • • • • • • • • • • • • •			\$2,000.00
	"AIMED under abo	ove numbered po	licy is (Pending Yo	our Flood Carrier's Final Ap	proval) \$7,128.10
. NET AMOUNT CL			te part of your insured on		
The said loss did not o conditions of the policy, or las in any manner been o equired will be furnished	concealed, and no attem and considered a part of	t to deceive the said in this proof.	surer as to the extent of a	but such as were destroyed or damag aid loss, has in any manner been ma	ed at the time of said loss, no property sa de. Any other information that may be
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Comply with documentation requirements

• List of all **previously damaged facilities** that received FEMA PA funding (including Project Worksheet [PW] numbers).

		City of Make Project Li	
DR	PW	PW City of	Makehelieve
1603 1603		2	Makebelieve Municipal Auditorium
1603 1786	23	11	Makebelieve Court House
1786 1786	535	23	Makebeleive Senior Citizen's Center
1786	5123	Makebelieve Library	
1786	7438	Makebelieve City Hall	







ICC application submittal

- Download ICC application from LouisianaPA.com (LAPA).
- Compile all required documentation.
- Submit application to GOHSEP.
- GOHSEP validates application.
- GOHSEP submits validated application to LDI.







ICC application submittal

 Louisiana Commissioner of Insurance makes the final determination.







A CALIDENCI AND A CALIFORNIA

Prepare + Prevent + Respond + Recover + Mitigate

Consequences of NO ICC

- No *future* funding for:
 - Prior damaged facilities that received FEMA PA funding . . .
 - . . . and have **not met** the O & M requirement.
- May also be at risk for de-obligation of prior funding.

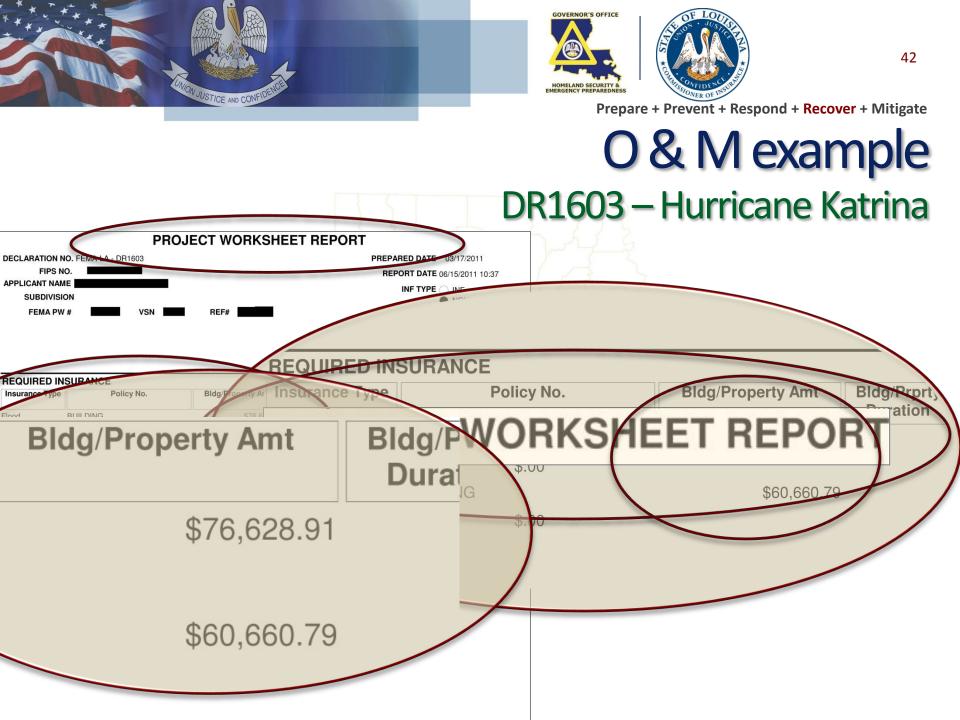






Where to find your O & M requirement . . .







GOVERNOR'S OFFICE HOMELAND SECURITY & EMERGENCY PREPAREDNESS



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Federal Er	nergei	ncy Management Age	ncy E-Gr	ants		Page 6	5 of 9				
								DR1786-H	lurricar	ne Gustav	
4	9999	Roof Replacement	1	LS	\$ 150,579.00	\$ 150,579.00			Iunicui		
5	9003	Contract Costs	1	LS	\$ CONTRACTUAL	\$ 32,750.00		112			
Total Coet											
Insurance Adjustments (Deductibles, Proceeds and Settlements) Required Insurance Information											
Sequence Code		Material and/or Description	Unit Unit Quantity								
1	<u>5901</u>	Deduct Anticipated Insurance Proceeds			ance Type	Policy	y No.	Bldg/Property Amount	Content Amount	Insurance Amount	
			Ger	nera		N	A	\$ 183,676.76	\$ 0.00	\$	
Comments											
Commonie	<u>.</u>										
Attachmen	its										
			Evicting Ir		Information						
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General NA \$183,676.76 \$0.00 \$ \$ A Amount											
Comments											
Attachments											
								* 100 0			
Comments and Attachments							\$ 1836	16 /1			
Comments and Attachments \$ 183,676.76 Name of Section Comment Project Description Attachment											
<u> </u>	Damage Facilities Include Incl										
Bundle F	Referen	nce # (Amendment #)		Da	ate Awarded						







How to complete the ICC application . . .









1. APPLICANT INFORMATION of Makebelieve 000-ABCDE-00 OX 123 Makebelieve, LA 12345 APPLICANT NAME MAILING ADDRESS LING ADDRESS Pevor Davidson PHONE 142-4325 PRIMARY CONTACT TOAVIDSONCCITYMD.COM FMAII 1. APPLICANT INFORMATION







-

Prepare + Prevent + Respond + Recover + Mitigate

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Post-Secondary Education	uucation	
Health Care		
Ion-Profit Association		
Ion-Profit Trust		
Ion-Profit Religious		





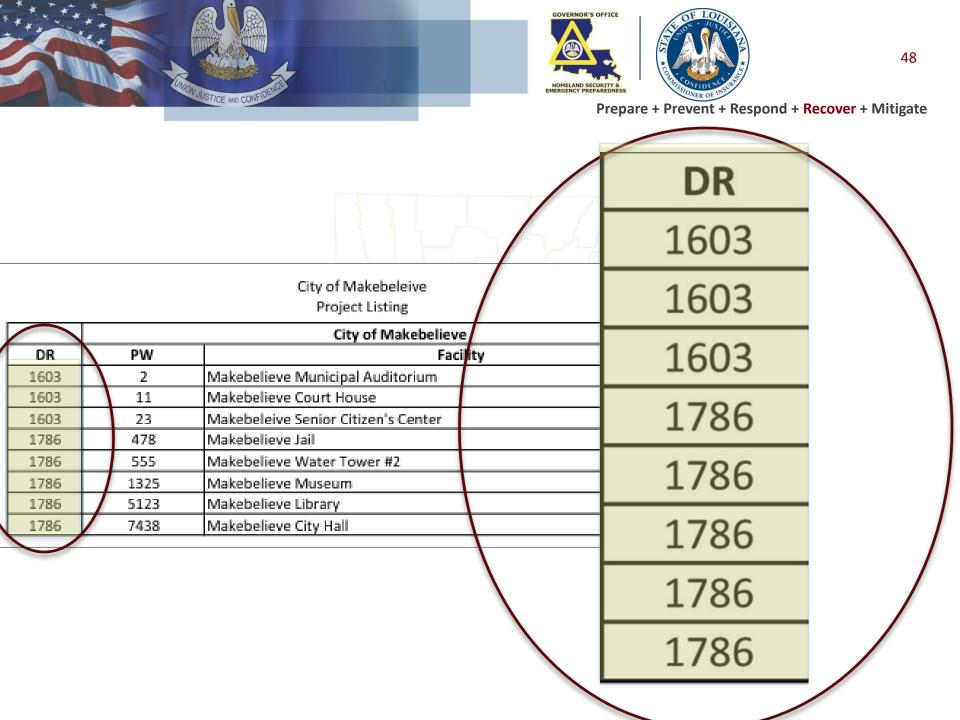


3. FEMA PUBLIC ASSISTANCE (PA) FUNDING HISTORY

AS AN APPLICANT, HAVE YOU RECEIVED FEMA PA FUNDING FOR ANY OF THE FOLLOWING DISASTERS FOR <u>PERMANENT WORK</u> (CATEGORY C-G)? CHECK ALL THAT APPLY:

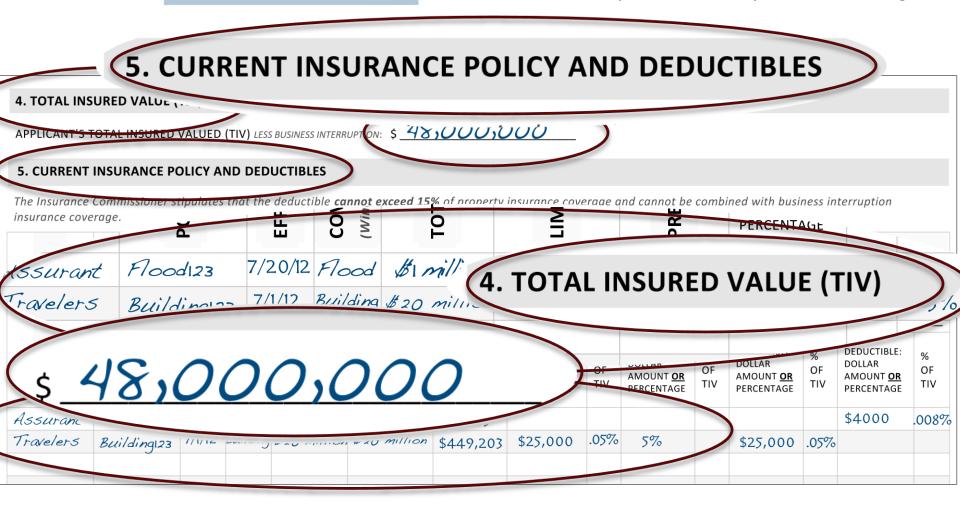
FEMA DR-LA 4102	Severe Storms and Flooding
FEMA DR-LA 4080	Hurricane Isaac
FEMA DR-LA 4041	Tropical Storm Lee
FEMA DR-LA 4015	Mississippi River Spring Flooding
FEMA DR-LA 3322	Mississippi River Spring Flooding
FEMA DR-LA 1863	Severe Storms, Tornadoes, and Flooding
FEMA DR-LA 1792	Hurricane Ike
FEMA DR-LA 1786	Hurricane Gustav
FEMA DR-LA 1668	Severe Storms and Flooding
FEMA DR-LA 1607	Hurricane Rita
FEMA DR-LA 1603	Hurricane Katrina
FEMA DR-LA 1601	Tropical Storm Cindy
FEMA DR-LA 1548	

3. FEMA PUBLIC ASSISTANCE (PA) FUNDING HISTORY







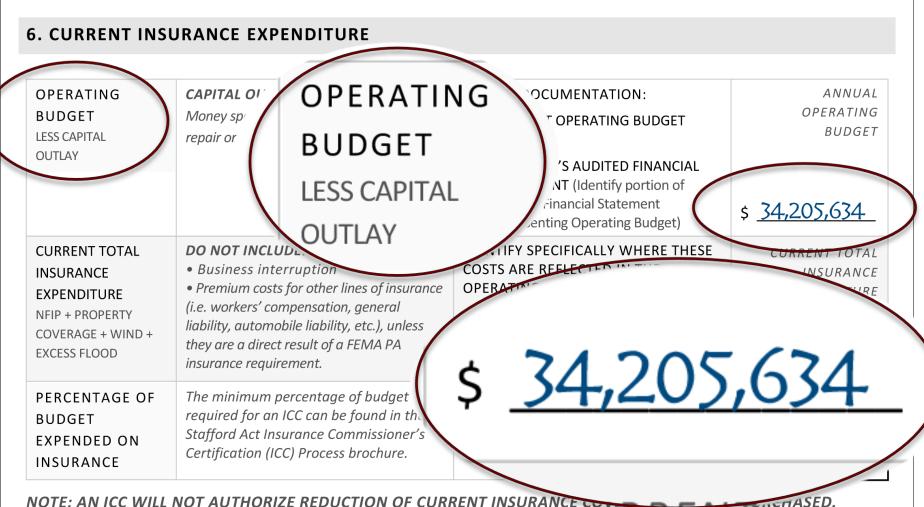


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NOTE: AN ICC WILL NOT AUTHORIZE REDUCTION OF CURRENT INSURANCE C



GOVERNOR'S OFFICE

2013



Prepare + Prevent + Respond + Recover + Mitigate

Calculating current insurance expenditure

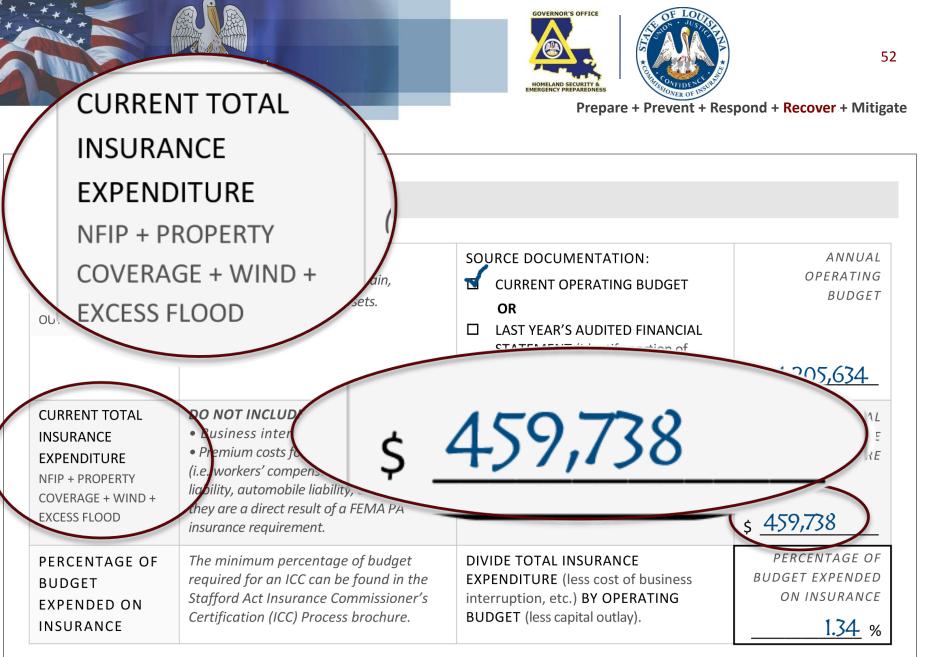
			يلقد بيون يتفر مبور
Beginn	ing Balance	\$	35,585,372.00
Reven	Jes		
	Sales Taxes	\$	20,000,000.00
	Service Charges	\$	3,000,000.00
	Garbage Fees	\$	2,400,000.00
	Fines	\$	400,000.00
	Water Fees	\$	4,000,000.00
	Total	\$	29,800,000.00
Expens	es		
	Salaries/Benefits	\$	18,000,000.00
	Contract Services	\$	10,000,000.00
	Property Insurance	\$	459,738.00
	Business Income Insurance	\$	200,000.00
	Supplies	\$	500,000.00
	Equipment	\$	20,000.00
	Subtotal	\$	29,179,738.00
	Capital Outlay	\$	1,000,000.00
		_	
	Total Funds Forward	\$	35,205,634.00

City of Makebelieve

2013 Annual Operating Budget

\$35,205,634.00 -\$ 1,000,000.00





<u>NOTE</u>: AN ICC WILL NOT AUTHORIZE REDUCTION OF CURRENT INSURANCE COVERAGE ALREADY PURCHASED.



Equipment Subtotal

Capital Outlay

Total Funds Forward

GOVERNOR'S OFFICE

the strength strength

20,000.00

29,179,738.00

1,000,000.00

35,205,634.00



Prepare + Prevent + Respond + Recover + Mitigate

Calculating current insurance expenditure

		2013	
Beginning Balance		\$ 35,585,372.00	
Revenues			
	Sales Taxes	\$ 20,000,000.00	
	Service Charges	\$ 3,000,000.00	
	Garbage Fees	\$ 2,400,000.00	
	Fines	\$ 400,000.00	
	Water Fees	\$ 4,000,000.00	
	Total	\$ 29,800,000.00	
Expenses	n la la dina dina		
	Salaries/Benefits	\$ 18,000,000.00	
	Contract Services	\$ 10,000,000.00	
	Property Insurance	\$ 459,738.00	
	Business Income Insurance	\$ 200,000.00	
	Supplies	\$ 500,000.00	

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City of Makebelieve 2013 Annual Operating Budget

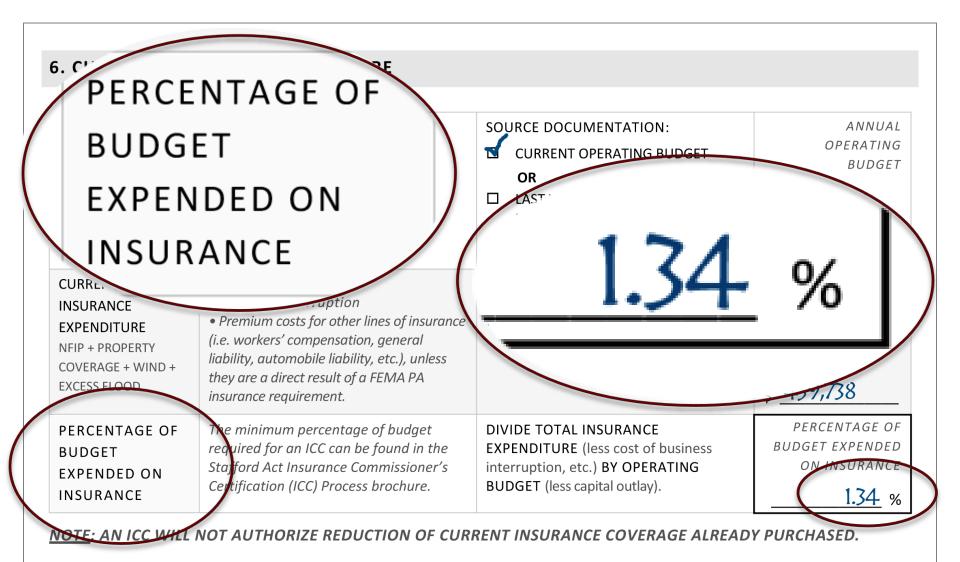
> \$ 459,738.00 ÷\$34,205,634.00











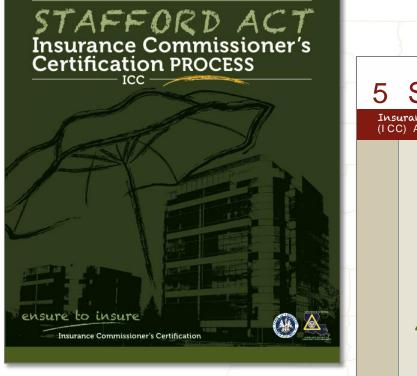
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getting it right!





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HOMELAND SECURITY & EMERGENCY PREPAREDNESS



Prepare + Prevent + Respond + Recover + Mitigate



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DISASTER RECOVERY STARTS TODAY!

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For more information + to download materials from today's workshop:

gohsep.la.gov/outreach.aspx

